# State of Maryland Department of Health and Mental Hygiene

John M. Colmers Chairman

Herbert S. Wong, Ph.D. Vice-Chairman

George H. Bone, M.D.

Stephen F. Jencks, M.D., M.P.H.

Jack C. Keane

Bernadette C. Loftus, M.D.

Thomas R. Mullen



### **Health Services Cost Review Commission**

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Deputy Director
Research and Methodology

### 513th MEETING OF THE HEALTH SERVICES COST REVIEW COMMISSION November 12, 2014

#### EXECUTIVE SESSION Noon

1. Administrative Issues

# PUBLIC SESSION OF THE HEALTH SERVICES COST REVIEW COMMISSION 1:00 p.m.

- 1. Review of the Minutes from the Executive Session and Public Meeting on October 15, 2014
- 2. Executive Director's Report
- 3. New Model Monitoring
- 4. Docket Status Cases Closed
  - 2264N Bowie Emergency Facility
  - 2266A Johns Hopkins Health System
  - 2267A University of Maryland Medical System
  - 2268A University of Maryland Medical System
  - 2269A Johns Hopkins Health System
  - 2271A John Hopkins Health System
  - 2272A Johns Hopkins Health System
  - 2273A Johns Hopkins Health System

### 5. Docket Status - Cases Open

- 2257A MedStar Health approved
- 2265A Holy Cross Hospital not included
- 2269A Johns Hopkins Health System  *approved*
- 2270A St. Agnes Health, Maryland General Hospital, Meritus Health,
  - Western Maryland Health System, and Holy Cross Health approved
- 2274A Johns Hopkins Health System approved
- 2275A Johns Hopkins Health System approved
- 2276A Johns Hopkins Health System approved
- 2277A University of Maryland Medical Center approved
- 6. Global Budget Update
- 7. Report on the FY 2013 Financial Disclosure Report
- **8.** Hearing and Meeting Schedule

# Executive Session Minutes Of the Health Services Cost Review Commission

### October 15, 2014

Upon motion made, Chairman Colmers called the Executive Session to order at 12:08 p.m.

The Executive Session was held under the authority of Section 10-508 of the State-Government Article.

In attendance, in addition to Chairman Colmers, were Commissioners Bone, Jencks, and Mullen. Commissioners Loftus and Wong participated by telephone.

In attendance representing staff were Donna Kinzer, David Romans, Steve Ports, Sule Calikoglu, Ellen Englert, and Dennis Phelps.

Also attending were Leslie Schulman and Stan Lustman, Commission counsel, Jack Meyer, Ph.D., Facilitator, Rob Cohen, consultant, and Spencer Wildonger, Johns Hopkins Medicine.

#### **Item One**

David Romans, Principal Director of Payment Reform and Innovation, presented and Donna Kinzer, Executive Director, and the Commission discussed the progress of Medicare Data collection and analyses of HSCRC and Medicare data.

#### Item Two

The Executive Director updated the Commission and the Commission discussed the formation and potential charges of the Care Coordination, Physician Alignment, and Consumer Engagement, Outreach and Alignment workgroups.

The Executive Session was adjourned at 12:59 p.m.

# MINUTES OF THE 512th MEETING OF THE HEALTH SERVICES COST REVIEW COMMISSION

#### **OCTOBER 15, 2014**

Chairman John Colmers called the meeting to order at 1:06 p.m. Commissioners George H. Bone, M.D., Stephen F. Jencks, M.D., MPH, Bernadette C. Loftus, M.D., and Tom Mullen were in attendance.

#### REPORT OF THE OCTOBER 15, 2014 EXECUTIVE SESSION

Dennis Phelps, Associate Director-Audit & Compliance, summarized the minutes of the October 15, 2014 Executive Session.

# ITEM I REVIEW OF THE MINUTES FROM SEPTEMBER 10, 2014 EXECUTIVE SESSION AND PUBLIC MEETING

The Commission voted unanimously to approve the minutes of the September 10, 2014 Executive Session and the Public Meeting.

## <u>ITEM II</u> EXECUTIVE DIRECTOR'S REPORT

Ms. Donna Kinzer, Executive Director, presented an update on the Work Group activities that are ongoing and those that will be initiated as part of the Phase 2 of the new All-Payer Model (See "Update on Stakeholder Input and Work Groups" on the HSCRC website).

Ms. Kinzer noted that Staff will continue to meet with the Advisory Council as needed, as well as maintaining five work groups to support Phase 2 activities. Ms. Kinzer stated that the next Advisory Council meetings with the Commissioners will be on November 12<sup>th</sup> at 10:00am. This meeting will focus on the progress made in Phase 1 and the plans for Phase 2 and beyond.

Ms. Kinzer noted that the Payment Models Work Group and the Performance Measurement Work Group are organized around HSCRC core regulatory activities. The Payment Models Work Group is focused on refinements to global budgets including market share approaches, adjustments for transfers, Global Budget Revenue rate corridors, updates to UCC policy and the balanced update for FY 2016. The Performance Measurement Work Group is expected to report to the Commission in December with their final recommendations on the Maryland Hospital Acquired Conditions Program (MHAC) FY 2017 Policy and in January with their final recommendations on the Readmissions FY 2017 Policy.

Ms. Kinzer stated that Physician Engagement and Alignment Work Group is exploring financial models to align incentives among providers including potential approaches to developing an integrated care network and potential expansion of pay for performance opportunities.

Ms. Kinzer noted that two new work groups, the Care Coordination Work Group and the Consumer Engagement, Outreach and Education Work Group, are currently being formed. The Care Coordination Work Group will make recommendations regarding care coordination infrastructure that should be considered for statewide, regional and local resourcing as well as outlining the strategy to address high needs patients, including high utilizers and high risk individuals. The Consumer Engagement, Outreach and Education Work Group will focus on educating consumers on topics related to the hospital All-Payer Model.

### ITEM III NEW MODEL MONITORING

Mr. David Romans, Director Payment Reform and Innovation, stated that Monitoring Maryland Performance (MMP) for the new All-Payer Model for the month of August will focus on fiscal year (July 1 through June 30) as well as calendar year results.

Mr. Romans reported that for the two months ended August 31, 2014, All-Payer total gross revenue increased by 3.13% over the same period in FY 2014. All-Payer total gross revenue for Maryland residents increased by 3.79%; this translates to a per capita growth of 3.09%. All-Payer gross revenue for non-Maryland residents decreased by 2.99%.

Mr. Romans reported that for the eight months of the calendar year ended August 31, 2014, All-Payer total gross revenue increased by 2.01% over the same period in FY 2013. All-Payer total gross revenue for Maryland residents increased by 2.28%; this translates to a per capita growth of 1.59%. All-Payer gross revenue for non-Maryland residents decreased by .67%.

Mr. Romans reported that for the two month ended August 31, 2014, Medicare Fee-For-Service gross revenue increased by 3.37% over the same period in FY 2013. Medicare Fee-For-Service for Maryland residents increased by 4.11%; this translates to a per capita growth increase of 1.35%. Maryland Fee-For-Service gross revenue for non-residents decreased by 4.22%.

Mr. Romans reported that for the eight months of the calendar year ended August 31, 2014, Medicare Fee-For-Service gross revenue increased by 2.12%. Medicare Fee-For-Service for Maryland residents increased by 2.21%; this translates to a per capita growth decreased of .51%. Maryland Fee-For-Service gross revenue for non-residents increased by 1.16%.

According to Mr. Romans, for the two months of the calendar year ended August 31, 2014, unaudited average operating profit for acute hospitals was 3.10%. The median hospital profit was 3.93%, with a distribution of 1.89% in the 25<sup>th</sup> percentile and 7.80% in the 75<sup>th</sup> percentile.

Dr. Alyson Schuster, Associate Director Data & Research, presented a quality report update on the Maryland Hospital Acquired Conditions program based upon Potentially Preventable Complications (PPCs) data and discharges through August 2014 and readmission data on discharges through July 2014.

#### Potentially Preventable Complications

- The All-Payer risk adjusted PPC rate was 1.01 for August 2014 YTD. This is a decrease of 22.17% from the August 2013 YTD risk adjusted PPC rate.
- The Medicare Fee for Service risk adjusted PPC rate for was 1.12 for year to date August 2014. This is a decrease of 26.09% from the August 2013 risk adjusted PPC rate.
- These preliminary PPC results indicate that hospitals are on track for achieving the annual 6.89% PPC reduction required by CMMI to avoid corrective action.

#### Readmissions

- The All-Payer risk adjusted readmission rate was 12.05% July 2014 YTD. This is a decrease of 3.67% from the July 2013 risk adjusted readmission rate.
- The Medicare Fee for Service risk adjusted readmission rate was 13.06% for July 2014 YTD. This is a decrease of 1.18% from the July 2013 risk adjusted readmission.
- Based on the New-Payer model, hospitals must reduce Maryland's readmission rate to or below the national Medicare readmission rate by 2018. The Readmission Reduction incentive program has set goals for hospitals to reduce their adjusted readmission rate by 6.76% during CY 2014 compared to CY 2013. Currently, only 14 out of 46 hospitals have reduced their risk adjusted rate by more than 6.76%.

# ITEM IV DOCKET STATUS CASES CLOSED

2253N- Fort Washington Medical Center

2254A- University of Maryland Medical Center

2256A- University of Maryland Medical Center

2258A- University of Maryland Medical Center

2259A- Johns Hopkins Health System

2260R- Holy Cross Germantown Hospital

2261A- Johns Hopkins Health System

2262A- Johns Hopkins Health System

2263A- Johns Hopkins Health System

# ITEM V DOCKET STATUS CASES OPEN

#### 2257A- MedStar Health

Mr. Steve Ports, Principal Deputy Director Policy and Operations, summarized Staff's draft recommendation for the applications of the MedStar Health System on behalf of Franklin Square Hospital, Good Samaritan, Harbor Hospital and Union Memorial Hospital (the "Hospitals"). MedStar Health seeks renewal for continued participation of MedStar Family Choice ("MFC") in the Medicaid Health Choice Program for one year beginning in January 1, 2015.

Mr. Ports announced that the final recommendation will be presented at the November public meeting.

#### 2264N- Bowie Emergency Facility

On September 5, 2014, Dimensions Healthcare System- Bowie Emergency Center (Bowie), a member of Dimensions Healthcare System, submitted an application requesting a rebundled rate for CT Scanner (CAT) services; that its Global Revenue Budget (GBR) be increased for the new service; and that Bowie be included in the Uncompensated Care (UCC) Policy. The Hospital is requesting that the rebundled rate be set at the state-wide median rate effective October 13, 2014.

After reviewing the Hospital's application, the staff recommends the following:

- That the CAT rate be set at \$6.99 per RVU effective October 13, 2014;
- That, in order to ensure that there was no increase in cost to the public as a result of Bowie now appropriately billing for CAT service, the decision to adjust Bowie's GBR will be deferred until FY 2015 CAT experience data are available;
- That the CAT rate not be rate realigned; and
- That the issue of whether Free Standing Emergency Facilities should be included in the UCC Policy will be considered for FY 2016.

The Commission voted unanimously to approve staff's recommendation.

### **2266A- Johns Hopkins Health System**

On September 5, 2014, Johns Hopkins Health System ("System") filed a renewal application on behalf of the Johns Hopkins Bayview Medical Center (the "Hospital") requesting approval for continued participation in a capitation arrangement among the System, the Department of Health and Mental Hygiene, and the Centers for Medicare and Medicaid Services. The Hospital, doing business as Hopkins Elder Plus (HEP) serves as a provider in the federal "Program of Allinclusive Care for the Elderly." Under this program, HEP provides services for Medicare and Medicaid dually eligible population of frail elderly. The System is requesting approval for a

period of one year effective December 1, 2014.

The Staff recommended that the Commission approve the Hospital's renewal application for an alternative method of rate determination for a one year period beginning on December 1, 2014, and that the approval is contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation. Chairman Colmers recused himself from the discussion and vote.

### 2267A- University of Maryland Medical Center

The University of Maryland Medical Center (the "Hospital") filed an application on September 18, 2014 requesting continued participation in a global rate arrangement for solid organ and blood and bone marrow transplant services with OptumHealth Care Solutions, Inc. beginning November 1, 2014.

Staff recommends that the Commission approve the Hospital's application for an alternative method of rate determination for solid organ and blood and bone marrow transplant services for one year beginning November 1, 2014, and that the approval be contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation.

#### 2268A- University of Maryland Medical Center

The University of Maryland Medical Center (the "Hospital") filed an application on September 18, 2014 requesting continued participation in a global rate arrangement for solid organ and blood and bone marrow transplant services with Interlink Health Services, Inc. beginning November 1, 2014.

Staff recommends that the Commission approve the Hospital's application for an alternative method of rate determination for solid organ and blood and bone marrow transplant services for one year beginning November 1, 2014, and that the approval be contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation.

#### **2269A- Johns Hopkins Health System**

Mr. Ports summarized staff's draft recommendation for the application filed by Johns Hopkins Health System (the "System") on behalf of John Hopkins Hospital, Johns Hopkins Bayview Medical Center, Howard County General Hospital, and Suburban Hospital (the "Hospitals"). The System is seeking approval for continued participation of Priority Partners, Inc. in the Medicaid

Health Choice Program. The Hospitals are requesting to renew the contract for one year beginning on January 1, 2015.

Mr. Ports announced that the final recommendation will be presented at the November public meeting.

### 2270A- St. Agnes Health, Maryland General Hospital, Meritus Health, Western Maryland Health System and Holy Cross Health

Mr. Ports summarized staff's draft recommendation for the applications of Maryland General Hospital, Saint Agnes Health System, Western Maryland Health System, and Meritus Health (the "Hospitals"). The Hospital are requesting continued participation of Maryland Physician Care (MPC") in the Medicaid Health Choice Program. The Hospitals are requesting to renew the contract beginning January 1, 2015.

Mr. Ports announced that the final recommendation will be presented at the November public meeting.

### **2271A-Johns Hopkins Health System**

Johns Hopkins Health System, on behalf its member hospitals Johns Hopkins Hospital and Johns Hopkins Bayview Medical Center (the "Hospitals"), filed an application on September 25, 2014 requesting continued participation in a global rate arrangement for solid organ and bone marrow transplant services with MultiPlan, Inc. beginning November 1, 2014.

Staff recommends that the Commission approve the Hospitals' application for an alternative method of rate determination for solid organ and bone marrow transplant services for one year beginning November 1, 2014, and that the approval be contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation. Chairman Colmers recused himself from the discussion and vote.

#### **2272A-Johns Hopkins Health System**

Johns Hopkins Health System, on behalf its member hospitals Johns Hopkins Hospital and Johns Hopkins Bayview Medical Center (the "Hospitals"), filed an application on September 30, 2014 requesting continued participation in a global rate arrangement for solid organ and bone marrow transplant services with Blue Cross Blue Shield Blue Distinction Centers for Transplants beginning November 1, 2014.

Staff recommends that the Commission approve the Hospitals' application for an alternative method of rate determination for solid organ and bone marrow transplant services for one year

beginning November 1, 2014, and that the approval be contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation. Chairman Colmers recused himself from the discussion and vote.

### 2273A-Johns Hopkins Health System

Johns Hopkins Health System, on behalf of Johns Hopkins Bayview Medical Center (the "Hospital"), filed an application on October 1, 2014 requesting continued participation in a capitation arrangement serving persons with mental health needs under the program title, Creative Alternatives. The arrangement is between the Johns Hopkins Health System and the Baltimore Mental Health Systems, Inc., with the services coordinated through the Hospital. The Hospital requests that the effective date be November 1, 2014.

The Staff recommended that the Commission approve the Hospital's renewal application for an alternative method of rate determination for a one year period beginning on November 1, 2014, and that the approval is contingent upon the execution of the standard Memorandum of Understanding.

The Commission voted unanimously to approve staff's recommendation. Chairman Colmers recused himself from the discussion and vote.

### <u>ITEM VI</u> FINAL RECOMMENDATION ON CRISP FUNDING AND PARTNERSHIP

Mr. Ports presented Staff's final recommendation on the Chesapeake Regional Information System for our Patients (CRISP) FY 2015 funding ( See "Final Recommendation: Maryland's Statewide Health Information Exchange for our Patients: Additional FY 15 HSCRC Funding" on the HSCRC website).

Staff's draft recommendation is to increase funding to CRISP by an additional \$2 million above the \$2.5 million already approved in rates in December 2013.

The additional funding will be used:

- To expand CRISP capacity to assist in meeting expanded needs under the New All-payer model and facilitating transparent availability of population based reports and analyses
- For additional AD Hoc Analysis, Monitoring and Reporting
- For Evaluation and Planning
- For analyses of Medicaid Saving from All-payer model
- To further UC Analytics from the ACA Medicaid Expansion
- To detail summary reports on PAU at the case level
- For other population reports

- For higher utilizer analyses for care management planning
- For tableau programming to support report production

The Commission voted unanimously to approve staff's recommendation.

# ITEM VII FINAL RECOMMENDATION FOR UPDATING THE QUALITY BASED REIMBURSEMENT PROGRAM FOR FY 2017

Dr. Sule Calikoglu, Deputy Director of Research and Methodology, presented Staff's final recommendation on updating the Quality Based Reimbursement Program (QBR) for FY2017 (See "Final Recommendation for Updating the Quality Based Reimbursement Program for FY 2017" on the HSCRC website).

The proposed draft recommendations were:

- To allocate "up to 2%" of hospital approved inpatient revenue for QBR relative performance in FY 2017.
- The precise percent at risk allocated for the QBR program will be determine by the end of CY 2014 and will entail broader stakeholder discussion and subsequent Commission action about percentage of revenue at risk for the performance based payment policies as a whole, and will be contingent upon feedback from and compliance with CMMI under the All-payer Model.
- To adjust measurement domain weights to include 5% for process, 15% for outcomes (mortality), 35% for safety, and 45% patient experience of care.

The Commission voted unanimously to approve staff's recommendation.

# ITEM XIII GLOBAL BUDGETS UPDATE

Dr. Calikoglu, presented an update on the activities of the Payment and Performance Work Groups. (See "Update on Global Budget" on the HSCRC website).

# ITEM IX MHCC PRESENTATION ON THE MEDICAL CARE DATA BASE

Maryland Health Care Commission (MHCC) Executive Director Ben Steffen presented an update on the status of creating the state's Medical Care Database (See "Update on the Medical Care Data Base" on the HSCRC website).

Mr. Steffen stated that current plans call for the availability of calendar year 2014 data for privately insured plans to be available by August 2015, with Medicaid and Medicare data approximately two months after that. MHCC's estimate is that about 90% of all privately insured

individuals' claims data will be included in the database, which will be used to develop, along with other potential resources, reports required under the all- payer model on monitoring the total cost of care on an all-payer basis

## **HEARING AND MEETING SCHEDULE**

November 12, 2014 Time to be determined, 4160 Patterson Avenue

**HSCRC** Conference Room

December 10, 2014 Time to be determined. 4160 Patterson Avenue

**HSCRC** Conference Room

There being no further business, the meeting was adjourned at 3:07 pm.

# **Executive Director's Report**

### **Health Services Cost Review Commission**

## **November 12, 2014**

### **Global Budget Results and Projections**

For the quarter ended September 30, 2014, total all payer charges are above the expected level of increase from the comparable 2013 period. Under global budgets, each hospital has an annual revenue cap for its rate year of July 1 through June 30. However, the per capita growth limit for the All-Payer Model and the Medicare savings requirements are measured on a Calendar Year basis. It is critical that global budgets be maintained in close compliance for calendar year periods as well as fiscal year periods to meet the financial requirements of the Model. For this reason, HSCRC implemented mid-year targets for each hospital in connection with the July 1, 2014 global budget update. Hospitals agreed <a href="mailto:not to exceed">not to exceed</a> these mid-year targets.

Seasonality, weather, flu outbreaks, economy, plan design, work days in the month, holidays, and other factors play a role in the distribution of service volumes across the year. To evaluate where performance stands relative to the mid-year targets, HSCRC staff calculated a quarterly measure using three approaches.

- Divide the 6 month period into two equal quarters
- Divide the 6 month period into quarters using the 2012 seasonality distribution
- Divide the 6 month period into quarters using the 2013 seasonality distribution

Under all three methods, year to day charges are above the levels needed not to exceed the December 31 targets. HSCRC staff is concerned about year end results. December 2013 experienced lower than expected volumes, and staff is concerned that hospitals could overshoot the targets by using 2013 volumes to estimate compliance under the targets.

With limited time left for compliance, HSCRC staff will ask hospitals to submit compliance reports through October 31 later this week. With just 1 1/2 months remaining in the period, it is important for hospitals to concentrate on adjusting charges to remain under the mid-year targets.

#### **Utilization Trends**

Underlying the increase in year to date revenues was an increase in outpatient utilization. Some of the increase in September was concentrated in outpatient surgery. HSCRC staff has been working on development of product line reporting for inpatient and outpatient cases. Because this reporting is generated from case mix data, it will always be several months behind the financial data. Staff will focus on providing increased information to the Commission on volume trends for the January HSCRC meeting.

### **Uncompensated Care**

On July 1, 2014, uncompensated care levels provided in hospital rates were reduced to reflect the expected impact of the Medicaid expansion for new adult populations not previously eligible for Medicaid. At the same time, hospital rates were reduced to reflect a reduction in the Maryland Health Insurance Plan (MHIP) assessment when the legislature approved a reduction of funding for this program. The MHIP program had been established as a subsidized insurance plan for individuals with pre-existing conditions who would not be eligible for affordable underwritten policies. The ACA expansion provided for required coverage of individuals with pre-existing conditions without underwriting and therefore the need for this program was diminished.

The reductions in rates from the Medicaid expansion and MHIP savings were tempered by an increase in uncompensated care that is being driven, in part, by higher deductibles and coinsurances under private health plans.

In addition to the expansion for new adult populations, Medicaid expanded its coverage to existing enrollment categories as individuals and families sought enrollment under the state insurance exchange.

HSCRC staff has been evaluating changes in payer mix in the monthly case mix data. These data show a reduction in self pay and charity cases and a corresponding increase in Medicaid beyond the levels used to calculate the uncompensated care reduction. However, we do not have similar data to evaluate uncompensated care trends from other sources such as increasing deductibles or growth in concentrations of uninsured populations such as undocumented immigrants. Staff will be obtaining quarterly submissions of write offs for hospitals starting later this month. These data will eventually be helpful in understanding the continuing sources of uncompensated care.

While staff does not have complete information at this point, nevertheless, we will move forward to evaluate the current levels of uncompensated care in rates relative to the observed results from the expansion of Medicaid and additional enrollment under the insurance

exchange. We expect to make an adjustment based on the outcomes of this analysis no later than July 1, 2015.

The federal government reduced Medicare hospital inpatient rate increases on October 1, 2014 to reflect its estimate of the impact of ACA on reducing the number of uninsured. This was applied through a reduction in the Disproportionate Share Hospital (DSH) payment levels. HSCRC staff is working with CMS and MedPac to gain a better understanding of how this will affect Medicare payment levels. It is important that we pay close attention to these changes because these reductions will affect our ability to generate savings relative to Medicare payment levels.

HSCRC staff will begin to accelerate its analysis of these changes during November.

#### **Staff Focus**

During the month of December, staff expects to continue to focus on the market share calculations and to finalize updates to quality programs. Staff will increase its focus on analysis of uncompensated care and reporting volume changes. We will also develop a timeline for the FY 2016 updates.

The care coordination work group will meet starting next week, continuing through February. Health Management Associates (HMA) will be providing consulting assistance to help us with this effort. Carmela Coyle and Laura Herrera are co-chairing this work group.

Provider alignment implementation efforts will resume this month, with the assistance of HMA and other consulting resources.

# All Payer Model Activities Outside of the HSCRC

There are a number of Model activities that were included in the application to CMS that are organized outside of the HSCRC. These include initiatives relative to population health measurement and improvement, medical home initiatives, and medical education, among others.

**Medical Education**--John Colmers has begun working with faculty of Johns Hopkins University and University of Maryland to develop a work plan to focus on bringing together a work group to evaluate changes in training of residents that would support the new All Payer Model. When this work is formalized, HSCRC staff will arrange for a presentation to the Commission on these activities.

Health Improvement--The State outlines its population health initiatives in the State Health Improvement Plan. There are also Local Health Improvement Plans. These activities are led by the State's public health systems. Hospitals also prepare Community Health Needs Assessments. Efforts are underway to link these activities and to provide for improved coordination of hospital efforts and public health activities. The Community Health Resources Commission is leading regional meetings aimed at fostering improved understanding and coordination of hospital and community resources. Steve Ports has been participating in these regional meetings.

**Consumer engagement**--Consumer groups are beginning new activities relative to informing and engaging consumers around the new All-Payer Model. One effort, led by Vinny DeMarco, is focused on communications and community outreach. This effort was kicked off with five focus groups conducted with consumers around the State. A second effort will be led by Leni Preston and will be focused on recommending approaches for consumer engagement. Staff will work with these individuals to bring forward recommendations to the Commission emanating from these activities.

**MHCC**--Last month, MHCC reported on plans for its all payer database. HSCRC staff will ask MHCC to provide additional updates relative to plans for capital and certificate of need programs as well as medical home initiatives.



# Maryland Health Services Cost Review Commission

Adjustments to Global Budget Revenue (GBR) FY 2015

November 12, 2014

| Total Approved Gross Revenue FY 2014 | \$15,638,962,329           |  |  |
|--------------------------------------|----------------------------|--|--|
| Less: Out-of-State Revenue FY 2014   | \$700,468,705<br>4.48%     |  |  |
| Total Approved GBR Revenue FY 2014   | \$14,938,493,624<br>95.52% |  |  |

<sup>\*</sup>Out-of-State Revenue excluded by UMMC, UM Shock Trauma, JHH, JH Bayview and JH Suburban

| Total Approved GBR Revenue FY 2014  | \$14,938,493,624 |
|-------------------------------------|------------------|
| Less: FY 2014 One-Time Adjustments  | \$724,761,304    |
| Total Permanent GBR Revenue FY 2014 | \$14,213,732,321 |

| Total Permanent GBR Revenue FY 2014     | \$14,213,732,321 |        |
|---|------------------|--------|
| Permanent Adjustments to GBR FY 2015    |                  |        |
| Update for Inflation                    |                  | 2.12%  |
| Adjustment for Markup Change            |                  | -0.72% |
| Demographic/Population Adjustment       |                  | 0.75%  |
| Population Health Infrastructure        |                  | 0.29%  |
| Other Permanent Adjustments             |                  | 0.03%  |
| Total Permanent GBR Revenue for FY 2015 | \$14,565,124,514 | 2.47%  |
| Plus One-Time Adjustments for FY 2015   | \$631,860,965    |        |
| Total Approved GBR Revenue for FY 2015  | \$15,196,985,479 |        |

| Total Approved GBR Revenue for FY 2014                                   | \$14,938,493,624 |
|--|------------------|
| Total Approved GBR Revenue for FY 2015                                   | \$15,196,985,479 |
| Change from Previous Year  | 1.74%            |
| Additional Adjustment for Germantown                                     | .40%             |
| <ul> <li>Additional Holdback for Unforeseen<br/>Circumstances</li> </ul> | .50%             |
| • Total  | 2.64%            |
| Estimated Change CY 2014   | 2.01%            |



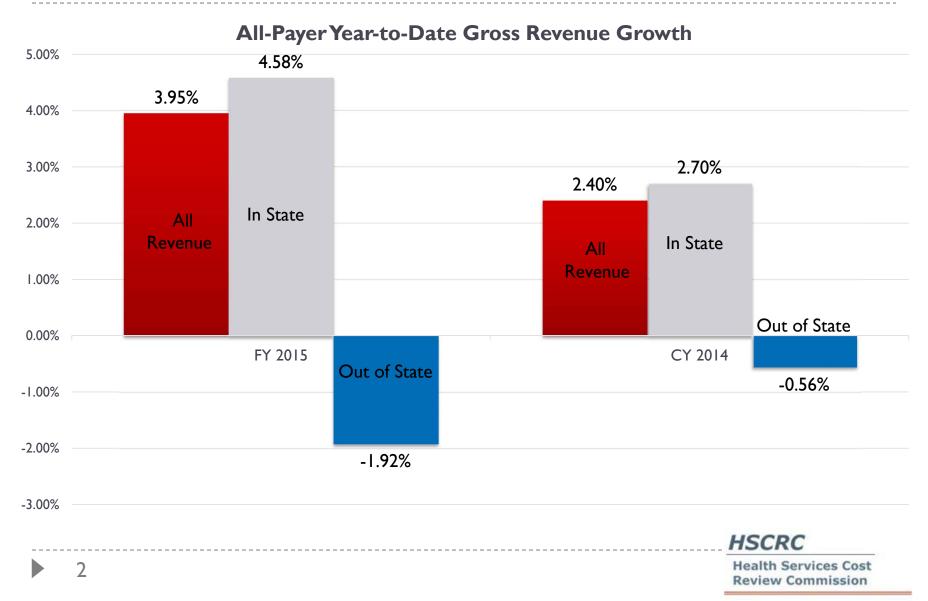
# Monitoring Maryland Performance Financial Data

