# **Doctors Community Hospital and Subsidiaries**

**Consolidated Financial Statements** and Other Financial Information

Years Ended June 30, 2018 and 2017



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## **Independent Auditors' Report**

The Board of Directors Doctors Community Hospital and Subsidiaries Lanham, Maryland

We have audited the accompanying consolidated financial statements of Doctors Community Hospital and Subsidiaries (the "Hospital"), which comprise the consolidated balance sheets as of June 30, 2018 and 2017, and the related consolidated statements of operations and other changes in unrestricted net assets, changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Doctors Community Hospital and Subsidiaries as of June 30, 2018 and 2017, and the results of its operations and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



#### Supplemental Information

Our audits were conducted for the purpose of forming an opinion on the basic consolidated financial statements as a whole. The consolidating information presented in the supplemental schedules is presented for purposes of additional analysis rather than to present the financial position and results of operations of the individual organizations, and is not a required part of the basic consolidated financial statements. Such information is the responsibility of management, was derived from, and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Dixon Hughes Goodman LLP

Gaithersburg, Maryland October 24, 2018

## Doctors Community Hospital and Subsidiaries Consolidated Balance Sheets

		Jun	e 30	
ASSETS		 2018		2017
CURRENT ASSETS				
Cash and cash equivalents		\$ 34,055,629	\$	33,916,757
Patient accounts receivable, less uncollectible accounts of \$6,648,230 and \$5,235,871		32,760,116		27,786,014
Other amounts receivable		3,916,966		7,173,561
Inventories		3,887,208		3,515,938
Prepaid expenses		4,220,183		2,968,388
т	OTAL CURRENT ASSETS	78,840,102		75,360,658
INVESTMENTS				
Marketable securities		17,807,685		15,707,385
Joint ventures and equity investments		5,398,099		7,175,632
		23,205,784		22,883,017
LAND, BUILDINGS, AND EQUIPMENT - NET		107,260,317		110,668,732
GOODWILL		3,070,898		3,050,482
OTHER ASSETS		26,065,030		24,557,168
	TOTAL ASSETS	\$ 238,442,131	\$	236,520,057

## **Doctors Community Hospital and Subsidiaries Consolidated Balance Sheets**

		Jun	e 30	
LIABILIT	TIES	 2018		2017
CURRENT LIABILITIES  Accounts payable and accrued expenses Salaries, wages, and related items Advances from third party payers Current portion of long-term obligations	TOTAL CURRENT LIABILITIES	\$ 16,422,456 16,169,005 7,975,899 4,981,689 45,549,049	\$	16,255,284 15,120,906 7,309,886 4,527,970 43,214,046
NONCURRENT LIABILITIES  Deferred compensation and claims incurred bu Pension obligation Long-term obligations, net of current portion	t not reported  TOTAL LIABILITIES	 16,021,913 4,159,558 126,888,994 192,619,514		15,036,406 5,765,844 131,784,212 195,800,508
NET ASSETS Unrestricted Noncontrolling interest Temporarily restricted	TOTAL UNRESTRICTED NET ASSETS  TOTAL NET ASSETS	 43,111,360 1,872,337 44,983,697 838,920 45,822,617		38,234,344 1,718,402 39,952,746 766,803 40,719,549
	TOTAL LIABILITIES AND NET ASSETS	\$ 238,442,131	\$	236,520,057

## Doctors Community Hospital and Subsidiaries Consolidated Statements of Operations and Other Changes in Unrestricted Net Assets

	For Years Er	nded Jun	e 30
	 2018		2017
REVENUE			
Patient service revenue, net of contractual allowances			
and discounts	\$ 248,029,572	\$	233,824,783
Provision for bad debts	(8,512,803)		(4,487,080)
Net patient service revenue less provision for bad debts	 239,516,769		229,337,703
Other operating revenue	5,710,933		8,670,356
Contributions	162,506		352,064
Net assets released from restrictions used for operations	637,502		722,844
TOTAL OPERATING REVENUE	 246,027,710		239,082,967
EXPENSES			
Salaries and wages	109,234,448		107,113,997
Employee benefits	19,179,380		16,483,134
Purchased services	39,983,434		36,208,333
Supplies	37,129,223		38,653,104
Other expenses	22,355,891		23,014,476
Depreciation	9,226,529		9,670,812
Amortization	200,921		206,637
Fundraising	58,822		133,275
Interest	 4,648,600		5,664,939
TOTAL EXPENSES	 242,017,248		237,148,707
INCOME FROM OPERATIONS	4,010,462		1,934,260
NONOPERATING GAINS (LOSSES)			
Gain on sale of property	1,500		10,924
Impairment of goodwill	0		(117,806)
Pension costs	(634,727)		(415,117)
Extinguishment of debt	0		(11,692,405)
Unrealized gain on trading securities	11,927		368,571
Gain on joint ventures	 208,549		576,223
EXCESS OF REVENUE OVER EXPENSES (EXPENSES OVER REVENUE)	3,597,711		(9,335,350)
Subsidiary distributions to noncontrolling interest-holders	0		(382,015)
Net asset released from restrictions for capital acquisitions	0		225,067
Pension - related changes other than net periodic pension cost	1,433,239		1,701,150
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	\$ 5,030,950	\$	(7,791,148)

## **Doctors Community Hospital and Subsidiaries Consolidated Statements of Changes in Net Assets**

	Year Ended June 30, 2018			Y	Year Ended June 30, 2			
	Total	Controlling Interests	Noncontrolling Interests	Total	Controlling Interests	Noncontrolling Interests		
UNRESTRICTED NET ASSETS								
Excess of revenue over expenses (expenses over revenue)	\$ 3,597,711	\$ 3,443,776	\$ 153,935	\$ (9,335,350)	\$ (9,565,461)	\$ 230,111		
Net assets released from restrictions for capital acquisitions	0	0	0	225,067	225,067	0		
Dividends paid to noncontrolling interest-holders	0	0	0	(382,015)	0	(382,015)		
Pension - related changes other than net periodic pension cost	1,433,239	1,433,239	0	1,701,150	1,701,150	0		
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS AND	· · · · · · · · · · · · · · · · · · ·		·					
NONCONTROLLING INTERESTS	5,030,950	4,877,015	153,935	(7,791,148)	(7,639,244)	(151,904)		
TEMPORARILY RESTRICTED NET ASSETS								
Restricted contributions	709,620	709,620	0	1,416,107	1,416,107	0		
Net assets released from restrictions for operations	(637,502)	(637,502)	0	(722,844)	(722,844)	0		
Net assets released from restrictions for capital acquisitions	0	-	0	(225,067)	(225,067)	0		
INCREASE IN TEMPORARILY								
RESTRICTED NET ASSETS	72,118	72,118	0	468,196	468,196	0		
INCREASE (DECREASE) IN NET ASSETS	5,103,068	4,949,133	153,935	(7,322,952)	(7,171,048)	(151,904)		
NET ASSETS, BEGINNING OF YEAR	40,719,549	39,001,147	1,718,402	48,042,501	46,172,195	1,870,306		
NET ASSETS, END OF YEAR	\$ 45,822,617	\$ 43,950,280	\$ 1,872,337	\$ 40,719,549	\$ 39,001,147	\$ 1,718,402		

	Year End	ed June	30
	2018		2017
OPERATING ACTIVITIES AND OTHER GAINS			
Increase (decrease)in net assets	\$ 5,103,068	\$	(7,322,952)
Adjustments to reconcile increase (decrease) in net assets to			
net cash and cash equivalents provided by (used in) operating			
activities and other gains			
Restricted contributions received	(709,620)		(1,416,107)
Depreciation	9,226,529		9,670,812
Provision for bad debts	8,512,803		4,487,080
Unrealized gain on investments	(11,927)		(368,571)
Impairment of goodwill	0		117,806
Gain on sale of property	(1,500)		(10,924)
Realized loss on sale of investments	0		198,576
Amortization	200,921		206,637
Extinguishment of debt	0		11,692,405
Gain in joint ventures and equity investments	(208,549)		(576,223)
Increase (decrease) in:			
Accounts payable and accrued expenses	167,172		(331,059)
Accrued salaries, wages, and related items	1,048,099		1,774,525
(Advances from) refunds to third party payers	666,013		(1,406,670)
Pension obligation	(1,606,286)		(1,919,236)
Interest payable	0		(1,973,835)
Other liabilities	985,506		2,911,064
Decrease (increase) in:			
Net patient accounts receivable	(13,486,905)		(9,915,751)
Other receivables	3,256,595		(3,857,725)
Inventories	(371,270)		579,217
Prepaid expenses and other assets	 (2,759,657)		(2,942,736)
NET CASH AND CASH EQUIVALENTS PROVIDED BY (USED IN)			
OPERATING ACTIVITIES AND OTHER GAINS	10,010,992		(403,667)
INVESTING ACTIVITIES			
Net sales of trading investments, including assets whose			
use is limited	(2,088,373)		1,687,632
Increase in goodwill	(20,416)		(121,316)
Proceeds from sale of property	1,500		7,750
Distributions from (contributions to) joint ventures	1,986,082		(362,626)
Purchase of property, plant and equipment	(5,662,441)		(4,648,385)
NET CASH AND CASH EQUIVALENTS	 		
USED IN INVESTING ACTIVITIES	(5,783,648)		(3,436,945)

