



Maryland Health Services Cost Review Commission

**New All-Payer Model for Maryland
Work group Kick-Off Meeting
02/06/2014**

**HSCRC Rate Setting Background
Jerry Schmith**

Health Services Cost Review Commission

▶ **Origins**

- ▶ Hospitals needed a mechanism to financing Uncompensated Care
- ▶ Business (trustees) wanted a way to contain costs (abandon cost-based payment)
- ▶ Maryland Hospital Association strongly supported legislation

▶ **Enabling Legislation 1971**

- ▶ Enabling statute – very broad authority and language
- ▶ Created a politically/legally independent agency (“HSCRC” or “Commission”)
- ▶ Unique governance structure - 7 volunteer Commissioners
- ▶ Small experienced staff 28 FTEs (core analytic staff of 10-12)

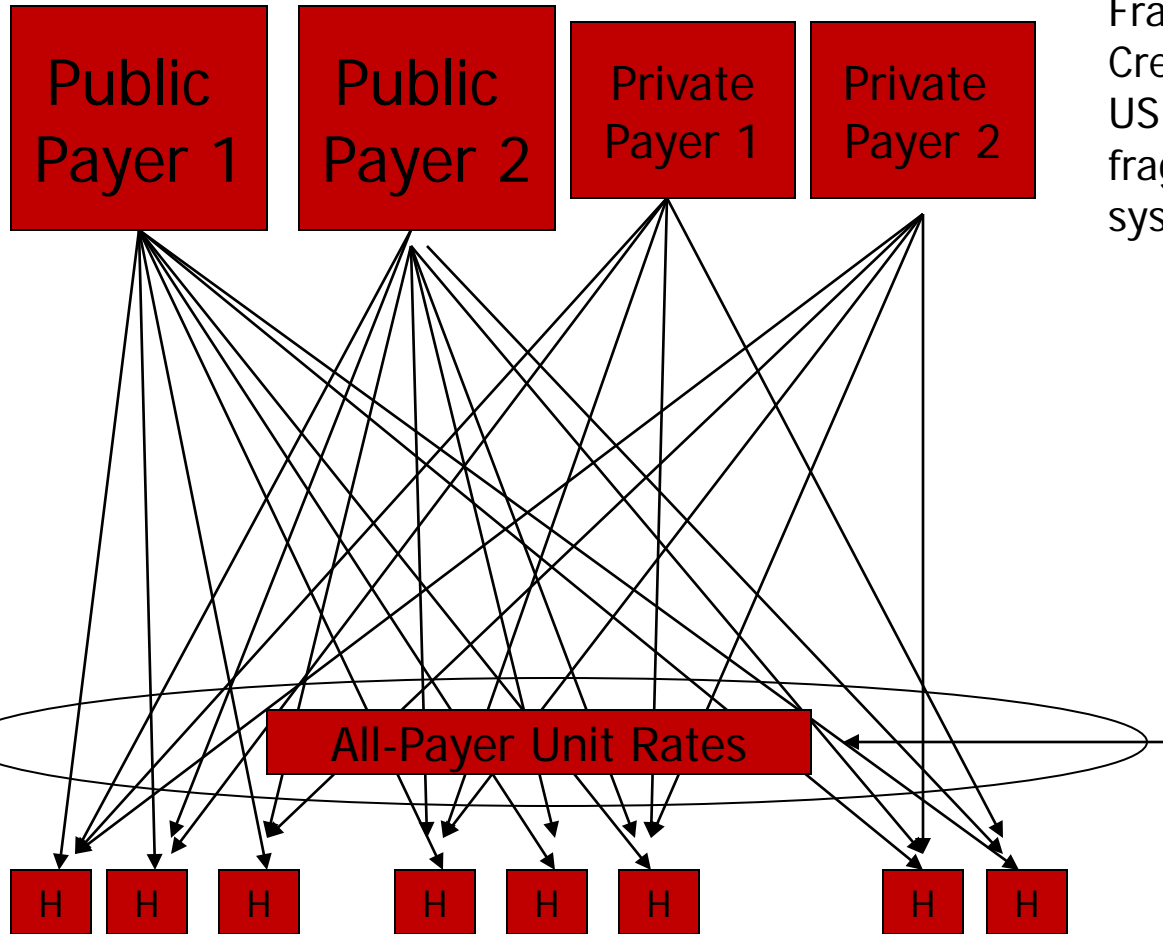
▶ **Jurisdiction**

- ▶ Inpatient and outpatient hospital services (no Part B)
- ▶ 46 Acute Care Hospitals - \$15 billion in revenue