Year to Date thru September 2014

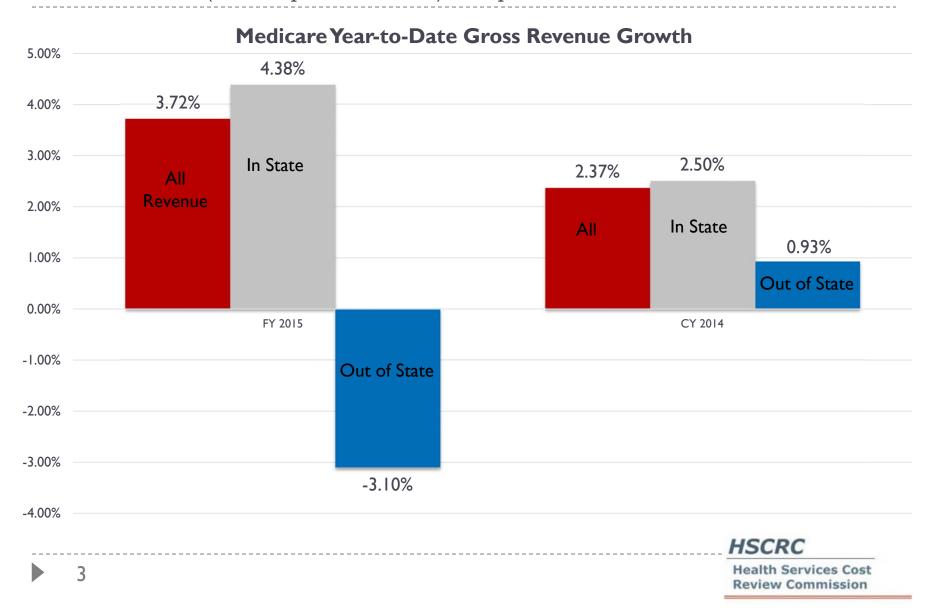


# Gross All Payer Revenue Growth

Year to Date (thru September 2014) Compared to Same Period in Prior Year

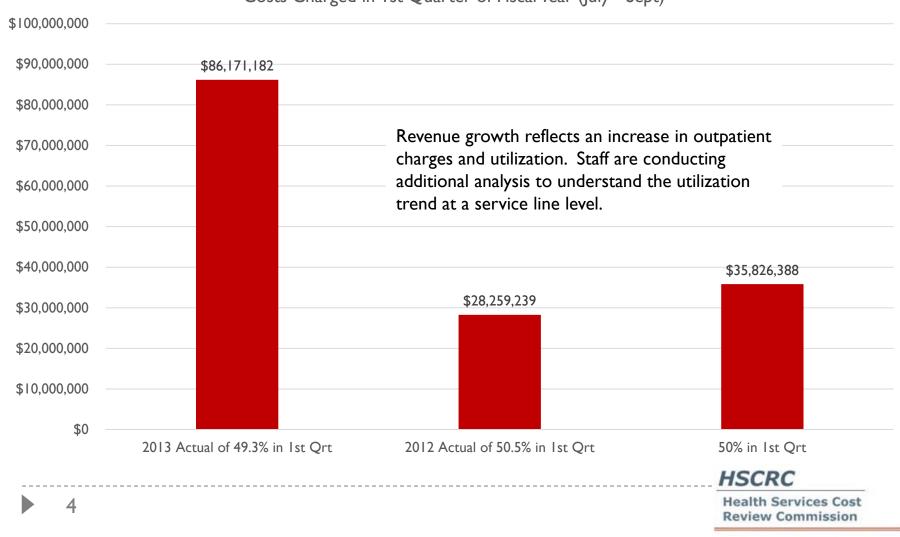


# Gross Medicare Fee-for-Service Revenue Growth Year to Date (thru September 2014) Compared to Same Period in Prior Year

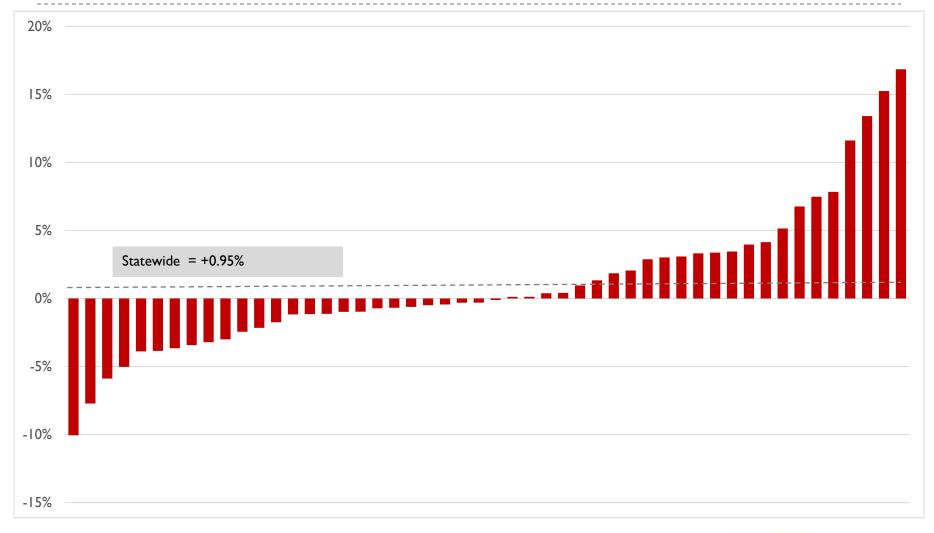


# Global Budget Overage Analysis

Estimate of Overage of Global Budgets Depends on Expected Share of July to December Costs Charged in 1st Quarter of Fiscal Year (July - Sept)

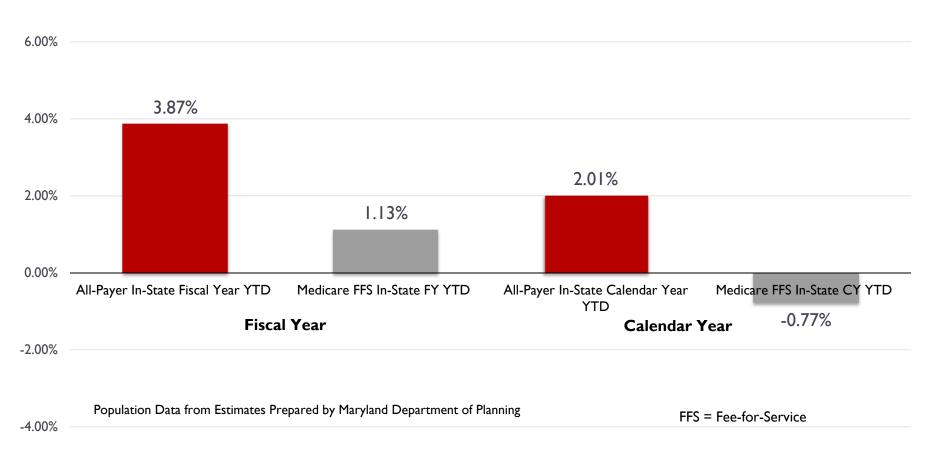


# Projected Overage (Underage) of July - December Targets by Hospital Assuming July - September Should Represent 50% of Charges for Period





# Per Capita Growth Rates Fiscal Year 2015 and Calendar Year 2014



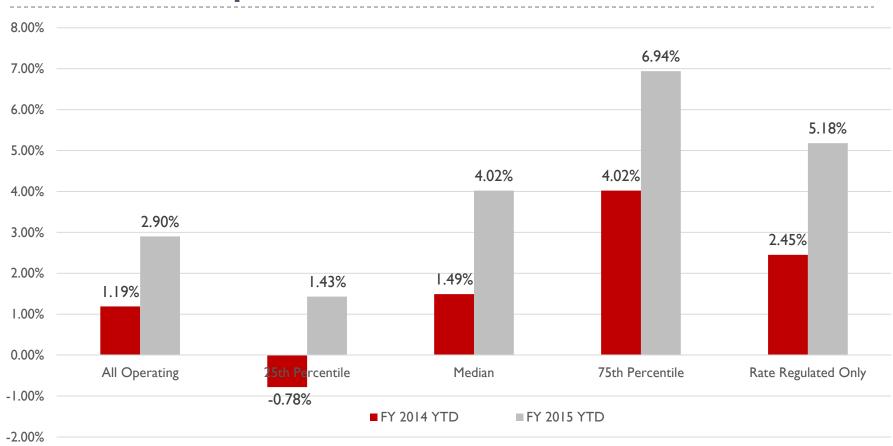
Calendar Year trends to date are below All-Payer Model Guardrail for per capita growth.

HSCRC

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Health Services Cost Review Commission

# Operating Profits: Fiscal 2015 Year to Date (July-Sept.) Compared to Same Period in FY 2014

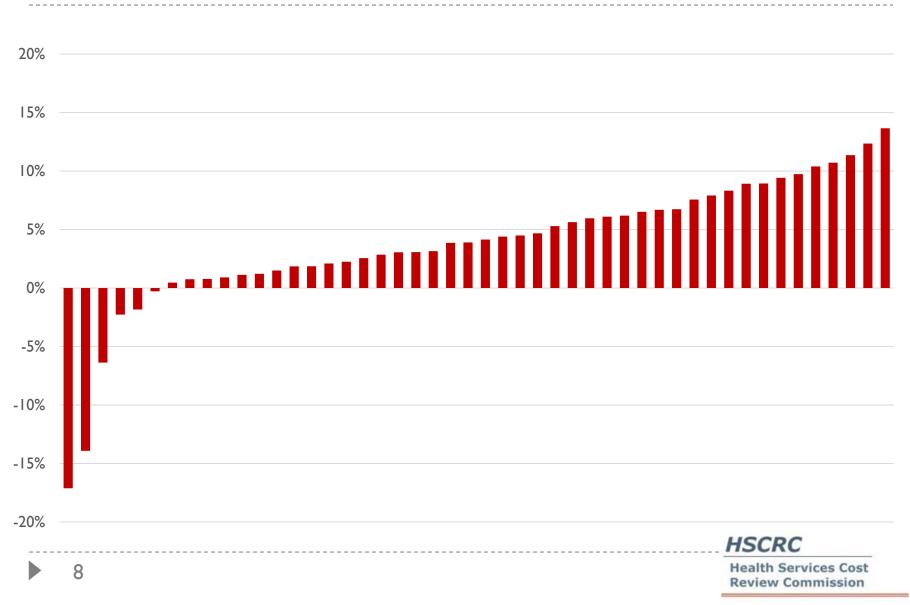


 Year-to-Date FY 2015 hospital operating profits improved compared to the same period in FY 2014.



# Operating Profits by Hospital

Fiscal Year to Date (July - September)



# Purpose of Monitoring Maryland Performance

Evaluate Maryland's performance against All-Payer Model requirements:

- All-Payer total hospital per capita revenue growth ceiling for Maryland residents tied to long term state economic growth (GSP) per capita
  - 3.58% annual growth rate
- Medicare payment savings for Maryland beneficiaries compared to dynamic national trend. Minimum of \$330 million in savings over 5 years
- Patient and population centered-measures and targets to promote population health improvement
  - Medicare readmission reductions to national average
  - 30% reduction in preventable conditions under Maryland's Hospital Acquired Condition program (MHAC) over a 5 year period
  - Many other quality improvement targets



# **Data Caveats**

- Data revisions are expected.
- For financial data if residency is unknown, hospitals report this as a Maryland resident. As more data becomes available, there may be shifts from Maryland to out-of-state.
- Many hospitals are converting revenue systems along with implementation of Electronic Health Records. This may cause some instability in the accuracy of reported data. As a result, HSCRC staff will monitor total revenue as well as the split of in state and out of state revenues.
- All-payer per capita calculations for Calendar Year 2014 and Fiscal 2015 rely on Maryland Department of Planning projections of population growth of .68%. Medicare per capita calculations use actual trends in Maryland Medicare beneficiary counts as reported monthly to the HSCRC by CMMI.



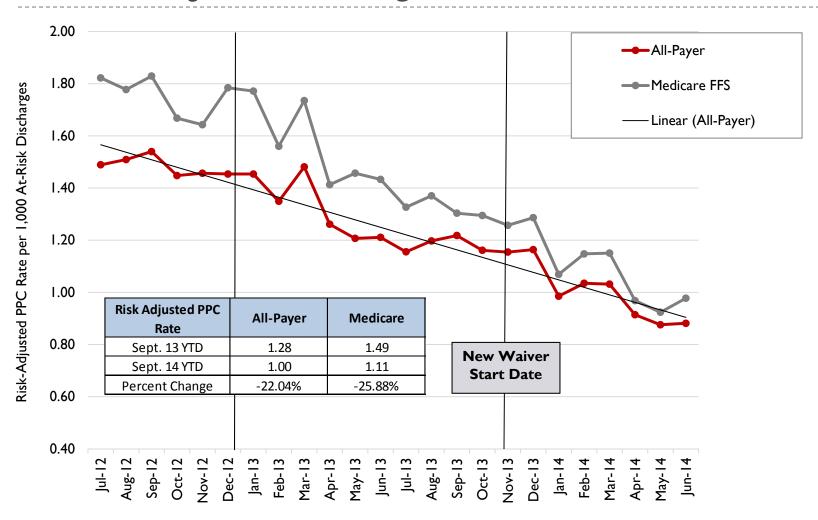


# Monitoring Maryland Performance Quality Data

Year to Date thru September 2014



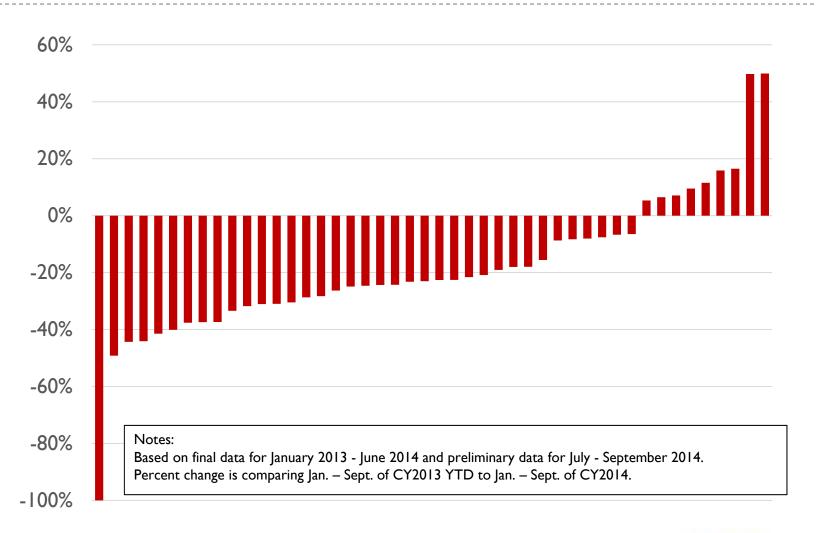
# Monthly Risk-Adjusted PPC Rates



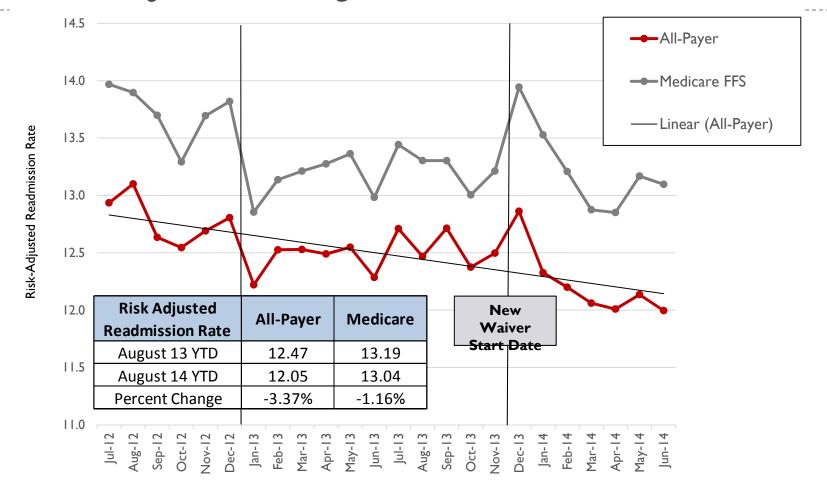
Note: Based on final data for January 2013 - June 2014.



# Change in All-Payer Risk-Adjusted PPC Rates YTD by Hospital



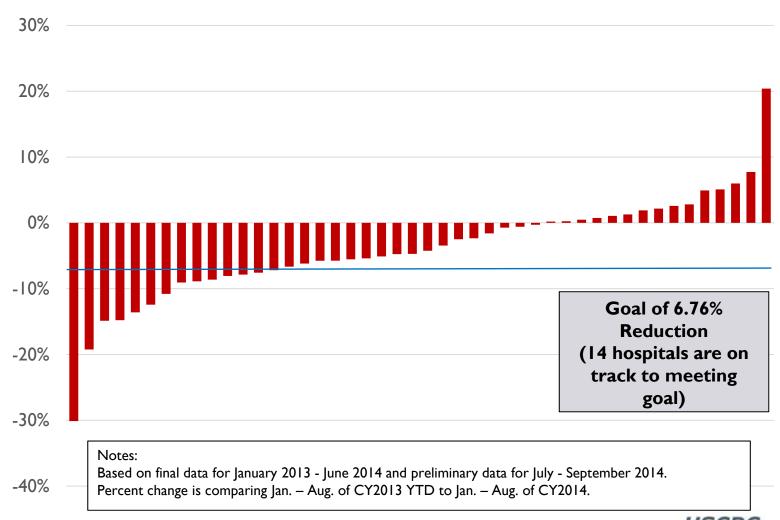
# Monthly Risk-Adjusted Readmission Rates



Note: Based on final data for January 2013 - June 2014.



# Improvement in All-Payer Risk-Adjusted Readmission Rates YTD by Hospital



**Review Commission** 

# H.S.C.R.C's CURRENT LEGAL DOCKET STATUS (OPEN) AS OF NOVEMBER 3, 2014

A: PENDING LEGAL ACTION: NONE
B: AWAITING FURTHER COMMISSION ACTION: NONE

C: CURRENT CASES:

| Docket<br>Number | Hospital<br>Name   | Date<br>Docketed | Decision<br>Required by: | Rate Order<br>Must be<br>Issued by: | Purpose | Analyst's<br>Initials | File<br>Status |
|------------------|--|------------------|--------------------------|-------------------------------------|---------|-----------------------|----------------|
| 2257A            | MedStar Health   | 7/17/2014        | N/A                      | N/A                                 | N/A     | SP                    | OPEN           |
| 2265A            | Holy Cross Hospital  | 9/5/2014         | N/A                      | N/A                                 | N/A     | DNP                   | OPEN           |
| 2269A            | Johns Hopkins Health System  | 9/25/2014        | N/A                      | N/A                                 | N/A     | SP                    | OPEN           |
| 2270A            | St. Agnes Health, Maryland General Hospital, Meritus Health, Western Maryland Health System, and Holy Cross Health | 9/25/2014        | N/A                      | N/A                                 | N/A     | SP                    | OPEN           |
| 2274A            | Johns Hopkins Health System  | 10/15/2014       | N/A                      | N/A                                 | N/A     | DNP                   | OPEN           |
| 2275A            | Johns Hopkins Health System  | 10/17/2014       | N/A                      | N/A                                 | N/A     | DNP                   | OPEN           |
| 2276A            | Johns Hopkins Health System  | 10/17/2014       | N/A                      | N/A                                 | N/A     | DNP                   | OPEN           |
| 2277A            | University of Maryland Medical Center  | 10/17/2014       | N/A                      | N/A                                 | N/A     | DNP                   | OPEN           |

PROCEEDINGS REQUIRING COMMISSION ACTION - NOT ON OPEN DOCKET

IN RE: THE ALTERNATIVE \* BEFORE THE HEALTH

RATE APPLICATION OF \* SERVICES COST REVIEW

MEDSTAR HEALTH \* COMMISSION

SYSTEM \* DOCKET: 2014

FOLIO: 2067

COLUMBIA, MARYLAND \* PROCEEDING: 2257A

**Final Recommendation** 

November 12, 2014

This final recommendation was approved by the Commission.

#### I. Introduction

On July 14, 2014, MedStar Health filed an application for an Alternative Method of Rate Determination pursuant to COMAR 10.37.10.06 on behalf of Franklin Square Hospital, Good Samaritan Hospital, Harbor Hospital, and Union Memorial Hospital (the "Hospitals"). MedStar Health seeks renewal for the continued participation of MedStar Family Choice ("MFC") in the Medicaid Health Choice Program. MedStar Family Choice is the MedStar entity that assumes the risk under this contract. The Commission most recently approved this contract under proceeding 2227A for the period from January 1, 2014 through December 31, 2014. The Hospitals are requesting to renew this contract for one year beginning January 1, 2015.

#### II. Background

Under the Medicaid Health Choice Program, MedStar Family Choice, a Managed Care Organization ("MCO") sponsored by the Hospitals, is responsible for providing a comprehensive range of health care benefits to Medical Assistance enrollees. The application requests approval for the Hospitals to provide inpatient and outpatient hospital services, as well as certain non-hospital services, in return for a State-determined capitation payment. MedStar Family Choice pays the Hospitals HSCRC-approved rates for hospital services used by its enrollees. MedStar Family Choice provides services to 6.0% of the total number of MCO enrollees in Maryland, up from 4.1% in CY 2013.

The Hospitals supplied information on their most recent experience and their preliminary projected revenues and expenditures for the upcoming year based on the Medicaid capitation rates.

#### III. Staff Review

This contract has been operating under previous HSCRC approval (proceeding 2227A). Staff reviewed the operating performance under the contract as well as the terms of the capitation pricing agreement. Staff reviewed financial information and projections for CYs 2013 and 2014, and projections for CY 2015. In recent years, the financial performance of MFC has been favorable. The actual financial experience reported to staff for CY 2013 was positive, and is expected to remain positive in CY 2014. MFC is projecting continued favorable performance in CY 2015.

#### IV. Recommendation

MFC has continued to achieve favorable financial performance in recent years. Based on past performance, staff believes that the proposed renewal arrangement for MFC is acceptable under Commission policy.

#### Therefore:

Staff recommends approval of this alternativ e rate application for a one-year period beginning January 1, 2015.

(1) Since sustained losses may be construed as a loss contract necessitating termination of this arr angement, staff w ill continue to monitor financial performance e to determine whether favorable fin ancial performance is achieved in CY 2014, and expected to be sustained into CY 2015. Staff recommends that MedStar Family Choice report to Commission staff (on or before the September 2015 meeting of the Commission) on the actual CY 2014 experience and preliminary CY 2015 financial performance (adjusted for seasonality) of the MCO, as well as project ions for CY 2016.

(2) Consistent with its policy paper outlining a structure for review and evaluation of applications for alternative meth ods of rate determination, the staff r ecommends that this a pproval be contingent upon the continued adherence to the standard Memorandum of Understanding with the Hospitals for the approved contract. This document formalizes the understanding between the Commission and the Hospitals, and includes provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the managed care contract, quarterly and annua 1 reporting, the confidentialit y of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the prop osed co ntract. The MOU also stipula tes that operating losses under managed care contract s may not be used to justify future requests for rate increases.

IN RE: THE ALTERNATIVE \* BEFORE THE HEALTH

RATE APPLICATION OF \* SERVICES COST REVIEW

THE JOHNS HOPKINS HEALTH \* COMMISSION

SYSTEM \* DOCKET: 2014

\* FOLIO: 2079

BALTIMORE, MARYLAND \* PROCEEDING 2269A

#### **Final Recommendation**

**November 12, 2014** 

This final recommendation was approved by the Commission.

#### I. Introduction

On September 24, 2014 Johns Hopkins Health System ("JHHS," or the "System") filed an application for an Alternative Method of Rate Determination pursuant to COMAR 10.37.10.06 on behalf of Johns Hopkins Hospital, Johns Hopkins Bayview Medical Center, Suburban Hospital, and Howard County General Hospital (the "Hospitals"). The System seeks renewal for the continued participation of Priority Partners, Inc. in the Medicaid Health Choice Program. Priority Partners, Inc. is the entity that assumes the risk under the contract. The Commission most recently approved this contract under proceeding 2224A for the period from January 1, 2014 through December 31, 2014. The Hospitals are requesting to renew this contract for a one-year period beginning January 1, 2015.

#### II. Background

Under the Medicaid Health Choice Program, Priority Partners, a provider-sponsored Managed Care Organization ("MCO") sponsored by the Hospitals, is responsible for providing a comprehensive range of health care benefits to Medical Assistance enrollees. Priority Partners was created in 1996 as a joint venture between Johns Hopkins Health Care (JHHC) and the Maryland Community Health System (MCHS) to operate an MCO under the Health Choice Program. Johns Hopkins Health Care operates as the administrative arm of Priority Partners and receives a percentage of premiums to provide services such as claim adjudication and utilization management. MCHS oversees a network of Federally Qualified Health Clinics and provides member expertise in the provision of primary care services and assistance in the development of provider networks.

The application requests approval for the Hospitals to continue to provide inpatient and

outpatient hospital services, as well as certain non-hospital services, in return for a State-determined capitation payment. Priority Partners pays the Hospitals HSCRC-approved rates for hospital services used by its enrollees. The Hospitals supplied information on their most recent experience and their preliminary projected revenues and expenditures for the upcoming year based on the initial revised Medicaid capitation rates.

Priority Partners is a major participant in the Medicaid Health Choice program, providing managed care services to 22.8% of the State's MCO population, down from 26.4% in FY 2013.

#### **III.** Staff Review

This contract has been operating under the HSCRC's initial approval in proceeding 2224A. Staff reviewed the operating performance under the contract as well as the terms of the capitation pricing agreement. Staff has analyzed Priority Partner's financial history, net income projections for CY 2014, and projections for CY 2015. The statements provided by Priority Partners to staff represent both a "standalone" and "consolidated" view of Priority's operations. The consolidated picture reflects certain administrative revenues and expenses of Johns Hopkins Health Care. When other provider-based MCOs are evaluated for financial stability, their administrative costs relative to their MCO business are included as well; however, they are all included under one entity.

In recent years, the consolidated financial performance of Priority Partners has been favorable. The actual financial experience reported to staff for CY2013 was positive, and is expected to remain favorable in CY 2014 and CY 2015.

#### IV. Recommendation

Priority Partners has continued to achieve favorable consolidated financial performance in recent years. Based on past and projected performance, staff believes that the proposed renewal arrangement for Priority Partners is acceptable under Commission.

#### Therefore:

- 1) Staff recommends approval of this alternative rate application for a one-year period beginning January 1, 2015.
- 2) Since sustained losses over an extended peri od of time may be construed as a loss contract necessitating termination of this arrangement, staff will continue to monitor financial performance in CY 2014, and the MC Os expected financial status in to CY 2015. Therefore, staff recommends that Priority Partners report to Commission staff (on or before the September 2015 meeting of the Commission) on the actual CY 2014 experience, and preliminary C Y 2015 financial performance (adjusted for seasonality) of the MCO, as well as projections for CY 2016.
- 3) Consistent with its policy paper outlining a structure for review and evaluation of applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the continued adherence to the standard Memorandum of Understanding with the Hospitals for the approved contract. This document formalizes the understanding be tween the Commission and the Hospitals, and includes provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the managed care contract, quarterly

and annual reporting, the confidentialit y of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the prop osed contract. The MOU also stipulates that operating losses under managed care contracts may not be used to justify future requests for rate increases.

IN RE: THE ALTERNATIVE \* BEFORE THE HEALTH

RATE APPLICATION OF \* SERVICES COST REVIEW

MARYLAND GENERAL HOSPITAL \* COMMISSION

**SAINT AGNES HEALTH** 

\* DOCKET: 2014

WESTERN MARYLAND

HEALTH SYSTEM \* FOLIO: 2080

MERITUS HEALTH \* PROCEEDING: 2270A

**HOLY CROSS HEALTH** 

Final Recommendation

**November 12, 2014** 

This final recommendation was approved by the Commission.

#### I. Introduction

On August 22, 2014, Maryland General Hospital, Saint Agnes Health System, Western Maryland Health System, Holy Cross Health, and Meritus Health (the "Hospitals") filed an application for an Alternative Method of Rate Determination pursuant to COMAR 10.37.10.06. The Hospitals seek renewal for the continued participation of Maryland Physicians Care ("MPC") in the Medicaid Health Choice Program. MPC is the entity that assumes the risk under this contract. The Commission most recently approved this contract under proceeding 2225A for the period January 1, 2014 through December 31, 2014. The Hospitals are requesting to renew this contract for one year beginning January 1, 2015.

#### II. Background

Under the Medicaid Health Choice Program, MPC, a Managed Care Organization ("MCO") sponsored by the Hospitals, is responsible for providing a comprehensive range of health care benefits to Medical Assistance enrollees. The application requests approval for the Hospitals to provide inpatient and outpatient hospital services as well as certain non-hospital services, in return for a State-determined capitation payment. Maryland Physicians Care pays the Hospitals HSCRC-approved rates for hospital services used by its enrollees. Maryland Physicians Care is a major participant in the Medicaid Health Choice program, and provides services to 18.4% of the total number of MCO enrollees in Maryland, down from 20% in CY 2013.

The Hospitals supplied information on their most recent experience and their preliminary projected revenues and expenditures for the upcoming year based on the revised Medicaid capitation rates.

#### **III.** Staff Review

This contract has been operating under previous HSCRC approval (Proceeding 2225A). Staff reviewed the operating performance under the contract as well as the terms of the capitation pricing agreement. Staff reviewed financial information and projections for CYs 2013 and 2014, and preliminary projections for CY 2015. In recent years, the financial performance of MPC has been favorable. The actual financial experience reported to staff for CY2013 was negative. However, financial performance is expected to be positive in CYs 2014 and 2015.

#### IV. Recommendation

With the exception of CY 2013, MPC has generally maintained favorable performance in recent years. Based on past and projected performance, staff believes that the proposed renewal arrangement for MPC is acceptable under Commission.

#### Therefore:

- (1) Staff recommends approval of this alternative rate application for a one-year period beginning January 1, 2015.
- (2) Since sustained losses over an extended period of time may be construed as a loss contract n ecessitating term ination of the is arrangement, staff will continue to monitor financial performance for CY 2014 and the MCOs expected financial status into CY 2 015. Staff recommends that Maryland Physicians Care report to Commission staff (on or before the September 2015 meeting of the Commission) on the actual CY 2014 experience, preliminary CY 2015 financial performance (adjusted for seasonality) of the MCO, as well as projections for CY 2016.

