



maryland
health services
cost review commission

CMMI-HSCRC Annual Stakeholder Meeting

November 2022

Agenda

- **Welcoming Remarks**
 - Dennis Schrader, Secretary of Health
 - Katie Wunderlich, HSCRC Executive Director
- **CMMI Remarks**
 - Liz Fowler, CMS Deputy Administrator and Director
- **Maryland Stakeholder Presentations**
 - Tri-County Behavioral Health Engagement (TRIBE) - Behavioral Health Crisis Centers
 - Maryland Primary Care Program
 - MedChi - Episode Quality Improvement Program
 - Maryland Hospital Association - Maternal Health Initiatives
- **Closing Remarks**

Welcoming Remarks

Dennis Schrader, Secretary of Health
Katie Wunderlich, HSCRC Executive Director

Center for Medicare and Medicaid Innovation

Liz Fowler, CMS Deputy Administrator and Director

Maryland Stakeholder Presentations

TRIBE

HSCRC Regional Partnership Catalyst Program

Update to CMMI Stakeholder Meeting - November 18, 2022

Tri-County Behavioral Health Engagement

Tim Feist, MBA, CHC

Vice President Ambulatory Services

TidalHealth Peninsula Regional

Tina Simmons, MBA, BSN, RN, LSSBBH

Director of Population Health

Atlantic General Hospital

Tri-County Behavioral Health Engagement (TRIBE)

TidalHealth Peninsula Regional

Primary Site –
Salisbury MD

Atlantic General Hospital

Secondary Site – Berlin MD

Primary Service Area –
Worcester, Wicomico &
Somerset Counties

Funding Amount –
Total \$11,316,322

16 Regional Community Partner Agencies:

NAMI

Health Depts

Law Enforcement

School systems

Health Clinics

Homeless Coalition

Life Crisis

Faith Based Svcs

Mobile Crisis

Substance Abuse

Family Coalition

CIT's

Program Description-Primary and Secondary Sites

Primary Site
Opened
August 1, 2022.

Currently open 8a -5p
Mon – Thurs.

Target to open 7
days/week 8a – 8p
December 2022



Secondary site
Opened
January 31, 2022

Currently open 8a -
4:30p
Monday – Friday

Plan to expand to
Mon. – Sat. 8a – 6p
as volume dictates



Safe, home-like
environment designed to
relieve immediate crisis
symptoms by providing
the following:

- Triage
- Observation
- Assessments
- Level of care intervention to deflect from unnecessary higher levels of care
- Linkage with peer support
- Brief crisis counseling
- Medication stabilization & management
- Care navigation & coordination of social determinant of health needs
- Linkage with follow-up care & services with community providers the same or next day
- Individuals followed for 5 days or until the follow-up appointment/warm-handoff to community provider is completed.

TidalHealth Crisis Center - Features a crisis stabilization room with 5 crisis chairs, a fully stocked nurse station, an observation room, a community partners workroom, an intake and shower room, multiple counseling offices, waiting room, security station and a large community meeting space, etc...



Crisis Stabilization Room



Child treatment space

Atlantic General Crisis Center - Features an adult observation room with 6 chairs and a pediatric observation room with 3 chairs for patients waiting for further evaluation or connection to community resources; a triage cove, a nurses station, three adult consult rooms (1 set up as an observation room for higher risk patients) and three pediatric consult rooms; a community partners workroom, waiting room, security station, and a large conference room to host group counseling or classes in the future



Paintings by Ann Scanlon adorn the walls of patient rooms in the Atlantic General Hospital Walk-In Behavioral Health Crisis Center Wednesday, Jan. 26, 2022, in Berlin, Maryland.