## Doctors Community Hospital and Subsidiaries Consolidated Statements of Cash Flows

		Year Ended June 30			30
		2018		2018 2017	
FINANCING ACTIVITIES  Principal payments on debt  Proceeds from new debt  Cost of debt issuance  Restricted contributions received		\$	(4,798,092) 0 0 709,620	\$	(65,963,245) 64,165,000 (1,163,332) 1,416,107
	NET CASH AND CASH EQUIVALENTS USED IN FINANCING ACTIVITIES		(4,088,472)		(1,545,470)
	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		138,872		(5,386,082)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR			33,916,757		39,302,839
	CASH AND CASH EQUIVALENTS AT END OF YEAR		34,055,629	\$	33,916,757

#### **Notes to the Consolidated Financial Statements**

## 1. Organization and Summary of Significant Accounting Policies

#### Organization

Doctors Community Hospital (the Hospital) is a not-for-profit, non-stock corporation that operates an acute care general hospital facility licensed for 210 beds. The Hospital serves the health care needs of the residents of Prince George's County, the District of Columbia, and the greater Washington, D.C. metropolitan area. The Hospital has five wholly owned/controlled subsidiaries: Doctors Community Healthcare Programs (CHP), Doctors Community Hospital Foundation, Inc. (the Foundation), Doctors Community Health Ventures, Inc. (Health Ventures), Doctors Community Sleep Center, LLC (the Sleep Center), and Spine Team of Maryland, LLC (STM).

Doctors Community Healthcare Programs (CHP) consists of three wholly owned/controlled entities: Doctors Community Hospital Clinics (CLINICS), Doctors Community Practices, LLC (DCP) and Capital Orthopedics Specialists, LLC (COS). CLINICS is a limited liability company formed in Maryland for the purpose of providing outpatient medical care for the residents of Prince Georges County and surrounding areas. CLINICS includes a cardiology outpatient program and mobile van that provides services throughout the Prince George's County. COS is a limited liability company formed in Maryland for the purpose of providing surgical services for the residents of Prince Georges County and surrounding areas. DCP is a limited liability company formed in Maryland for the purpose of providing medical primary care services for the residents of Prince Georges County and surrounding areas.

The Foundation was incorporated in Maryland in 1990 as a not-for-profit, non-stock corporation established to raise and invest funds to support or benefit the operations of the Hospital. The Foundation's bylaws provide that all funds raised, except those required for the operation of the Foundation, be distributed to or be held for the benefit of the Hospital. Under the Foundation's bylaws, a majority of its directors must be directors of the Hospital, appointed by its President. The Foundation's bylaws also provide the Hospital with the authority to direct its activities, management, and policies.

Health Ventures is incorporated under the laws of Maryland as a for-profit, stock corporation. The Hospital owns 100% of its stock. Health Ventures invests in for-profit businesses consistent with the mission and strategic plan of the Hospital. Health Ventures consolidates three LLCs: Metropolitan Medical Specialist, LLC (MMS), Doctors Community Management Services, LLC (MSO), and Doctors Community Ambulatory Surgical Center, LLC (ASC). ASC has an investment of 51% in University Center for Ambulatory Surgery. Health Ventures also has investments in three other companies: Magnolia Gardens LLC (Magnolia Gardens), Diagnostic Imaging Center, LLC (DI), and Mid-Atlantic Urology, Inc. (MAUI).

The Sleep Center is a limited liability company formed in Maryland for the purpose of providing diagnostic sleep services for residents of Prince Georges County and surrounding areas. The Sleep Center operates a 10-bed sleep lab located on the Hospital's campus and provides outpatient sleep studies.

The Hospital owns a 60% interest in Doctors Regional Cancer Center, LLC (DRCC). DRCC is a limited liability company formed in June 2007 by Maryland Regional Cancer Care, LLC (MRCC) for the purpose of providing outpatient cancer treatment services to the residents of central Maryland. The Hospital owns a 100% interest in Spine Team Maryland, LLC (STM) for the purpose of providing outpatient ear, nose and throat services to the residents of Prince Georges County and surrounding areas. The Hospital owns a 61% interest in the Southern Maryland Integrated Healthcare, LLC (ACO). The ACO is a limited liability company formed in Maryland for the purpose of participating in a Medicare Shared Savings Program (MSSP) among primary care providers serving the residents of Prince Georges County and surrounding areas.

## **Principles of consolidation**

The consolidated financial statements include the accounts of the Hospital, CHP, the Foundation, Health Ventures, the Sleep Center, DRCC, ACO, and STM (collectively, the Company). All intercompany accounts and transactions have been eliminated in consolidation. The consolidated financial statements include non-controlling interest held by third parties in less than wholly owned subsidiaries.

#### Use of estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand, amounts on deposit in banks, and highly liquid debt instruments with an original maturity of 90 days or less when purchased, excluding amounts whose use is limited. The Company has cash holdings in commercial banks routinely exceeding the Federal Deposit Insurance Corporation maximum insurance limit of \$250,000. Cash and cash equivalents are reported at cost which approximates market value.

#### **Investments**

Marketable securities consist of investments in equity and debt securities and are carried at fair value. All such investments are classified as trading.

Unrestricted investment income, including realized gains and losses on the sale of trading securities, is reported as other operating revenue. The cost of securities sold is based on the specific-identification method. Unrealized gains and losses on trading securities are included in non-operating gains (losses) in the accompanying consolidated statements of operations and other changes in unrestricted net assets.

#### Patient revenue and accounts receivable

Net patient service revenue and net patient accounts receivable are reported at estimated net realizable amounts from patients, third party payers, and others for services rendered. Discounts ranging from 2.25% to 8% of Hospital charges are given to Medicare, Medicaid, and certain approved commercial health insurance providers and health maintenance organizations. In addition, these payers routinely review patient billings and deny payments for certain charges that they deem medically unnecessary or performed without appropriate preauthorization. Discounts and denials are recorded as reductions of net patient service revenue. Accounts receivable from these third-party payers have been adjusted to reflect the difference in charges and estimated reimbursable amounts. Gross patient revenue was comprised of the following for the years ended June 30:

	<u> 2018</u>	<u>2017</u>
Medicare	44%	46%
Medicaid	20%	19%
Blue Cross Blue Shield	15%	18%
Other third-party payers	18%	17%
Self-pay patients	<u> 3%</u>	3%
	<u>100%</u>	<u>100%</u>

The Company bills third party payers directly for services provided. Insurance coverage and credit information are obtained from patients upon admission when available. No collateral is obtained for patient accounts receivable. Patient accounts receivable deemed to be uncollectible by management have been written off. An allowance for doubtful accounts is recorded based on historical trends for patient accounts receivable that are anticipated to become uncollectible in future periods.

Gross patient accounts receivable were comprised of the following for the years ended June 30:

	2018	2017
Medicare	27%	31%
Medicaid	24%	24%
Blue Cross Blue Shield	9%	9%
Other third-party payers	24%	21%
Self-pay patients	<u> 16%</u>	15%
	<u>100%</u>	<u>100%</u>

Patient service revenue, net of contractual allowances and discounts and after the provision for bad debts, is described in the table below for fiscal years 2018 and 2017. Amounts classified as self-pay do not include coinsurance and deductibles related to third party payers.

 2018		2017
	·	_
\$ 320,935,365	\$	291,213,397
 9,925,836		9,006,600
 330,861,201		300,219,997
(73,969,145)		(59,638,475)
 (8,862,484)		(6,756,740)
248,029,572		233,824,782
 (8,512,803)		(4,487,080)
\$ 239,516,769	\$	229,337,702
	\$ 320,935,365 9,925,836 330,861,201 (73,969,145) (8,862,484) 248,029,572 (8,512,803)	\$ 320,935,365 9,925,836 330,861,201 (73,969,145) (8,862,484) 248,029,572 (8,512,803)

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. The Company believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing that would have a material effect on the consolidated financial statements. Compliance with such laws and regulations can be subject to future government review and interpretation as well as significant regulatory action including fines, penalties, and exclusion from the Medicare and Medicaid programs.

#### **Inventories**

Inventories consist of supplies and drugs and are carried at the lower of cost or market using the average-cost method.