(3) Consistent with its policy paper outlining a structure for review and evaluation of applications for alternative meth ods of rate determination, the staff r ecommends that this a pproval be contingent upon the e continued adherence to the standard Memorandum of Understanding with the Hospitals for the approved contract. This document formalizes the understanding between the Commission and the Hospitals, and includes provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the managed care contract, quarterly and annua 1 reporting, the confidentialit y of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the prop osed co ntract. The MOU also stipula tes that operating losses under managed care contract s may not be used to justify future requests for rate increases.

IN RE: THE APPLICATION FOR
ALTERNATIVE METHOD OF RATE
DETERMINATION \*
JOHNS HOPKINS HEALTH
SYSTEM
BALTIMORE, MARYLAND

- \* BEFORE THE MARYLAND HEALTH
- SERVICES COST REVIEW
  COMMISSION
- \* DOCKET: 2014
- \* FOLIO: 2064
- \* PROCEEDING: 2274A

**Staff Recommendation** 

November 12, 2014

#### I. INTRODUCTION

Johns Hopkins Health System ("System") filed a renewal application with the HSCRC on October 15, 2014 on behalf of its member hospitals, Johns Hopkins Hospital, Johns Hopkins Bayview Medical Center, and Howard County General Hospital (the "Hospitals") requesting approval from the HSCRC for continued participation in a global rate arrangement for solid organ and bone marrow transplants with Preferred Health Care LLC. The Hospitals request that the Commission approve the arrangement for one year beginning December 1, 2014.

#### **II. OVERVIEW OF APPLICATION**

The contract will continue to be held and administered by Johns Hopkins HealthCare, LLC ("JHHC"), which is a subsidiary of the System. JHHC will manage all financial transactions related to the global price contract including payments to the Hospitals and bear all risk relating to regulated services associated with the contract.

#### III. FEE DEVELOPMENT

The hospital portion of the global rates was developed by calculating mean historical charges for patients receiving the procedures for which global rates are to be paid. The remainder of the global rate is comprised of physician service costs. Additional per diem payments were calculated for cases that exceed a specific length of stay outlier threshold.

#### IV. IDENTIFICATION AND ASSESSMENT OF RISK

The Hospitals will continue to submit bills to JHHC for all contracted and covered services. JHHC is responsible for billing the payer, collecting payments, disbursing payments to the Hospitals at their full HSCRC approved rates, and reimbursing the physicians. The System contends that the arrangement among JHHC, the Hospitals, and the physicians holds the Hospitals harmless from any shortfalls in payment from the global price contract. JHHC maintains that it has been active in similar types of fixed fee contracts for several years, and that

JHHC is adequately capitalized to bear the risk of potential losses.

#### V. STAFF EVALUATION

Although there was no activity under this arrangement in the last year, staff is satisfied that the hospital component of the global prices, which has been updated with current data, is sufficient for the Hospitals to achieve favorable experience under this arrangement.

#### VI. STAFF RECOMMENDATION

The staff recommends that the Commission approve the Hospitals' application for an alternative method of rate determination for solid organ and bone marrow transplant services, for a one year period commencing December 1, 2014. The Hospitals will need to file a renewal application for review to be considered for continued participation.

Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospitals for the approved contract. This document will formalize the understanding between the Commission and the Hospitals, and will include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

IN RE: THE APPLICATION FOR ALTERNATIVE METHOD OF RATE

\* SERVICES COST REVIEW

\* BEFORE THE MARYLAND HEALTH

2014

**DETERMINATION \*** 

**COMMISSION** 

JOHNS HOPKINS HEALTH

\* DOCKET:

**SYSTEM** 

\* FOLIO: 2065

**BALTIMORE, MARYLAND** 

\* PROCEEDING: 2275A

**Staff Recommendation - Approved** 

**November 12, 2014** 

This staff recommendation was approved by the Commission.

#### I. INTRODUCTION

On August 17, 2014, Johns Hopkins Health System ("System") filed an alternative rate application on behalf of its member hospitals, Johns Hopkins Hospital, Johns Hopkins Bayview Medical Center, and Howard County General Hospital (the "Hospitals") requesting approval from the HSCRC to continue to participate in a global rate arrangement with the Canadian Medical Network for cardiovascular procedures, kidney transplant services, and bone marrow transplants. The Hospitals request that the Commission approve the arrangement for one year beginning December 1, 2014.

#### **II. OVERVIEW OF APPLICATION**

The contract will continue to be held and administered by Johns Hopkins HealthCare, LLC ("JHHC"), which is a subsidiary of the System. JHHC will continue to manage all financial transactions related to the global price contract including payments to the Hospitals and bear all risk relating to regulated services associated with the contract.

#### III. FEE DEVELOPMENT

The hospital portion of the global rates was developed by calculating mean historical charges for patients receiving the procedures for which global rates are to be paid. The remainder of the global rate is comprised of physician service costs. Additional per diem payments were calculated for cases that exceed a specific length of stay outlier threshold.

#### IV. <u>IDENTIFICATION AND ASSESSMENT OF RISK</u>

The Hospitals will continue to submit bills to JHHC for all contracted and covered services. JHHC is responsible for billing the payer, collecting payments, disbursing payments to the Hospitals at their full HSCRC approved rates, and reimbursing the physicians. The System contends that the arrangement among JHHC, the Hospitals, and the physicians holds the Hospitals harmless from any shortfalls in payment from the global price contract. JHHC maintains it has been active in similar types of fixed fee contracts for several years, and that JHHC is adequately capitalized to bear the risk of potential losses.

#### V. STAFF EVALUATION

Staff finds that the actual experience for cardiovascular services, kidney transplants, and bone marrow transplants under the arrangement for the last year has been favorable.

#### VI. STAFF RECOMMENDATION

The staff recommends that the Commission approve the Hospitals' application for an alternative method of rate determination for cardiovascular procedures, kidney transplant services, and bone marrow transplant services for one year beginning December 1, 2014. The Hospitals must file a renewal application annually for continued participation. Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff

recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospitals for the approved contract. This document will formalize the understanding between the Commission and the Hospitals, and will include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

IN RE: THE APPLICATION FOR
ALTERNATIVE METHOD OF RATE
DETERMINATION \*
JOHNS HOPKINS HEALTH
SYSTEM
BALTIMORE, MARYLAND

- \* BEFORE THE MARYLAND HEALTH
- \* SERVICES COST REVIEW COMMISSION
- \* DOCKET: 2014
- \* FOLIO: 2086
- \* PROCEEDING: 2276A

Staff Recommendation - Approved November 12, 2014

This staff recommendation was approved by the Commission.

#### I. INTRODUCTION

Johns Hopkins Health System (the System) filed a renewal application with the HSCRC on October 17, 2014 on behalf of its member hospitals, the Johns Hopkins Hospital, Johns Hopkins Bayview Medical Center, and Howard County General Hospital (the Hospitals) for an alternative method of rate determination, pursuant to COMAR 10.37.10.06. The System requests approval from the HSCRC for continued participation in a capitation arrangement serving persons insured with Tricare. The arrangement involves the Johns Hopkins Medical Services Corporation and Johns Hopkins Healthcare as providers for Tricare patients. The requested approval is for a period of one year beginning January 1, 2015.

#### **II. OVERVIEW OF APPLICATION**

The parties to the contract include the Johns Hopkins Medical Services Corporation and Johns Hopkins Healthcare, a subsidiary of the System. The program provides a range of health care services for persons insured under Tricare including inpatient and outpatient hospital services. Johns Hopkins Health Care will assume the risk under the agreement, and the Hospitals will be paid based on their approved HSCRC rates.

#### III. STAFF EVALUATION

Staff found that the experience under this arrangement for the last year was favorable.

#### IV. STAFF RECOMMENDATION

The staff recommends that the Commission approve the Hospitals' renewal application for an alternative method of rate determination for a one year period beginning January 1, 2015. Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospitals for the approved contract. This document would formalize the understanding between the Commission and the Hospitals, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract, The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

IN RE: THE APPLICATION FOR
ALTERNATIVE METHOD OF RATE
DETERMINATION \*
UNIVERSITY OF MARYLAND
MEDICAL CENTER
BALTIMORE, MARYLAND

\* BEFORE THE MARYLAND HEALTH

\* SERVICES COST REVIEW COMMISSION

\* **DOCKET:** 2014

\* FOLIO: 2087

\* PROCEEDING: 2277A

Staff Recommendation - Approved November 12, 2014

This staff recommendation was approved by the Commission.

#### I. INTRODUCTION

The University of Maryland Medical Center (the Hospital) filed a renewal application with the HSCRC on October 17, 2014 for an alternative method of rate determination, pursuant to COMAR 10.37.10.06. The Hospital requests approval from the HSCRC for participation in a new global rate arrangement for solid organ and blood and bone marrow transplant services with Humana for a one-year period, effective November 1, 2014.

#### **II. OVERVIEW OF APPLICATION**

The contract will continue be held and administered by University Physicians, Inc. (UPI), which is a subsidiary of the University of Maryland Medical System. UPI will manage all financial transactions related to the global price contract including payments to the Hospital and bear all risk relating to regulated services associated with the contract.

#### III. FEE DEVELOPMENT

The hospital component of the global rates was developed by calculating mean historical charges for patients receiving the procedures for which global rates are to be paid. The remainder of the global rate is comprised of physician service costs. Additional per diem payments were calculated for cases that exceed a specific length of stay outlier threshold.

#### IV. <u>IDENTIFICATION AND ASSESSMENT OF RISK</u>

The Hospital will continue to submit bills to UPI for all contracted and covered services. UPI is responsible for billing the payer, collecting payments, disbursing payments to the Hospital at its full HSCRC approved rates, and reimbursing the physicians. The Hospital contends that the arrangement between UPI and the Hospital holds the Hospital harmless from any shortfalls in payment from the global price contract. UPI maintains that it has been active in similar types of fixed fee contracts for several years, and that UPI is adequately capitalized to the bear risk of potential losses.

#### V. STAFF EVALUATION

Although there has been no activity under this arrangement, staff believes that the Hospital

can still achieve a favorable experience under this arrangement.

#### VI. STAFF RECOMMENDATION

Staff recommends that the Commission: 1) waive the requirement that alternative applications be filed 30 days before the proposed effective date; and 2) approve the Hospital's application for an alternative method of rate determination for solid organ and blood and bone marrow transplant services for a one year period beginning November 1, 2014.

Consistent with its policy paper regarding applications for alternative methods of rate determination, the staff recommends that this approval be contingent upon the execution of the standard Memorandum of Understanding ("MOU") with the Hospital for the approved contract. This document would formalize the understanding between the Commission and the Hospital, and would include provisions for such things as payments of HSCRC-approved rates, treatment of losses that may be attributed to the contract, quarterly and annual reporting, confidentiality of data submitted, penalties for noncompliance, project termination and/or alteration, on-going monitoring, and other issues specific to the proposed contract. The MOU will also stipulate that operating losses under the contract cannot be used to justify future requests for rate increases.

# GBR Infrastructure Investment Reporting

Draft November 5, 2014



# Purpose

- Inform the HSCRC and other stakeholders on the amounts and types of investments all acute hospitals in Maryland are making over time to improve population health, and how effective these investments are in reducing potentially avoidable utilization and improving population health.
- The report may be used to increase global budgets or provide relief from rate corridors.
- The purpose of this report is not to determine whether a hospital spent the full amount of additional funds provided in the global budgets, nor is it intended to limit what hospitals report as their actual infrastructure investment to the amount of the GBR additional funds.



# Guiding Principles

- Final fiscal year (FY) 2014 and FY2015 reports will be submitted together and be due 90 days after the end of FY2015. This will ensure hospitals have guidance on the types of investments to report and sufficient time to collect and report the data. However interim reports may be submitted to the HSCRC for feedback and will be required for any hospitals seeking increases in global budgets or relief from rate corridors.
- Qualifying GBR investments reported by hospitals will be for new programs or technologies, or major expansions in existing programs or technologies, directly related to GBR incentives to achieve the triple aim and improve care coordination and population health. The reported investments are not limited to only those that were made with the additional GBR funding for infrastructure, but rather all major population health investments.
- ▶ GBR investments included in the report should be broad in scope and have the potential to impact population health within the communities that each hospital serves.
- ▶ GBR investments included in the report should be data driven and can be evaluated using measurable outcomes.
- The HSCRC will review requests to include expenses associated with unique programs that do not specifically fall into the types of expenses listed below.
- Reporting of GBR investments is important for educating CMS and other stakeholders on the new waiver model activities and results.



# Types of Expenses to Report



### Patient Centered Investments

- Case management, care coordination, transitional care, and chronic disease management.
- Arranging and managing transitions from one setting to another (such as hospital discharge to home or to a rehabilitation center).
- Making/verifying post-discharge appointments.
- Reminding patients of physician appointments, lab tests or other appropriate contact with specific providers.
- Medication and care compliance initiatives, such as checking that the patient is following a medically effective prescribed regimen for dealing with the specific disease/condition and incorporating feedback from the patients in the management program to effectively monitor compliance, including expenses for transportation or prescription medications for patients who cannot afford them,
- Programs to support shared decision making with patients, their families and the patient's representatives.
- Programs to support patient education and self-management, including public education campaigns directing people to appropriate sites of care.



# Provider/Care Team Investments

- Providing coaching or other support to encourage compliance with evidence based medicine.
- Activities to identify and encourage evidence based medicine (e.g., incorporating Choosing Wisely information into decision making algorithms).
- Infrastructure to set up pay-for-performance or shared savings models with providers including legal expenses for vetting P4P programs and infrastructure for gain-sharing.
- Seed funding and/or subsidies to recruit and retain primary care or other providers required to fill critical gaps in community health infrastructure and ensure continued access to care for certain health conditions (e.g., diabetes clinics) or populations (e.g., Medicaid).
- Activities to support effective collaborations between hospitals and other community providers.



## Health Information Technology Investments

- Health information technology expenses to support patient centered and provider/care team interventions including:
  - Data extraction, surveillance, analysis and transmission in support of the activities described above.
  - Predictive models or other mechanisms for identifying and stratifying patients for care coordination interventions, as well as expenses to create, document, execute, and update care plans.



# Excluded Expenses

- Electronic health records or patient hotlines or portals that are used for care delivery and communication unless specifically implementing systems or modules for care coordination activities (e.g., electronic health record module for care manager to record activities or patient portal for contacting care manager).
- Billable services.
- Investments to improve coding or documentation, including upgrades to systems to be complaint with regulatory changes such as ICD-10.
- All retrospective and concurrent utilization review.
- Fraud prevention activities.
- Any expenses for acquiring physicians that do not clearly improve access to primary care services (i.e., expenses for acquiring existing physicians that does not result in any change in access but simply results in the existing physicians being owned by the hospital).
- Any expenses that are primarily for marketing purposes.
- Accreditation fees.
- Financial rewards to providers (e.g., pay-for-performance incentives).
- All other expenses that do not fall under care coordination and population health.



# Report Example 1

| 1  | Investment Number   | Example 1  |
|----|---|--|
| 2  | Hospital Name   | Hospital A   |
| 3  | Investment Category (click in cell to select from drop down)                | Health information technology to support patient or provider investment            |
| 4  | Investment Brief Description, including rationale and primary objective     | Population Health analytics data system utilized to mine claims and other data for |
|    |   | high risk patients that require care coordination for improving ambulatory care    |
|    |   | and self management, as well as interventions focused upon educating providers     |
|    |   | as to where their costs lie. Both of these interventions are targeted at informing |
|    |   | decisions aimed at decreasing PAU.   |
| 5  | Target Patient Population   | High Risk for increased utilization patients                                       |
| 6  | Total Expenses  | \$325,000/year   |
| 7  | Total costs covered by restricted grant or donation?                        | \$0  |
| 8  | Is investment in regulated, unregulated space, or both?                     |  |
|    |   | Investment functions in both   |
| 9  | Planning Start Date (Month/Year)  | 13-Aug   |
| 10 | Hospital Start (Month/Year)   | 14-Apr   |
| 11 | Types of Staff  | IT Analysts, ACO Director  |
| 12 | Total Annual FTEs   | 2.1  |
| 13 | Partners  | CRISP  |
| 14 | Links with existing state-wide or regional infrastructure                   |  |
|    |   | CRISP  |
| 15 | Outcome(s) or Proposed Outcome Measures                                     | Monitoring number of patients referred to care management; Cost of care pre and    |
|    |   | post care management   |
| 16 | Effectiveness of Investment in Achieving goals, including discussion of any | program. While internal hospital data can be of use in targeting patients for      |
|    | barriers or lessons learned   | readmissions, etc, a wider scope of data is required for managing the patients     |
|    |   | who do not reach an inpatient facility but could at any time. In order to manage   |
|    |   | these patients well, a system that pulls data form outside the facility must be    |
|    |   | utilized.  |
| 17 | Additional Comments   |  |
|    |   | UCCDC  |



#### Global Budget Revenue (GBR) Reporting on Investment in Infrastructure

#### **Background**

The Health Services Cost Review Commission's (HSCRC) global budget revenue contracts state:

The Hospital shall provide an annual report of its investment in infrastructure to promote the improvement of care delivery and reductions of Potentially Avoidable Utilization. This report will be due 90 days following the end of each fiscal year, and will include program descriptions, expenditures, and results.

This is required by the GBR contracts so that the HSCRC can understand the total investments that hospitals are making in care coordination and population health improvement given the additional revenue included in the base approved regulated revenue for GBR infrastructure investments. This is important for maximizing the potential for success under global budgets and to reduce potentially avoidable utilization, improve care coordination, and improve population health.

#### **Purpose of Report**

The purpose of this report is to inform the HSCRC and other stakeholders, including the Center for Medicaid and Medicare Services (CMS), on the amounts and types of investments all acute hospitals in Maryland are making over time to improve population health, and how effective these investments are in reducing potentially avoidable utilization and improving population health. The report may be used to increase global budgets or provide relief from rate corridors. The purpose of this report is not to determine whether a hospital spent the full amount of additional funds provided in the global budgets, nor is it intended to limit what hospitals report as their actual infrastructure investment to the amount of the GBR additional funds. The HSCRC staff also recognizes that some hospitals that signed GBR agreements late in FY2014 may not have spent the additional funds during FY2014. However, the commission is requesting hospitals to report on FY2014 investments in population health so that changes in spending overtime can be monitored and linked with outcomes. The HSCRC staff will work to try to make sure there is clarity between this reporting and other GBR and community benefits reporting, as well as work to see if this reporting can be incorporated into other reporting. The report will be available for any interested stakeholder.

#### **Guiding Principles**

Final fiscal year (FY) 2014 and FY2015 reports will be submitted together and be due 90 days
after the end of FY2015. This will ensure hospitals have guidance on the types of investments to
report and sufficient time to collect and report the data. However interim reports may be
submitted to the HSCRC for feedback and will be required for any hospitals seeking increases in
global budgets or relief from rate corridors.

- 2. Qualifying GBR investments reported by hospitals will be for new programs or technologies, or major expansions in existing programs or technologies, directly related to GBR incentives to achieve the triple aim and improve care coordination and population health. The reported investments are not limited to only those that were made with the additional GBR funding for infrastructure, but rather all major population health investments.
- 3. GBR investments included in the report should be broad in scope and have the potential to impact population health within the communities that each hospital serves.
- 4. GBR investments included in the report should be data driven and can be evaluated using measurable outcomes.
- 5. The HSCRC will review requests to include expenses associated with unique programs that do not specifically fall into the types of expenses listed below.
- 6. Reporting of GBR investments is important for educating CMS and other stakeholders on the new waiver model activities and results.

### Types of Expenses to improve care delivery and population health, and reduce potentially avoidable utilization

#### Included expenses:

Patient centered interventions such as:

- Case management, care coordination, transitional care, and chronic disease management.
- Arranging and managing transitions from one setting to another (such as hospital discharge to home or to a rehabilitation center).
- Making/verifying post-discharge appointments.
- Reminding patients of physician appointments, lab tests or other appropriate contact with specific providers.
- Medication and care compliance initiatives, such as checking that the patient is
  following a medically effective prescribed regimen for dealing with the specific
  disease/condition and incorporating feedback from the patients in the
  management program to effectively monitor compliance, including expenses for
  transportation or prescription medications for patients who cannot afford them,
- Programs to support shared decision making with patients, their families and the patient's representatives.
- Programs to support patient education and self-management, including public education campaigns directing people to appropriate sites of care.
- ii) Provider/care team interventions such as
  - Providing coaching or other support to encourage compliance with evidence based medicine.
  - Activities to identify and encourage evidence based medicine (e.g., incorporating Choosing Wisely information into decision making algorithms).

- Infrastructure to set up pay-for-performance or shared savings models with providers including legal expenses for vetting P4P programs and infrastructure for gain-sharing.
- Seed funding and/or subsidies to recruit and retain primary care or other
  providers required to fill critical gaps in community health infrastructure and
  ensure continued access to care for certain health conditions (e.g., diabetes
  clinics) or populations (e.g., Medicaid).
- Activities to support effective collaborations between hospitals and other community providers.
- iii) Health information technology expenses to support patient centered and provider/care team interventions including:
  - Data extraction, surveillance, analysis and transmission in support of the activities described above.
  - Predictive models or other mechanisms for identifying and stratifying patients for care coordination interventions, as well as expenses to create, document, execute, and update care plans.

#### Excluded expenses:

- Electronic health records or patient hotlines or portals that are used for care delivery and communication unless specifically implementing systems or modules for care coordination activities (e.g., electronic health record module for care manager to record activities or patient portal for contacting care manager).
- Billable services.
- Investments to improve coding or documentation, including upgrades to systems to be complaint with regulatory changes such as ICD-10.
- All retrospective and concurrent utilization review.
- Fraud prevention activities.
- Any expenses for acquiring physicians that do not clearly increase access to primary care or
  other healthcare services (i.e., expenses for acquiring existing physicians that does not result in
  any change in access but simply results in the existing physicians being owned by the hospital).
- Any expenses that are primarily for marketing purposes.
- Accreditation fees.
- Financial rewards to providers (e.g., pay-for-performance incentives).
- All other expenses that do not fall under care coordination and population health.

#### **Reporting Instructions**

Each hospital will be required to submit an individual hospital report using the HSCRC provided template. Any health system investments that impact multiple hospitals should be reported on each hospital report with the hospital-specific expenditures allocated. Hospitals do not need to report each expense as a separate investment, but rather they can report the investments made for specific programs designed to reduce PAU and improve population health by each investment category below. DRAFT 10-30-2014

The HSCRC will provide a GBR infrastructure investments excel template (see Appendix A). In Tab 1 of the excel template provided by the HSCRC, hospitals are asked to provide a brief narrative summary of all of their investments in population health. Then Tab 2 will be copied and sequentially numbered for hospitals to report information on each type of investment/initiative. For each type of investment, the hospitals should provide the following information using the excel template provided by the Commission (see Appendix B for examples):

- **1. Investment Number:** Consecutively number each investment reported. Copy and paste the investment tab and add numbers to the tab name.
- 2. Hospital Name
- **3. Investment Category:** 1. Patient centered investment; 2. Provider/care team investment; 3. Health information technology to support patient and/or provider investment.
- **4. Investment Brief Description, including rationale for investment and primary objective:** Limit to 300 words or less. You can provide supplementary program descriptions if you deem necessary.
- **5. Target population:** Population of patients who will benefit from the investment. If it is a provider or health information technology investment it should still be targeted to benefit a patient population.
- **6. Total Expenses:** What were the hospital's costs associated with this initiative? The amount reported should include the dollars, in-kind-donations, or grants associated with the fiscal year being reported.
- 7. Of the total costs associated with the initiative, what, if any, amount was provided through a restricted grant or donation?
- 8. Is investment in regulated, unregulated space, or both?
- 9. Planning Start Date (Month/Year): Date when planning for a program or initiative began.
- 10. Hospital Start Date (Month/Year): Date when the program or initiative went live.
- **11. Type of staff** associated with the investment/initiative (e.g., Registered Nurse, community health worker, data analyst, IT programmer, physician, hospital management).
- 12. Total annual FTEs required for the development and implementation of an investment.
- **13. External partners** in development/implementation (e.g., skilled nursing facilities, physician practices, external case managers, retail pharmacies).
- **14.** Links with existing statewide or regional infrastructure or initiatives (e.g., such as Local Health Improvement Coalitions, Chesapeake Regional Information System for Patients, Department of Aging, local health departments, other social services).
- **15. Outcomes or Proposed Outcome Measures:** What were the results of the initiative/investment in improving care delivery, population health, and reducing PAU? Outcomes can include quality indicators, care improvement indicators, return on investment, as well as health improvement outcomes. If outcomes are not yet available, then please provide proposed outcome measures.
- **16. Effectiveness of investment in achieving goals.** Including discussion of any barriers or lessons learned?
- 17. Additional Comments

#### Appendix A: GBR Investments in Infrastructure Template

Tab 1: Overview

| Hospital:                 |  | Number of Invest       | ments Reported: |  |  |  |
|---------------------------|--|------------------------|-----------------|--|--|--|
| Date of Submission:       |  | Total Investments (\$) |                 |  |  |  |
| Health System Affliation: |  |                        |                 |  |  |  |
|                           |  |                        |                 |  |  |  |
| Narrative Summary on      |  |                        |                 |  |  |  |
| GBR Investments in        |  |                        |                 |  |  |  |
| Population Health:        |  |                        |                 |  |  |  |
|                           |  |                        |                 |  |  |  |
|                           |  |                        |                 |  |  |  |

Tab 2: Investment #X

| 1  | Investment Number   |  |
|----|---|--|
| 2  | Hospital Name   |  |
| 3  | Investment Category (click in cell to select from drop down)  |  |
| 4  | Investment Brief Description, including rationale and primary objective                                 |  |
| 5  | Target Patient Population   |  |
| 6  | Total Expenses  |  |
| 7  | Total costs covered by restricted grant or donation?  |  |
| 8  | Is investment in regulated, unregulated space, or both?   |  |
| 9  | Planning Start Date (Month/Year)  |  |
| 10 | Hospital Start (Month/Year)   |  |
| 11 | Types of Staff  |  |
| 12 | Total Annual FTEs   |  |
| 13 | External Partners   |  |
| 14 | Links with existing state-wide or regional infrastructure   |  |
| 15 | Outcome(s) or Proposed Outcome Measures   |  |
| 16 | Effectiveness of Investment in Achieving goals, including discussion of any barriers or lessons learned |  |
| 17 | Additional Comments   |  |

#### Appendix B: GBR Investments in Infrastructure Reporting Examples

#### Example 1

| 1  | Investment Number   | Example 1   |  |  |  |
|----|---|---|--|--|--|
| 2  | Hospital Name   | Hospital A  |  |  |  |
| 3  | Investment Category (click in cell to select from drop down)  | Health information technology to support patient or provider investment   |  |  |  |
| 4  | Investment Brief Description, including rationale and primary objective                                 | Population Health analytics data system utilized to mine claims and other data for<br>high risk patients that require care coordination for improving ambulatory care<br>and self management, as well as interventions focused upon educating providers<br>as to where their costs lie. Both of these interventions are targeted at informing<br>decisions aimed at decreasing PAU. |  |  |  |
| 5  | Target Patient Population   | High Risk for increased utilization patients  |  |  |  |
| 6  | Total Expenses  | \$325,000/year  |  |  |  |
| 7  | Total costs covered by restricted grant or donation?  | \$0   |  |  |  |
| 8  | Is investment in regulated, unregulated space, or both?   | Investment functions in both  |  |  |  |
| 9  | Planning Start Date (Month/Year)  | 13-Aug  |  |  |  |
| 10 | Hospital Start (Month/Year)   | 14-Apr  |  |  |  |
| 11 | Types of Staff  | IT Analysts, ACO Director   |  |  |  |
| 12 | Total Annual FTEs   | 2.1   |  |  |  |
| 13 | Partners  | CRISP   |  |  |  |
| 14 | Links with existing state-wide or regional infrastructure   |   |  |  |  |
|    |   | CRISP   |  |  |  |
| 15 | Outcome(s) or Proposed Outcome Measures   | Monitoring number of patients referred to care management; Cost of care pre and post care management  |  |  |  |
| 16 | Effectiveness of Investment in Achieving goals, including discussion of any barriers or lessons learned | program. While internal hospital data can be of use in targeting patients for readmissions, etc, a wider scope of data is required for managing the patients who do not reach an inpatient facility but could at any time. In order to manage these patients well, a system that pulls data form outside the facility must be utilized.   |  |  |  |
| 17 | Additional Comments   |   |  |  |  |

#### Example 2

| 1  | Investment Number   | Example 2  |
|----|---|--|
| 2  | Hospital Name   | Hospital B   |
| 3  | Investment Category (click in cell to select from drop down)  | Patient centered investment  |
| 4  | Investment Brief Description, including rationale and primary objective                                 | We have off-site substance abuse programs that have patients with chronic medical conditions who are not receiving primary care. We hired a nurse practitioner with a behavioral health and substance abuse background to go to the off-site locations to provide basic primary care at the clinics and coordinate the transition of the patient to our Primary Care Medical Home. Our goal is to improve the health of these patients by hardwiring the care coordination between our off-site substance abuse clinics and Primary Care Medical Home. We are also utilizing CRISP alerts to help coordinate with other providers. |
| 5  | Target Patient Population   | Substance abuse patients with chronic medical conditions.  |
| 6  | Total Expenses  | \$123,000  |
| 7  | Total costs covered by restricted grant or donation?  | \$0  |
| 8  | Is investment in regulated, unregulated space, or both?   | Both   |
| 9  | Planning Start Date (Month/Year)  | 14-Apr   |
| 10 | Hospital Start (Month/Year)   | 14-Aug   |
| 11 | Types of Staff  | Nurse Practitioner   |
| 12 | Total Annual FTEs   | 1.0  |
| 13 | External Partners   | CRISP and external providers identified through CRISP  |
| 14 | Links with existing state-wide or regional infrastructure   | CRISP  |
| 15 | Outcome(s) or Proposed Outcome Measures   | Decrease in PAU metrics for this patient population.   |
| 16 | Effectiveness of Investment in Achieving goals, including discussion of any barriers or lessons learned | The program has been live for less than 60 days. Initial results are not available yet.  |
| 17 | Additional Comments   |  |

#### State of Maryland Department of Health and Mental Hygiene

John M. Colmers Chairman

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#### **Health Services Cost Review Commission**

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Deputy Director
Research and Methodology

For further information call:

Donna Kinzer

\* For release 10:00 a.m. EDT

\* November 12, 2014

410-764-2605

\* \* \* \* \* \* \* \* \* \* \* \*

#### **DISCLOSURE OF**

#### **HOSPITAL FINANCIAL AND STATISTICAL DATA**

The average amount paid for a hospital stay in Maryland increased by 1.8% in FY 2013 according to figures released today by the Maryland Health Services Cost Review Commission (HSCRC). On average patients at Maryland's hospitals paid \$12,199 for a hospital admission in FY 2013, up from \$11,984 paid in FY 2012.

