

State of Maryland  
Department of Health and Mental Hygiene



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Thomas R. Mullen

**Health Services Cost Review Commission**

4160 Patterson Avenue, Baltimore, Maryland 21215  
Phone: 410-764-2605 · Fax: 410-358-6217  
Toll Free: 1-888-287-3229  
hscrc.maryland.gov

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Principal Deputy Director  
Policy and Operations

David Romans  
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Payment Reform  
and Innovation

Gerard J. Schmith  
Deputy Director  
Hospital Rate Setting

Sule Calikoglu, Ph.D.  
Deputy Director  
Research and Methodology

To: Chief Financial Officers

From: Dennis N. Phelps, Associate Director- Audit & Compliance

Date: August 12, 2015

Re: Gross Patient Revenue Reconciliation Report

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In order to monitor compliance with the new Medicare All-Payer Model, each hospital is required to submit gross patient revenue data (GPR) on a monthly basis split between in-state, out-of-state as well as Medicare GPR split between Medicare Fee-for-Service (FFS) and Medicare non-FFS.

The purpose of this memorandum is to notify hospitals that the split of the Total GPR into in-state and out-of-state and the split of the Medicare data into FFS and non-FFS reported in the Monthly Reports must reconcile with the hospital's records, and that the Total GPR reported on the Monthly Reports must reconcile with the Total GPR on Schedule RE of the Annual Submission of Revenues, Expenses and Volumes.

Attached you will find the instructions and schedule to facilitate the applicable data. This schedule will be required with the submission of the FY 2015 Annual Submission of Revenue and Expenses and Volumes.

If you have any questions, please feel free to contact Chris Konsowski at 410-764-2579 or via e-mail to [chris.konsowski@maryland.gov](mailto:chris.konsowski@maryland.gov).

## GROSS PATIENT REVENUE RECONCILIATION SCHEDULE

### Overview

In order to monitor compliance with the new Medicare All-Payer Model, each hospital is required to submit gross patient revenue data (GPR) on a monthly basis split between in-state, out-of-state as well as Medicare GPR split between Medicare Fee-for-Service (FFS) and Medicare non-FFS. The purpose of this Schedule is to ensure that the split of the Total GPR into in-state and out-of-state and the split of the Medicare data into FFS and non-FFS reported in the Monthly Reports agree with the hospital's records, and that the Total GPR reported on the Monthly Reports agrees with the Total GPR on Schedule RE of the Annual Submission of Revenues, Expenses and Volumes.

Your hospital's annual gross patient revenue should be reconciled to the Annual Report Schedule RE.

### Detailed Instructions

#### Heading Section

##### Institution Name Line

Enter on this line the complete name of the reporting hospital.

##### Institution Number Line

Enter on this line the Hospital Identification Number as reported in Appendix B of the HSCRC Accounting and Budget Manual.

##### Base Year

Enter on this line the period for which the data are reported.

#### Reporting Section

##### Line 1- Total In-State Revenue

###### Column 1

Enter on this line, the total annual in-state inpatient revenue.

###### Column 2

Enter on this line the total annual in-state outpatient revenue.

###### Column 3

Enter on this line the sum of column 1, total annual in-state inpatient revenue and column 2, total annual in-state outpatient revenue.

##### Line 2- Total Out-State Revenue

###### Column 1

Enter on this line, the total annual out-state inpatient revenue.

###### Column 2

Enter on this line the total annual out-state outpatient revenue.

Column 3

Enter on this line the sum of column 1, total annual inpatient revenue, and column 2, total annual outpatient revenue.

Line 3- Total Gross Patient Revenue

Column 1

Enter on this line the sum of Line 1, total annual in-state inpatient revenue and Line 2, total annual out-state inpatient revenue

Column 2

Enter on this line the sum of line 1, total annual in-state outpatient revenue and Line 2, total annual out-state outpatient revenue.

Column 3

Enter on this line the sum of Line 1, total annual in-state revenue and Line 2, total annual out-state revenue.

Line 4- Medicare FFS Revenue

Column 1

Enter on this line the Medicare FFS total annual in-state inpatient revenue.

Column 2

Enter on this line the Medicare FFS total annual out-state inpatient revenue.

Column 3

Enter on this line the Medicare FFS total annual in-state outpatient revenue.

Column 4

Enter on this line the Medicare FFS total annual out-state outpatient revenue.

Column 5

Enter on this line the sum of column 1, Medicare FFS in-state inpatient revenue, column 2, Medicare FFS out-state inpatient revenue, column 3, Medicare FFS in-state outpatient revenue and column 4, Medicare FFS out-state outpatient revenue.

Line 5- Medicare Non-FFS Revenue

Column 1

Enter on this line the Medicare Non-FFS total annual in-state inpatient revenue.

Column 2

Enter on this line the Medicare Non-FFS total annual out-state inpatient revenue.

Column 3

Enter on this line the Medicare Non-FFS total annual in-state outpatient revenue.

Column 4

Enter on this line the Medicare Non-FFS total annual out-state outpatient revenue.

Column 5

Enter on this line the sum of column 1, total annual Medicare Non-FFS in-state inpatient revenue, column 2, total annual Medicare Non-FFS out-state inpatient revenue, column 3, total annual Medicare Non-FFS in-state outpatient revenue and column 4, total annual Medicare Non-FFS out-state outpatient revenue.

Line 6- Total Medicare Revenue

Column 1

Enter on this line the sum of Line 4, total annual Medicare FFS in-state inpatient revenue and Line 5, total annual Medicare Non-FFS in-state inpatient revenue.

Column 2

Enter on this line the sum of Line 4, total annual Medicare FFS out-state inpatient revenue and Line 5, total annual Medicare Non-FFS out-state inpatient revenue.

Column 3

Enter on this line the sum of Line 4, total annual Medicare FFS in-state outpatient revenue and Line 5 total annual Medicare Non-FFS in-state outpatient revenue.

Column 4

Enter on this line the sum of Line 4, total annual Medicare FFS out-state outpatient revenue and Line 5 total annual Medicare Non-FFS out-state outpatient revenue.

Column 5

Enter on this line the sum of Line 4, total annual Medicare FFS revenue and Line 5, total annual Medicare Non-FFS revenue.

SUPPLEMENTAL SCHEDULE  
GROSS PATIENT REVENUE RECONCILIATION  
SCHEDULE

INSTITUTION NAME \_\_\_\_\_

BASE YEAR \_\_\_\_\_

INSTITUTION NUMBER \_\_\_\_\_

**Section I**

**TOTAL GROSS PATIENT REVENUE**

Line #		Col 1 Inpatient	Col 2 Outpatient	Col 3 Total
1	Total In-State Revenue			
2	Total Out-State Revenue			
3	Total Gross Patient Revenue			

**Section II**

**TOTAL MEDICARE/NON-FFS Revenue**

	Col 1 In-State I/P Revenue	Col 2 Out-State I/P Revenue	Col 3 In-State O/P Revenue	Col 4 Out-State O/P Revenue	Col 5 Total Revenue
4	Medicare FFS Revenue				
5	Non-FFS Revenue				
6	Total Revenue				