#### Land, buildings, and equipment

Land, buildings, and equipment are recorded at cost. Depreciation is recorded over the estimated useful lives of the assets using the straight-line method. Maintenance and repairs are charged to expense as incurred. The straight-line method is used to amortize the cost of equipment under capital leases over the estimated useful lives of the equipment or the term of the lease, whichever is appropriate.

#### Restricted net assets

Temporarily restricted net assets are those whose use by the Hospital and the Foundation has been limited by donors to a specific time period or purpose. As of June 30, 2018 and 2017, the Company had no permanently restricted net assets. Temporarily restricted net assets are available to fund various health care services and other community benefits provided by the Hospital. The Company's policy is to treat restricted contributions recorded and released in the same fiscal year as unrestricted contributions.

#### Excess of revenue over expenses (expenses over revenue)

The consolidated statements of operations and other changes in unrestricted net assets include the excess of revenue over expenses (expenses over revenue) (the "performance indicator"). Changes in unrestricted net assets, which are excluded from the excess of revenue over expenses (expenses over revenue), consistent with industry practice, include contributions received and used for additions of long-lived assets, distributions to non-controlling interest-holders, and changes in the pension obligation other than net periodic pension cost.

#### Charity care

A patient is classified as a charity recipient by reference to certain established policies of the Company. These policies define charity services as those services for which no payment is anticipated. In assessing a patient's ability to pay, the Company utilizes the generally recognized poverty income levels in the local community, but also includes certain cases where incurred charges are significant when compared to income.

Under current accounting standards, the Company is required to report the cost of providing charity care. The cost of charity care provided by the Company totaled \$8,862,484 and \$6,756,740 for the years ended June 30, 2018 and 2017, respectively. Rates charged by the Hospital for regulated services are determined based on assessment of direct and indirect cost calculated pursuant to the methodology established by the Maryland Health Services Cost Review Commission ("Commission" – see *Note 10*), and therefore the cost of charity services noted above for the Hospital are equivalent to its established rates for those services. For any charity services rendered by the Company other than from the Hospital, the cost of charity care is calculated by applying the estimated total cost-to-charge ratio for the non-Hospital services to the total amount of charges for services provided to patients benefitting from the charity care policies of the Company's non-Hospital affiliates. These charges are excluded from consolidated net patient service revenue.

The Hospital receives a payment from the Commission with respect to an Uncompensated Care Fund ("UCC") established for rate-regulated hospitals in Maryland. The UCC is intended to provide Maryland hospitals with funds to support the provision of uncompensated care at those hospitals. The Hospital received \$4,671,024 for 2018 and \$3,818,520 for 2017 in UCC payments. All hospitals contribute to the Health Care Coverage Fund (HCCF) that supports the expansion of Medicaid eligibility and the Medicaid program. The Hospital contributed \$2,520,138 for 2018 and \$2,428,092 for 2017 to the HCCF. These costs are reflected in the Hospital's contractual allowances.

#### Contributions and pledges

Unconditional promises to give cash and other assets to the Hospital and the Foundation are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received or when the conditions for receiving the donation have been satisfied. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. Contributions restricted by donors for additions to the Hospital's operating property are transferred from temporarily restricted net assets to unrestricted net assets when the expenditure is made. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations and statements of changes in net assets as net assets released from restriction.

The Hospital and Foundation write off any grants and pledges receivable that are considered uncollectible; accordingly, there is no allowance for doubtful accounts recorded for these grants and pledges. Grants and pledges receivable have not been discounted because management considers the effect to be immaterial. The balance of pledges receivable was \$220,008 and \$283,210 at June 30, 2018 and 2017, respectively, and is included in other amounts receivable in the accompanying consolidated balance sheets.

#### Other operating revenue

The Hospital met compliance requirements to receive incentive payments for upgrading and implementing certified electronic health record systems and becoming a meaningful user under the provisions of the American Recovery and Reinvestment Act of 2009. The Hospital recognized and received \$28,296 of meaningful use funds during the year ended June 30, 2018 and reported this amount as other operating revenue in the accompanying statements of operations and other changes in unrestricted net assets. No funds were recognized for the year ended June 30, 2017. The portion of the meaningful use incentive that was not yet received is \$182,556 as of June 30, 2018 and 2017, and is recorded as other amounts receivable in the accompanying consolidated balance sheets until Maryland Medicaid processes the final payments.

The ACO received notification that it will receive an incentive payment of \$3,080,256 for 2016 Financial Reconciliation and Quality Performance related to its ACO Medicare enrollees. This incentive payment was included in other operating revenues and other amounts receivable in the accompanying consolidated financial statements as of and for the year ended June 30, 2017. ACO management received the incentive from the Centers for Medicare and Medicaid Services and issued incentive payments to ACO members in January 2018. The incentive payment was first applied to the ACO operating costs and the remainder was shared with ACO providers who participated in the ACO during the performance period. The ACO received notification that it will not receive an incentive payment for the year ended June 30, 2018 since its cost savings did not meet the incentive threshold.

#### **Advertising Costs**

The Hospital expenses advertising costs as they are incurred. Advertising expense was \$1,691,853 and \$1,673,139 for the fiscal years June 30, 2018 and 2017, respectively, and is reported as other expense in the accompanying consolidated statements of operations and other changes in unrestricted net assets.

#### Functional expenses

The Company's consolidated operating expenses by functional classification are as follows for the years ended June 30:

	 2018	 2017
Health care services	\$ 173,916,433	\$ 170,342,441
Management and general	67,634,169	66,244,283
Fundraising	 466,646	 561,983
	\$ 242,017,248	\$ 237,148,707

#### Fair value of financial instruments

The following methods and assumptions were used by the Company to estimate the fair value of financial instruments:

Cash and cash equivalents, patient accounts receivable, other amounts receivable, notes
receivable, accounts payable and accrued expenses, employee compensation and related
payroll taxes, and advances from third-party payers: The carrying amount reported in the
balance sheets for each of these assets and liabilities approximates their fair value.

- Marketable securities: Fair values are based on quoted market prices of individual securities or investments if available, or are estimated using quoted market prices for similar securities (see Note 2)
- Long-term debt: Fair values of the Hospital's fixed-rate debt are based on current traded values.

#### Income taxes

The Hospital and the Foundation are exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code as public charities. Both entities are entitled to rely on this determination as long as there are no substantial changes in their character, purposes, or methods of operation. Management has concluded that there have been no such changes, and therefore the Hospital and Foundation's status as public charities exempt from federal income taxation remain in effect.

The state in which the Hospital and the Foundation operate also provides a general exemption from state income taxation for organizations that are exempt from federal income taxation. However, both entities are subject to federal and state income taxation at corporate tax rates on unrelated business income. Exemption from other state and local taxes, such as real and personal property taxes is separately determined. The Hospital and the Foundation had no unrecognized tax benefits or such amounts were immaterial during the periods presented. For tax periods with respect to which unrelated business income was recognized, a tax return was filed in order to report any unrelated business income as well as any taxes due.

Health Ventures is subject to corporate income tax, and incurred an income tax liability of \$0 for each year ended June 30, 2018 and 2017.

The DRCC and ACO are Maryland limited liability companies that have not elected to be taxed as corporations under current Treasury regulations. Both are owned by more than one member. DRCC and ACO are subject to the partnership tax rules under Subchapter K of the Internal Revenue Code of 1986 (IRC), as amended. Under these rules both are not subject to federal or state income tax, but must file annual information returns indicating their gross and taxable income to determine the tax results to their members.

The Sleep Center and CHP are Maryland limited liability companies that have not elected to be taxed as corporations under current treasury regulations. Sleep Center and CHP are wholly owned by the Hospital. As such, the Sleep Center and CHP are considered "disregarded entities" under current IRC regulations.

#### **Goodwill**

Goodwill represents the excess of cost over the fair value of assets acquired. Management evaluates goodwill for impairment on an annual basis. Management evaluated the carrying value reported for goodwill in the accompanying consolidated balance sheets for impairment and believes the carrying value reported for goodwill on the consolidated balances sheets as of June 30, 2018 and 2017 to be approximately estimated (see *Note 12*).

#### **Subsequent Events**

Subsequent events have been evaluated by management through October 24, 2018, which is the date the consolidated financial statements were available to be issued.

#### **Recent Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which provides a principles—based standard for recognizing revenue through a five-step process. The ASU requires an entity to recognize revenue in an amount that reflects the consideration to which the entity expects to be entitled in exchange for goods or services promised to customers. This standard is effective for the consolidated financial statements for the fiscal year ending June 30, 2019. Management is currently evaluating and has not yet determined the effects of adopting this ASU on the consolidated financial statements and disclosures.

In February 2017, the FASB issued ASU 2017-02, Leases (Topic 842), which requires lessees to recognize a lease liability and a right-of-use asset for most leases. The amendments in this ASU are effective for the consolidated financial statements for fiscal year ending June 30, 2020, with early adoption permitted, and should be applied through a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. Management is currently evaluating and has not yet determined the effects of adopting this ASU on the consolidated financial statements and disclosures.