LAUREN ROBERTS/SALISBURY DAILY TIMES



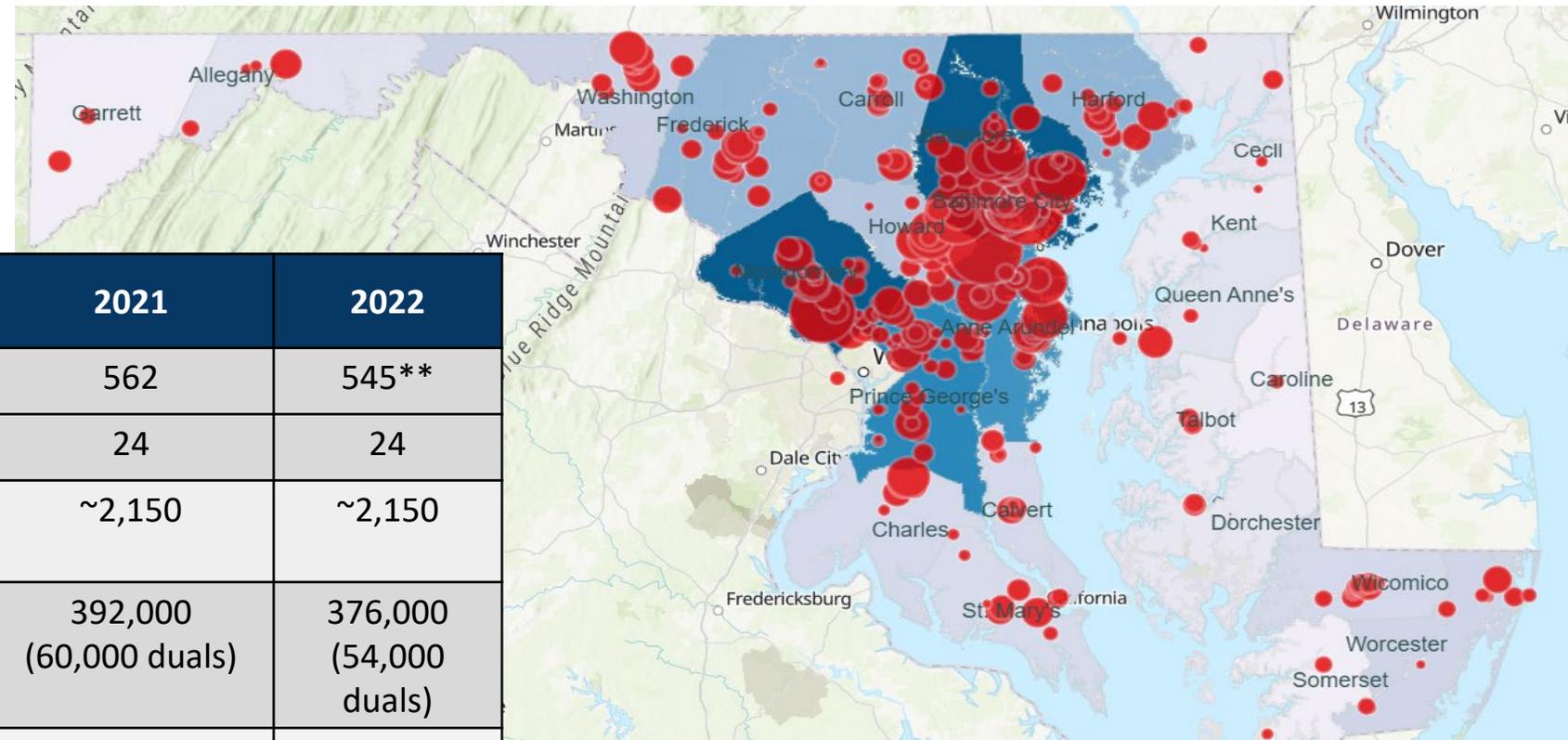
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LAUREN ROBERTS/SALISBURY DAILY TIMES

MDPCP in 2022 - “Cornerstone for Engaging Beneficiaries”