Also, the mark-up in Maryland hospitals, the difference between hospital costs and what hospitals ultimately charge patients, remained the lowest in the nation at 42 percent compared with the average mark-up of 221 percent for hospitals nationally, according to the most recent data from the American Hospital Association (AHA). In the absence of rate setting, non-Maryland hospitals must artificially mark-up their charges by over 200 percent in order to cover

shortfalls due to uncompensated care, discounts to large HMOs, and low payments from Medicare and Medicaid.

In Maryland, the payment system builds the cost of uncompensated care into the rates, and all payers pay the same rates for hospital care.

In addition, an analysis of hospital costs shows that the average cost per admission in Maryland hospitals increased by 3.3 percent during FY 2013. In FY 1976, the cost per adjusted admission to a Maryland hospital was 26 percent above the national average. In FY 2011, the year for which the most recent data are available from AHA, the average cost per adjusted admission in Maryland was slightly above the national average. From 1977 through 2012, Maryland experienced the seventh lowest cumulative growth in cost per adjusted admission of any state in the nation.

The HSCRC, established to regulate rates for all those who purchase hospital care, is this country's pioneer hospital rate review agency.

The HSCRC began regulating hospital rates in 1974 and has assisted Maryland hospitals for the majority of the intervening years in remaining well below the national rate of hospital cost increases.

Equivalent Inpatient Admissions (EIPAs) is a statistic that equals inpatient admissions plus a conversion of outpatient visits into equivalent admissions.

The new financial disclosure shows that for Maryland acute hospitals in FY 2013:

1) The average *charge* per admission for regulated activities increased 2.6 percent to \$14,888 in FY 2013 from \$14,518 in FY 2012.

- 2) The average *cost* per EIPA for regulated activities increased 3.3 percent to \$11,748 in FY 2013 from \$11,372 in FY 2012.
- 3) The average *payment* received by Maryland hospitals per EIPA for regulated activities increased by 1.8 percent to \$12,199 in FY 2013 from \$11,984 in FY 2012.
- 4) Profits on regulated activities decreased in FY 2013, from 781 million (6.3 percent of regulated net operating revenue) in FY 2012 to \$677 million (or 5.3 percent of regulated net operating revenue).
- Profits on operations (which include profits and losses from regulated and *unregulated* day-to-day activities) decreased from \$315 million (or 2.3 percent of total net operating revenue) in FY 2012 to \$164 million in FY 2013 (or 1.2 percent of total net operating revenue), attributable, in part, to increased losses sustained by hospitals for physician related-activity.
- Total excess profits (which include profits and losses from regulated and unregulated operating and non-operating activities) increased substantially from \$230 million in FY 2012 (or 1.7 percent of the total revenue) to \$549 million in FY 2013 (or 3.9 percent of the total revenue).
- 7) Total regulated net patient revenue rose slightly from approximately \$12.3 billion in FY 2012 to \$12.5 billion in FY 2013, an increase of 1.9 percent, due, in part, to a 3.5 percent decrease in admissions.

Outpatient gross revenue was \$6.1 billion. This represented an increase of 9 percent in FY 2013 compared with an increase of 13 percent in FY 2012. As a percentage of total revenue, outpatient revenue increased to 40 percent in FY 2013.

Regulated hospital admissions decreased from 638,274 in FY 2012 to 616,184 in FY 2013, or 3.6 percent. In addition, hospital outpatient visits decreased from 5,239,107 in FY 2012 to 5,068,462 in FY 2013, or 3.3 percent.

A unique feature of the Maryland hospital rate system is its coverage of the reasonable cost of providing care to those who cannot pay -- i.e., uncompensated care. Maryland continues to be the only state in the nation that assures its citizens that they can receive care at any hospital regardless of their ability to pay. In Maryland alone, uncompensated care is financed by all payers, including Medicare and Medicaid. As a result, there are no charity hospitals in Maryland; patients who are unable to pay are not transferred into hospitals of last resort. In 2013, Maryland hospitals incurred \$1.1 billion of uncompensated care, approximately seven cents of uncompensated care cost for every dollar of gross patient revenue; approximately 82 percent of the statewide uncompensated care expenditure originated in the State's metropolitan areas.

The HSCRC was established by the General Assembly in 1971. It is an independent Commission functioning within the Department of Health and Mental Hygiene. It consists of seven members who are appointed by the Governor. The Commission's rate review authority includes assuring the public that: (a) a hospital's total costs are reasonable; (b) a hospital's aggregate rates are reasonably related to its aggregate costs; and (c) rates are set equitably among all purchasers of care without undue discrimination or preference.

#### DISCLOSURE OF HOSPITAL FINANCIAL AND

**STATISTICAL** 

**INFORMATION** 

#### FOR HOSPITALS WITH FISCAL YEARS ENDING

June 30, 2013, August 31, 2013

and December 31, 2013

By:

**HEALTH SERVICES COST REVIEW COMMISSION** 

**November 12, 2014** 

#### Introduction

Historically, the Commission has published an annual comparison of Maryland hospitals' regulated cost per adjusted admission with the national average cost per adjusted admission in the Executive Summary of its Disclosure of Financial and Statistical Data (Report). In the past, the Commission believed that cost per adjusted admission represented the best measure of hospital costs affected by rate regulation and within a hospital's control. Beginning with the 2003 report, the Commission shifted its primary attention from cost per adjusted admission to net revenue per adjusted admission. The Commission did so because net revenue per adjusted admission better indicates what Maryland citizens pay for hospital care.

For now, the Commission will continue to use cost per adjusted admission as a secondary measure of hospital performance in the Report. Because of the importance of per capita costs in determining health care premiums and taxes, the Commission will explore estimates of this measure, which involve the use of migration, case mix, and population data.

In 2004, the Commission made several additional changes to the Report. The first major change was the expansion of the Report to include both regulated and unregulated operating data. Also, the chronology of the data presented in the Report was changed to include all annual data for the fiscal year ended in that calendar year, e.g., data from hospitals with fiscal years that end December 31, 2013 are included with data from hospitals with June 30 and August 31, 2013 fiscal year ends. The Commission implemented these changes so that Maryland hospitals' data would be consistent with the manner in which national hospital data are published by the American Hospital Association.

In 2009, the Commission standardized the reporting of non-operating revenue and expenses to conform to the generally accepted accounting principles utilized in the preparation of hospital audited financial statements. Non-operating revenue and expenses reported include but are not limited to: unrestricted contributions, interest and investment income, realized investment gains and losses, unrealized investment gains and losses, and realized swap agreements' gains and losses.

#### Contents of Report

Under its mandate to cause the public disclosure of the financial operations of all hospitals, the Commission has prepared comparative statements from information made available by the respective hospitals.

Gross Patient Revenue, Net Patient Revenue, Other Operating Revenue, Net Operating Revenue, % Uncollectible Accounts, Total Operating Costs, Operating Profit / Loss, Non-Operating Income and Expense, and Excess Profit / Loss, as itemized in this Report, were derived from the Annual Report of Revenue, Expenses and Volumes (Annual Report) submitted to the Commission. The Annual Report is reconciled with audited financial statements of the respective institutions.

This year's Disclosure Statement also includes the following seven Exhibits:

Exhibit I - Change in Cost per EIPA (Regulated Operations)

Exhibit II - Change in Revenue per Admission (Regulated Operations)

Exhibit III - Change in Uncompensated Care (Regulated Operations)

Exhibit IV - Change in Net Patient Revenue per EIPA (Regulated Operations)

Exhibit V - Change in Net Operating Revenue (Regulated Operations)

Exhibit VI - Change in Total Operating Profit / Loss (Regulated and Unregulated Operations)

Exhibit VII – Change in Excess Profit/Loss (Operating and Non-operating Activities)

The following explanations are submitted in order to facilitate the reader's understanding

of this report:

Gross Patient Revenue means all regulated and unregulated patient care revenue and should be accounted for at established rates, regardless of whether the hospital expects to collect the full amount. Such revenues should also be reported on an accrual basis in the period during which service is provided; other accounting methods, such as the discharge method, are not acceptable. For historical consistency, uncollectible accounts (bad debts) and charity care are included in gross patient revenue.

Net Patient Revenue means all regulated and unregulated patient care revenue realized by the hospital. Net patient revenue is arrived at by reducing gross patient revenue by contractual allowances, charity care, bad debts, and payer denials. Such revenues should be reported on an accrual basis in the period in which the service is provided.

Other Operating Revenue includes regulated and unregulated revenue associated with normal day-to-day operations from services other than health care provided to patients. These include sales and services to non-patients, revenue from miscellaneous sources, e.g., rental of hospital space, sale of cafeteria meals, gift shop sales, research, Part B physician services, etc. Such revenue is common in the regular operations of a hospital, but should be accounted for separately from regulated patient revenue.

Net Operating Revenue is the total of net patient revenue and other operating revenue.

<u>Uncompensated Care</u> is composed of charity and bad debts. This is the percentage difference between billings at established rates and the amount collected from charity patients and patients who pay less than their total bill, if at all. For historical consistency, uncollectible accounts are treated as a reduction in revenue.

Total Operating Expenses equal the costs of Commission regulated and unregulated inpatient and outpatient care, plus costs associated with Other Operating Revenue. Operating expenses are presented in the Report in accordance with generally accepted accounting principles with the exception of bad debts. For historical consistency, bad debts are treated as a reduction in gross patient revenue.

Equivalent Admission (EIPA) is a statistic formulated by the Commission which equals admissions plus a conversion of outpatient visits into equivalent admissions calculated as follows:

Average Cost per EIPA is operating costs divided by EIPAs.

Operating Profit / Loss is the profit or loss from ordinary, normal recurring regulated and unregulated operations of the entity during the period. Operating Profit / Loss also includes restricted donations for specific operating purposes if such funds were expended for the purpose intended by the donor during the fiscal year being reported upon (i.e., June 30, 2011 and December 31, 2011).

Non-Operating Profit / Loss includes investment income, extraordinary gains, and other non-operating gains and losses.

Excess Profit / Loss represents the bottom line figure from the Audited Financial

Statement of the institution. It is the total of the Operating Profit / Loss and Non-Operating Profit

/ Loss. (Provisions for income tax are excluded from the calculation of profit or loss for proprietary hospitals.)

Financial information contained in the Report provides only an overview of the total financial status of the institutions. Additional information concerning the hospitals, in the form of Audited Financial Statements and reports filed pursuant to the regulations of the Health Services Cost Review Commission, is available at the Commission's offices for public inspection between the hours of 8:30 a.m. and 4:30 p.m. and in PDF under Financial Data Reports/Financial Disclosure on the HSCRC website at <a href="https://www.hscrc.state.md.us">HTTP://www.hscrc.state.md.us</a>.

#### Notes to the Financial and Statistical Data

- Admissions include infants transferred to Neo-Natal Intensive Care units in the hospital in which they were born.
- 2. Revenues and expenses applicable to physician Part B professional services are only included in regulated hospital data in hospitals that had Commission approved physician rates on June 30, 1985 and that have not subsequently requested that those rates be abolished so that the physicians may bill fee-for-service.
- 3. The Specialty Hospitals in this Report are: Adventist Behavioral Health Care-Rockville,
  Adventist Rehabilitation Hospital of Maryland, Brook Lane Health Services, Adventist
  Behavioral Health-Eastern Shore, Levindale Hospital, Mt. Washington Pediatric
  Hospital, Sheppard Pratt Hospital, St. Luke Institute, and University Specialty Hospital.
- In accordance with Health-General Article, Section 19-3A-07, three free-standing medical facilities, Queen Anne's Freestanding Medical Center, Germantown Emergency

Center, and Bowie Health Center fall under the rate-setting jurisdiction of the Health Services Cost Review Commission The Commission set rates for all payers for emergency services provided at Queen Anne's Freestanding Medical Center effective October 1, 2010, and at Germantown Emergency Center and Bowie Health Center effective July 1, 2011.

- 5. University Specialty Hospital ceased operations effective August 1, 2012.
- St. Luke Institute's license was modified from a Specialty Hospital to a residential
   Treatment Center and no longer fell under the jurisdiction of the Health Services Cost
   Review Commission.
- 7. Effective December 12, 2012, the Southern Maryland Hospital Center was purchased by MedStar Health, Inc. and became MedStar Southern Maryland. The Hospital's fiscal year changed from December 31<sup>st</sup> year end to June 30<sup>th</sup> year end effective FY 2012.
- 8. Effective July 1, 2013, the University of Maryland Cancer Center merged with the University Of Maryland Medical Center.

FISCAL YEAR 2011 TO 2013 Page 1

| All Acute Hospitals                             |                |                        |                |
|---|----------------|------------------------|----------------|
| FISCAL YEAR ENDING                              | June 2013      | June 2012              | June 2011      |
| Gross Patient Revenue:                          |                |                        |                |
| Regulated Services                              | 15,264,777,897 | 14,871,078,832         | 14,120,316,777 |
| Unregulated Services                            | 1,711,246,172  | 1,633,601,230          | 1,537,916,142  |
| TOTAL   | 16,976,024,068 | 16,504,680,062         | 15,658,232,919 |
| Net Patient Revenue (NPR):                      |                |                        |                |
| Regulated Services                              | 12,507,457,797 | 12,275,982,668         | 11,922,902,382 |
| Unregulated Services                            | 784,503,042    | 791,489,147            | 743,643,359    |
| TOTAL   | 13,291,960,839 | 13,067,471,815         | 12,666,545,741 |
| Other Operating Revenue:                        |                |                        |                |
| Regulated Services                              | 214,234,890    | 153,760,532            | 133,023,987    |
| Unregulated Services                            | 447,891,664    | 401,398,299            | 384,295,744    |
| TOTAL   | 662,126,554    | 555,158,830            | 517,319,732    |
| Net Operating Revenue (NOR)                     |                |                        |                |
| Regulated Services                              | 12,721,692,687 | 12,429,743,200         | 12,055,926,370 |
| Unegulated Services                             | 1,232,394,706  | 1,192,887,446          | 1,127,939,103  |
| Total   | 13,954,087,393 | 13,622,630,646         | 13,183,865,473 |
| Total Operating Expenses:                       |                |                        |                |
| Regulated Services                              | 12,044,797,691 | 11,649,000,119         | 11,158,496,980 |
| Total   | 13,790,417,381 | 13,308,115,226         | 12,719,503,353 |
| Equivalent Inpatient ADMs (EIPA):               |                |                        |                |
| Regulated Services                              | 1,025,305      | 1,024,332              | 1,018,057      |
| Total   | 1,094,764      | 1,090,011              | 1,093,112      |
| NPR per EIPA :                                  | 10 100 77      | 11 004 20              | 11 711 40      |
| Regulated Services                              | 12,198.77      | 11,984.38              | 11,711.43      |
| Total   | 12,141.39      | 11,988.38              | 11,587.60      |
| NOR per EIPA :                                  | 10 407 71      | 10 104 40              | 11 040 00      |
| Regulated Services                              | 12,407.71      | 12,134.49              | 11,842.09      |
| Total Operating Expenses per EIPA:              | 12,746.21      | 12,497.70              | 12,060.86      |
| Regulated Services                              | 11,747.52      | 11 272 20              | 10,960.58      |
| Total   | 12,596.70      | 11,372.29<br>12,209.15 | 11,636.05      |
|   | 12,390.70      | 12,209.13              | 11,030.03      |
| Net Operating Profit(Loss):  Regulated Services | 676,894,996    | 780,743,081            | 897,429,390    |
| Unegulated Services                             | -513,224,985   | -466,227,662           | -433,067,249   |
| Total   | 163,670,011    | 314,515,420            | 464,362,141    |
| iocai   | 103,070,011    | 314,313,420            | 404,302,141    |
| Total Non-Operating Profit (Loss):              | 379,251,306    | -84,897,304            | 382,241,865    |
| Non-Operating Revenue                           | 393,729,556    | 81,100,427             | 396,002,108    |
| Non-Operating Expenses                          | 14,478,250     | 165,997,731            | 13,760,242     |
| Non operating Expended                          | 11/1/0/200     | 103/33///31            | 13,700,212     |
| Total Excess Profit                             | 549,062,753    | 229,618,116            | 846,604,006    |
| % Change in NPR per EIPA - Regulated            | 1.79           | 2.33                   | 6.63           |
| % Change in NOR per EIPA - Regulated            | 2.25           | 2.33                   | 6.68           |
| % Change in Oper. Expense per EIPA- Regulate    |                | 3.76                   | 5.29           |
| % Change in Net Operating Profit- Regulated     |                | -13.00                 | 25.52          |
| % Net Operating Profit of Regulated NOR         | 5.32           | 6.28                   | 7.44           |
| % Change in Net Operating Profit- Total         | -47.96         | -32.27                 | 41.53          |
| % Net Total Operating Profit of Total NOR       | 1.17           | 2.31                   | 3.52           |
|   |                |                        | J.J2           |
| % Change in Total Excess Profit                 | 139.12         | -72.88                 | 75.96          |

FISCAL TEAR 2011 TO 2013 Fage 2

Anne Arundel Medical Center June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 541,867,800 523,717,000 8,377,200 11,747,200 461,358,800 Regulated Services Unregulated Services 10.369.513 TOTAL 550,245,000 535,464,200 471,728,313 Net Patient Revenue (NPR): 444,013,900 435,998,560 7,464,500 8,958,100 395,773,822 Regulated Services 435,998,560 8,958,100 Unregulated Services 8,856,470 444,956,660 TOTAL 451,478,400 404,630,292 Other Operating Revenue: 8,841,100 Regulated Services 8,188,700 3,407,524 17,847,500 16,847,655 16,450,675 Unregulated Services 25,688,755 19,858,199 TOTAL 26,036,200 Net Operating Revenue (NOR) 444,839,660 Regulated Services 452,202,600 399,181,346 25,312,000 477,514,600 25,805,755 25,307,145 Unegulated Services 470,645,415 Total 424,488,491 Total Operating Expenses: 371,871,480 436,200,149 421,842,523 Regulated Services 476,400,000 461,597,285 404,474,303 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 49,059 46,016 41,134 47,048 41,651 Total 49,817 NPR per EIPA : 9,474.90 Regulated Services 9,050.64 9,621.57 Total 9,062.69 9,457.44 9,714.83 NOR per EIPA : 9,667.03 Regulated Services 9,217.56 9,704.41 10,003.44 Total 9,585.32 10,191.61 Operating Expenses per EIPA : Regulated Services 8,891.37 9,167.26 9,040.48 Total 9,562.95 9,811.13 9,711.08 Net Operating Profit (Loss): 16,002,451 Regulated Services 22,997,137 27,309,866 -14,887,851 -13,949,007 Unequlated Services -7,295,678 Total 1,114,600 9,048,130 20,014,188 -41,045,021 -41,045,021 44,226,600 Total Non-Operating Profit (Loss): 41,077,000 44,226,600 Non-Operating Revenue 41,077,000 0 Non-Operating Expenses 0 0 Total Excess Profit 45,341,200 -31,996,892 61,091,188 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -4.48 -1.52 2.72 % Change in Net Operating Profit- Regulated -3.01 % Change in Net Operating Profit- Regulated -30 42 -0.39 2.80 1.40 2.22 -15.79 19.90 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit Total -54.7. 1.92 -152.38 -7.45 -87.68 0.23 241.71 8.69 3.54 6.84 -87.68 14.84 4.71 76.23 % Change in Total Excess Profit % Total Excess Profit of Total Revenue 13.12

FISCAL TEAR 2011 TO 2013 Fage 3

Atlantic General Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 99,487,100 95,474,200 20,124,652 16,165,328 119,611,752 111,639,528 88,149,000 Regulated Services Unregulated Services 15.969.652 TOTAL 119,611,752 104,118,652 Net Patient Revenue (NPR): 73,273,700 9,080-852 77,261,700 9,419,228 Regulated Services 81,125,900 Unregulated Services 11,081,452 86,680,928 92,207,352 TOTAL 82,354,552 Other Operating Revenue: 203,836 841,017 Regulated Services 1,917,695 169,279 1,324,606 Unregulated Services 702,293 1,044,853 TOTAL 3,242,301 871,572 Net Operating Revenue (NOR) 83,043,595 77,465,536 Regulated Services 73,442,979 10,260,245 12,406,058 Unegulated Services 9,783,145 95,449,653 87,725,781 83,226,124 Total Total Operating Expenses: 69,630,609 73,821,246 65,558,492 Regulated Services 94,222,926 87,169,172 82,971,576 Total Equivalent Inpatient ADMs (EIPA): 8,602 Regulated Services 7,929 7,616 9,532 10,161 8,906 Total NPR per EIPA : 10,144.01 Regulated Services 10,232.18 8,517.96 Total 9,673.13 9,732.78 8,105.21 NOR per EIPA : 10,474.05 10,170.77 Regulated Services 8,537.64 Total 10,013.27 9,850.10 8,190.99 Operating Expenses per EIPA: Regulated Services 9,310.86 9,142.09 7,621.08 Total 9,884.58 9,787.60 8,165.93 Net Operating Profit (Loss): 9,222,349 Regulated Services 7,834,927 7,884,487 -7,629,939 Unequlated Services -7,995,621 -7,278,318 Total 1,226,727 556,609 254,548 899,431 899,431 Total Non-Operating Profit(Loss): 1,499,225 1,532,896 1,499,225 1,532,896 Non-Operating Revenue 0 Non-Operating Expenses 0 0 Total Excess Profit 2,725,952 1,456,040 1,787,444 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 0.87 19.09 -0.56 2.98 1.85 19.13 -0.77 19.96 % Change in Oper. Expense per EIPA- Regulated -0.89 % Change in Net Operating Profit- Regulated 17.71 -0.63 4.48 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit Total 10.11 118.67 0.63 -18.54 11.11 10.74 120.39 -70.55 1.29 0.31 87.22 % Change in Total Excess Profit -15.95 2.81 1.64 % Total Excess Profit of Total Revenue 2.11

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Bon Secours Hospital August 2013 August 2012 August 2011 FISCAL YEAR ENDING \_\_\_\_\_ Gross Patient Revenue: 121,044,100 130,651,800 27,611,031 29,355,513 128,847,200 Regulated Services Unregulated Services 25,492,096 TOTAL 148,655,131 160,007,313 154,339,296 Net Patient Revenue (NPR): 106,009,629 95,981,563 105,446,308 14,547,696 15,297,999 Regulated Services Unregulated Services 14,585,230 120,744,306 120,594,859 TOTAL 110,529,259 Other Operating Revenue: Regulated Services -187,258 -311,199 470,471 3,352,382 3,771,169 Unregulated Services 3,163,706 3,041,184 TOTAL 2,976,447 4,241,640 Net Operating Revenue (NOR) 95,794,305 105,135,109 106,480,100 Regulated Services 17,711,401 113,505,706 18,650,381 123,785,490 Unegulated Services 18,356,399 123,785,490 124,836,499 Total Total Operating Expenses: 90,614,221 92,723,485 93,233,875 Regulated Services 122,564,724 124,525,202 125,678,956 Total Equivalent Inpatient ADMs (EIPA): 9,605 Regulated Services 10,238 10,810 Total 11,796 12,538 12,949 NPR per EIPA : 10,299.78 Regulated Services 9,992.76 9,806.23 Total 9,369.98 9,630.28 9,312.88 NOR per EIPA : 9,973.27 Regulated Services 10,269.38 9,849.75 Total 9,622.30 9,872.84 9,640.44 Operating Expenses per EIPA: Regulated Services 9,706.70 8,851.01 8,577.22 Total 10,556.47 9,775.47 9,705.50 Net Operating Profit (Loss): 2,560,429 14,520,888 Regulated Services 13,756,615 -13,579,925 -13,300,123 -14,599,072 Unequlated Services Total -11,019,496 1,220,765 -842,457 1,072,053 Total Non-Operating Profit(Loss): 1,392,305 383,037 387,108 1,221,528 Non-Operating Revenue 1,435,493 Non-Operating Expenses 43,188 4,072 149,475 Total Excess Profit -9,627,191 1,603,802 229,596 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -2.98 5.03 7.49 % Change in Net Operating Profit- Regulated -82.37 4.26 2.94 3.19 4.30 5.56 -4.64 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total % Net Total Operating Profit of Total NOR 13.81 2.67 12.92 -1,002.67 -9.71 -700.27 244.91 -163.95 0.99 598.53 -0.67 % Change in Total Excess Profit -87.69 % Total Excess Profit of Total Revenue -8.38 1.29 0.18

FISCAL YEAR 2011 TO 2013 Page 5

|   | June 2013              | June 2012                 |      |
|---|------------------------|---------------------------|------|
| Gross Patient Revenue:                        |                        |                           |      |
| Regulated Services                            | 13,677,900             | 11,999,900                | 0    |
| Unregulated Services                          | 16,278,037             | 18,286,174                | 0    |
| TOTAL   | 29,955,937             | 30,286,074                | 0    |
| Net Patient Revenue(NPR):                     |                        |                           |      |
| Regulated Services                            | 9,812,164              | 8,676,283                 | 0    |
| Unregulated Services                          | 5,639,207              | 7,121,389                 | 0    |
| TOTAL   | 15,451,371             | 15,797,672                | 0    |
| Other Operating Revenue:                      |                        |                           |      |
| Regulated Services                            | 7,168                  | 13,057                    | 0    |
| Unregulated Services                          | 0                      | 0                         | 0    |
| TOTAL   | 7,168                  | 13,057                    | 0    |
| Net Operating Revenue(NOR)                    |                        |                           |      |
| Regulated Services                            | 9,819,332              | 8,689,340                 | 0    |
| Unegulated Services                           | 5,639,207              | 7,121,389                 | 0    |
| Total   | 15,458,539             | 15,810,729                | 0    |
| Total Operating Expenses:                     |                        |                           |      |
| Regulated Services                            | 10,764,397             | 9,256,547                 | 0    |
| Total   | 16,611,645             | 16,353,968                | 0    |
| Equivalent Inpatient ADMs(EIPA):              |                        |                           |      |
| Regulated Services                            | •                      | •                         | 0    |
| Total   | •                      | •                         | 0    |
| NPR per EIPA :                                |                        |                           |      |
| Regulated Services                            | •                      | •                         | 0.00 |
| Total   | •                      | •                         | 0.00 |
| NOR per EIPA :                                |                        |                           |      |
| Regulated Services                            | •                      | •                         | 0.00 |
| Total   | •                      | •                         | 0.00 |
| Operating Expenses per EIPA:                  |                        |                           | 0.00 |
| Regulated Services                            | •                      | •                         | 0.00 |
| Total   | •                      | •                         | 0.00 |
| Net Operating Profit (Loss):                  | 0.45 0.65              | 567 007                   | 0    |
| Regulated Services                            | -945,065               | <b>-</b> 567 <b>,</b> 207 | 0    |
| Unegulated Services<br>Total                  | -208,041<br>-1,153,106 | 23,968<br>-543,239        | 0    |
| IOCAL   | -1,133,100             | -343,239                  | 0    |
| Total Non-Operating Profit(Loss):             | 0                      | 0                         | 0    |
| Non-Operating Revenue                         | 0                      | 0                         | 0    |
| Non-Operating Expenses                        | 0                      | 0                         | 0    |
| Non operating dapended                        | O                      | O                         | Ŭ    |
| Total Excess Profit                           | -1,153,106             | -543,239                  | 0    |
| % Change in NPR per EIPA - Regulated          |                        |                           |      |
| % Change in NOR per EIPA - Regulated          |                        | •                         | •    |
| % Change in Oper. Expense per EIPA- Regulated |                        |                           |      |
| % Change in Net Operating Profit- Regulated   | -66.62                 | •                         |      |
| % Net Operating Profit of Regulated NOR       | -9.62                  | -6.53                     | 0.00 |
| % Change in Net Operating Profit- Total       | -112.27                | •                         | 0.00 |
| % Net Total Operating Profit of Total NOR     | -7.46                  | -3.44                     | 0.00 |
| % Change in Total Excess Profit               | -112.27                |                           | 0.00 |
| · change in recar process from                | ±±4 • 4 1              | •                         | •    |

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Calvert Memorial Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 

 138,862,900
 135,740,500

 9,162,932
 17,105,738

 148,025,832
 152,846,238

 129,181,700 Regulated Services Unregulated Services 16,303,597 TOTAL 145,485,297 Net Patient Revenue (NPR): 