During the year ended June 30, 2018, the Hospital implemented FASB Accounting Standards Update No. 2017-07, *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*, which clarified where defined benefit pension cost components should be presented in an employer's income statement. The standard requires service cost to be presented in the same line item as other compensation costs arising from services rendered by the pertinent employees during the period, and other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations.

The effect of the retroactive application of ASU 2017-07 on previously reported financial statement amounts resulted in \$415,117 of net periodic pension cost previously presented in Employee benefits operating expense and included in income from operations on the consolidated statements of operations and other changes in unrestricted net assets is now presented in pension cost and excluded from income from operations. The Hospital's defined benefit pension plan had no service cost in 2017.

#### 2. Investments

The following is a summary of investment securities held by the Company as of June 30:

	 2018	 2017
Marketable securities: Cash and cash equivalents Money market and CD funds	\$ 4,115,593	\$ 4,736,968
Equity		
Stock and mutual funds	13,692,092	10,970,417
	\$ 17,807,685	\$ 15,707,385

Investment return is summarized as follows for the years ended June 30:

	2018					
	0	Other perating	Nor	noperating		
	Revenue		Gains		Total	
Interest and dividend income Net realized gain	\$	387,319 1,300	\$	0	\$	387,319 1,300
Net unrealized gain		0		11,927		11,927
Investment fees		(32,104)		0		(32,104)
	\$	356,515	\$	11,927	\$	368,442

	2017					
	Other Operating Revenue		Nonoperating Gains		Total	
Interest and dividend income Net realized loss Net unrealized gain Investment fees	\$	351,770 (198,576) 0 (20,842)	\$	0 0 368,571 0	\$	351,770 (198,576) 368,571 (20,842)
	\$	132,352	\$	368,571	\$	500,923

Current accounting standards define fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, and establish a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels of inputs that may be used to measure fair value are as follows:

- **Level 1:** Quoted prices in active markets for identical assets or liabilities.
- **Level 2:** Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The following discussion describes the valuation methodologies used for the Company's financial assets and liabilities measured at fair value. The techniques utilized in estimating the fair values are affected by the assumptions used, including discount rates, and estimates of the amount and timing of future cash flows. Care should be exercised in deriving conclusions about the Company's business, its value, or financial position based on the fair value information of financial assets and liabilities presented below.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial asset or liability, including estimates of the timing, amount of expected future cash flows, and the credit standing of the issuer. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial asset or liability. Furthermore, the disclosed fair values do not reflect any premium or discount that could result from offering for sale at one time an entire holding of a particular financial asset or liability. Potential taxes and other expenses that would be incurred in an actual sale or settlement are not reflected in the amounts disclosed.

Fair values of the Company's investments in mutual funds classified at Level 1 are based on quoted market prices. Fair values for the Company's fixed maturity securities (corporate debt and federal government

obligations) are based on prices provided by its investment managers and its custodian bank. Both the investment managers and the custodian bank use a variety of pricing sources to determine market valuations. Each designate specific pricing services or indexes for each sector of the market based upon the provider's experience.

The Company's federal government obligations and government backed securities portfolio is highly liquid, which allows for a high percentage of the portfolio to be priced through pricing services.

The following table presents the Company's fair value hierarchy for financial instruments measured at fair value on a recurring basis as of June 30, 2018:

		Level 1		Level 2	Lev	rel 3	Tot	al Fair Value
Cash and cash equivalents								
Money market funds	\$	0	\$	4,115,593	\$	0	\$	4,115,593
Fixed income								
U.S. government agency bonds/notes		0		4,442,024		0		4,442,024
Equity securities								
Premier supply chain investment		601,990		0		0		601,990
Mutual funds								
Short-term bond		470,395		0		0		470,395
Intermediate government		616,001		0		0		616,001
Merger arbitrage		5,322,279		0		0		5,322,279
World bond		339,533		0		0		339,533
Floating rate bonds		767,457		0		0		767,457
High-yield bond		303,759		0		0		303,759
Intermediate-term bond		303,147		0		0		303,147
Equity large blend		791,469		0		0		791,469
Long/short equity		299,806		0		0		299,806
Moderate allocation		613,638		0		0		613,638
Mid-cap growth		617,394		0		0		617,394
Real estate		169,480		0		0		169,480
Foreign large blend		1,226,034		0		0		1,226,034
Large blend		159,579		0		0		159,579
Diversified emerging markets		390,715		0		0		390,715
Large growth		180,163		0		0		180,163
Small growth		390,547		0		0		390,547
Total a	ssets \$	13,563,386	\$	8,557,617	\$	0	\$	22,121,003
Plus deposits in transit			====					4,271
Total							\$	22,125,274
Less investments included in other assets								4,317,589
Total investments per consolidated balanc	e sheet						\$	17,807,685

The total investment of \$22,125,274 includes deposits in transit of \$4,271 plus financial instruments of \$22,121,003. The above table includes financial instruments of \$4,317,589 included in other assets on the consolidated balance sheets for deferred compensation and other arrangements.

The following table presents the Company's fair value hierarchy for financial instruments measured at fair value on a recurring basis as of June 30, 2017:

		Level 1	 Level 2	Lev	rel 3	Tot	al Fair Value
Cash and cash equivalents							
Money market funds	\$	0	\$ 4,736,968	\$	0	\$	4,736,968
Fixed income							
U.S. government agency bonds/notes		0	1,999,524		0		1,999,524
Equity securities							
Premier supply chain investment		596,071	0		0		596,071
Mutual funds							
Short-term bond		842,889	0		0		842,889
Intermediate government		266,317	0		0		266,317
Merger arbitrage		5,282,887	0		0		5,282,887
World bond		376,022	0		0		376,022
Floating rate bonds		735,973	0		0		735,973
High-yield bond		259,189	0		0		259,189
Intermediate-term bond		308,718	0		0		308,718
Equity large blend		765,850	0		0		765,850
Long/short equity		271,585	0		0		271,585
Moderate allocation		572,225	0		0		572,225
Mid-cap growth		514,608	0		0		514,608
Real estate		162,778	0		0		162,778
Foreign large blend		1,117,511	0		0		1,117,511
Large blend		138,526	0		0		138,526
Diversified emerging markets		312,050	0		0		312,050
Large growth		145,642	0		0		145,642
Small growth		317,440	0		0		317,440
-	Total assets \$	12,986,281	\$ 6,736,492	\$	0	\$	19,722,773
Plus deposits in transit							2,076
Total						\$	19,724,849
Less investments included in other as	sets						4,017,464
Total investments per consolidated ba	alance sheet					\$	15,707,385

The total investment of \$19,724,849 includes deposits in transit of \$2,076 plus financial instruments of \$19,722,773. The above table includes financial instruments of \$4,017,464 included in other assets on the consolidated balance sheets for deferred compensation and other arrangements.

There were no significant transfers between fair value hierarchy levels for the years ended June 30, 2018 and 2017.

#### 3. Joint Ventures and Equity Investments

Health Ventures and ASC invest in corporations and other forms of business consistent with the mission and strategic plan of the Company. Unconsolidated investments are carried at cost or at equity depending on the percentage of ownership and control. Investment in Magnolia Gardens LLC represents a 51% and interest is not consolidated with the financial statements of the Company because Health Ventures and ASC do not control the investees. The investment income of these joint ventures and equity investments is reported in non-operating gains/losses in the accompanying consolidated statements of operations and other changes in unrestricted net assets. These investments, which are reported as noncurrent assets in the accompanying consolidated statements, are summarized as follows as of June 30:

Name	2018	2017
Magnolia Gardens LLC University Center for Ambulatory	\$ 5,347,172	\$ 6,255,497
Surgery	(675,494)	168,832
Other	34,562	50,096
Diagnostic Imaging, LLC	 691,859	 701,207
	\$ 5,398,099	\$ 7,175,632

## 4. Related Party Transactions

The Hospital has income guarantee agreements with certain physicians. These advances are held as promissory notes and are often forgiven based on the established terms of these notes, such as maintaining an active practice in the Hospital's community.

The Hospital advanced funds to Health Ventures in its establishment of Metropolitan Medical Group, LLC (MMS). Since MMS is wholly owned by Health Ventures, the amounts loaned to MMS have been eliminated in consolidation.

The Medical Director of Radiology for the Hospital is an investor in Diagnostic Imaging, LLC, which is an unconsolidated subsidiary of Health Ventures. The Medical Director of Doctors Community Practices LLC, who is also a Foundation board member, leases property to the Hospital.