Support infrastructure – 24 Care Transformation Organizations

Statewide – Practices in every county



**** 545 sites – 7 FQHC organizations represent 44 site locations (508 official participants)**

PARTICIPANTS	2019	2020	2021	2022
Practice sites	380	476	562	545**
CTOs	21	23	24	24
Providers in MDPCP	~1,500	~2,000	~2,150	~2,150
FFS beneficiaries attributed†	220,000 (28,717 duals)	356,000 (45,031 duals)	392,000 (60,000 duals)	376,000 (54,000 duals)
Marylanders served	2,000,000 – 3,000,000*	2,700,000 – 3,800,000*	over 4,000,000*	over 4,000,000*

Largest state program in the nation - by number of practices and practices per capita (compared to PCF)

MDPCP Recent Accomplishments



COVID -19

- Primary care practices have administered over **500,000 vaccines** in office through Oct 2022 ([Press Release](#))
- Reduced 2020 MDPCP beneficiaries' **death rate by 18%**, **COVID hospitalizations by 10%**, and **COVID cases by 7%**

Health IT

- Enhanced Avoidable Hospital Events prediction tool
- Development of **new prediction tools**: Hospice End-of-Life, Severe Type 2 Diabetes Complications

Health Equity

- Rolled out the **HEART** payment
- Providing [technical assistance](#) for improving social needs screening and demographic data collection processes

QI & Learning

- Successfully **transitioned** MDPCP Learning System to State
- Established practice Quality Improvement program

Ops & Policy

- **Executed State Agreement Amendment** for Track 3 (including RFA release), FQHC participation, and HEART payment
- Behavioral Health integration - CoCM (100+) and SBIRT (350)

Inpatient Hospital Utilization and Prevention Quality Indicators-Like Events per K, 2019 - 2021 (HCC - Risk Adjusted)

Equivalent non-participating population

A subset of the statewide non-participating population, demographically matched to the participating pop by age, sex, dual eligibility, and county of residence

Statewide non-participating population

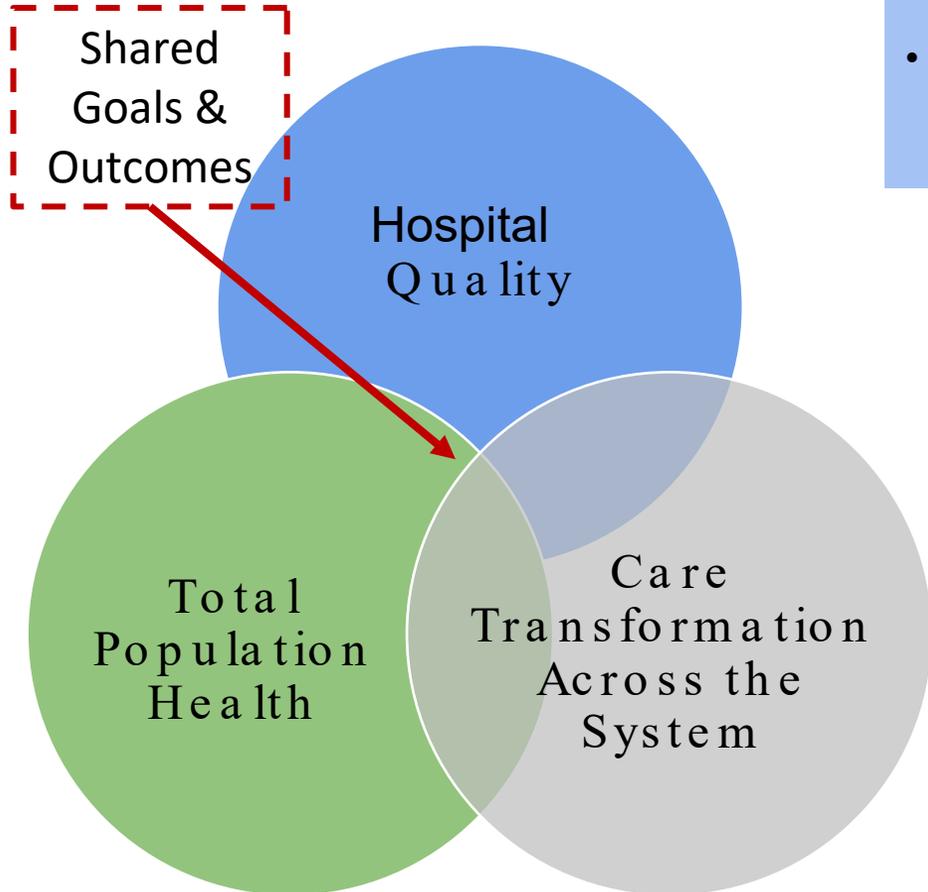
All Medicare FFS beneficiaries who are eligible for MDPCP and not attributed to a participating provider