 116,275,170
 112,025,692
 107,446,910

 4,562,155
 13,276,082
 12,099,706

 120,837,325
 125,301,775
 119,546,616

 Regulated Services Unregulated Services 119,546,616 TOTAL Other Operating Revenue: 3,698,312 1,480,473 Regulated Services 4,305,853 4,551,830 1,031,658 Unregulated Services 663,940 4,969,793 5,178,786 5,583,488 TOTAL 115,724,005 14.750 Net Operating Revenue (NOR) 111,998,740 120,581,023 Regulated Services 5,226,095 125,807,118 Unegulated Services 13,131,364 130,480,560 125,130,104 Total Total Operating Expenses: 105,451,118 101,658,343 106,039,515 Regulated Services 118,896,903 130,770,372 Total 124,478,541 Equivalent Inpatient ADMs (EIPA): Regulated Services 14,027 14,608 14,469 16,464 16,231 Total 14,222 NPR per EIPA : Regulated Services 8,289.13 7,668.87 7,426.11 Total 8,496.38 7,610.64 7,365.24 NOR per EIPA : 8,596.09 7,922.05 Regulated Services 7,740.71 Total 8,845.82 7,925.19 7,709.24 Operating Expenses per EIPA: 7,218.80 7,942.80 Regulated Services 7,559.44 7,026.04 Total 8,359.94 7,669.10 Net Operating Profit (Loss): Regulated Services 14,541,508 10,272,886 10,340,397 -7,631,293 -10,562,698 Unequlated Services -9,688,834 Total 6,910,215 -289,812 651,563 Total Non-Operating Profit (Loss): 6,414 3,063,317 606,246 3,063,317 0 504,618 185**,**975 Non-Operating Revenue Non-Operating Expenses 498,204 -420,271 1,257,809 Total Excess Profit 6,916,629 2,773,506 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 8.09 3.27 12.35 8.51 4.72 2.34 14.51 % Change in Oper. Expense per EIPA- Regulated 2.74 11.44 % Change in Net Operating Profit- Regulated 41.55 -0.65 46.73 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit Total 12.06 -144.48 -0.22 120.50 12.06 2,484.38 8.88 9.23 123.85 5.49 149.38 0.52 % Net Total Operating Frozio -% Change in Total Excess Profit 155.51 5.48 2.08 % Total Excess Profit of Total Revenue 1.00

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Carroll County General Hospital

| FISCAL YEAR ENDING                            | June 2013   | June 2012        | June 2011   |
|---|-------------|------------------|-------------|
| Gross Patient Revenue:                        |             |                  |             |
| Regulated Services                            | 249,075,200 | 243,424,400      | 214,427,800 |
| Unregulated Services                          | 77,746,543  | 74,684,611       | 99,094,532  |
| TOTAL   | 326,821,743 | 318,109,011      | 313,522,332 |
| Net Patient Revenue (NPR):                    |             |                  | , - ,       |
| Regulated Services                            | 208,787,942 | 203,507,315      | 182,174,860 |
| Unregulated Services                          | 36,390,537  | 34,947,553       | 44,532,619  |
| TOTAL   | 245,178,479 | 238,454,868      | 226,707,479 |
| Other Operating Revenue:                      |             |                  | ,           |
| Regulated Services                            | 3,551,806   | 959 <b>,</b> 950 | 1,112,911   |
| Unregulated Services                          | 905,052     | 874,246          | 16,994,099  |
| TOTAL   | •           | 1,834,196        | 18,107,010  |
| Net Operating Revenue (NOR)                   | 1, 100,000  | 1,001,130        | 10/10//010  |
| Regulated Services                            | 212,339,748 | 204,467,265      | 183,287,771 |
| Unequiated Services                           | 37,295,589  | 35,821,799       | 61,526,718  |
| Total   | 249,635,337 | 240,289,064      | 244,814,489 |
| Total Operating Expenses:                     | 249,030,331 | 240,200,004      | 211,011,103 |
| Regulated Services                            | 187,052,755 | 182,701,684      | 161,836,399 |
| Total   | 229,386,050 | 223,442,869      | 235,383,186 |
| Equivalent Inpatient ADMs(EIPA):              | 229,300,030 | 223,442,009      | 233,303,100 |
| Regulated Services                            | 20,590      | 21,220           | 20,643      |
| Total   | 26,773      | 27,510           | 30,183      |
|   | 20,113      | 27,310           | 30,183      |
| NPR per EIPA : Regulated Services             | 10 140 40   | 0 500 40         | 0 004 05    |
|   | 10,140.48   | 9,590.48         | 8,824.85    |
| Total   | 9,157.52    | 8,667.88         | 7,510.99    |
| NOR per EIPA :                                | 10 210 00   | 0 605 70         | 0 070 76    |
| Regulated Services                            | 10,312.98   | 9,635.72         | 8,878.76    |
| Total   | 9,323.99    | 8,734.56         | 8,110.89    |
| Operating Expenses per EIPA:                  |             |                  |             |
| Regulated Services                            | 9,084.84    | 8,609.99         | 7,839.62    |
| Total   | 8,567.67    | 8,122.19         | 7,798.43    |
| Net Operating Profit (Loss):                  |             |                  |             |
| Regulated Services                            | 25,286,993  | 21,765,581       | 21,451,372  |
| Unegulated Services                           | -5,037,706  | -4,919,386       | -12,020,069 |
| Total   | 20,249,287  | 16,846,195       | 9,431,303   |
| Total Non-Operating Profit(Loss):             | 10,424,416  | -11,976,079      | 10,693,197  |
| Non-Operating Revenue                         | 11,480,669  | 1,813,742        | 11,164,536  |
| Non-Operating Expenses                        | 1,056,253   | 13,789,821       | 471,339     |
| non operating impenses                        | 1,000,200   | 10,703,021       | 1,1,003     |
| Total Excess Profit                           | 30,673,703  | 4,870,116        | 20,124,500  |
| % Change in NPR per EIPA - Regulated          | 5.73        | 8.68             | 12.14       |
| % Change in NOR per EIPA - Regulated          | 7.03        | 8.53             | 11.99       |
| % Change in Oper. Expense per EIPA- Regulated |             | 9.83             | 4.78        |
| % Change in Net Operating Profit- Regulated   | 16.18       | 1.46             | 115.14      |
| Not Openships Dusfit of Developed NO.         | 11 01       | 10.65            | 11 50       |
| % Net Operating Profit of Regulated NOR       | 11.91       | 10.65            | 11.70       |
| % Change in Net Operating Profit - Total      | 20.20       | 78.62            | 827.80      |
| % Net Total Operating Profit of Total NOR     | 8.11        | 7.01             | 3.85        |
| % Change in Total Excess Profit               | 529.84      | -75.80           | 637.96      |
| % Total Excess Profit of Total Revenue        | 11.75       | 2.01             | 7.86        |

FISCAL TEAK 2011 TO 2013 Fage 8

Doctors Community Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 Gross Patient Revenue: 216,854,500 214,285,300 15,472,076 14,287,965 232,326,576 228,573,265 213,054,400 Regulated Services Unregulated Services 11,917,625 TOTAL 232,326,576 228,573,265 224,972,025 Net Patient Revenue (NPR): 181,899,812 11,872,391 171,977,743 176,759,733 15,430,295 14,210,549 Regulated Services Unregulated Services 190,970,282 193,772,203 TOTAL 187,408,037 Other Operating Revenue: 118,417 Regulated Services 5,842,396 352,448 6,543,172 6,661,589 5,283,785 Unregulated Services 3,333,007 6,661,589 5,636,233 TOTAL 9,175,403 Net Operating Revenue (NOR) 177,820,138 Regulated Services 176,878,150 182,252,260 18,763,302 196,583,440 20,753,721 197,631,871 Unegulated Services 17,156,176 199,408,436 Total Total Operating Expenses: 174,216,209 173,397,492 170,336,837 Regulated Services 199,300,918 197,169,715 195,357,324 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 17,279 18,526 20,349 19,761 21,487 Total 18,512 NPR per EIPA : Regulated Services 9,952.89 9,541.10 8,939.06 Total 10,123.60 9,663.80 9,018.06 NOR per EIPA : 9,547.50 Regulated Services 10,291.01 8,956.38 10,000.90 Total 10,619.24 9,280.37 Operating Expenses per EIPA: Regulated Services 10,035.06 9,194.41 8,561.47 Total 10,766.04 9,977.52 9,091.83 Net Operating Profit (Loss): 4,422,646 Regulated Services 6,541,312 8,036,051 -3,984,940 Unequlated Services -7,140,124 -6,079,156 Total -2,717,478 462,156 4,051,112 Total Non-Operating Profit(Loss): 1,302,400 -156**,**352 13,148,798 1,302,400 440,832 Non-Operating Revenue 31,861,714 0 Non-Operating Expenses 597,184 18,712,916 305,804 17,199,910 Total Excess Profit -1,415,078 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 6.73 4.73 4.32 % Change in Net Operating Profit- Regulated 7.79
% Change in Net Operating Profit- Regulated -32.39 6.60 4.84 7.39 3.11 -32.39 -18.60 70.90 3.70 -88.59 0.23 -98.22 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit - Total % Net Total Operating Profit of Total NOR 2.49 4.41 2.49 -688.00 -1.38 17.15 2.03 -1.30 -562.74 589.96 % Change in Total Excess Profit 0.15 -0.72 % Total Excess Profit of Total Revenue 7.44

Fort Washington Medical Center FISCAL YEAR ENDING December 2013 December 2012 December 2011 \_\_\_\_\_ \_\_\_\_\_ Gross Patient Revenue: 46,176,442 565,184 46,156,625 391,018 47,165,008 Regulated Services 781,339 Unregulated Services TOTAL 46,547,643 46,741,626 47,946,347 Net Patient Revenue (NPR): 

 37,357,875
 37,540,675
 38,192,640

 391,018
 565,184
 781,339

 Regulated Services Unregulated Services 38,105,859 37,748,893 TOTAL 38,973,979 Other Operating Revenue: 450,760 Regulated Services 1,717,070 1,761,701 41,245 Unregulated Services 39,910 31,244 1,801,611 1,758,315 482,004 TOTAL Net Operating Revenue (NOR) 39,302,376 605,094 38,643,400 39,074,945 Regulated Services 432,263 Unegulated Services 812,583 39,507,208 39,907,470 39,455,983 Total Total Operating Expenses: 37,600,240 37,851,168 37,259,013 Regulated Services 38,931,926 38,806,268 38,485,209 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 5,547 5,727 5,298 5,338 5,594 5,737 Total NPR per EIPA : 6,555.57 Regulated Services 6,735.16 7,209.27 Total 6,748.49 6,642.53 7,300.74 NOR per EIPA : 7,044.73 Regulated Services 6,863.21 7,294.36 Total 7,062.83 6,956.58 7,391.03 Operating Expenses per EIPA: Regulated Services 6,824.10 6,565.97 7,033.04 Total 6,959.98 6,764.62 7,209.18 Net Operating Profit (Loss): 1,223,777 1,702,136 Regulated Services 1,384,387 -600,935 Unequlated Services -648,495 -413,612 575,282 Total 1,101,202 970,774 808 Total Non-Operating Profit (Loss): 748 4.260 808 748 4,260 Non-Operating Revenue 0 Non-Operating Expenses 0 0 576,030 1,102,010 975,034 Total Excess Profit % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 2.74 -9.07 16.77 % Change in NOR per EIPA - Regulated 2.64
% Change in Oper. Expense per EIPA- Regulated 3.93
% Change in Net Operating Profit- Regulated -28.10 -5.91 16.53 -6.64 14.82 22.95 72.69 4.33 3.58 13.44 144.80 2.76 2.46 13.02 142.51 2.76 % Total Excess Profit of Total Revenue 1.46 2.47

FISCAL YEAR 2011 TO 2013 Page 10

Frederick Memorial Hospital

| FISCAL YEAR ENDING   | June 2013    | June 2012      | June 2011    |
|--|--------------|----------------|--------------|
| Gross Patient Revenue:   |              |                |              |
| Regulated Services   | 337,093,700  | 334,410,300    | 323,934,900  |
| Unregulated Services   | 98,857,274   | 93,637,680     | 96,349,770   |
| TOTAL  | 435,950,974  | 428,047,980    | 420,284,670  |
| Net Patient Revenue (NPR):   |              | ,,             | ,,           |
| Regulated Services   | 276,164,675  | 267,942,036    | 272,142,214  |
| Unregulated Services   | 54,480,258   | 59,840,190     | 55,641,683   |
| TOTAL  | 330,644,933  | 327,782,227    | 327,783,897  |
| Other Operating Revenue:   | . ,          | , ,            | , ,          |
| Regulated Services   | 5,039,603    | 4,765,628      | 7,620,747    |
| Unregulated Services   | 4,678,290    | 4,623,611      | 4,872,253    |
| TOTAL  | 9,717,893    | 9,389,239      | 12,493,000   |
| Net Operating Revenue (NOR)  | . ,          | , ,            | , ,          |
| Regulated Services   | 281,204,278  | 272,707,664    | 279,762,961  |
| Unegulated Services  | 59,158,548   | 64,463,802     | 60,513,936   |
| Total  | 340,362,826  | 337,171,466    | 340,276,897  |
| Total Operating Expenses:  | ,,           | ,,             |              |
| Regulated Services   | 263,988,130  | 263,435,625    | 249,564,558  |
| Total  | 340,965,873  | 336,582,000    | 325,809,052  |
| Equivalent Inpatient ADMs(EIPA):   | 010,000,070  | 333,332,333    | 020,003,002  |
| Regulated Services   | 31,256       | 31,289         | 31,149       |
| Total  | 40,423       | 40,050         | 40,414       |
| NPR per EIPA:  | 10, 123      | 10,000         | 10,111       |
| Regulated Services   | 8,835.47     | 8,563.41       | 8,736.71     |
| Total  | 8,179.68     | 8,184.25       | 8,110.61     |
| NOR per EIPA :   | 0,273.00     | 0,101.20       | 0,110.01     |
| Regulated Services   | 8,996.70     | 8,715.72       | 8,981.36     |
| Total  | 8,420.09     | 8,418.68       | 8,419.74     |
| Operating Expenses per EIPA:   | 0,120.03     | 0,110.00       | 0,113.71     |
| Regulated Services   | 8,445.90     | 8,419.39       | 8,011.89     |
| Total  | 8,435.01     | 8,403.96       | 8,061.75     |
| Net Operating Profit (Loss):   | ·, ····-     | 0, 20000       | 7,           |
| Regulated Services   | 17,216,148   | 9,272,039      | 30,198,403   |
| Unequlated Services  | -17,819,196  | -8,682,574     | -15,730,558  |
| Total  | -603,048     | 589,466        | 14,467,845   |
|  | ,            | 222, 222       | ,,           |
| Total Non-Operating Profit(Loss):  | 11,341,981   | -3,588,239     | 11,282,000   |
| Non-Operating Revenue  | 14,535,107   | 4,221,761      | 11,282,000   |
| Non-Operating Expenses   | 3,193,127    | 7,810,000      | 11,202,000   |
| Non operating Expended   | 3/133/12/    | ,,010,000      | · ·          |
| Total Excess Profit  | 10,738,933   | -2,998,773     | 25,749,845   |
| % Change in NDD per PIDA Perulated   | 2 10         | 1 00           | 7 40         |
| % Change in NPR per EIPA - Regulated<br>% Change in NOR per EIPA - Regulated                 | 3.18<br>3.22 | -1.98<br>-2.96 | 7.42<br>8.00 |
|  |              |                |              |
| % Change in Oper. Expense per EIPA- Regulated<br>% Change in Net Operating Profit- Regulated | 0.31         | 5.09           | 3.08         |
| 6 Change in Net Operating Profit- Regulated  | 85.68        | -69.30         | 85.92        |
| % Net Operating Profit of Regulated NOR  | 6.12         | 3.40           | 10.79        |
| % Change in Net Operating Profit- Total  | -202.30      | -95.93         | 217.61       |
| % Net Total Operating Profit of Total NOR  | -202.30      | 0.17           | 4.25         |
| % Change in Total Excess Profit  | 458.11       | -111.65        | 211.96       |
|  |              |                |              |

FISCAL YEAR 2011 TO 2013 Page 11

Garrett County Memorial Hospital

| FISCAL YEAR ENDING                            | June 2013  | June 2012                               | June 2011         |
|---|------------|---|-------------------|
| Gross Patient Revenue:                        |            |   |                   |
| Regulated Services                            | 42,302,400 | 42,709,900                              | 40,536,700        |
| Unregulated Services                          | 8,618,007  | 7,931,586                               | 7,680,248         |
| TOTAL   | 50,920,407 | 50,641,486                              | 48,216,948        |
| Net Patient Revenue (NPR):                    | , , .      | , | ., ., .           |
| Regulated Services                            | 34,358,738 | 33,399,378                              | 32,414,248        |
| Unregulated Services                          | 5,094,768  | 4,881,490                               | 4,792,388         |
| TOTAL   | 39,453,506 | 38,280,868                              | 37,206,636        |
| Other Operating Revenue:                      | ,,         |   | ,,                |
| Regulated Services                            | 727,876    | 334,136                                 | 116,971           |
| Unregulated Services                          | 267,413    | 302,418                                 | 622,209           |
| TOTAL   | 995,289    | 636,554                                 | 739,180           |
| Net Operating Revenue(NOR)                    | ***, =**   | 222, 332                                | ,                 |
| Regulated Services                            | 35,086,614 | 33,733,514                              | 32,531,219        |
| Unequiated Services                           | 5,362,181  | 5,183,908                               | 5,414,597         |
| Total   | 40,448,795 | 38,917,422                              | 37,945,816        |
| Total Operating Expenses:                     | 10,110,750 | 30,31,,122                              | 37/313/010        |
| Regulated Services                            | 32,516,478 | 31,978,077                              | 30,293,633        |
| Total   | 39,162,664 | 37,720,740                              | 36,053,685        |
| Equivalent Inpatient ADMs(EIPA):              | 39,102,004 | 37,720,740                              | 30,033,003        |
| Regulated Services                            | 4,423      | 4,440                                   | 4,705             |
| Total   | 4,423      | 5,299                                   | 5,610             |
|   | 4,700      | 3,299                                   | 3,610             |
| NPR per EIPA : Regulated Services             | 7 760 50   | 7 522 05                                | C 000 14          |
| -   | 7,768.58   | 7,522.95                                | 6,889.14          |
| Total   | 8,273.80   | 7,223.86                                | 6,632.23          |
| NOR per EIPA :                                | 7 000 15   | 7 500 01                                | 6 014 00          |
| Regulated Services                            | 7,933.15   | 7,598.21                                | 6,914.00          |
| Total   | 8,482.52   | 7,343.98                                | 6,763.99          |
| Operating Expenses per EIPA :                 |            |   |                   |
| Regulated Services                            | 7,352.04   | 7,202.81                                | 6,438.43          |
| Total   | 8,212.80   | 7,118.16                                | 6,426.71          |
| Net Operating Profit (Loss):                  |            |   |                   |
| Regulated Services                            | 2,570,135  | 1,755,437                               | 2,237,587         |
| Unegulated Services                           | -1,284,004 | <b>-</b> 558 <b>,</b> 755               | -345 <b>,</b> 456 |
| Total   | 1,286,131  | 1,196,682                               | 1,892,131         |
| Total Non-Operating Profit(Loss):             | 754,939    | 425,243                                 | 923,010           |
| Non-Operating Revenue                         | 754,939    | 601,391                                 | 886,106           |
| Non-Operating Expenses                        | 0          | 176,148                                 | -36,904           |
| non operating impended                        | · ·        | 1,0,110                                 | 00,301            |
| Total Excess Profit                           | 2,041,070  | 1,621,925                               | 2,815,141         |
| % Change in NPR per EIPA - Regulated          | 3.27       | 9.20                                    | 2.82              |
| % Change in NOR per EIPA - Regulated          | 4.41       | 9.90                                    | 2.53              |
| % Change in Oper. Expense per EIPA- Regulated |            | 11.87                                   | 7.93              |
| % Change in Net Operating Profit- Regulated   | 46.41      | -21.55                                  | -41.12            |
| % Net Operating Profit of Regulated NOR       | 7.33       | 5.20                                    | 6.88              |
| % Change in Net Operating Profit- Total       | 7.47       | -36.75                                  | -57.71            |
| % Net Total Operating Profit of Total NOR     | 3.18       | 3.07                                    | 4.99              |
| % Change in Total Excess Profit               | 25.84      | -42.39                                  | -43.39            |
| -   |            |   |                   |
| % Total Excess Profit of Total Revenue        | 4.95       | 4.10                                    | 7.25              |

FISCAL YEAR 2011 TO 2013 Page 12

Germantown Emergency Center June 2013 June 2012 FISCAL YEAR ENDING June 2011 Gross Patient Revenue: 6,672,043 12,992,000 0 14,429,600 0 Regulated Services Unregulated Services 12,992,000 TOTAL 14,429,600 14,190,645 Net Patient Revenue (NPR): 5,041,441 10,350,133 Regulated Services 9,389,152 Unregulated Services 0 0 5,285,409 10,350,133 TOTAL 9,389,152 10,326,850 Other Operating Revenue: 139,408 Regulated Services 14,865 20,575 Unregulated Services 0 0 399,559 14,865 20,575 TOTAL 538,967 Net Operating Revenue (NOR) 9,404,017 10,370,708 Regulated Services 5,180,849 0 0 5,684,968 Unegulated Services 9,404,017 10,370,708 10,865,817 Total Total Operating Expenses: 11,094,387 10,402,573 5,408,998 Regulated Services 11,289,944 10,758,951 11,209,023 Total Equivalent Inpatient ADMs(EIPA): Regulated Services Total NPR per EIPA : Regulated Services Total NOR per EIPA : Regulated Services Total Operating Expenses per EIPA: Regulated Services Total Net Operating Profit (Loss): Regulated Services -1,690,370 -31,865 -228,149 -195,557 -356,378 Unequlated Services -115,057 Total -1,885,927 -388,243 -343,206 -266,355 Total Non-Operating Profit (Loss): -378**,**665 -338,377 -378**,**665 -338,377 -266,355 Non-Operating Revenue 0 0 Non-Operating Expenses -2,264,592 Total Excess Profit -726,620 -609,561 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated . % Change in Oper. Expense per EIPA- Regulated . % Change in Net Operating Profit- Regulated -5,204.79 86.03 % Net Operating Profit of Regulated NOR -17.97 -0.31 -4.40 % Change in Net Operating Profit- Total -385.76 -13.12 -20.05 % Net Total Operating Profit of Total NOR -3.74 -3.16 -211.66 -19.20 % Change in Total Excess Profit -5.75 % Total Excess Profit of Total Revenue -25.09 -7.24

FISCAL YEAR 2011 TO 2013 Page 13

Greater Baltimore Medical Center

| FISCAL YEAR ENDING                            | June 2013       | June 2012   | June 2011   |
|---|-----------------|-------------|-------------|
| Gross Patient Revenue:                        |                 |             |             |
| Regulated Services                            | 421,137,700     | 426,432,400 | 427,052,500 |
| Unregulated Services                          | 44,910,725      | 43,504,800  | 41,854,997  |
| TOTAL   | 466,048,425     | 469,937,200 | 468,907,497 |
| Net Patient Revenue(NPR):                     |                 | , ,         | , ,         |
| Regulated Services                            | 352,971,792     | 357,119,673 | 366,631,415 |
| Unregulated Services                          | 21,816,956      | 21,597,046  | 21,670,921  |
| TOTAL   | 374,788,748     | 378,716,719 | 388,302,336 |
| Other Operating Revenue:                      |                 |             |             |
| Regulated Services                            | 7,062,683       | 8,535,246   | 4,534,388   |
| Unregulated Services                          | 12,145,411      | 10,795,400  | 9,811,444   |
| TOTAL   | 19,208,094      | 19,330,646  | 14,345,832  |
| Net Operating Revenue(NOR)                    |                 |             |             |
| Regulated Services                            | 360,034,475     | 365,654,919 | 371,165,803 |
| Unegulated Services                           | 33,962,367      | 32,392,446  | 31,482,365  |
| Total   | 393,996,842     | 398,047,365 | 402,648,168 |
| Total Operating Expenses:                     |                 |             |             |
| Regulated Services                            | 330,512,612     | 339,031,966 | 336,781,695 |
| Total   | 379,062,165     | 384,772,902 | 383,916,507 |
| Equivalent Inpatient ADMs(EIPA):              |                 |             |             |
| Regulated Services                            | 35 <b>,</b> 580 | 34,455      | 35,457      |
| Total   | 35,400          | 34,705      | 36,232      |
| NPR per EIPA :                                |                 |             |             |
| Regulated Services                            | 9,920.46        | 10,364.73   | 10,340.03   |
| Total   | 10,587.14       | 10,912.51   | 10,717.01   |
| NOR per EIPA :                                |                 |             |             |
| Regulated Services                            | 10,118.96       | 10,612.45   | 10,467.92   |
| Total   | 11,129.73       | 11,469.51   | 11,112.95   |
| Operating Expenses per EIPA :                 |                 |             |             |
| Regulated Services                            | 9,289.23        | 9,839.77    | 9,498.19    |
| Total   | 10,707.85       | 11,087.02   | 10,595.96   |
| Net Operating Profit(Loss):                   |                 |             |             |
| Regulated Services                            | 29,521,863      | 26,622,953  | 34,384,108  |
| Unegulated Services                           | -14,587,186     | -13,348,490 | -15,652,447 |
| Total   | 14,934,677      | 13,274,463  | 18,731,661  |
| Total Non-Operating Profit (Loss):            | 18,295,933      | 5,101,873   | 6,204,084   |
| Non-Operating Revenue                         | 18,792,504      | 6,816,966   | 7,100,813   |
| Non-Operating Expenses                        | 496,571         | 1,715,093   | 896,729     |
| Total Excess Profit                           | 33,230,610      | 18,376,336  | 24,935,745  |
|   |                 | 0.04        |             |
| % Change in NPR per EIPA - Regulated          | -4.29           | 0.24        | 4.50        |
| % Change in NOR per EIPA - Regulated          | -4.65           | 1.38        | 4.81        |
| % Change in Oper. Expense per EIPA- Regulated |                 | 3.60        | 2.97        |
| % Change in Net Operating Profit- Regulated   | 10.89           | -22.57      | 24.17       |
| % Net Operating Profit of Regulated NOR       | 8.20            | 7.28        | 9.26        |
| % Change in Net Operating Profit- Total       | 12.51           | -29.13      | 27.30       |
| % Net Total Operating Profit of Total NOR     | 3.79            | 3.33        | 4.65        |
| % Change in Total Excess Profit               | 80.83           | -26.31      | 69.36       |
| % Total Excess Profit of Total Revenue        | 8.05            | 4.54        | 6.09        |
|   |                 |             |             |

FISCAL YEAR 2011 TO 2013 Page 14

| Gross Patient Revenue: Regulated Services Unregulated Services TOTAL Net Patient Revenue(NPR): Regulated Services | 461,351,200<br>28,420,055 |                |                |
|---|---------------------------|----------------|----------------|
| Unregulated Services<br>TOTAL<br>Net Patient Revenue(NPR):  |                           |                |                |
| TOTAL Net Patient Revenue(NPR):   | 20 420 055                | 453,731,600    | 437,749,300    |
| Net Patient Revenue(NPR):   | 28,420,033                | 26,444,000     | 32,444,200     |
|   | 489,771,255               | 480,175,600    | 470,193,500    |
| Regulated Services  |                           |                |                |
| 1.09 atacca Det viceb   | 373,367,100               | 362,831,800    | 361,064,200    |
| Unregulated Services  | 13,422,946                | 12,252,600     | 19,951,900     |
| TOTAL   | 386,790,046               | 375,084,400    | 381,016,100    |
| Other Operating Revenue:  |                           |                |                |
| Regulated Services  | 6,119,000                 | 4,593,400      | 3,857,791      |
| Unregulated Services  | 11,136,000                | 11,802,100     | 11,406,409     |
| TOTAL   | 17,255,000                | 16,395,500     | 15,264,200     |
| Net Operating Revenue(NOR)  |                           |                |                |
| Regulated Services  | 379,486,100               | 367,425,200    | 364,921,991    |
| Unegulated Services   | 24,558,946                | 24,054,700     | 31,358,309     |
| Total   | 404,045,046               | 391,479,900    | 396,280,300    |
| Total Operating Expenses:   |                           |                |                |
| Regulated Services  | 336,499,534               | 325,133,202    | 326,261,891    |
| Total   | 379,895,000               | 364,822,000    | 369,945,500    |
| Equivalent Inpatient ADMs(EIPA):  |                           |                |                |
| Regulated Services  | 39,841                    | 39,200         | 39,880         |
| Total   | 42,295                    | 41,485         | 42,836         |
| NPR per EIPA :  |                           |                |                |
| Regulated Services  | 9,371.45                  | 9,255.90       | 9,053.69       |
| Total   | 9,145.01                  | 9,041.52       | 8,894.74       |
| NOR per EIPA :  |                           |                |                |
| Regulated Services  | 9,525.03                  | 9,373.08       | 9,150.42       |
| Total   | 9,552.98                  | 9,436.73       | 9,251.08       |
| Operating Expenses per EIPA :   |                           |                |                |
| Regulated Services  | 8,446.08                  | 8,294.20       | 8,181.02       |
| Total   | 8,981.99                  | 8,794.14       | 8,636.30       |
| Net Operating Profit (Loss):  |                           |                |                |
| Regulated Services  | 42,986,566                | 42,291,998     | 38,660,100     |
| Unegulated Services   | -18,836,520               | -15,634,098    | -12,325,300    |
| Total   | 24,150,046                | 26,657,900     | 26,334,800     |
| Total Non-Operating Profit(Loss):   | 13,278,000                | -580,000       | 17,357,300     |
| Non-Operating Revenue   | 13,278,000                | -580,000       | 17,357,300     |
| Non-Operating Expenses  | 0                         | 0              | 0              |
| Total Excess Profit   | 37,428,046                | 26,077,900     | 43,692,100     |
| iotai Excess Fiorit   | 37,420,040                | 20,077,900     | 43,092,100     |
| % Change in NPR per EIPA - Regulated  | 1.25                      | 2.23           | 2.64           |
| % Change in NOR per EIPA - Regulated  | 1.62                      | 2.43           | 3.31           |
| % Change in Oper. Expense per EIPA- Regulated   | 1.83                      | 1.38           | 1.73           |
| % Change in Net Operating Profit- Regulated   | 1.64                      | 9.39           | 22.32          |
| % Net Operating Profit of Regulated NOR   | 11.33                     | 11.51          | 10.59          |
| % Net Operating Froiit of Regulated NOR % Change in Net Operating Profit- Total                                   | -9.41                     | 1.23           | 19.78          |
| % Change in Net Operating Profit - Total % Net Total Operating Profit of Total NOR                                | -9.41<br>5.98             | 6.81           |                |
|   |                           |                | 6.65           |
| % Change in Total Excess Profit<br>% Total Excess Profit of Total Revenue   | 43.52<br>8.97             | -40.31<br>6.67 | 37.60<br>10.56 |