## 5. Land, Buildings, and Equipment

Land, buildings, and equipment are summarized as follows:

		June 30			
Name	Useful Life		2018	2017	
Land improvements	2-40 Years	\$	4,525,777	\$ 4,450,720	
Buildings	4-40 Years		137,331,414	136,997,856	
Leasehold improvements	4-40 Years		5,130,560	4,478,530	
Furniture and equipment	2-20 Years		99,559,406	96,430,374	
Equipment under capital lease obligations	2-20 Years		190,000	190,000	
			246,737,157	242,547,480	
Less accumulated depreciation			(148,156,738)	(138,980,450)	
			98,580,419	103,567,030	
Construction in progress			2,541,396	963,200	
Land			6,138,502	6,138,502	
		\$	107,260,317	\$ 110,668,732	

Accumulated depreciation includes accumulated amortization of capital leased equipment in the amount of \$207,017 and \$145,667 as of June 30, 2018 and 2017, respectively. Depreciation expense related to capital leased equipment was \$61,350 and \$38,000 for fiscal year 2018 and 2017, respectively.

## 6. Long-Term Debt

Long-term indebtedness as of June 30 consisted of the following:

	 2018	2017
Maryland Health and Higher Education Facilities Authority Revenue Bonds, Series 2017B Bond 2.180% term bonds due October 1, 2024	\$ 33,510,000	\$ 37,975,000
Maryland Health and Higher Education Facilities Authority Revenue Bonds, Series 2016 Bond Series 2016A - Tax-Exempt Private Placement 2007 Refunding		
2.567% term bonds due July 1, 2030 Series 2016A - Tax-Exempt Private Placement 2010 Partial Refunding	16,795,000	16,795,000
2.567% term bonds due July 1, 2030	15,150,000	15,150,000
Maryland Health and Higher Education Facilities Authority Revenue Bonds, Series 2017A:		
5.00% term bonds due July 1, 2031	6,720,000	6,720,000
5.00% term bonds due July 1, 2032	7,055,000	7,055,000
5.00% term bonds due July 1, 2033	7,410,000	7,410,000
5.00% term bonds due July 1, 2034	7,780,000	7,780,000
5.00% term bonds due July 1, 2038	35,200,000	35,200,000
Capital leases	 118,945	 62,970
	\$ 129,738,945	\$ 134,147,970
Current portion of long-term debt	(4,981,689)	(4,527,970)
Financing costs, net of accumlated amortization	(1,701,053)	(1,901,974)
Original issue premium, net of accumulated amortization	3,832,791	4,066,186
	\$ 126,888,994	\$ 131,784,212

The fair value of the Company's Series 2017A bonds, based on quoted market prices, was \$70,428,072 and \$71,304,218 for fiscal year 2018 and 2017, respectively. Remaining bonds are private placement bonds. Fair value of the private placement bonds approximate carrying value.

Financing costs incurred in issuing the MHHEFA Revenue Bonds have been capitalized by the Hospital. These costs are being amortized over the life of the related bond issue using the bonds-outstanding method, which approximates the interest method. Deferred financing costs are presented as a direct deduction of long-term debt and are amortized using the straight-line method over the term of the related financing.

The aggregate maturities of long-term debt, including sinking fund principal requirements during the next five fiscal years, are as follows:

2019	\$4,981,689
2020	4,448,457
2021	4,978,798
2022	5,070,000
2023	5,195,000
2024 and after	105,065,001
	\$ 129,738,945

Total interest paid for the years ended June 30, 2018 and 2017 was \$4,648,000 and \$7,609,626, respectively.

#### Revenue bonds

On February 8, 2017 MHHEFA issued \$64,165,000 principal amount of Revenue Bonds, Series 2017A. The proceeds of this issue were used to retire the remainder of the Series 2010 Bonds in order to take advantage of lower interest rates with an estimated net present value savings of \$3.7 million.

On June 28, 2016 MHHEFA issued \$73,445,000 principal amount of Revenue Bonds, Series 2016A (\$31,945,000) and Series 2016B (\$41,500,000). The proceeds of this issue were used to retire the Series 2007A Bonds and Series 2010 Bonds (partial) in order to take advantage of lower interest rates with an estimated net present value savings of \$7.3 million. In 2017, the Series 2016B taxable note was converted as planned to Series 2017B. On March 23, 2017 the Series 2016 were converted to Series 2017B bonds as planned when the 2016B bonds were issued in June 2017.

On May 15, 2010, MHHEFA issued \$82,670,000 principal amount of Revenue Bonds, Series 2010 (Series 2010 Bonds). The proceeds of this issue were used to retire the Revenue Bonds, Series 2008 and to finance the costs of renovation and equipment purchases. On June 28, 2016, the Hospital partially refunded the Series 2010 with a remaining balance of \$68,690,000.

On January 4, 2007, MHHEFA issued \$77,685,000 principal amount of Revenue Bonds, Series 2007A (Series 2007 Bonds). The proceeds of this issue were used to retire certain existing bonds, pooled loans, and to finance the costs of renovation and equipment purchases. On June 28, 2016, the Hospital refunded this bond.

The Obligated Group for MHHEFA bond issuances includes the Hospital, CHP, Foundation, Sleep Center, Doctors Community Medical Group and Doctors Integrated Healthcare Network and Health Ventures excluding the MAUI, Magnolia Gardens, DI LLC, ACO, and STM. The Series 2017A, Series 2017B, and Series 2016 Bonds are secured by the revenue and accounts receivable of the Obligated Group, and certain other property secured by a Deed of Trust. The Obligated Group is required to maintain certain compliance ratios and covenants as defined under the bond documents. In the opinion of the management, the Hospital has complied with the required covenants for 2018 and 2017.

#### Other debt

During 2008, DRCC obtained a \$4,000,000 revolving line of credit from a commercial lender to finance the acquisition of certain medical equipment. The line of credit was converted to a capital lease during 2009. Beginning in October 2009, monthly payments of principal and interest at 6.8% per annum become due. In July 2012, DRCC modified the capital equipment lease to obtain an interest rate of 3.6%. This lease ended January 2018.

During 2018, the Hospital obtained a \$155,672 capital lease for surgical equipment. Beginning in August 2017, monthly payments of principal and interest at 4.16% per annum commenced. The outstanding principal balance is \$118,945 as of June 30, 2018.

## 7. Self-Insurance Coverages

The Hospital has coverage on a claims-made basis from Freestate Healthcare Insurance Company, Ltd., a group captive formed by several Maryland hospitals. The Hospital owns 20% interest in the captive and accounts for it using the cost method. The cost of \$15,000 is recorded in other noncurrent assets in the accompanying consolidated balance sheets as of June 30, 2018 and 2017. Premiums are expensed as incurred and are established based on the Hospital's historical experience supplemented as necessary with industry experience. The total premium is allocated to each of the shareholders based on their experience. Retrospective premium assessments and credits are calculated based on the aggregate experience of all named insureds under the policy. Each named insured's assessment of credit is based on the percentage of their actual exposure to the actual exposure of all named insureds. In management's opinion, the assets of Freestate are sufficient to meet its obligations as of June 30, 2018. If the financial condition of Freestate were to materially deteriorate in the future, and Freestate was unable to pay its claim obligations, the responsibility to pay those claims would return to the member hospitals.

The captive is responsible for claims up to \$1,000,000 for each and every loss event. Additional coverage has been purchased for all claims in excess of \$1,000,000 to a limit of \$6,000,000 effective March 1, 2006, \$10,000,000 effective March 1, 2012, and \$15,000,000 March 1, 2018. The estimated unpaid loss liability reserved by the captive for the Hospital was \$10,679,655 and \$10,056,273 at June 30, 2018 and 2017, respectively. These amounts are included in long term liabilities and the related anticipated insurance recoveries were reported in noncurrent assets in the accompanying consolidated balance sheets. The liability for all claims incurred but not reported for the Hospital was \$1,351,000 and \$1,277,000 at June 30, 2018 and 2017, respectively. The discount rate for unpaid losses is 3.5% for years ending June 30, 2018 and 2017. The Hospital engages a consulting actuary to assist in the determination of all professional liability claims incurred but not reported.

The Company is self-insured against workers' compensation claims up to a per-claim limit of \$500,000 with an annual limitation of approximately \$1,000,000. A liability has been recorded for all known claims and an estimate for claims incurred but not reported in the amount of \$1,138,752 and \$545,734 at June 30, 2018 and 2017, respectively. These amounts are included in accounts payable and accrued expenses in the accompanying consolidated balance sheets.

The Company is self-insured against employee health medical claims up to a per-claim limit of \$200,000 and no maximum aggregate benefit. A liability has been recorded for all known claims and an estimate for claims incurred but not reported in the amount of \$590,000 and \$470,119 at June 30, 2018 and 2017, respectively. These amounts are included in accounts payable and accrued expenses in the accompanying consolidated balance sheets.

#### 8. Leases

The Company has operating leases covering various medical and other equipment and facilities. Generally, the leases carry renewal provisions and require the Company to pay maintenance costs.