HCC Risk-adjustment

CMS assigns all participating beneficiaries an HCC score. The score is based on the community risk model to reflect the beneficiary's clinical profile and care needs. Risk-adjustment is based on the average HCC score of attributed beneficiaries.

	Category		Base Year 2019	2020	2021	Total Percent Change
IP	Statewide Non-Participating Population		247	215	223	-9.7%
		% Change from Prior Year	N/A	-13.1%	3.9%	
	Equivalent Non-Participating Population		248	215	224	-9.9%
		% Change from Prior Year	N/A	-13.0%	4.1%	
	MDPCP		244	211	215	-12.2%
		% Change from Prior Year	N/A	-13.6%	1.7%	
PQI-Like Events	Statewide Non-Participating Population		90	68	67	-25.6%
		% Change from Prior Year	N/A	-24.2%	-1.8%	
	Equivalent Non-Participating Population		86	65	65	-24.7%
		% Change from Prior Year	N/A	-24.6%	-0.2%	
	MDPCP		87	65	64	-26.3%
		% Change from Prior Year	N/A	-24.7%	-2.1%	

MDPCP Alignment with SIHIS



Hospital Quality

- Reduce avoidable admissions
 - MDPCP focuses on reducing PQIs by building care management infrastructure and providing CRISP/Hilltop data reports

Care Transformation Goals

- Improve care coordination for patients with chronic conditions
 - MDPCP requires 1) timely follow up for Inpatient admissions and ED visits; 2) longitudinal care management

Total Population Health Goals

- Priority Area 1 (Diabetes): Reduce mean BMI
 - MDPCP practice performance on Diabetes A1C quality measures has improved since 2019
 - BMI and follow up plan quality measure
 - Building tools to alert practices on prediabetes and education/QI to refer to DPP
- Priority Area 2 (Opioids): Improve overdose mortality
 - Implemented SBIRT into over 350 practices
 - Planning for MOUD implementations
 - Piloting non-fatal overdose alert for practices

National Recognition

- MDPCP presentation to **National Academy (NASEM)** for the “Strengthening Primary Care” webinar
 - [One pager](#)
 - [Slide deck](#) and [recording](#)
- [JAMA Article](#): *The Maryland Primary Care Program—A Blueprint for the Nation?*
- MDH [Press Release](#): “More than **700 primary care practices** have joined the fight against COVID-19 through Maryland's Primary Care Vaccine Program”
- MDH [Photo Release](#): “Maryland Primary Care Program Celebrates Successful **COVID Booster Campaign** Statewide”
- **HEART** payment presentation at **2022 American Academy of Family Physicians Family Medicine Experience Conference**
- [Milbank Issue Brief](#): *Improving COVID-19 Outcomes for Medicare Beneficiaries: A Public Health–Supported Advanced Primary Care Paradigm*

The Maryland Primary Care Program: Successful State Innovation
Integrating Primary Care and Public Health

The Maryland Primary Care Program (MDPCP), a partnership between the Maryland Department of Health and the Center for Medicare and Medicaid Innovation (CMMI), is demonstrating that sufficient strategic investments in primary care can enable the delivery of high-value care that improves health equity while reducing costs. This advanced primary care program launched in 2019; within two years of its onset, 2/3rds of all eligible primary care practices (525) had enrolled and Program Year three (PY3), 88% of participating practices have transitioned to the advanced level of the program, signifying delivery of advanced primary care.