FISCAL YEAR 2011 TO 2013 Page 15

Howard County General Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 Gross Patient Revenue: 275,201,900 278,901,600 0 Regulated Services 255,470,400 0 Unregulated Services 278,901,600 TOTAL 275,201,900 255,470,400 Net Patient Revenue (NPR): 232,449,101 228,528,424 0 219,286,242 Regulated Services Unregulated Services 232,449,101 228,528,424 219,286,242 TOTAL Other Operating Revenue: 75**,**986 Regulated Services 99,739 54,362 2,237,797 1,921,290 Unregulated Services 1,681,428 1,997,276 1,781,167 2,292,159 TOTAL Net Operating Revenue (NOR) 232,548,840 228,604,410 Regulated Services 219,340,604 1,681,428 234,230,268 1,921,290 2,237,797 Unegulated Services 230,525,700 221,578,401 Total Total Operating Expenses: 210,259,612 205,527,459 214,010,558 Regulated Services 223,533,128 220,890,194 216,227,019 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 26,183 25,220 24,924 25,220 24,924 26,183 Total NPR per EIPA : 8,877.90 9,061.49 Regulated Services 8,798.34 Total 8,877.90 9,061.49 8,798.34 NOR per EIPA : Regulated Services 8,881.71 9,064.51 8,800.52 Total 8,945.93 9,140.69 8,890.31 Operating Expenses per EIPA: Regulated Services 8,173.68 8,337.11 8,246.30 Total 8,537.38 8,758.63 8,675.60 Net Operating Profit (Loss): Regulated Services 18,538,282 18,344,798 13,813,145 Unequlated Services -7,841,142 -8,709,292 -8,461,763 Total 10,697,140 9,635,506 5,351,382 3,847,185 Total Non-Operating Profit(Loss): 8,692,566 -10,905,869 Non-Operating Revenue 1,763,387 2,601,476 669,164 Non-Operating Expenses -6,929,179 13,507,345 -3,178,021 -1,270,363 9,198,567 Total Excess Profit 19,389,706 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -2.03 2.99 -1.04 -2.02 -1.96 3.00 -1.04 % Change in Oper. Expense per EIPA- Regulated 1.10 -2.92 % Change in Net Operating Profit- Regulated 1.05 32.81 46.01 % Net Operating Profit of Regulated NOR 7.97 8.02 6.30 % Change in Net Operating Profit- Total 11.02 80.06 171.97 4.18 -113.81 4.57 1,626.31 % Net Total Operating Profit of Total NOR 2.42 % Change in Total Excess Profit 317.29 -0.54 8.22 % Total Excess Profit of Total Revenue 4.14

FISCAL YEAR 2011 TO 2013 Page 16

Johns Hopkins Bayview Medical Center

| FISCAL YEAR ENDING                            | June 2013                               | June 2012                               | June 2011   |
|---|---|---|-------------|
| Gross Patient Revenue:                        |   |   |             |
| Regulated Services                            | 596,807,300                             | 584,860,100                             | 530,152,100 |
| Unregulated Services                          | 8,573,900                               | 9,292,400                               | 9,081,800   |
| TOTAL   | 605,381,200                             | 594,152,500                             | 539,233,900 |
| Net Patient Revenue (NPR):                    |   |   |             |
| Regulated Services                            | 476,903,000                             | 464,656,600                             | 436,873,400 |
| Unregulated Services                          | 8,006,900                               | 8,655,400                               | 8,526,800   |
| TOTAL   | 484,909,900                             | 473,312,000                             | 445,400,200 |
| Other Operating Revenue:                      |   |   |             |
| Regulated Services                            | 9,832,500                               | 10,640,600                              | 7,822,600   |
| Unregulated Services                          | 38,516,600                              | 40,589,600                              | 41,217,000  |
| TOTAL   | 48,349,100                              | 51,230,200                              | 49,039,600  |
| Net Operating Revenue (NOR)                   |   |   |             |
| Regulated Services                            | 486,735,500                             | 475,297,200                             | 444,696,000 |
| Unequlated Services                           | 46,523,500                              | 49,245,000                              | 49,743,800  |
| Total   | 533,259,000                             | 524,542,200                             | 494,439,800 |
| Total Operating Expenses:                     |   |   |             |
| Regulated Services                            | 480,902,619                             | 453,372,164                             | 428,009,429 |
| Total   | 541,313,000                             | 515,400,000                             | 489,673,000 |
| Equivalent Inpatient ADMs(EIPA):              | , | , | ,,          |
| Regulated Services                            | 35,676                                  | 35,261                                  | 34,562      |
| Total   | 37,030                                  | 36,333                                  | 35,274      |
| NPR per EIPA :                                | ,                                       |   |             |
| Regulated Services                            | 13,367.67                               | 13,177.64                               | 12,640.17   |
| Total   | 13,095.22                               | 13,026.94                               | 12,626.75   |
| NOR per EIPA :                                | ,                                       | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,           |
| Regulated Services                            | 13,643.28                               | 13,479.41                               | 12,866.50   |
| Total   | 14,400.91                               | 14,436.94                               | 14,016.98   |
| Operating Expenses per EIPA :                 | ,                                       | ,                                       | ,           |
| Regulated Services                            | 13,479.78                               | 12,857.62                               | 12,383.71   |
| Total   | 14,618.41                               | 14,185.32                               | 13,881.85   |
| Net Operating Profit(Loss):                   | •                                       | ,                                       | •           |
| Regulated Services                            | 5,832,881                               | 21,925,036                              | 16,686,571  |
| Unequlated Services                           | -13,886,881                             | -12,782,836                             | -11,919,771 |
| Total   | -8,054,000                              | 9,142,200                               | 4,766,800   |
|   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , ,                                     | ,,          |
| Total Non-Operating Profit (Loss):            | 1,258,000                               | 1,483,500                               | 1,430,200   |
| Non-Operating Revenue                         | 1,258,000                               | 1,483,500                               | 1,430,200   |
| Non-Operating Expenses                        | 0                                       | 0                                       | 0           |
| Non operating Emperated                       | · ·                                     | Ç .                                     | · ·         |
| Total Excess Profit                           | -6,796,000                              | 10,625,700                              | 6,197,000   |
| % Change in NPR per EIPA - Regulated          | 1.44                                    | 4.25                                    | -1.38       |
| % Change in NOR per EIPA - Regulated          | 1.22                                    | 4.76                                    | -1.22       |
| % Change in Oper. Expense per EIPA- Regulated |   | 3.83                                    | -2.65       |
| % Change in Net Operating Profit- Regulated   | -73.40                                  | 31.39                                   | 62.46       |
| % Net Operating Profit of Regulated NOR       | 1.20                                    | 4.61                                    | 3.75        |
| % Change in Net Operating Profit - Total      | -188.10                                 | 91.79                                   | 417.91      |
| % Net Total Operating Profit of Total NOR     | -1.51                                   | 1.74                                    | 0.96        |
| % Change in Total Excess Profit               | -163.96                                 | 71.47                                   | 164.26      |
|   |   |   |             |
| % Total Excess Profit of Total Revenue        | -1.27                                   | 2.02                                    | 1.25        |

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| _  |  |                | June 2011     |
|--|--|----------------|---------------|
| Gross Patient Revenue:   |  |                |               |
| Regulated Services   | 2,132,419,000                          | 1,851,351,500  | 1,772,066,300 |
| Unregulated Services   | 7,919,391                              | 7,839,714      | 7,944,657     |
| TOTAL  | 2,140,338,391                          | 1,859,191,214  | 1,780,010,957 |
| Net Patient Revenue(NPR):  | 2,140,330,391                          | 1,039,191,214  | 1,700,010,937 |
| Regulated Services   | 1,760,717,473                          | 1,578,655,727  | 1,526,449,134 |
| Unregulated Services   | 6,115,491                              | 6,586,531      | 6,972,290     |
| TOTAL  | 1,766,832,964                          | 1,585,242,258  | 1,533,421,424 |
| Other Operating Revenue:   | 1,700,032,304                          | 1,303,242,230  | 1,555,421,42  |
| Regulated Services   | 14,570,644                             | 14,097,472     | 13,482,919    |
| Unregulated Services   | 131,724,408                            | 124,914,611    | 121,610,341   |
| TOTAL  | 146,295,052                            | 139,012,083    | 135,093,260   |
| Net Operating Revenue(NOR)   | 110/230/002                            | 133,012,003    | 100,000,200   |
| Regulated Services   | 1,775,288,117                          | 1,592,753,199  | 1,539,932,053 |
| Unequiated Services  | 137,839,899                            | 131,501,142    | 128,582,631   |
| Total  | 1,913,128,016                          | 1,724,254,341  | 1,668,514,684 |
| Total Operating Expenses:  | _, , , , , , , , , , , , , , , , , , , | 1, 21,201,011  | 1,000,011,00  |
| Regulated Services   | 1,757,360,894                          | 1,560,026,965  | 1,477,115,734 |
| Total  | 1,897,159,817                          | 1,690,861,340  | 1,610,358,429 |
| Equivalent Inpatient ADMs(EIPA):   | 2,031,203,021                          | 1,030,001,010  | 1,010,000,123 |
| Regulated Services   | 77,249                                 | 72,575         | 70,010        |
| Total  | 77,552                                 | 73,281         | 70,607        |
| NPR per EIPA :   | ,                                      | ,              | ,             |
| Regulated Services   | 22,792.69                              | 21,752.12      | 21,803.16     |
| Total  | 22,782.63                              | 21,632.26      | 21,717.55     |
| NOR per EIPA :   | ,                                      | ,              | ,             |
| Regulated Services   | 22,981.31                              | 21,946.37      | 21,995.74     |
| Total  | 24,669.05                              | 23,529.22      | 23,630.85     |
| Operating Expenses per EIPA :  | •                                      | •              | •             |
| Regulated Services   | 22,749.24                              | 21,495.44      | 21,098.50     |
| Total  | 24,463.15                              | 23,073.54      | 22,807.20     |
| Net Operating Profit(Loss):  |  |                |               |
| Regulated Services   | 17,927,223                             | 32,726,234     | 62,816,319    |
| Unegulated Services  | -1,959,024                             | 666,767        | -4,660,064    |
| Total  | 15,968,199                             | 33,393,001     | 58,156,255    |
|  |  |                |               |
| Total Non-Operating Profit(Loss):  | 35,094,878                             | 32,718,682     | 23,520,276    |
| Non-Operating Revenue  | 35,094,878                             | 32,718,682     | 23,520,276    |
| Non-Operating Expenses   | 0                                      | 0              | C             |
| Total Excess Profit  | 51,063,077                             | 66,111,683     | 81,676,531    |
| % Change in NDD per FIDA Deculated   | л 70                                   | 0 22           | 3.44          |
| <pre>% Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated</pre> | 4.78<br>4.72                           | -0.23<br>-0.22 | 3.44          |
| % Change in Oper. Expense per EIPA- Regulated  |  | 1.88           | 3.44          |
| % Change in Net Operating Profit- Regulated  | -45.22                                 | -47.90         | -6.88         |
| % Net Operating Profit of Regulated NOR  | 1.01                                   | 2.05           | 4.08          |
| % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total      | -52.18                                 | -42.58         | -2.53         |
| o change in wer oberacing troffic forat  | -32.10                                 |                |               |
| & Not Motal Operating Profit of Motal MOD  | 000                                    | 1 0/1          | 2 // C        |
| % Net Total Operating Profit of Total NOR<br>% Change in Total Excess Profit         | 0.83<br>-22.76                         | 1.94<br>-19.06 | 3.49<br>1.77  |

FISCAL YEAR 2011 TO 2013 Page 18

Laurel Regional Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 121,542,100 118,724,400 3,766,780 3,961,730 125,308,880 122,686,130 103,068,600 Regulated Services Unregulated Services 4.033.188 107,101,788 TOTAL Net Patient Revenue (NPR): 84,354,149 98,649,934 1,477,821 93,954,841 1,273,246 Regulated Services Unregulated Services 1,324,486 95,228,087 100,127,755 TOTAL 85,678,636 Other Operating Revenue: -189,126 Regulated Services 118,373 625,721 249,353 Unregulated Services 283,265 191,582 TOTAL 401,638 60,227 817,303 Net Operating Revenue (NOR) 93,765,714 1,522,599 98,768,306 84,979,870 Regulated Services 1,761,086 100,529,393 Unegulated Services 1,516,069 95,288,314 86,495,939 Total Total Operating Expenses: 96,874,582 101,679,156 87,305,281 Regulated Services 110,799,556 104,340,682 94,179,139 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 9,241 8,850 9,477 9,528 9,847 9,145 Total NPR per EIPA : 10,616.51 Regulated Services 10,674.81 8,901.30 Total 10,509.03 10,412.91 8,700.60 NOR per EIPA : 10,687.62 10,595.14 Regulated Services 8,967.33 Total 10,551.18 10,419.49 8,783.60 Operating Expenses per EIPA: Regulated Services 11,002.60 10,946.43 9,212.72 Total 11,629.10 11,409.34 9,563.82 Net Operating Profit (Loss): Regulated Services -2,910,849 -3,108,868 -2,325,411 -7,359,314 Unequlated Services -5,943,501 -5,357,789 Total -10,270,163 -9,052,368 -7,683,200 9,150,000 9,150,000 8,700,000 8,700,000 Total Non-Operating Profit(Loss): 8,601,136 Non-Operating Revenue 8,601,136 0 Non-Operating Expenses 0 0 Total Excess Profit -1,570,163 97,632 917,936 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 19.27 0.55 1.16 0.87 1.40 4.11 18.15 18.82 4.11 -33.69 -3,946.23 % Change in Oper. Expense per EIPA- Regulated 0.51 % Change in Net Operating Profit- Regulated 6.37 -2.95 -13.45 -3.32 -17.82 -9.50 -89.36 0.09 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total -3.32 -2.74 -13.45 -10.22 -37.80 % Net Total Operating Profit of Total NOR -8.88 -1,708.25 90.72 % Change in Total Excess Profit -1.44 % Total Excess Profit of Total Revenue 0.09 0.97

FISCAL YEAR 2011 TO 2013 Page 19

|  | June 2013        | June 2012          | June 2011                 |
|--|------------------|--------------------|---------------------------|
| Gross Patient Revenue:   |                  |                    |                           |
| Regulated Services   | 17,975,600       | 17,710,400         | 18,235,900                |
| Unregulated Services   | 1,661,066        | 1,964,859          | 2,226,830                 |
| TOTAL  | 19,636,666       | 19,675,259         | 20,462,730                |
| Net Patient Revenue (NPR):   |                  |                    |                           |
| Regulated Services   | 13,914,617       | 14,280,227         | 13,751,431                |
| Unregulated Services   | 923,548          | 1,051,180          | 1,109,237                 |
| TOTAL  |                  | 15,331,407         |                           |
| Other Operating Revenue:   |                  |                    |                           |
| Regulated Services   | 90,951           | 42,511             | 158,425                   |
| Unregulated Services   | 8,651            | 5,490              | 0                         |
| TOTAL  | 99,602           | 48,001             | 158,425                   |
| Net Operating Revenue (NOR)  |                  |                    |                           |
| Regulated Services   | 14,005,568       | 14,322,738         | 13,909,856                |
| Unegulated Services  | 932,199          | 1,056,670          | 1,109,237                 |
| Total  | 14,937,767       |                    |                           |
| Total Operating Expenses:  | 11/30///01       | 10,073,100         | 10,013,030                |
| Regulated Services   | 14,303,837       | 13,816,498         | 12,842,513                |
| Total  | 14,472,624       |                    | 15,551,313                |
| Equivalent Inpatient ADMs (EIPA):  | 11,172,021       | 13,333,130         | 13,331,313                |
| Regulated Services   | 1,207            | 1,355              | 1,542                     |
| Total  | 1,317            | 1,504              | 1,733                     |
| NPR per EIPA :   | 1,511            | 1,504              | 1,733                     |
| Regulated Services   | 11,523.68        | 10,541.96          | 8,919.72                  |
| Total  | 11,262.67        | 10,190.64          | 8,573.76                  |
| NOR per EIPA :   | 11,202.07        | 10,190.04          | 0,575.70                  |
| Regulated Services   | 11,599.00        | 10,573.34          | 9,022.48                  |
| Total  | 11,339.00        | 10,373.34          | 8,665.17                  |
| Operating Expenses per EIPA:   | 11,330.27        | 10,222.33          | 0,003.17                  |
| Regulated Services   | 11,846.02        | 10,199.63          | 8,330.16                  |
| Total  | 10,985.21        | 9,305.11           | 8,972.23                  |
|  | 10,903.21        | 9,303.11           | 0,912.23                  |
| Net Operating Profit(Loss):  | -298,269         | E06 240            | 1 067 242                 |
| Regulated Services Unequlated Services   | •                | 506,240<br>874,010 | 1,067,343                 |
| Unegulated Services Total  | 763,412          | •                  | -1,599,563                |
| TOTAL  | 465,143          | 1,380,250          | <b>-</b> 532 <b>,</b> 220 |
| Total Non-Operating Profit (Loss):   | -35,298          | 1,880,685          | 116,254                   |
| Non-Operating Revenue  | 103,748          | 1,880,685          | 116,254                   |
| Non-Operating Expenses   | 139,046          | 1,000,000          | 0                         |
| Non Operating Expenses   | 133,040          | U                  | O                         |
| Total Excess Profit  | 429,845          | 3,260,935          | -415,966                  |
| % Change in NDD now EID? Described   | 0 21             | 10 10              | 7 7-                      |
| % Change in NOR per EIPA - Regulated   | 9.31             | 18.19              | 7.75                      |
| % Change in Open Finance per FIRM Regulated  | 9.70             | 17.19              | 8.90                      |
| <pre>% Change in Oper. Expense per EIPA- Regulated % Change in Net Operating Profit- Regulated</pre> | 16.14<br>-158.92 | 22.44<br>-52.57    | 26.74<br>-64.11           |
| % Net Operating Profit of Regulated NOR  | -2.13            | 3.53               | 7.67                      |
| % Change in Net Operating Profit- Total  | -66.30           | 359.34             | -139.72                   |
| % Net Total Operating Profit of Total NOR  | 3.11             | 8.97               | -3.54                     |
|  |                  |                    |                           |
| % Change in Total Excess Profit  | -86.82           | 883.94             | -127.42                   |

MedStar Franklin Square June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 

 469,792,200
 477,082,000
 439,004,200

 149,321,525
 127,868,522
 111,702,558

 111,702,558
 127,868,522
 111,702,558

 439,004,200 Regulated Services Unregulated Services TOTAL 619,113,725 604,950,522 550,706,758 Net Patient Revenue (NPR): 376,513,275 385,021,682 391,379,153 55,271,201 50,326,959 Regulated Services Unregulated Services 43,181,867 441,706,112 TOTAL 440,292,883 419,695,142 Other Operating Revenue: 3,363,126 4,553,768 3,180,665 Regulated Services 4,721,924 Unregulated Services 5,404,183 4,454,235 7,916,894 TOTAL 10,126,107 7,634,900 Net Operating Revenue (NOR) 389,743,606 Regulated Services 50,675,384 450,418,990 394,742,279 379,693,940 54,880,727 Unegulated Services 47,636,102 449,623,006 Total 427,330,042 Total Operating Expenses: 363,245,385 340,668,797 363,168,650 Regulated Services 450,358,826 436,640,459 410,262,595 Total Equivalent Inpatient ADMs(EIPA): Regulated Services 36,413 36,473 34,758 32,085 31,080 31,443 Total NPR per EIPA : 10,730.66 Regulated Services 10,573.71 10,832.30 Total 14,002.87 13,766.71 13,503.79 NOR per EIPA : 10,703.39 10,822.87 Regulated Services 10,923.81 Total 14,324.92 14,013.46 13,749.45 Operating Expenses per EIPA: Regulated Services 9,973.57 9,959.30 9,801.06 Total 14,323.00 13,608.83 13,200.30 Net Operating Profit (Loss): 26,574,956 Regulated Services 31,496,894 39,025,143 -26,514,792 Unequlated Services -18,514,347 -21,957,696 Total 60,164 12,982,547 17,067,447 365,370 365,370 0 304,953 Total Non-Operating Profit (Loss): 376,560 304,953 376**,**560 Non-Operating Revenue 0 Non-Operating Expenses 0 425,534 13,287,500 17,444,007 Total Excess Profit % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -1.46 -0.94 19.37 % Change in Net Operating Profit- Regulated -15 63 19.58 -0.92 1.61 22.34 -19.29 -13.32 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit Total 7.98 -23.93 2.89 6.82 10.28 -99.54 0.01 -96.80 -99.54 -36.00 3.99 -96.80 -23.83 % Change in Total Excess Profit -35.53 2.95 % Total Excess Profit of Total Revenue 0.09 4.08

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MedStar Good Samaritan June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 
 295,736,800
 311,855,400
 304,134,300

 143,520,878
 127,393,726
 129,542,085

 430,367,670
 432,676,305
 Regulated Services Unregulated Services TOTAL 439,257,678 439,249,126 433,676,385 Net Patient Revenue (NPR): 251,566,429 51,726,988 259,358,444 239,029,241 251,566,429 49,676,077 51,726,988 Regulated Services Unregulated Services 43,305,707 303,293,417 TOTAL 288,705,318 302,664,151 Other Operating Revenue: 3,037,752 1,023,745 Regulated Services 3,998,131 2,523,080 1,375,499 Unregulated Services 6,882,784 TOTAL 10,880,915 4,061,497 3,898,579 Net Operating Revenue (NOR) 243,027,372 254,604,181 261,881,525 Regulated Services 56,558,861 299,586,233 52,750,733 307,354,914 Unegulated Services 44,681,205 307,354,914 306,562,730 Total Total Operating Expenses: 232,260,097 235,303,147 230,253,466 Regulated Services 299,758,071 307,783,651 300,253,364 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 21,687 22,529 22,357 19,640 26,986 20,404 Total NPR per EIPA : 11,166.54 Regulated Services 11,021.59 11,601.00 Total 14,149.30 15,442.69 11,215.41 NOR per EIPA : 11,205.95 Regulated Services 11,301.38 11,713.86 Total 14,682.57 15,649.49 11,359.87 Operating Expenses per EIPA: Regulated Services 10,616.94 10,309.57 10,525.02 Total 15,084.32 15,262.69 11,126.08 Net Operating Profit (Loss): 12,773,906 Regulated Services 22,344,084 26,578,377 -20,971,324 -14,747,241 Unequlated Services -20,269,011 Total -8,197,418 7,596,843 6,309,366 71,034 Total Non-Operating Profit (Loss): 1,008,235 836,158 1,013,557 56,644 836,158 Non-Operating Revenue Non-Operating Expenses -14,390 5,322 0 8,605,078 Total Excess Profit -8,126,384 7,145,524 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -1.30 -3.75 13.73 % Change in Net Operating Profit- Regulated -0.83
Change in Net Operating Profit- Regulated -42.83 -3.52 -2.05 13.59 10.41 -42.83 -15.93 41.03 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total % Net Total Operating Profit of Total NOR 5.26 8.78 10.15 -207.91 -2.74 20.41 38.98 2.47 2.06 -194.44 20.43 0.56 % Change in Total Excess Profit -2.71 % Total Excess Profit of Total Revenue 2.32 2.79

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MedStar Harbor Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 201,141,000 209,694,300 72,945,343 66,803,107 200,717,500 Regulated Services Unregulated Services 36,785,890 TOTAL 274,086,343 276,497,407 237,503,390 Net Patient Revenue (NPR): 165,509,687 165,007,143 166,004,244 25,598,351 21,464,485 Regulated Services Unregulated Services 15,245,494 187,468,729 180,755,181 TOTAL 190,605,494 Other Operating Revenue: 3,495,467 8,367,663 3,295,795 7,445,500 Regulated Services 5,160,187 8,819,001 Unregulated Services 11,863,130 10,741,295 TOTAL 13,979,188 Net Operating Revenue (NOR) 169,499,711 Regulated Services 170,167,330 168,805,482 34,417,352 204,584,682 29,832,148 Unegulated Services 22,690,994 199,331,859 191,496,476 Total Total Operating Expenses: 157,878,796 166,965,434 156,221,586 Regulated Services 198,800,877 202,041,627 183,840,512 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 13,861 14,942 15,536 16,948 16,210 16,059 Total NPR per EIPA : 11,109.59 Regulated Services 11,904.52 10,653.05 Total 11,869.01 11,061.13 11,150.63 NOR per EIPA : Regulated Services 12,276.81 11,343.52 10,865.19 Total 12,739.50 11,761.09 11,813.26 Operating Expenses per EIPA : Regulated Services 11,390.25 11,173.92 10,055.22 Total 12,379.34 11,920.97 11,340.97 Net Operating Profit (Loss): Regulated Services 12,288,534 2,534,277 12,583,896 Unequlated Services -6,504,729 -5,244,045 -4,927,932 Total 5,783,805 -2,709,768 7,655,964 220,219 Total Non-Operating Profit (Loss): 277**,**299 157,915 220,219 198,723 -78,576 157,915 Non-Operating Revenue Non-Operating Expenses 0 0 Total Excess Profit 6,061,104 -2,489,549 7,813,879 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 4.29 13.53 7.16 % Change in NOR per EIPA - Regulated 8.23 % Change in Oper. Expense per EIPA- Regulated 1.94 % Change in Net Operating Profit- Regulated 384.89 4.40 14.26 11.13 12.58 -79.86 24.44 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total 7.22 313.44 2 °° -135.39 -1.36 7.45 22.26 4.00 343.46 22.42 % Change in Total Excess Profit -131.86 2.96 % Total Excess Profit of Total Revenue -1.25 4.08

MedStar Montgomery General June 2013 June 2012 FISCAL YEAR ENDING June 2011 \_\_\_\_\_ Gross Patient Revenue: 166,869,100 165,915,000 8,456,700 7,665,307 175,325,800 173,580,307 156,795,100 Regulated Services Unregulated Services 7,676,300 TOTAL 164,471,400 Net Patient Revenue (NPR): 140,038,336139,632,5554,357,0683,286,403144,395,405142,918,959 135,596,229 Regulated Services Unregulated Services 3,782,893 139,379,122 TOTAL Other Operating Revenue: Regulated Services 5,386,913 2,680,765 1,303,300 Unregulated Services 733,038 894,651 764,900 3,575,416 6,119,951 2,068,200 TOTAL Net Operating Revenue (NOR) 145,425,249 142,313,320 Regulated Services 136,899,529 4,181,054 146,494,375 5,090,107 150,515,356 4,547,793 Unegulated Services 141,447,322 Total Total Operating Expenses: 119,548,593 128,574,908 124,575,881 Regulated Services 143,428,725 137,669,098 133,009,716 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 16,059 15,804 15.450 16,534 16,872 15,061 Total NPR per EIPA : Regulated Services 8,720.47 8,835.11 8,776.38 Total 8,558.08 8,643.71 9,254.38 NOR per EIPA : 9,055.92 9,004.73 Regulated Services 8,860.73 Total 8,920.80 8,859.95 9,391.70 Operating Expenses per EIPA: Regulated Services 8,006.62 7,882.42 7,737.70 Total 8,500.78 8,326.20 8,831.47 Net Operating Profit (Loss): Regulated Services 16,850,341 17,737,440 17,350,936 Unequlated Services -9,763,710 -8,912,163 -8,913,309 Total 7,086,631 8,825,276 8,437,627 179,353 179,353 175**,**895 Total Non-Operating Profit (Loss): 988.687 175,895 988,687 Non-Operating Revenue 0 Non-Operating Expenses 0 0 Total Excess Profit 7,262,526 9,004,630 9,426,314 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -1.30 0.67 0.52 0.57 1.58 1.63 0.27 % Change in Oper. Expense per EIPA- Regulated 1.87 -5.06 % Change in Net Operating Profit- Regulated -5.00 2.23 77.54 12.46 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total 11.59 12.67 -19.70 4.59 6.02 94.59 4.71 5.97 % Net Total Operating Profit of Total NOR -19.35 -4.47 32.26 % Change in Total Excess Profit % Total Excess Profit of Total Revenue 4.82 6.14 6.62