Future minimum lease payments as of June 30, 2018 are as follows:

	Capi	tal Leases	Ope	rating Leases	 Total
2019	\$	41,689	\$	4,502,719	\$ 4,544,408
2020		43,457		3,684,637	3,728,094
2021		33,799		3,176,331	3,210,130
2022		0		1,125,691	1,125,691
2023		0		849,737	849,737
Total minimum lease payments		118,945		13,339,115	13,458,060
Current portion of capital leases		(41,689)			
Capital lease obligations, less current portion	\$	77,256			

Total rental expense reported in the accompanying consolidated statements of operations and other changes in unrestricted net assets for the years ended June 30, 2018 and 2017 was \$4,590,269 and \$4,202,506, respectively.

#### 9. Retirement Plans

The Company has a 403b defined contribution plan (the "contribution plan") covering substantially all its employees. The contribution plan is employee and employer contributory. The Company contributed a match of \$0.50 for every \$1.00 of elective deferrals for a plan year for eligible employees up to 4% of base compensation. Defined contribution plan expense amounted to \$1,358,026 and \$1,265,728 for 2018 and 2017, respectively.

The Company froze the defined benefit pension plan that it sponsors (the Plan) in 2011, which covered substantially all employees. The Plan curtailment was recognized in 2011. The decision to terminate the Plan has not been made by the board of directors. The benefits are based on years of service and employee compensation during years of employment. The Company's funding policy is to make sufficient contributions to the Plan to comply with the minimum funding provisions of the Employee Retirement Income Security Act of 1974 (ERISA). The Company expects to contribute \$646,116 to the Plan during 2019 to keep the funding levels at the ERISA requirements. The measurement date of the Plan is June 30.

The following table provides a reconciliation of the benefit obligation, Plan assets, and funded status of the Plan in the Company's consolidated financial statements based on actuarial valuations for the years ended June 30:

	For the Year Ended			
		2018		2017
Accumulated Benefit Obligation	\$	22,871,105	\$	23,860,808
Change in Benefit Obligation			-	
Benefit Obligation at beginning of year	\$	23,860,808	\$	24,607,554
Interest cost		767,879		708,098
Settlement loss/(gain)		59,434		0
Actuarial loss/(gain)		(848,735)		(791,768)
Settlement payments		(884,944)		0
Benefits paid		(83,337)		(663,076)
Benefit Obligation at End of Year	\$	22,871,105	\$	23,860,808
Change in Plan Assets				
Fair value of plan assets at beginning of year	\$	18,094,964	\$	16,922,474
Actual return on plan assets		777,090		1,202,363
Employer contributions		807,774		633,203
Settlement payments		(884,944)		0
Benefits paid		(83,337)		(663,076)
Fair Value of Plan Assets at End of Year		18,711,547	\$	18,094,964
Funded Status (Pension Obligation)	\$	(4,159,558)	\$	(5,765,844)
Components of Net Periodic Benefit Costs				
Interest cost		767,879		708,098
Expected return on plan assets		(1,019,667)		(954,898)
Settlement		315,334		0
Recognition of loss from change in measurement date		571,181		661,917
Net Period Pension Costs	\$	634,727	\$	415,117

The total amount recognized in unrestricted net assets in the accompanying consolidated financial statements for the years ended June 30:

	2018		2017
Net actuarial loss	\$	8,149,723	\$ 9,582,962

During 2018, lump sum distributions exceeded the Plan's interest cost triggering a settlement event. As a result, a settlement loss of \$315,334 was recognized.

Plan assets are invested to ensure that the Plan has the ability to pay all benefit and expense obligations when due, to maximize return within prudent levels of risk for pension assets, and to maintain a funding cushion for unexpected developments. The target weighted-average asset allocation of pension investments was 35% equities and 65% fixed maturity securities and cash as of June 30, 2018.

The Plan's estimated future benefit payments are as follows:

2019	\$ 3,435,730
2020	1,315,453
2021	1,470,086
2022	1,531,559
2023	1,486,091
2024 - 2028	 7,426,795
Total	\$ 16,665,714

The weighted-average assumptions used to determine net periodic benefit cost and the projected benefit obligation for the years ended June 30 were as follows:

	2018	2017
Discount rate	3.90%	3.45%
Expected return on Plan assets	6.00%	6.00%

The following table presents the Company's fair value hierarchy for financial instruments measured at fair value on a recurring basis as of June 30, 2018:

	Level 1	Level 2	Level 3	<b>Total Fair Value</b>		
Equity Securities						
Mutual Funds						
Diversified Emerging Mkts	\$ 446,394	\$ 0	\$ 0	\$ 446,394		
Foreign Large Blend	360,471	0	0	360,471		
Foreign Small/Mid Growth	96,427	0	0	96,427		
High Yield Bond	1,892,665	0	0	1,892,665		
Inflation-Protected Bond	1,903,459	0	0	1,903,459		
Intermediate Government	1,889,478	0	0	1,889,478		
Intermediate-Term Bond	3,591,148	0	0	3,591,148		
Large Growth	1,532,237	0	0	1,532,237		
Large Value	1,315,072	0	0	1,315,072		
Mid-Cap Growth	959,130	0	0	959,130		
Mid-Cap Value	934,540	0	0	934,540		
Multisector Bond	2,792,597	0	0	2,792,597		
Small Growth	419,080	0	0	419,080		
Small Value	578,849	0	0	578,849		
Total assets	\$ 18,711,547	\$ 0	\$ 0	\$ 18,711,547		

The following table presents the Company's fair value hierarchy for financial instruments measured at fair value on a recurring basis as of June 30, 2017:

_	Level 1	 Level 2		Level 3	Total Fair Value		
Equity Securities							
Mutual Funds							
Diversified Emerging Mkts	\$ 478,064	\$ 0	\$	0	\$	478,064	
Foreign Large Blend	385,852	0		0		385,852	
Foreign Small/Mid Growth	100,404	0		0		100,404	
High Yield Bond	1,826,288	0		0		1,826,288	
Inflation-Protected Bond	1,786,798	0		0		1,786,798	
Intermediate Government	1,804,899	0		0		1,804,899	
Intermediate-Term Bond	3,388,834	0		0		3,388,834	
Large Growth	1,544,004	0		0		1,544,004	
Large Value	1,266,056	0		0		1,266,056	
Mid-Cap Growth	940,043	0		0		940,043	
Mid-Cap Value	919,643	0		0		919,643	
Multisector Bond	2,726,379	0		0		2,726,379	
Small Growth	377,623	0		0		377,623	
Small Value	550,077	0		0		550,077	
Total assets	\$ 18,094,964	\$ 0	\$	0	\$	18,094,964	

There were no significant transfers between fair value hierarchy levels for the years ended June 30, 2018 and 2017.

The Hospital has a deferred compensation plan that permits certain executives to defer receiving a portion of their compensation. The deferred amounts are included in other assets in the accompanying consolidated balance sheets. The associated liability of an equal amount is included in other liabilities in the accompanying consolidated balance sheets. The liability recorded regarding the deferred compensation was \$3,949,258 and \$3,649,133 as of June 30, 2018 and 2017, respectively. During 2018 and 2017, distributions of \$30,870 and \$30,200 were made to participants in the deferred compensation plan, respectively.

The Hospital is the beneficiary of split dollar life insurance policies in place for certain executives. The amounts that could be realized by the Hospital under the insurance contracts are approximately \$9,000,000 and \$9,100,000 as of June 30, 2018 and 2017, respectively and are included in other assets in the consolidated balance sheets.

#### 10. Maryland Health Services Cost Review Commission

Certain of the Hospital's charges are subject to review and approval by the Commission. Hospital management has filed the required forms with the Commission and believes the Hospital is in compliance with Commission requirements.

The current rate of reimbursement for principally all hospital inpatient and outpatient services to patients under the Medicare and Medicaid programs is based on an agreement between the Centers for Medicare and Medicaid Services and the Commission. This agreement is based upon a waiver from Medicare reimbursement principles under Section 1814(b) of the Social Security Act and will continue as long as all third-party payers elect to be reimbursed under this program, the rate of increase for costs per hospital services is below the national average, and certain specific quality indicators are met. In January 2014, the State of Maryland and CMS agreed to implement a revised waiver focused on population health, and the previous waiver was terminated.

Under the Commission's reimbursement methodology, the Hospital entered into a global budget arrangement effective July 1, 2013, and a gross revenue target was established for the Hospital based on fiscal year 2013 charges adjusted for inflation and other statewide allocation adjustments. The actual revenue charged was compared to the revenue target, and to the extent that the actual charges exceed or are less than the target, the overcharge or undercharge, plus applicable penalties reduce (in the case of overcharges) or increase (in the case of undercharges) the approved target for future rate years.