MDPCP has achieved this success through four key strategies:

- ↑ INCREASE IN PRIMARY HEALTH CARE INVESTMENT**
A successful Advanced Primary Care program needs to provide sufficient resources to meet the needs of the patient population. In MDPCP, this means supplying adequate financial funding to support team-based care and providing additional state resources available that support the goals of population health. The Medicare non-visit-based payments made to MDPCP participants in 2021 averaged ~\$31 per beneficiary per month (PBPM), which approximately doubles the average overall payments. Even after accounting for this level of financial support, [a study done by the Maryland Health Services Cost Review Commission](#) using a difference-in-difference methodology and risk adjusted comparison group estimated that MDPCP practices had a net savings over the first two years of the program of \$16 million even after accounting for the additional investments. [See NASEM Report](#)
- ⚙️ PRIMARY HEALTH CARE DASHBOARDS**
Early on, MDPCP worked with Chesapeake Regional Information System for Our Patients (CRISP), the state health information exchange (HIE), to develop dashboards, reports, and other tools for practices. These tools allow for data-driven practice transformation and include:
 - Alerts when patients are seen in Emergency Departments (ED), admitted, and discharged from hospital
 - Claim-based utilization data parsed by race, ethnicity, sex, and age
 - Area Deprivation Index (ADI) by patient, Hierarchical Condition Category (HCC) score by patient
 - Comparison data to other MDPCP and non-MDPCP practices
 - Prevention Quality Indicator (PQI) reports
 - An AI tool Prevent Avoidable Hospital Events (Pre-AH) that ranks patients on probability of an avoidable ED/hospital event in the next 30 days
 - Online bidirectional referral to Community Based Organizations (CBOs)
- 📊** When the pandemic began, MDPCP worked with partners to develop a vaccine tracker. This tracker provides practices with an accurate record of vaccine status and includes a dashboard, detailing demographics for the patient population, a critical step in examining the equity of vaccine access and delivery. In addition the practices were provided with a COVID-19 Vulnerability Index in order to prioritize equitable care.



MedChi

The Maryland State Medical Society

Your Advocate. Your Resource. Your Profession.

Your Advocate. Your Resource. Your Profession.

The Maryland State Medical Society

MEDCHI

Physician Partnership with
HSCRC On Alignment

EQIP, MDPCP and Future
Alignment

GENE M. RANSOM III
CHIEF EXECUTIVE OFFICER
MEDCHI, THE MARYLAND
STATE MEDICAL SOCIETY

Maryland Primary Care Program

MDPCP is a voluntary program open to all qualifying Maryland primary care providers that provides funding and support for the delivery of advanced primary care throughout the state. MDPCP supports the overall health care transformation process and allows primary care providers to play an increased role in prevention, management of chronic disease, and preventing unnecessary hospital utilization.

The payment incentives under this program have provided the financial support physicians need to transition their practices to support care management of chronic and acute conditions and reduce costs across the health care system.

- COVID-19 support to patients
- Savings generated
- Extra services focus on vulnerable populations

EQIP – IT'S A BIG DEAL

The Episode Quality Improvement Program

EQIP is an episode-based payment program for non-hospital practitioners designed to:

- Help the State meet the financial targets of Total Cost of Care (TCOC) Model
- Include more physicians in a value-based payment framework (that is, to have responsibility and share in rewards for reducing Medicare TCOC spending)
- Encourage multi-payer alignment in a value-based payment framework
- Include more episodes than in Centers for Medicare & Medicaid Services (CMS) Innovation Center (CMMI) models
- Broaden access to Medicare's 5% Advanced APM (AAPM) MACRA opportunity if it continues

EQIP will provide the State with input on:

- Episodes to include (prioritization), and
- Episode design, recognizing there are annual opportunities for updates and participation.