FISCAL YEAR 2011 TO 2013 Page 24

MedStar Saint Mary's Hospital

| 154,603,000   | 151,897,000  | 134,162,900  |
|---------------|--|--|
| 11,584,466    | 10,086,460   | 9,278,303  |
|               | , ,  | 143,441,203  |
|               | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  | -, ,   |
| 122,725,928   | 115,905,184  | 110,583,185  |
| 8,136,699     |  | 5,806,361  |
| 130,862,627   |  | 116,389,545  |
| , , .         | .,.,,  | .,,.   |
| 252,484       | 4,778,880  | 273,700  |
|               |  | 1,397,344  |
|               |  | 1,671,044  |
|               | 2,222,221  | -,,  |
| 122.978.411   | 120.684.064  | 110,856,885  |
|               |  | 7,203,705  |
|               |  | 118,060,590  |
| 100/111/001   | 101,202,110  | 110,000,000  |
| 106-669-520   | 106.515.296  | 96,751,142   |
|               |  | 112,047,407  |
| 122,000,040   | 121,040,002  | 112,017,107  |
| 16 783        | 16 444   | 16,151   |
|               | •  | 15,119   |
| 17,133        | 17,327   | 13,113   |
| 7 312 63      | 7 048 41   | 6,846.82   |
| •             |  | 7,698.38   |
| 7,030.33      | 7,232.00   | 7,030.30   |
| 7 327 67      | 7 339 03   | 6,863.77   |
|               |  | 7,808.91   |
| 1,109.93      | 7,370.79   | 7,000.91   |
| 6 355 01      | 6 477 40   | 5,990.40   |
| •             | •  | 7,411.18   |
| 7,172.00      | 7,020.33   | 7,411.10   |
| 16 200 001    | 14 160 767   | 14,105,743   |
|               |  | -8,092,560   |
|               |  | 6,013,183  |
| 10,243,110    | 9,041,043  | 0,013,103  |
| 2 103 498     | -1 535   | 1,437,820  |
|               | •  | 1,437,820  |
| •             | ·  | 1,437,620  |
| -1,039,307    | 270,020  | U  |
| 12,348,616    | 9,640,308  | 7,451,003  |
| 2 75          | 0.04   | 17 50  |
|               |  | 17.52  |
|               |  | 15.27  |
|               |  | 12.14  |
| 13.10         | U.43   | 30.95  |
| 13 26         | 11 71  | 12.72  |
|               |  | 40.36  |
|               |  | 5.09   |
|               |  |  |
| 28.09<br>9.24 | 7.33   | 209.46<br>6.24   |
|               | 11,584,466 166,187,466  122,725,928 8,136,699 130,862,627  252,484 2,025,953 2,278,437  122,978,411 10,162,653 133,141,064  106,669,520 122,895,946  16,783 17,135  7,312.63 7,636.99  7,327.67 7,769.95  6,355.91 7,172.06  16,308,891 -6,063,773 10,245,118  2,103,498 444,111 -1,659,387  12,348,616  3.75 -0.15 -1.88 15.10  13.26 6.26 7.69 28.09 | 11,584,466       10,086,460         166,187,466       161,983,460         122,725,928       115,905,184         8,136,699       9,418,294         130,862,627       125,323,478         252,484       4,778,880         2,025,953       1,180,088         2,278,437       5,958,967         122,978,411       120,684,064         10,162,653       10,598,382         133,141,064       131,282,445         106,669,520       106,515,296         122,895,946       121,640,602         16,783       16,444         17,135       7,327         7,312.63       7,048.41         7,636.99       7,232.88         7,327.67       7,339.03         7,769.95       7,576.79         6,355.91       6,477.40         7,172.06       7,020.33         16,308,891       14,168,767         -6,063,773       -4,526,924         10,245,118       9,641,843         2,103,498       -1,535         444,111       277,093         -1,659,387       278,628         12,348,616       9,640,308         3.75       6,92         -1.88 |

MedStar Southern Maryland FISCAL YEAR ENDING June 2013 December 2012 December 2011 \_\_\_\_\_ Gross Patient Revenue: 259,132,417 241,038,800 15,399,200 31,423,033 249,258,400 Regulated Services Unregulated Services 34,892,573 TOTAL 274,531,617 272,461,833 284,150,973 Net Patient Revenue (NPR): 200,413,856 199,310,186 5,166,698 13,200,279 205,580,554 212,510,465 208,612,308 Regulated Services Unregulated Services 13,438,473 222,050,781 TOTAL Other Operating Revenue: Regulated Services 114,400 269,077 421,075 Unregulated Services 959**,**834 628,599 492,728 1,074,234 TOTAL 897,676 913,803 Net Operating Revenue (NOR) 199,579,263 13,828,878 200,528,256 6,126,532 206,654,788 Regulated Services 209,033,383 Unegulated Services 13,931,201 213,408,141 222,964,584 Total Total Operating Expenses: 193,980,843 198,573,862 222,142,014 Regulated Services 234,305,692 217,937,158 217,183,662 Total Equivalent Inpatient ADMs(EIPA): Regulated Services 25,971 23,657 24,068 27,300 Total 26,575 27,310 NPR per EIPA : Regulated Services 7,716.73 8,424.99 8,667.45 Total 7,530.30 7,996.51 8,130.86 NOR per EIPA : Regulated Services 7,721.14 8,436.36 8,684.94 Total 7,569.65 8,030.29 8,164.32 Operating Expenses per EIPA: Regulated Services 8,553.35 8,199.71 8,250.37 Total 8,582.49 8,200.71 7,952.64 Net Operating Profit (Loss): -21,613,758 5,598,420 Regulated Services 10,459,521 Unequlated Services -6,037,146 -10,127,437 -4,678,599 Total -27,650,904 -4,529,017 5,780,922 Total Non-Operating Profit (Loss): -104,289 -154**,**429 27,600 -154,429 0 104**,**289 27,600 Non-Operating Revenue 0 Non-Operating Expenses 0 Total Excess Profit -21,613,758 -4,683,446 5,808,522 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -8.41 -2.80 10.39 % Change in NOR per EIPA - Regulated -8.48 % Change in Oper. Expense per EIPA- Regulated 4.31 % Change in Net Operating Profit- Regulated -486.07 -2.86 -0.61 10.34 9.93 -46.48 20.09 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total % Net Total Operating Profit of Total NOR -178.34 -2.12 -10.78 2.81 5.00 -10.78 -510.53 -13.38 76.75 2.59 -361.49 -180.63 -10.46 -2.20 71.21 % Change in Total Excess Profit % Total Excess Profit of Total Revenue 2.60

MedStar Union Memorial June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 

 406,581,900
 422,530,700
 400,597,100

 141,868,889
 142,322,669
 131,627,547

 540,750,750
 564,053,360
 532,334,647

 Regulated Services Unregulated Services TOTAL 548,450,789 564,853,369 532,224,647 Net Patient Revenue (NPR): 337,555,155 325,853,133 339,127,630 51,680,296 48,461,245 Regulated Services Unregulated Services 48,461,245 47,056,844 387,588,875 TOTAL 377,533,429 384,611,999 Other Operating Revenue: 4,132,978 8,577,492 3,836,700 8,589,352 Regulated Services 6,118,228 Unregulated Services 8,020,221 12,710,470 12,426,052 TOTAL 14,138,449 Net Operating Revenue (NOR) 331,971,361 Regulated Services 343,260,608 341,391,855 59,700,517 391,671,878 57,038,737 Unegulated Services 55,646,196 400,299,345 397,038,051 Total Total Operating Expenses: 311,843,852 302,554,958 311,635,984 Regulated Services 397,245,796 397,895,616 384,090,530 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 23,497 23,916 23,625 26,942 26,977 27,496 Total NPR per EIPA : Regulated Services 13,867.62 14,179.75 14,287.85 Total 13,994.59 14,096.28 14,275.36 NOR per EIPA : Regulated Services 14,128.00 14,352.56 14,450.25 Total 14,518.68 14,558.55 14,736.57 Operating Expenses per EIPA: Regulated Services 13,262.57 13,038.95 12,806.38 Total 14,749.39 14,447.49 14,256.01 Net Operating Profit (Loss): 20,335,376 Regulated Services 31,416,756 38,836,897 -28,363,207 Unequlated Services -26,559,115 -25,889,376 Total -6,223,738 3,053,549 12,947,521 1,030,745 1,030,745 4,750,979 Total Non-Operating Profit (Loss): 8,426,792 4,750,979 8,426,792 Non-Operating Revenue Non-Operating Expenses 0 0 0 -1,472,759 Total Excess Profit 4,084,294 21,374,313 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -2.20 -0.76 10.45 % Change in Oper. Expense per EIPA- Regulated 1.72 % Change in Net Operating Profit- Regulated -35 27 -0.68 10.45 1.82 7.13 -19.11 32.09 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit Total 9.15 -76.42 0.76 -80.89 6.13 11.38 -303.82 -1.59 60.30 3.26 -136.06 % Change in Total Excess Profit 45.28 -0.37 1.02 % Total Excess Profit of Total Revenue 5.27

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Mercy Medical Center June 2013 June 2012 FISCAL YEAR ENDING June 2011 \_\_\_\_\_ Gross Patient Revenue: 470,759,600 627,139 459,265,700 683,968 Regulated Services 420,066,700 683,52 459,949,668 Unregulated Services 4.647.983 TOTAL 471,386,739 424,714,683 Net Patient Revenue (NPR): 398,432,064 385,649,759 627,139 683,968 399,059,203 386,333,727 356,258,595 Regulated Services 385,649,759 683,968 Unregulated Services 4,647,983 360,906,578 TOTAL Other Operating Revenue: 8,682,300 Regulated Services 3,404,900 6,126,028 14,337,643 13,322,987 12,019,196 Unregulated Services TOTAL 17,742,543 22,005,287 18,145,224 Net Operating Revenue (NOR) Regulated Services 401,836,964 394,332,059 362,384,623 14,964,782 416,801,746 14,006,955 Unegulated Services 16,667,179 408,339,014 379,051,802 Total Total Operating Expenses: 372,534,729 341,721,164 386,407,071 Regulated Services 413,737,170 399,668,121 366,190,164 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 33,615 32,987 33.407 35,110 33,036 Total 33,776 NPR per EIPA : 11,691.06 Regulated Services 11,852.93 10,664.29 Total 11,365.91 11,694.38 10,685.19 NOR per EIPA : Regulated Services 11,954.22 11,954.26 10,847.66 Total 11,871.25 12,360.48 11,222.41 Operating Expenses per EIPA : Regulated Services 11,495.20 11,293.47 10,229.12 Total 11,783.97 12,098.01 10,841.62 Net Operating Profit (Loss): 15,429,893 Regulated Services 21,797,330 20,663,459 -7,801,821 Unequlated Services -12,365,317 -13,126,437 Total 3,064,576 8,670,893 12,861,638 Total Non-Operating Profit(Loss): 27,955,631 -22,986,000 22,557,807 263,000 Non-Operating Revenue 19,458,083 3,303,248 -8,497,548 Non-Operating Expenses 23,249,000 -19,254,559 Total Excess Profit 31,020,207 -14,315,107 35,419,445 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 1.38 9.63 6.61 % Change in Net Operating Profit- Regulated -29.21 10.20 7.21 11.47 10.41 5.49 -34.57 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total -64.66 0.74 316.70 7.11 3.84 5.53 5.70 -64.66 -32.58 2.12 -140.42 -49.03 % Net Total Operating Profit of Total NOR 3.39 13.35 % Change in Total Excess Profit -3.50 % Total Excess Profit of Total Revenue 9.26

FISCAL YEAR 2011 TO 2013 Page 28

| FISCAL YEAR ENDING   | June 2013        | June 2012       | June 2011         |
|--|------------------|-----------------|-------------------|
| Gross Patient Revenue:   |                  |                 |                   |
| Regulated Services   | 301,350,700      | 295,465,200     | 275,699,700       |
| Unregulated Services   | 56,210,900       | 56,964,400      | 48,028,200        |
| TOTAL  | 357,561,600      | 352,429,600     | 323,727,900       |
| Net Patient Revenue(NPR):  |                  |                 |                   |
| Regulated Services   | 247,469,100      | 244,455,300     | 232,040,400       |
| Unregulated Services   | 33,954,400       | 31,708,200      | 28,878,200        |
| TOTAL  | 281,423,500      | 276,163,500     | 260,918,600       |
| Other Operating Revenue:   |                  |                 |                   |
| Regulated Services   | 7,830,700        | 7,051,500       | 5,263,297         |
| Unregulated Services   | 7,696,600        | 2,896,900       | 2,771,903         |
| TOTAL  | 15,527,300       | 9,948,400       | 8,035,200         |
| Net Operating Revenue(NOR)   |                  |                 |                   |
| Regulated Services   | 255,299,800      | 251,506,800     | 237,303,697       |
| Unegulated Services  | 41,651,000       | 34,605,100      | 31,650,103        |
| Total  | 296,950,800      | 286,111,900     | 268,953,800       |
| Total Operating Expenses:  |                  |                 |                   |
| Regulated Services   | 244,991,246      | 247,646,762     | 228,333,405       |
| Total  | 285,886,372      | 283,953,400     | 261,819,900       |
| Equivalent Inpatient ADMs(EIPA):   |                  |                 |                   |
| Regulated Services   | 25,234           | 25,130          | 25,377            |
| Total  | 29,900           | 29 <b>,</b> 975 | 29 <b>,</b> 796   |
| NPR per EIPA :   |                  |                 |                   |
| Regulated Services   | 9,806.89         | 9,727.62        | 9,143.74          |
| Total  | 9,412.04         | 9,213.13        | 8,756.81          |
| NOR per EIPA :   |                  |                 |                   |
| Regulated Services   | 10,117.21        | 10,008.22       | 9,351.14          |
| Total  | 9,931.34         | 9,545.02        | 9,026.48          |
| Operating Expenses per EIPA :  |                  |                 |                   |
| Regulated Services   | 9,708.70         | 9,854.62        | 8 <b>,</b> 997.66 |
| Total  | 9,561.30         | 9,473.01        | 8 <b>,</b> 787.06 |
| Net Operating Profit(Loss):  |                  |                 |                   |
| Regulated Services   | 10,308,554       | 3,860,038       | 8,970,292         |
| Unegulated Services  | 755 <b>,</b> 874 | -1,701,538      | -1,836,392        |
| Total  | 11,064,428       | 2,158,500       | 7,133,900         |
| Total Non-Operating Profit(Loss):  | -1,948,200       | 2,553,900       | 5,176,800         |
| Non-Operating Revenue  | 9,342,900        | 2,553,900       | 5,254,300         |
| Non-Operating Expenses   | 11,291,100       | 0               | 77,500            |
| Total Excess Profit  | 9,116,228        | 4,712,400       | 12,310,700        |
| % Change in NDD per FIDA - Decelated   | 0.81             | 6.39            | 8.69              |
| <pre>% Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated</pre>         | 1.09             | 7.03            | 9.00              |
| % Change in Oper. Expense per EIPA- Regulated  |                  | 9.52            | 6.01              |
| % Change in Oper. Expense per EIPA- Regulated<br>% Change in Net Operating Profit- Regulated | 167.06           | -56.97          | 294.96            |
| 9 Not Openation Durfit of Doublet & NOD  | 4 0 4            | 1 50            | 2 5               |
| % Net Operating Profit of Regulated NOR  | 4.04             | 1.53            | 3.78              |
| % Change in Net Operating Profit Total   | 412.60           | -69.74          | 4,389.78          |
| % Net Total Operating Profit of Total NOR  | 3.73             | 0.75            | 2.65              |
| % Change in Total Excess Profit<br>% Total Excess Profit of Total Revenue                    | 93.45<br>2.98    | -61.72<br>1.63  | 308.04<br>4.49    |
|  |                  |                 |                   |

Northwest Hospital Center June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 248,252,700 238,730,100 36,074,239 31,341,808 227,677,300 Regulated Services Unregulated Services 27.427.434 TOTAL 284,326,939 270,071,908 255,104,734 Net Patient Revenue (NPR): 193,159,085 187,938,400 12,355,386 11,408,249 205.514 471 197,370,392 193,159,085 16,188,598 12,355,386 Regulated Services Unregulated Services 205,514,471 199,346,649 TOTAL 213,558,990 Other Operating Revenue: 3,904,164 4,202,790 1,139,100 Regulated Services 2,225,751 1,395,685 Unregulated Services 5,389,249 8,106,954 2,534,785 7,615,000 TOTAL Net Operating Revenue (NOR) 197,063,249 199,596,143 189,077,500 Regulated Services 21,577,847 221,173,990 16,558,176 213,621,425 Unegulated Services 12,803,934 213,621,425 201,881,434 Total Total Operating Expenses: 178,234,237 170,174,366 179,749,164 Regulated Services 207,890,900 203,241,310 190,792,966 Total Equivalent Inpatient ADMs (EIPA): 22,557 Regulated Services 24,043 21.539 21,538 23,277 22,195 Total NPR per EIPA : 8,563.11 Regulated Services 8,209.22 8,725.59 Total 9,174.56 9,259.41 9,255.67 NOR per EIPA : 8,736.19 Regulated Services 8,301.79 8,778.47 Total 9,501.70 9,624.66 9,373.36 Operating Expenses per EIPA : 7,901.46 Regulated Services 7,476.30 7,900.84 Total 8,931.05 9,156.99 8,858.52 Net Operating Profit (Loss): 19,846,980 Regulated Services 18,829,012 18,903,134 -6,563,890 Unequlated Services -8,448,897 -7,814,666 Total 13,283,090 10,380,115 11,088,468 1,315,681 1,315,681 Total Non-Operating Profit (Loss): 10,330,900 12,763,168 9,138,000 12,763,168 Non-Operating Revenue Non-Operating Expenses -1,192,900 0 0 Total Excess Profit 23,613,990 11,695,796 23,851,636 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -4.13 -1.86 6.31 % Change in Not per EIPA - Regulated -4.97
% Change in Oper. Expense per EIPA- Regulated -5.38
% Change in Net Operating Profit- Regulated -0.48 6.34 0.01 6.31 -0.39 5.69 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total 9.94 9.55 10.00 -6.39 4.86 -50.96 27.97 15.75 6.01 101.90 5.49 41.12 % Change in Total Excess Profit 10.25 11.11 % Total Excess Profit of Total Revenue 5.44

FISCAL YEAR 2011 TO 2013 Page 30

Peninsula Regional Medical Center

| FISCAL YEAR ENDING                            | June 2013   | June 2012     | June 2011                               |
|---|-------------|---------------|---|
| Gross Patient Revenue:                        |             |               |   |
| Regulated Services                            | 412,641,500 | 414,765,500   | 406,379,600                             |
| Unregulated Services                          | 65,444,500  | 62,011,400    | 50,655,400                              |
| TOTAL   | 478,086,000 | 476,776,900   | 457,035,000                             |
| Net Patient Revenue (NPR):                    | .,,         | , , , , , , , | , |
| Regulated Services                            | 335,753,200 | 336,910,100   | 339,681,900                             |
| Unregulated Services                          | 23,926,300  | 24,508,400    | 22,959,100                              |
| TOTAL   | 359,679,500 | 361,418,500   | 362,641,000                             |
| Other Operating Revenue:                      | ,,          | ,,            | ,,                                      |
| Regulated Services                            | 5,401,400   | 1,238,700     | 1,131,600                               |
| Unregulated Services                          | 1,063,700   | 1,151,100     | 1,252,900                               |
| TOTAL   | 6,465,100   | 2,389,800     | 2,384,500                               |
| Net Operating Revenue (NOR)                   | 0,403,100   | 2,303,000     | 2,304,300                               |
| Regulated Services                            | 341,154,600 | 338,148,800   | 340,813,500                             |
| Unequiated Services                           | 24,990,000  | 25,659,500    | 24,212,000                              |
| Total   | 366,144,600 | 363,808,300   | 365,025,500                             |
| Total Operating Expenses:                     | 300,144,000 | 303,808,300   | 303,023,300                             |
| Regulated Services                            | 215 205 076 | 309,515,853   | 204 100 001                             |
| Total   | 315,285,076 | 357,522,300   | 304,199,081                             |
| Equivalent Inpatient ADMs(EIPA):              | 369,279,600 | 357,522,300   | 347,492,600                             |
|   | 21 005      | 21 120        | 21 (01                                  |
| Regulated Services                            | 31,095      | 31,130        | 31,681                                  |
| Total   | 36,247      | 36,135        | 36,028                                  |
| NPR per EIPA:                                 | 10 707 00   | 10 000 00     | 10 701 00                               |
| Regulated Services                            | 10,797.82   | 10,822.80     | 10,721.88                               |
| Total   | 9,922.88    | 10,001.81     | 10,065.65                               |
| NOR per EIPA :                                |             |               |   |
| Regulated Services                            | 10,971.53   | 10,862.59     | 10,757.59                               |
| Total   | 10,101.24   | 10,067.94     | 10,131.83                               |
| Operating Expenses per EIPA:                  |             |               |   |
| Regulated Services                            | 10,139.56   | 9,942.79      | 9,601.88                                |
| Total   | 10,187.73   | 9,893.98      | 9,645.18                                |
| Net Operating Profit(Loss):                   |             |               |   |
| Regulated Services                            | 25,869,524  | 28,632,947    | 36,614,419                              |
| Unegulated Services                           | -29,004,524 | -22,346,947   | -19,081,519                             |
| Total   | -3,135,000  | 6,286,000     | 17,532,900                              |
| Total Non-Operating Profit (Loss):            | 13,854,000  | 9,551,000     | 13,306,100                              |
| Non-Operating Revenue                         | 13,854,000  | 9,603,000     | 15,292,000                              |
| Non-Operating Expenses                        | 0           | 52,000        | 1,985,900                               |
|   |             | ·             | , ,                                     |
| Total Excess Profit                           | 10,719,000  | 15,837,000    | 30,839,000                              |
| % Change in NPR per EIPA - Regulated          | -0.23       | 0.94          | 2.19                                    |
| % Change in NOR per EIPA - Regulated          | 1.00        | 0.98          | 2.25                                    |
| % Change in Oper. Expense per EIPA- Regulated |             | 3.55          | -0.03                                   |
| % Change in Net Operating Profit- Regulated   | -9.65       | -21.80        | 26.00                                   |
| % Net Operating Profit of Regulated NOR       | 7.58        | 8.47          | 10.74                                   |
| % Change in Net Operating Profit- Total       | -149.87     | -64.15        | 149.40                                  |
| % Net Total Operating Profit of Total NOR     | -0.86       | 1.73          | 4.80                                    |
| % Change in Total Excess Profit               | -32.32      | -48.65        | 61.57                                   |
| % Total Excess Profit of Total Revenue        | 2.82        | 4.24          | 8.11                                    |
| o rocar Excess Frontic Of Total Revenue       | ۷.0۷        | 4.24          | 0.11                                    |

FISCAL YEAR 2011 TO 2013 Page 31

Prince Georges' Hospital Center

| FISCAL YEAR ENDING                            | June 2013       | June 2012   | June 2011   |
|---|-----------------|-------------|-------------|
| Gross Patient Revenue:                        |                 |             | <b>_</b>    |
| Regulated Services                            | 249,192,555     | 255,903,800 | 263,104,300 |
| Unregulated Services                          | 16,344,218      | 16,268,731  | 33,038,345  |
| TOTAL   | 265,536,772     | 272,172,531 | 296,142,645 |
| Net Patient Revenue(NPR):                     |                 | , ,         | , ,         |
| Regulated Services                            | 205,002,819     | 204,531,176 | 214,749,210 |
| Unregulated Services                          | 6,571,695       | 6,303,810   | 13,179,800  |
| TOTAL   | 211,574,515     | 210,834,986 | 227,929,011 |
| Other Operating Revenue:                      |                 |             |             |
| Regulated Services                            | 3,652,361       | 1,273,509   | 1,308,349   |
| Unregulated Services                          | 1,260,997       | 997,687     | 1,604,648   |
| TOTAL   | 4,913,358       | 2,271,197   | 2,912,997   |
| Net Operating Revenue (NOR)                   |                 |             |             |
| Regulated Services                            | 208,655,180     | 205,804,685 | 216,057,559 |
| Unegulated Services                           | 7,832,692       | 7,301,497   | 14,784,448  |
| Total   | 216,487,873     | 213,106,183 | 230,842,008 |
| Total Operating Expenses:                     |                 |             |             |
| Regulated Services                            | 211,129,768     | 203,825,149 | 212,877,166 |
| Total   | 237,801,774     | 227,988,386 | 242,965,897 |
| Equivalent Inpatient ADMs(EIPA):              |                 |             |             |
| Regulated Services                            | 14,764          | 15,237      | 16,957      |
| Total   | 14,464          | 15,076      | 17,802      |
| NPR per EIPA :                                |                 |             |             |
| Regulated Services                            | 13,885.66       | 13,423.68   | 12,664.27   |
| Total   | 14,628.15       | 13,984.69   | 12,803.91   |
| NOR per EIPA :                                |                 |             |             |
| Regulated Services                            | 14,133.04       | 13,507.26   | 12,741.43   |
| Total   | 14,967.85       | 14,135.34   | 12,967.55   |
| Operating Expenses per EIPA :                 |                 |             |             |
| Regulated Services                            | 14,300.66       | 13,377.34   | 12,553.88   |
| Total   | 16,441.49       | 15,122.48   | 13,648.61   |
| Net Operating Profit(Loss):                   |                 |             |             |
| Regulated Services                            | -2,474,588      | 1,979,536   | 3,180,393   |
| Unegulated Services                           | -18,839,314     | -16,861,740 | -15,304,283 |
| Total   | -21,313,902     | -14,882,204 | -12,123,890 |
|   |                 |             |             |
| Total Non-Operating Profit(Loss):             | 22,342,000      | 22,252,141  | 18,769,249  |
| Non-Operating Revenue                         | 22,342,000      | 22,252,141  | 22,714,349  |
| Non-Operating Expenses                        | 0               | 0           | 3,945,100   |
|   |                 |             |             |
| Total Excess Profit                           | 1,028,098       | 7,369,937   | 6,645,359   |
| % Change in NPR per EIPA - Regulated          | 3.44            | 6.00        | 10.40       |
| % Change in NOR per EIPA - Regulated          | 4.63            | 6.01        | 10.11       |
| % Change in Oper. Expense per EIPA- Regulated |                 | 6.56        | 6.52        |
| % Change in Net Operating Profit- Regulated   | -225.01         | -37.76      | 183.16      |
| % Net Operating Profit of Regulated NOR       | -1.19           | 0.96        | 1.47        |
| % Change in Net Operating Profit - Total      | -43.22          | -22.75      | 40.38       |
| % Net Total Operating Profit of Total NOR     | -43.22<br>-9.85 | -6.98       | -5.25       |
| % Change in Total Excess Profit               | -86.05          | 10.90       | 283.71      |
| % Total Excess Profit of Total Revenue        | 0.43            | 3.13        | 2.62        |
| o local bacess floric of local Revenue        | 0.43            | 3.13        | 2.02        |

FISCAL YEAR 2011 TO 2013 Page 32

Queen Annes Emergency Center June 2013 June 2012 June 2011 FISCAL YEAR ENDING Gross Patient Revenue: 5,262,800 Regulated Services 4,999,900 3.118.500 Unregulated Services 0 0 5,262,800 TOTAL 4,999,900 3,118,500 Net Patient Revenue (NPR): Regulated Services 4,038,910 4,141,820 2,863,559 Unregulated Services 0 0 4,038,910 TOTAL 4,141,820 2,863,559 Other Operating Revenue: Regulated Services 15,386 -1 0 Unregulated Services 0 1 0 15,386 0 0 TOTAL Net Operating Revenue (NOR) 4,141,819 Regulated Services 4,054,296 2,863,559 0 1 Unegulated Services 4,141,820 2,863,559 Total 4,054,296 Total Operating Expenses: 7,562,784 5,051,791 5,951,191 Regulated Services 5,051,791 7,562,784 5,951,191 Total Equivalent Inpatient ADMs(EIPA): Regulated Services Total NPR per EIPA : Regulated Services Total NOR per EIPA : Regulated Services Total Operating Expenses per EIPA : Regulated Services Total Net Operating Profit (Loss): Regulated Services -3,508,488 -1,809,372 -2,188,232 0 1 0 Unequlated Services Total -3,508,488 -1,809,371 -2,188,232 -116,436 50,254 Total Non-Operating Profit (Loss): Ω 50,254 -116,436 0 Non-Operating Revenue 0 0 0 Non-Operating Expenses -1,925,807 Total Excess Profit -3,458,234 -2,188,232 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated . % Change in Oper. Expense per EIPA- Regulated . % Change in Net Operating Profit- Regulated -93.91 17.31 -43.69 % Net Operating Profit of Regulated NOR -86.54 -76.42 17.31 % Change in Net Operating Profit- Total -93.91 % Net Total Operating Profit of Total NOR -86.54 -43.69 -76.42 11.99 % Change in Total Excess Profit -79.57 -84.25 -47.84 -76.42 % Total Excess Profit of Total Revenue

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Saint Agnes Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 

 404,669,900
 401,564,200
 376,582,900

 166,822,313
 158,452,693
 139,902,712

 571,492,213
 560,016,893
 516,485,612

 Regulated Services Unregulated Services TOTAL 571,492,213 560,016,893 516,485,612 Net Patient Revenue (NPR): 318,111,245 331,731,681 330,910,826 69,671,974 69,184,299 Regulated Services Unregulated Services 57,182,251 400,095,125 TOTAL 401,403,655 375,293,496 Other Operating Revenue: 4,476,674 5,432,666 2,843,020 Regulated Services 6,619,006 4,257,915 Unregulated Services 5,465,872 9,909,340 7,100,935 TOTAL 12,084,878 Net Operating Revenue (NOR) 335,387,500 338,350,687 320,954,265 Regulated Services 75,137,846 413,488,533 Unegulated Services 74,616,966 61,440,166 410,004,465 382,394,431 Total Total Operating Expenses: 286,983,653 278,581,383 282,897,718 Regulated Services 387,262,188 388,515,810 363,256,557 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 30,052 29.848 28.884 37,319 42,441 Total 35,929 NPR per EIPA : 11,086.68 Regulated Services 11,038.49 11,013.44 Total 9,457.90 10,721.05 10,445.46 NOR per EIPA : 11,258.74 Regulated Services 11,236.66 11,111.87 Total 9,742.65 10,986.59 10,643.10 Operating Expenses per EIPA : 9,614.96 Regulated Services 9,413.52 9,644.86 Total 9,124.70 10,410.77 10,110.44 Net Operating Profit (Loss): 55,452,969 Regulated Services 48,403,847 42,372,882 -29,226,624 Unequlated Services -26,915,191 -23,235,008 Total 26,226,345 21,488,655 19,137,874 22,026,368 Total Non-Operating Profit(Loss): 15,657,000 34,402,050 15,619,000 478,886 34,402,050 Non-Operating Revenue -38,000 -21,547,482 0 Non-Operating Expenses Total Excess Profit 41,883,345 43,515,023 53,539,924 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -0.43 0.67 10.00 0.20 1.12 10.29 % Change in Oper. Expense per EIPA- Regulated -2.10
% Change in Net Operating Profit- Regulated 14.56 -0.31 7.64 14.23 14.56 23.62 14.43 12.28 % Net Operating Profit of Regulated NOR 16.39 13.20 % Change in Net Operating Profit- Total 22.05 23.88 5.24 % Net Total Operating Profit of Total NOR 6.34 5.00 5.24 -18.72 -3.75 25.03 % Change in Total Excess Profit % Total Excess Profit of Total Revenue 9.76 10.60 12.85