Management believes that the waiver program will remain in effect at least through June 2019. The Hospital undercharged its revenue target by \$1,747,735 and \$167,321 as of June 30, 2018 and 2017, respectively. Overcharges and undercharges are recouped in succeeding years through the Commission's rate setting methodology.

The timing of the Commission's rate adjustments for the Hospital could result in an increase or reduction in rates due to the variances and penalties in a year subsequent to the year in which such items occur. The Hospital's policy is to accrue revenue based on actual charges for services to patients in the year in which the services to patients are performed and billed.

### 11. Contingencies

#### Litigation

There are several lawsuits pending in which the Hospital has been named as defendant. In the opinion of Hospital management, after consultation with legal counsel, the potential liability, in the event of adverse settlement, will not have a material impact on the Hospital's consolidated financial position.

#### Risk factors

The Company's ability to maintain and/or increase future revenues could be adversely affected by:

- The growth of managed care organizations promoting alternative methods for health care delivery
  and payment of services such as discounted fee for service networks and capitated fee
  arrangements (the rate setting process in the State of Maryland prohibits hospitals from entering
  into discounted fee arrangements; however, managed care contracts may provide for exclusive
  service arrangements);
- Proposed and/or future changes in the laws, rules, regulations, and policies relating to the definition, activities, and/or taxation of not-for-profit tax-exempt entities;
- The enactment into law of all or any part of the current budget resolutions under consideration by Congress related to Medicare and Medicaid reimbursement methodology and/or further reductions in payments to hospitals and other health care providers;
- The future of Maryland's certificate of need program, where future deregulation could result in the
  entrance of new competitors, or future additional regulation may eliminate the Company's ability
  to expand new services; and

• The ultimate impact of, and any changes to, the federal Patient Protection and Affordable Care Act and the Health Care Education Affordability Reconciliation Act of 2010.

The Joint Commission, a non-governmental privately owned entity, provides accreditation status to hospitals and other health care organizations in the United States. Such accreditation is based upon a number of requirements such as undergoing periodic surveys conducted by Joint Commission personnel. Certain managed care payers require hospitals to have appropriate Joint Commission accreditation in order to participate in those programs. In addition, the CMS, the agency with oversight of the Medicare and Medicaid programs, provides "deemed status" for facilities having Joint Commission accreditation. By being Joint Commission accredited, facilities are "deemed" to be in compliance with the Medicare and Medicaid conditions of participation. Termination as a Medicare provider or exclusion from any or all of these programs/payers would have a materially negative impact on the future financial position, operating results and cash flows of the Hospital. In February 2016 the Hospital was surveyed by Joint Commission and received a full three-year Joint Commission accreditation through February 2019.

The Company invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in values of investment securities will occur in the near term, and such changes could materially affect the amounts reported as investments on the consolidated balance sheets.

#### 12. Goodwill

The Company uses the acquisition method of accounting to record goodwill when purchasing physician practices and other similar entities. The table below presents goodwill that has been recorded as of June 30 for the following acquisitions:

	2018			2017
Cancer center, DRCC	\$	1,062,531	\$	1,062,531
Orthopedic practice		376,316		376,316
Nursing home		767,285		767,285
Surgery center		20,416		0
Cancer center, MRCC		646,975		646,975
Physician Practices		197,375		197,375
	\$	3,070,898	\$	3,050,482

## 13. Temporarily Restricted Net Assets

Temporarily restricted net assets are available as of June 30 for the following programs and projects:

	2018			2017
Nancy Heilman Scholarship Fund	\$	1,479	\$	1,479
Brian Erfan Memorial Fund		5,850		5,850
Jane Schafer Scholarship Fund		10,785		10,785
Rehabilitation Services		12,937		12,937
Cardiac Rehab Services		20,088		10,926
Pulmonary Rehab Scholarship Fund		13,685		0
Borden Breast Center		20,000		20,000
Women's Health		94,304		64,578
Surgical Services		307,471		326,652
Diabetes Center		31,895		33,464
Lymphedema Center		7,826		7,826
Smoking Grant		14,755		14,755
Community Outreach		56,977		0
Behavioral Health		22,572		161,926
MHA HPP Disaster Grant		20,954		29,486
Health fair Screening		2,891		2,891
So. Md. Tranistional Care Partnership		138,420		0
DHMH Biosense Grant		4,575		4,575
Population Health: Mobile Clinic		15,000		22,395
Volunteers		3,099		0
Multi-Faith Worship Center		33,357		36,278
	\$	838,920	\$	766,803



## Doctors Community Hospital and Subsidiaries Consolidating Balance Sheet June 30, 2018

-	Hospital	Healthcare Programs	Foundation	Health Ventures	Sleep Center	Eliminations	Total Obligated Group	DRCC	Magnolia Gardens MAUI, DI , UCAS	STM ACO	Eliminations	Total
ASSETS												
CURRENT ASSETS												
Cash and cash equivalents	28,663,061 \$	2.264.671 \$	252,234	994.138	0 \$	0	\$ 32.174.104 \$	1.838.481	\$ 0 \$	43.044 \$	0 \$	34.055.629
Patient accounts receivable	37,926,518	8,077,516	0 202,204 (	1,373,003	, 0 4	0	47,377,037	3,299,151	0 9	26,388	0 \$	50,702,576
allowance for bad debts	(5,428,681)	(400,162)	0	(192,110)	0	0	(6,020,953)	(627,277)	0	20,500	0	(6,648,230)
allowance for contractuals	(4.074.217)	(4.663.070)	0	(616,152)	0	0	(9.353.439)	(1.940.959)	0	168	0	(11,294,230)
Patient accounts receivable, net of allowance	28,423,620	3.014.284	0	564.741	0	0	32,002,645	730.915	0	26.556	0	32,760,116
Other amounts receivable	3,127,399	48,626	390,792	(184,998)	0	0	3,381,819	454,259	0	80,888	0	3,916,966
Inventories	3,807,574	0	0	79,634	0	ō	3,887,208	0	0	0	Ō	3,887,208
Prepaid expenses	3.543.343	268.667	18.725	275.445	0	0	4,106,180	110.776	0	3.227	0	4.220.183
TOTAL CURRENT ASSETS	67,564,997	5,596,248	661,751	1,728,960	0	0	75,551,956	3,134,431	0	153,715	0	78,840,102
INVESTMENTS												
Marketable securities	\$ 16,996,737 \$	0 \$	0 \$	0 9	0 \$	0	\$ 16,996,737 \$	810,948	\$ 0 \$	0 \$	0 \$	17,807,685
Investment in Doctors Regional Cancer Center	3,763,541	0	0	0	0	(3,763,541)	0	0	0	0	0	0
Joint ventures and equity investments	0	0	0	0	0	0	0	0	5,398,099	0	0	5,398,099
Due to DCH	79,185,056	0	0	0	5,667,562	(75,812,351)	9,040,267	0	0	0	(9,040,267)	0
	99,945,334	0	0	0	5,667,562	(79,575,892)	26,037,004	810,948	5,398,099	0	(9,040,267)	23,205,784
Land and Land Improvements	10,664,279	0	0	0	0	0	10.664.279	0	0	0	0	10.664.279
Building and Fixed Equipment	129,239,763	2,310,954	0	0	0	0	131.550.717	0	0	0	0	131.550.717
Medical Office Building	8.091.651	2,310,954	0	0	0	0	8,091,651	0	0	0	0	8.091.651
Major Movable Equipment	90,986,739	0	0	1,506,385	0	0	92,493,124	10,075,886	0	0	0	102,569,010
Construction in Progress	2,520,447	20,500	0	1,300,363	0	0	2,541,396	10,073,000	0	0	0	2,541,396
Accumulated Depreciation	(138.742.366)	(864.277)	0	(890.455)	0	0	(140.497.098)	(7.659.640)	0	0	0	(148.156.738)
			0		0	0			0	0	0	
LAND, BUILDINGS, AND EQUIPMENT GOODWILL	102,760,514 1,439,847	1,467,177 197,375	0	616,380 786,701	0	0	104,844,071 2,423,923	2,416,246 646,975	0	0	0	107,260,317 3,070,898
OTHER ASSETS	1,439,847	197,375	0	786,701 664.494	0	(2.485.068)	2,423,923	046,975	0	3.903	0	26.065.030
TOTAL ASSETS	27,869,430 \$ 299.580.122 \$	7,273,071 \$	661,751	3,796,535	5,667,562 \$	(82,060,960)	\$ 234,918,081 \$	7,008,600	\$ 5,398,099 \$	3,903 157,618 \$	(9,040,267) \$	238,442,131
10175 400510	ψ 200,000,122 Ψ	7,270,071	, 301,731	5,750,000	φ 5,507,502 ψ	(52,500,500)	Ψ 201,010,001 Ψ	7,500,000	φ 5,550,555 ψ	.57,010 ψ	(0,0.0,201) ψ	200, 172, 101

See independent auditors' report.