Fragmented US Financing System

But Maryland's System Harmonizes Payments

Pluralistic (fragmented) Financing System



US Healthcare System

Fragmented Payment System
Creates many problems in the US and contributes to our country's fragmented and disjointed care delivery system

Maryland HSCRC

Responsible for establishing uniform All-Payer payment levels and approved revenue

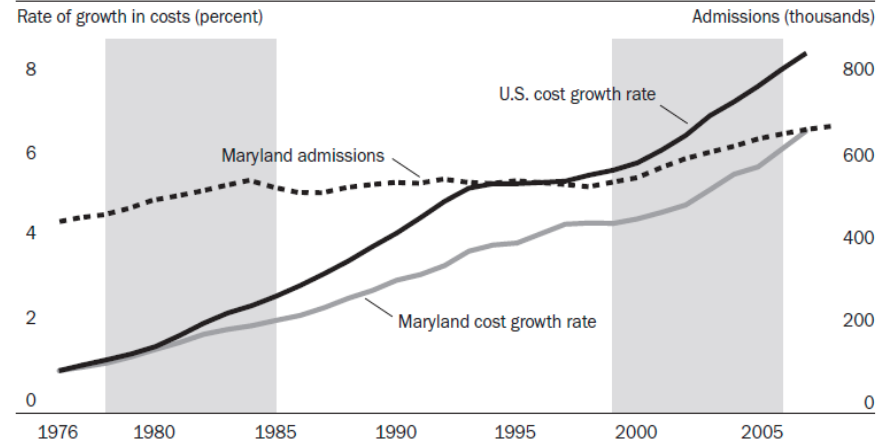
Allocations based on reasonable relative resource use by service and by facility

Maryland HSCRC Accomplishments

▶ Cost containment (all payer)

- ▶ From 26% above the national average cost per case in 1976
- ▶ To 2% below the national average in 2007

Indexed Growth Rates In Hospital Cost Per Adjusted Admission, Maryland And United States, 1976-2007 (2008)



- ▶ Equitable funding of uncompensated care, payer equity, and equal access
- ▶ Stable and predictable payment system for hospitals
- ▶ Robust data and comprehensive analytic and rate setting tools
- ▶ Transparency through uniform accounting and reporting
- ▶ Leader in linking quality and payment (MHAC, QBR)
- ▶ Modern health information exchange with real time data on admissions and ER visits and hot spotting capabilities

Key Maryland hospital rate setting principles are articulated by statute

▶ HSCRC must:

- ▶ Certify the costs of a facility are reasonable
- ▶ Set rates for a service reflecting the cost of that service
- ▶ Set rates without “undue discrimination or preference”
- ▶ Set rates “prospectively”
- ▶ Include a provision in rates for reasonable uncompensated care

Agreement that Uncompensated Care and medical Education are a components of cost



High Level View of Current Rate System

- ▶ **Departmental Unit Rates**
 - ▶ HSCRC establishes rates for each revenue center, e.g., ICU, OR, LAB, etc. Unit rates relative to underlying cost accounting approach.
 - ▶ Hospitals must charge rates to all payers subject to severe penalties
 - ▶ Charges to individual patients reflects resource consumption
- ▶ **Financial Incentive Programs**
 - ▶ Case mix and severity-adjusted charge per case/charge per episode standard (ARR)
 - ▶ TPR, PBR
 - ▶ MHAC QBR
- ▶ **Annual Update**
 - ▶ Volume and casemix constraint
 - ▶ Productivity and policy adjustments
 - ▶ Changes in uncompensated care

HSCRC Sets Prices Per Unit of Service and Constraints Per Case, Per Episode, or Global

<u>Functional Center</u>	<u>Approved Rate</u>	<u>Unit</u>		<u>Units of Service</u>	<u>Charge</u>
Medical/Surgical Unit	\$500	Per day	X	5	= \$2,500
Intensive Care Unit	\$1,000	Per day	X	2	= 2,000
Admission	\$100	Per case	X	1	= 100
Operating Room	\$15	Per minute	X	150	= 2,250
Radiology	\$20	RVU	X	25	= 500
Pulmonary	\$3.00	RVU	X	10	= 30
Blood	\$15	RVU	X	5	= 75
Lab	\$2.00	RVU	X	25	= 50
Physical Therapy	\$16	RVU	X	5	= 80
Cost of Drugs Sold	\$1,200	Invoice cost	X	patient	= 1,200
<u>Medical Supplies</u>	\$2,100	Invoice cost	X	patient	= <u>2,100</u>
					<u>\$10,885</u>

▶ Total Charge per case