In year one (2022), we started with Ortho, GI, and Cardiology episodes.

Please click here to learn more: [EQIP \(medchi.org\)](https://medchi.org)

EQIP – Year 2

- In Year 2, we will be adding ER, Urology, Eye, Derm, and Allergy episodes.
- EQIP sign up period is over for 2023 start with great results.
 - Physicians in all four new specialties
 - Over 8,300 physicians/care partners submitted for CMS vetting*
- Representation from **43** specialties
- Participation in all **45** available EQIP episodes
- **66** EQIP Entities

*Final participation will not be determined until 1/1/23

Take Aways and Future Alignment

- EQIP shows the value of allowing States to design value-based payment programs.
- MDPCP is one of the most successful adult primary care alignment programs in the nation.
- MedChi and the State through the HSCRC intend to expand physician alignment and have begun work under the direction of HSCRC Commissioner James Elliott, MD to determine new innovative ways to keep moving forward.
- The partnership between the State and the physician community led to a program that has generated enormous enthusiasm from the physician community, including advocacy for expanding the program and including new episodes.
- The ability to add episodes each year and engage new specialists allows us to reach as many patients as possible.
- MedChi, the State and CRISP are responsive to physician questions about design and participation information.



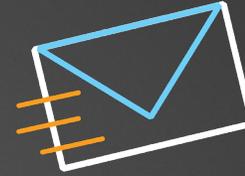
www.medchi.org



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Contact Us and Check Us Out on the Web!



HOSPITAL COMMITMENT TO IMPROVE MATERNAL HEALTH



Adopt equity plan + BIRTH Equity training for ED, ambulatory



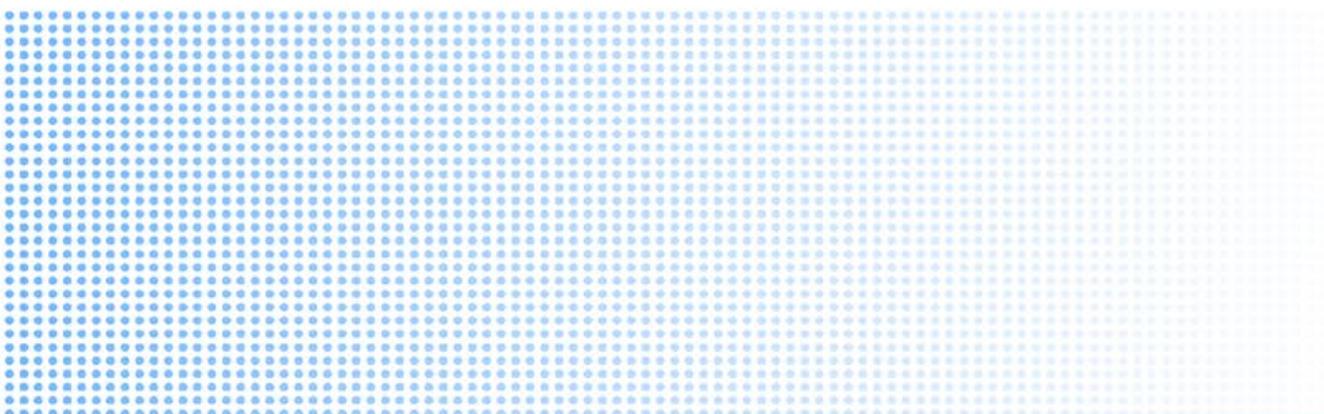
Leadership on birth outcomes and accountability



Obstetric hemorrhage, hypertension AIM bundles



Assess impact of gaps in pre-natal care



Closing Remarks

Katie Wunderlich, HSCRC Executive Director