## Doctors Community Hospital and Subsidiaries Consolidating Balance Sheet June 30, 2018

_	Hospital	Healthcare Programs	Foundation	Health Ventures	Sleep Center	Eliminations	Total Obligated Group	DRCC	Magnolia Gardens MAUI, DI , UCAS	STM ACO	Eliminations	Total
LIABILITIES AND NET ASSETS					<u>.</u>							
CURRENT LIABILITIES												
Accounts payable and accrued expenses \$	14,888,408 \$	374,436 \$	1,183	\$ 83,910	\$ 60,086	\$ 0	\$ 15,408,023 \$	736,031	\$ 0 \$	278,402	0 \$	16,422,456
Due to DCH	5,667,562	36,221,181	(14,404)	1,466,992	0	(43,341,331)	0	0	0	9,040,267	(9,040,267)	0
Salaries, wages, and related items	15,687,746	385,879	0	95,380	0	0	16,169,005	0	0	0	0	16,169,005
Advances from third party payers	7,975,899	0	0	0	0	0	7,975,899	0	0	0	0	7,975,899
Current portion of long-term obligations	4,981,689	0	0	0	0	0	4,981,689	0	0	0	0	4,981,689
TOTAL CURRENT LIABILITIES	49,201,304	36,981,496	(13,221)	1,646,282	60,086	(43,341,331)	44,534,616	736,031	0	9,318,669	(9,040,267)	45,549,049
NONCURRENT LIABILITIES												
Deferred compensation and and claims incurred but not reported	16,021,913	0	0	0	0	0	16,021,913	0	0	0	0	16,021,913
Pension obligation	4,159,558	0	0	0	0	0	4,159,558	0	0	0	0	4,159,558
Long-term obligations, net of current portion	126,888,994	0	0	32,471,020	0	(32,471,020)	126,888,994	0	0	0	0	126,888,994
TOTAL LIABILITIES	196,271,769	36,981,496	(13,221)	34,117,302	60,086	(75,812,351)	191,605,081	736,031	0	9,318,669	(9,040,267)	192,619,514
NET ASSETS AND MEMBERS' EQUITY												
Unrestricted	103,144,405	(29,708,425)	0	0	5,607,476	(38,441,713)	40,601,743	0	0	(2,910,476)	5,420,093	43,111,360
Members' equity	0	0	0	(30,320,767)	0	30,320,767	0	6,272,569	5,398,099	(6,250,575)	(5,420,093)	0
Temporarily restricted	163,948	0	674,972	0	0	0	838,920	0	0	0	0	838,920
Non Controlling Interest	0	0	0	0	0	1,872,337	1,872,337	0	0	0	0	1,872,337
TOTAL NET ASSETS	103,308,353	(29,708,425)	674,972	(30,320,767)	5,607,476	(6,248,609)	43,313,000	6,272,569	5,398,099	(9,161,051)	0	45,822,617
Total Net Assets and Liabilities \$	299,580,122 \$	7,273,071 \$	661,751	\$ 3,796,535	\$ 5,667,562	\$ (82,060,960)	\$ 234,918,081	\$ 7,008,600	\$ 5,398,099 \$	157,618	\$ (9,040,267) \$	238,442,131

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## Doctors Community Hospital and Subsidiaries Consolidating Statement of Operations and Changes in Net Assets June 30, 2018

	Hospital	Healthcare Programs	Foundation	Health Ventures	Sleep Center	Eliminations	Total Obligated Group	DRCC	Magnolia Gardens MAUI, DI, UCAS	STM ACO	Total
UNRESTRICTED NET ASSETS											
OPERATING REVENUE											
Inpatient revenue	\$ 141,161,965	5 0 :	\$ 0	\$ 0	\$ 0	\$ 0	\$ 141,161,965 \$	0	\$ 0 \$	0 \$	141,161,965
Outpatient revenue	104,738,899	43,745,760	0	15,824,059	2,720,374	0	167,029,092	22,683,775	0	(13,631)	189,699,236
Contractuals	(28,214,364)	(31,625,342)	0	(8,509,344)	0	0	(68,349,050)	(14,482,579)		0	(82,831,629)
Net patient service revenue, net of contractual allowances and discounts	\$ 217,686,500				\$ 2,720,374		\$ 239,842,007 \$			(13,631) \$	248,029,572
Less provision for bad debts  Net patient service revenue less provision for bad debts	(7,438,666) 210,247,834	(1,103,596) 11,016,822	0	7,314,715	2,720,374	0	(8,542,262) 231,299,745	29,459 8,230,655	0	(13,631)	(8,512,803) 239,516,769
						-			-		
Other operating revenue Contributions	5,658,185 0	36,644 0	15,613 162,506	491 0	0	0	5,710,933 162,506	0	0	0	5,710,933 162,506
Net assets released from restrictions used for operations	330.990	306,512	102,300	0	0	0	. ,	0	0	0	637,502
TOTAL OPERATING REVENUE	216,237,009	11,359,978	178,119	7,315,206	2,720,374	0		8,230,655	0	(13,631)	246,027,710
EXPENSES											
Salaries and wages	87,332,294	14,718,940	316,953	6,866,261	0	0	109,234,448	0	0	0	109,234,448
Employee benefits	15,407,973	2,388,041	70,275	1,313,091	0	0	19,179,380	0	0	0	19,179,380
Purchased services	28,649,736	3,423,728	7,111	798,441	880,214	0	33,759,230	6,046,967	0	177,237	39,983,434
Supplies	35,349,202	817,209	7,420	857,022	8,508	0	37,039,361	89,280	0	582	37,129,223
Other expenses	16,001,503	2,359,718	6,065	1,531,772	149,963	0	20,049,021	996,140	0	1,310,729	22,355,890
Depreciation	8,280,915	197,620	0	34,038	0	0	8,512,573	713,956	0	0	9,226,529
Amortization	200,921	0	0	0	0	0	200,921	0	0	0	200,921
Fundraising	0	0	58,822	0	0	0	58,822	0	0	0	58,822
Interest TOTAL EXPENSES	4,649,123 195,871,667	23,905,256	466,646	11,400,625	1,038,685	0	4,649,123 232,682,879	(523) 7,845,820	0 -	1,488,548	4,648,600 242,017,247
							. , ,.				
INCOME (LOSS) FROM OPERATIONS	20,365,342	(12,545,278)	(288,527)	(4,085,419)	1,681,689	0	5,127,807	384,835	0	(1,502,179)	4,010,463
NONOPERATING GAINS (LOSSES)											
Gain from sale of property	1,500	0	0	0	0	0	,	0	0	0	1,500
Impairment of goodwill	0	0	0	0	0	0		0	0	0	0
Pension costs	(634,727)	0	0	0	0	0	(634,727)	0	0	0	(634,727)
Extinguishment of debt	0	0	0	Ü	0	Ū	0	0	0	0	0
Unrealized gain/(loss) on trading securities Equity in joint ventures	9,427 230,901	0	0	2,500	0	0 (230,901)	11,927	0	0 208,549	0	11,927 208,549
Equity in joint ventures	230,901	<u> </u>				(230,901)		0	200,549		200,549
EXCESS OF REVENUE OVER EXPENSES (EXPENSES OVER REVENUE)	19,972,443	(12,545,278)	(288,527)	(4,082,919)	1,681,689	(230,901)	4,506,507	384,835	208,549	(1,502,179)	3,597,712
Net asset transfer	(288,527)	0	288,527	1,986,082	0	0	1,986,082	0	(1,986,082)	0	0
Dividends paid	0	0	0	0	0	0	0	ő	(1,300,002)	0	ő
Contributions	272,786	0	436,834	0	0	0	709,620	0	0	0	709,620
Net assets released from restrictions for use in operations	(142,900)	0	(494,603) 0	0	0	0	(637,503)	0	0	0	(637,503) 0
Net assets released from restrictions for capital acquisitions	-	U	0	U	U	0	ŭ	U	0	U	_
Pension - related changes other than net periodic pension cost	1,433,239	0	0	0	0	0	1,433,239	0	0		1,433,239
Increase (decrease) in net assets	\$ 21,247,041	\$ (12,545,278)	\$ (57,769)	\$ (2,096,837)	\$ 1,681,689	\$ (230,901)	7,997,945 \$	384,835	\$ (1,777,533) \$	(1,502,179) \$	5,103,068
Net assets, beginning of year	\$ 82,061,312	(17,163,147)		\$ (28,223,930)		\$ (6,017,708)		5,887,734		(7,658,872) \$	40,719,549
Net assets, end of year	\$ 103,308,353	\$ (29,708,425)	\$ 674,972	\$ (30,320,767)	\$ 5,607,476	\$ (6,248,609)	\$ 43,313,000 \$	6,272,569	\$ 5,398,099	(9,161,051) \$	45,822,617

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