FISCAL YEAR 2011 TO 2013 Page 34

Shady Grove Adventist Hospital

| FISCAL YEAR ENDING                            | December 2013 | December 2012                           | December 2011 |
|---|---------------|---|---------------|
| Gross Patient Revenue:                        |               |   |               |
| Regulated Services                            | 375,189,800   | 348,706,200                             | 358,655,535   |
| Unregulated Services                          | 27,614,020    | 30,434,434                              | 21,556,507    |
| TOTAL   | 402,803,820   | 379,140,634                             | 380,212,042   |
| Net Patient Revenue (NPR):                    |               |   |               |
| Regulated Services                            | 306,717,029   | 294,975,318                             | 306,195,153   |
| Unregulated Services                          | 13,372,763    | 14,983,447                              | 7,200,472     |
| TOTAL   | 320,089,792   | 309,958,765                             | 313,395,625   |
| Other Operating Revenue:                      |               |   |               |
| Regulated Services                            | 5,247,337     | 2,524,169                               | 2,944,664     |
| Unregulated Services                          | 5,820,855     | 6,341,040                               | 4,388,402     |
| TOTAL   | 11,068,192    | 8,865,209                               | 7,333,066     |
| Net Operating Revenue(NOR)                    |               |   |               |
| Regulated Services                            | 311,964,366   | 297,499,487                             | 309,139,817   |
| Unegulated Services                           | 19,193,618    | 21,324,487                              | 11,588,874    |
| Total   | 331,157,984   | 318,823,974                             | 320,728,691   |
| Total Operating Expenses:                     |               |   |               |
| Regulated Services                            | 283,029,117   | 277,340,979                             | 282,132,916   |
| Total   | 315,633,624   | 310,920,356                             | 296,255,894   |
| Equivalent Inpatient ADMs(EIPA):              | ,,            | ,,                                      |               |
| Regulated Services                            | 32,605        | 33,685                                  | 31,475        |
| Total   | 35,005        | 36,625                                  | 33,367        |
| NPR per EIPA :                                | 55,555        | 22, 323                                 |               |
| Regulated Services                            | 9,407.11      | 8,756.85                                | 9,728.20      |
| Total   | 9,144.24      | 8,463.02                                | 9,392.47      |
| NOR per EIPA :                                | -,            | 2, 23333                                | *,*****       |
| Regulated Services                            | 9,568.05      | 8,831.79                                | 9,821.76      |
| Total   | 9,460.43      | 8,705.08                                | 9,612.24      |
| Operating Expenses per EIPA :                 | .,            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | *, *==*==     |
| Regulated Services                            | 8,680.59      | 8,233.35                                | 8,963.71      |
| Total   | 9,016.94      | 8,489.28                                | 8,878.79      |
| Net Operating Profit (Loss):                  | .,            | ,                                       | .,            |
| Regulated Services                            | 28,935,249    | 20,158,508                              | 27,006,901    |
| Unequlated Services                           | -13,410,889   | -12,254,890                             | -2,534,103    |
| Total   | 15,524,360    | 7,903,618                               | 24,472,797    |
|   | ,,            | ,,,,,,,,                                | ,,            |
| Total Non-Operating Profit(Loss):             | -260,667      | 1,005,006                               | 1,197,213     |
| Non-Operating Revenue                         | -260,667      | 1,802,328                               | 1,197,213     |
| Non-Operating Expenses                        | 0             | 797,322                                 | 0             |
| non operating impended                        | · ·           | .5.,022                                 | ŭ             |
| Total Excess Profit                           | 15,263,693    | 8,908,624                               | 25,670,010    |
| % Change in NPR per EIPA - Regulated          | 7.43          | -9.98                                   | 9.11          |
| % Change in NOR per EIPA - Regulated          | 8.34          | -10.08                                  | 8.89          |
| % Change in Oper. Expense per EIPA- Regulated |               | -8.15                                   | 8.60          |
| % Change in Net Operating Profit- Regulated   | 43.54         | -25.36                                  | 7.36          |
| s change in Net Operating Florit- Regulated   | 43.34         | -23.30                                  | 7.30          |
| % Net Operating Profit of Regulated NOR       | 9.28          | 6.78                                    | 8.74          |
| % Change in Net Operating Profit- Total       | 96.42         | -67.70                                  | 10.00         |
| % Net Total Operating Profit of Total NOR     | 4.69          | 2.48                                    | 7.63          |
| % Change in Total Excess Profit               | 71.34         | -65.30                                  | 4.38          |
| % Total Excess Profit of Total Revenue        | 4.61          |   |               |
| o tocal pycess tintic of incat veneting       | 4.01          | 2.78                                    | 7.97          |

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Sinai Hospital of Baltimore June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 684,516,800 676,602,700 169,421,934 153,761,069 636,490,900 Regulated Services Unregulated Services 146.550.900 TOTAL 853,938,734 830,363,769 783,041,800 Net Patient Revenue (NPR): 

 564,285,587
 565,251,457

 81,351,241
 72,810,960

 645,636,828
 638,062,417

 549,875,500 Regulated Services Unregulated Services 72,810,960 66,297,500 TOTAL 616,173,000 Other Operating Revenue: Regulated Services 16,233,000 6,501,576 11,172,500 27,165,276 38,199,150 Unregulated Services 34,075,711 TOTAL 50,308,711 44,700,726 38,337,776 Net Operating Revenue (NOR) 571,753,033 111,010,110 682,763,143 580,518,587 Regulated Services 561,048,000 115,426,952 695,945,539 93,462,776 Unegulated Services 654,510,776 Total Total Operating Expenses: 530,048,218 525,697,277 498,388,230 Regulated Services 680,645,621 668,599,780 630,868,676 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 41,325 42,045 39.610 51,600 51,553 48,731 Total NPR per EIPA : 13,443.91 Regulated Services 13,654.83 13,882.08 Total 12,523.72 12,365.52 12,644.46 NOR per EIPA : 14,047.65 Regulated Services 13,598.54 14,164.14 Total 13,499.58 13,231.81 13,431.18 Operating Expenses per EIPA : Regulated Services 12,826.34 12,503.16 12,582.24 Total 13,202.80 12,957.33 12,946.02 Net Operating Profit (Loss): 50,470,369 Regulated Services 46,055,756 62,659,770 -31,892,393 Unequlated Services -35,170,451 -39,017,670 Total 15,299,918 14,163,363 23,642,100 18,967,000 18,967,000 8,966,054 8,966,054 Total Non-Operating Profit (Loss): 20,566,000 20,566,000 Non-Operating Revenue 0 Non-Operating Expenses 0 0 34,266,918 23,129,417 44,208,100 Total Excess Profit % Change in NPR per EIPA - Regulated -3.16 2.25 1.57 3.30 -3.99 % Change in NOR per EIPA - Regulated 2.69 % Change in Oper. Expense per EIPA- Regulated 2.58 -0.63 -0.34 % Change in Net Operating Profit- Regulated 9.59 -26.50 36.29 8.06 -40.09 2.07 % Net Operating Profit of Regulated NOR 8.69 8.06 11.17 150.47 % Change in Net Operating Profit- Total 8.02 2.20 2.07 % Net Total Operating Profit of Total NOR 3.61 48.15 131.91 % Change in Total Excess Profit -47.68 4.79 % Total Excess Profit of Total Revenue 3.34 6.55

Suburban Hospital June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 280,578,500 272,892,400 10,147,116 10,349,192 253,166,900 Regulated Services Unregulated Services 17,329,554 TOTAL 290,725,616 283,241,592 270,496,454 Net Patient Revenue (NPR): 232,362,800 229,323,220 3,093,016 7,363,073 235,455,816 236,686,293 217,988,385 Regulated Services Unregulated Services 14,264,942 232,253,327 TOTAL Other Operating Revenue: 4,587,637 Regulated Services 7,003,940 4,740,818 4,/40,818 42,394,260 11,768,869 49,398,200 9,160,414 Unregulated Services 16,509,687 13,748,051 TOTAL 234,064,038 Net Operating Revenue (NOR) 222,576,022 Regulated Services 239,366,740 45,487,276 284,854,016 Unegulated Services 23,425,356 253,195,980 246,001,378 Total Total Operating Expenses: 216,882,253 208,508,731 218,871,188 Regulated Services 239,149,257 251,081,646 Total 230,275,371 Equivalent Inpatient ADMs (EIPA): Regulated Services 20,337 20,973 20.516 21,921 20,568 21,768 Total NPR per EIPA : 10,934.19 Regulated Services 11,425.41 10,625.20 Total 11,447.56 10,872.92 10,595.24 NOR per EIPA : 11,769.80 Regulated Services 11,160.23 10,848.81 Total 13,849.24 11,631.34 11,222.42 Operating Expenses per EIPA : Regulated Services 10,762.02 10,341.00 10,163.14 Total 12,207.27 10,986.06 10,505.01 Net Operating Profit (Loss): 20,495,552 Regulated Services 17,181,785 14,067,291 Unequlated Services 13,276,817 -3,135,062 1,658,716 Total 33,772,370 14,046,723 15,726,007 -2,603,825 -2,603,825 Total Non-Operating Profit (Loss): 4,362,488 5,903,537 4,362,488 5,903,537 Non-Operating Revenue 0 Non-Operating Expenses 0 0 Total Excess Profit 38,134,858 11,442,898 21,629,544 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 4.49 2.91 1.74 5.46 4.07 2.87 0.65 % Change in Oper. Expense per EIPA- Regulated 1.75 -1.12 19.29 % Change in Net Operating Profit- Regulated 22.14 45.61 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit Total 7.34 -10.68 5.55 -47.10 8.56 6.32 8.56 140.43 11.86 72.43 6.39 142.78 233.26 % Change in Total Excess Profit 13.19 4.57 % Total Excess Profit of Total Revenue 8.59

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UM Baltimore Washington June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 376,812,800 381,065,300 10,944,461 11,077,953 387,757,261 392,143,253 Regulated Services 353,767,500 Unregulated Services 9.157.167 TOTAL 387,757,261 392,143,253 362,924,667 Net Patient Revenue (NPR): 308,070,323 312,825,359 10,944,461 11,077,953 295,750,514 Regulated Services Unregulated Services 9,157,167 323,903,313 304,907,681 TOTAL 319,014,784 Other Operating Revenue: 2,569,890 1,558,022 1,565,762 Regulated Services 1,904,465 1,587,190 Unregulated Services 1,670,068 3,152,953 TOTAL 3,574,533 4,127,912 315,395,249 12.625 Net Operating Revenue (NOR) 309,974,788 297,316,277 Regulated Services 12,614,529 322,589,317 12,635,976 Unegulated Services 10,744,357 328,031,225 308,060,634 Total Total Operating Expenses: 301,328,290 281,461,913 307,055,161 Regulated Services 326,994,589 313,491,003 293,156,534 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 32,625 30,546 29,727 31,434 30,496 33**,**573 Total NPR per EIPA : 10,241.12 Regulated Services 9,442.71 9,949.04 Total 9,502.18 10,304.23 9,998.28 NOR per EIPA : Regulated Services 9,501.09 10,325.25 10,001.71 Total 9,608.65 10,435.55 10,101.67 Operating Expenses per EIPA : Regulated Services 9,411.60 9,864.73 9,468.37 Total 9,739.87 9,972.98 9,612.95 Net Operating Profit (Loss): 2,919,627 15,854,364 Regulated Services 14,066,959 473,264 Unequlated Services -7,324,899 -950,265 Total -4,405,272 14,540,222 14,904,099 Total Non-Operating Profit (Loss): 24,629 -3,288,000 4,246,000 4,424,231 1,577,000 4,246,000 Non-Operating Revenue 0 Non-Operating Expenses 4,399,602 4,865,000 Total Excess Profit -4,380,643 11,252,222 19,150,099 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -7.80 2.94 12.34 % Change in Oper. Expense per EIPA- Regulated -4.59
% Change in Net Operating Profit- Regulated -70.24 3.23 12.34 4.19 -11.27 9.32 106.08 4.46 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total % Net Total Operating Profit of Total NOR 0.94 5.33 -130.30 -1.37 -2.44 4.43 -41.24 -2.44 113.11 4.84 -138.93 122.89 % Change in Total Excess Profit

-1.34

% Total Excess Profit of Total Revenue

3.41

6.13

FISCAL YEAR 2011 TO 2013 Page 38

UM Charles Regional Medical Center

| FISCAL YEAR ENDING                            | June 2013         | June 2012   | June 2011   |
|---|-------------------|-------------|-------------|
| Gross Patient Revenue:                        |                   |             |             |
| Regulated Services                            | 137,003,900       | 126,393,900 | 115,504,200 |
| Unregulated Services                          | 999,343           | 425,147     | 760,000     |
| TOTAL   | 138,003,243       | 126,819,047 | 116,264,200 |
| Net Patient Revenue(NPR):                     |                   |             |             |
| Regulated Services                            | 112,746,501       | 103,830,122 | 95,590,668  |
| Unregulated Services                          | 842,746           | 215,805     | 284,800     |
| TOTAL   | 113,589,247       | 104,045,927 | 95,875,468  |
| Other Operating Revenue:                      |                   |             |             |
| Regulated Services                            | -156 <b>,</b> 758 | -282,149    | 147,457     |
| Unregulated Services                          | 483,220           | 474,202     | 487,058     |
| TOTAL   | 326,462           | 192,054     | 634,515     |
| Net Operating Revenue(NOR)                    |                   |             |             |
| Regulated Services                            | 112,589,742       | 103,547,973 | 95,738,125  |
| Unegulated Services                           | 1,325,966         | 690,007     | 771,858     |
| Total   | 113,915,709       | 104,237,981 | 96,509,983  |
| Total Operating Expenses:                     |                   |             |             |
| Regulated Services                            | 100,889,258       | 94,890,378  | 92,856,943  |
| Total   | 103,915,537       | 96,010,018  | 93,575,970  |
| Equivalent Inpatient ADMs(EIPA):              |                   |             |             |
| Regulated Services                            | 14,264            | 12,406      | 12,619      |
| Total   | 14,368            | 12,448      | 12,679      |
| NPR per EIPA :                                |                   |             |             |
| Regulated Services                            | 7,904.32          | 8,369.20    | 7,574.99    |
| Total   | 7,905.74          | 8,358.48    | 7,561.51    |
| NOR per EIPA :                                |                   |             |             |
| Regulated Services                            | 7,893.33          | 8,346.45    | 7,586.68    |
| Total   | 7,928.46          | 8,373.90    | 7,611.56    |
| Operating Expenses per EIPA :                 |                   |             |             |
| Regulated Services                            | 7,073.05          | 7,648.61    | 7,358.36    |
| Total   | 7,232.45          | 7,712.92    | 7,380.16    |
| Net Operating Profit(Loss):                   |                   |             |             |
| Regulated Services                            | 11,700,484        | 8,657,595   | 2,881,182   |
| Unegulated Services                           | -1,700,312        | -429,633    | 52,831      |
| Total   | 10,000,172        | 8,227,962   | 2,934,013   |
| Total Non-Operating Profit(Loss):             | -5,266,000        | -8,884,000  | 1,659,487   |
| Non-Operating Revenue                         | -5,266,000        | -8,884,000  | 1,659,487   |
| Non-Operating Expenses                        | 0                 | 0           | 0           |
| Total Excess Profit                           | 4,734,172         | -656,038    | 4,593,499   |
| % Change in NPR per EIPA - Regulated          | -5.55             | 10.48       | -0.81       |
| % Change in NOR per EIPA - Regulated          | -5.43             | 10.01       | -0.71       |
| % Change in Oper. Expense per EIPA- Regulated | -7.53             | 3.94        | -1.61       |
| % Change in Net Operating Profit- Regulated   | 35.15             | 200.49      | 43.06       |
| % Net Operating Profit of Regulated NOR       | 10.39             | 8.36        | 3.01        |
| % Change in Net Operating Profit- Total       | 21.54             | 180.43      | 74.39       |
| % Net Total Operating Profit of Total NOR     | 8.78              | 7.89        | 3.04        |
| % Change in Total Excess Profit               | 821.63            | -114.28     | 146.82      |
| % Total Excess Profit of Total Revenue        | 4.36              | -0.69       | 4.68        |
|   |                   |             |             |

FISCAL YEAR 2011 TO 2013 Page 39

UM Harford Memorial Hospital

| FISCAL YEAR ENDING                            | December 2013 | December 2012                           | December 2011 |
|---|---------------|---|---------------|
| Gross Patient Revenue:                        |               |   |               |
| Regulated Services                            | 103,499,300   | 104,451,400                             | 100,465,500   |
| Unregulated Services                          | 130,700       | 163,300                                 | 221,600       |
| TOTAL   | 103,630,000   | 104,614,700                             | 100,687,100   |
| Net Patient Revenue (NPR):                    |               |   |               |
| Regulated Services                            | 80,749,039    | 82,984,005                              | 80,367,789    |
| Unregulated Services                          | 61,300        | 104,000                                 | 151,800       |
| TOTAL   | 80,810,339    | 83,088,005                              | 80,519,589    |
| Other Operating Revenue:                      |               |   |               |
| Regulated Services                            | 2,452,600     | 1,050,423                               | 1,091,500     |
| Unregulated Services                          | 479,400       | 2,361,577                               | 488,500       |
| TOTAL   | 2,932,000     | 3,412,000                               | 1,580,000     |
| Net Operating Revenue (NOR)                   | , ,           | , | , ,           |
| Regulated Services                            | 83,201,639    | 84,034,428                              | 81,459,289    |
| Unegulated Services                           | 540,700       | 2,465,577                               | 640,300       |
| Total   | 83,742,339    | 86,500,005                              | 82,099,589    |
| Total Operating Expenses:                     | ,,            | 55,555,555                              | ,,            |
| Regulated Services                            | 77,131,271    | 80,495,251                              | 77,961,016    |
| Total   | 79,558,000    | 83,528,951                              | 80,374,000    |
| Equivalent Inpatient ADMs(EIPA):              | 73,330,000    | 03,320,331                              | 00,374,000    |
| Regulated Services                            | 10,519        | 10,561                                  | 10,041        |
| Total   | 10,513        | 10,577                                  | 10,063        |
| NPR per EIPA :                                | 10,332        | 10,377                                  | 10,003        |
| Regulated Services                            | 7,676.72      | 7,857.65                                | 8,003.72      |
| Total   | 7,672.86      | 7,855.22                                | 8,001.19      |
| NOR per EIPA :                                | 7,072.00      | 7,033.22                                | 0,001.13      |
| Regulated Services                            | 7,909.88      | 7,957.12                                | 8,112.42      |
| Total   | 7,951.25      | 8,177.79                                | 8,158.20      |
| Operating Expenses per EIPA:                  | 1,931.23      | 0,1//./9                                | 0,130.20      |
| Regulated Services                            | 7,332.78      | 7,622.00                                | 7,764.04      |
| Total   | ·             | 7,822.00                                | 7,784.04      |
|   | 7,553.95      | 7,090.91                                | 7,900.73      |
| Net Operating Profit (Loss):                  | C 070 2C0     | 2 520 177                               | 2 400 272     |
| Regulated Services                            | 6,070,368     | 3,539,177                               | 3,498,273     |
| Unegulated Services<br>Total                  | -1,886,029    | -568 <b>,</b> 123                       | -1,772,684    |
| Total   | 4,184,339     | 2,971,054                               | 1,725,589     |
| Total Non-Operating Profit (Loss):            | 7,340,000     | 5,297,000                               | -621,000      |
| Non-Operating Revenue                         | 7,340,000     | 5,297,000                               | 0             |
| Non-Operating Expenses                        | 0             | 0                                       | 621,000       |
|   |               |   | ,             |
| Total Excess Profit                           | 11,524,339    | 8,268,054                               | 1,104,589     |
| % Change in NPR per EIPA - Regulated          | -2.30         | -1.83                                   | 10.28         |
| % Change in NOR per EIPA - Regulated          | -0.59         | -1.91                                   | 10.75         |
| % Change in Oper. Expense per EIPA- Regulated |               | -1.83                                   | 13.63         |
| % Change in Net Operating Profit- Regulated   | 71.52         | 1.17                                    | -36.92        |
| % Net Operating Profit of Regulated NOR       | 7.30          | 4.21                                    | 4.29          |
| % Change in Net Operating Profit- Total       | 40.84         | 72.18                                   | -47.63        |
| % Net Total Operating Profit of Total NOR     | 5.00          | 3.43                                    | 2.10          |
| % Change in Total Excess Profit               | 39.38         | 648.52                                  | -86.98        |
| % Total Excess Profit of Total Revenue        | 12.65         | 9.01                                    | 1.35          |
| 0 10001 EVCE39 IIOIIC OI IOCAI VEAGUING       | 12.00         | 9.01                                    | 1.33          |

FISCAL YEAR 2011 TO 2013 Page 40

| UM Midtown                                      |                        |                        |                        |
|---|------------------------|------------------------|------------------------|
| FISCAL YEAR ENDING                              | June 2013              | June 2012              | June 2011              |
| Gross Patient Revenue:                          |                        |                        |                        |
| Regulated Services                              | 216,173,800            | 185,438,390            | 183,154,500            |
| Unregulated Services                            | 19,029,350             | 8,054,159              | 8,412,068              |
| TOTAL   | 235,203,150            | 193,492,549            | 191,566,568            |
| Net Patient Revenue(NPR):                       |                        |                        |                        |
| Regulated Services                              | 177,185,337            | 154,041,944            | 155,116,834            |
| Unregulated Services                            | 6,168,253              | 8,008,771              | 8,339,749              |
| TOTAL   | 183,353,590            | 162,050,715            | 163,456,583            |
| Other Operating Revenue:                        |                        |                        |                        |
| Regulated Services                              | 270,527                | 865 <b>,</b> 829       | 132,329                |
| Unregulated Services                            | 1,212,224              | 1,157,473              | 1,203,226              |
| TOTAL   | 1,482,751              | 2,023,301              | 1,335,555              |
| Net Operating Revenue(NOR)                      |                        |                        |                        |
| Regulated Services                              | 177,455,864            | 154,907,773            | 155,249,163            |
| Unegulated Services                             | 7,380,478              | 9,166,243              | 9,542,975              |
| Total   | 184,836,341            | 164,074,016            | 164,792,138            |
| Total Operating Expenses:                       |                        |                        |                        |
| Regulated Services                              | 159,502,922            | 144,339,647            | 136,759,389            |
| Total   | 188,088,728            | 168,209,026            | 160,525,000            |
| Equivalent Inpatient ADMs(EIPA):                |                        |                        |                        |
| Regulated Services                              | 11,991                 | 13,404                 | 13,553                 |
| Total   | 13,046                 | 13,986                 | 14,175                 |
| NPR per EIPA :                                  |                        |                        |                        |
| Regulated Services                              | 14,776.59              | 11,492.34              | 11,445.47              |
| Total   | 14,053.87              | 11,586.59              | 11,531.21              |
| NOR per EIPA:                                   | 14 700 15              | 11 556 00              | 11 455 00              |
| Regulated Services                              | 14,799.15              | 11,556.93              | 11,455.23              |
| Total   | 14,167.52              | 11,731.26              | 11,625.43              |
| Operating Expenses per EIPA:                    | 12 201 05              | 10 760 50              | 10 000 04              |
| Regulated Services<br>Total                     | 13,301.95<br>14,416.81 | 10,768.50<br>12,026.91 | 10,090.94<br>11,324.40 |
|   | 14,410.01              | 12,028.91              | 11,324.40              |
| Net Operating Profit (Loss): Regulated Services | 17,952,942             | 10,568,126             | 18,489,775             |
| Unequiated Services                             | -21,205,328            | -14,703,136            |                        |
| Total   | -3,252,386             | -4,135,010             | 4,267,138              |
| Iotai   | 3,232,300              | 4,133,010              | 4,207,130              |
| Total Non-Operating Profit(Loss):               | -432,000               | -678,000               | -108,000               |
| Non-Operating Revenue                           | -432,000               | 100,000                | -108,000               |
| Non-Operating Expenses                          | 0                      | 778,000                | 0                      |
| J   |                        | ,,,,,                  |                        |
| Total Excess Profit                             | -3,684,386             | -4,813,010             | 4,159,138              |
| % Change in NPR per EIPA - Regulated            | 28.58                  | 0.41                   | 6.38                   |
| % Change in NOR per EIPA - Regulated            | 28.05                  | 0.89                   | 6.28                   |
| % Change in Oper. Expense per EIPA- Regulated   | 23.53                  | 6.71                   | 5.63                   |
| % Change in Net Operating Profit- Regulated     | 69.88                  | -42.84                 | 5.68                   |
|   |                        |                        |                        |
| % Net Operating Profit of Regulated NOR         | 10.12                  | 6.82                   | 11.91                  |
| % Change in Net Operating Profit- Total         | 21.35                  | -196.90                | 45.80                  |
| % Net Total Operating Profit of Total NOR       | -1.76                  | -2.52                  | 2.59                   |
| % Change in Total Excess Profit                 | 23.45                  | -215.72                | 10.77                  |
| % Total Excess Profit of Total Revenue          | -2.00                  | -2.93                  | 2.53                   |
|   |                        |                        |                        |

FISCAL YEAR 2011 TO 2013 Page 41

UM Rehabilitation & Orthopaedic Institute

| FISCAL YEAR ENDING                            | June 2013                               | June 2012   | June 2011   |
|---|---|-------------|-------------|
| Gross Patient Revenue:                        |   |             |             |
| Regulated Services                            | 115,227,400                             | 117,995,400 | 103,574,600 |
| Unregulated Services                          | 1,438,975                               | 1,667,820   | 1,928,233   |
| TOTAL   | 116,666,375                             | 119,663,220 | 105,502,833 |
| Net Patient Revenue (NPR):                    |   |             |             |
| Regulated Services                            | 97,022,400                              | 99,715,400  | 88,207,600  |
| Unregulated Services                          | 806,975                                 | 916,820     | 1,143,233   |
| TOTAL   | 97,829,375                              | 100,632,220 | 89,350,833  |
| Other Operating Revenue:                      |   |             |             |
| Regulated Services                            | 705,340                                 | 1,040,606   | 618,529     |
| Unregulated Services                          | 1,810,147                               | 1,841,976   | 1,955,016   |
| TOTAL   | 2,515,487                               | 2,882,582   | 2,573,545   |
| Net Operating Revenue (NOR)                   |   |             |             |
| Regulated Services                            | 97,727,740                              | 100,756,006 | 88,826,129  |
| Unegulated Services                           | 2,617,121                               | 2,758,796   | 3,098,248   |
| Total   | 100,344,862                             | 103,514,802 | 91,924,378  |
| Total Operating Expenses:                     |   |             |             |
| Regulated Services                            | 98,425,900                              | 95,494,655  | 87,246,523  |
| Total   |   | 98,824,910  | 90,594,000  |
| Equivalent Inpatient ADMs(EIPA):              | , | , , ,       | , ,         |
| Regulated Services                            | 6,107                                   | 5,643       | 5,250       |
| Total   | 6,183                                   | 5,722       | 5,348       |
| NPR per EIPA :                                | -,                                      | •, -=       | -,          |
| Regulated Services                            | 15,887.28                               | 17,671.73   | 16,799.86   |
| Total   | 15,821.84                               | 17,585.64   | 16,706.57   |
| NOR per EIPA :                                | ,                                       | 2.,000.00   | ,,          |
| Regulated Services                            | 16,002.78                               | 17,856.15   | 16,917.66   |
| Total   | 16,228.66                               | 18,089.38   | 17,187.77   |
| Operating Expenses per EIPA :                 | ,                                       |             | ,           |
| Regulated Services                            | 16,117.10                               | 16,923.72   | 16,616.81   |
| Total   | 16,437.34                               | 17,269.81   | 16,939.02   |
| Net Operating Profit(Loss):                   |   | ,           | ,,          |
| Regulated Services                            | -698,160                                | 5,261,351   | 1,579,606   |
| Unequiated Services                           | -592,139                                | -571,459    | -249,229    |
| Total   | -1,290,298                              | 4,689,892   | 1,330,378   |
| 10001   | 1,230,230                               | 1,003,032   | 1,000,010   |
| Total Non-Operating Profit (Loss):            | 905,000                                 | -317,000    | 1,932,000   |
| Non-Operating Revenue                         | 905,000                                 | -317,000    | 1,932,000   |
| Non-Operating Expenses                        | 0                                       | 0           | 1,332,000   |
| Non operating Expenses                        | O .                                     | Ü           | Ŭ           |
| Total Excess Profit                           | -385,298                                | 4,372,892   | 3,262,378   |
| % Change in NPR per EIPA - Regulated          | -10.10                                  | 5.19        | -3.85       |
| % Change in NOR per EIPA - Regulated          | -10.38                                  | 5.55        | -3.84       |
| % Change in Oper. Expense per EIPA- Regulated |   | 1.85        | -4.57       |
| % Change in Net Operating Profit- Regulated   | -113.27                                 | 233.08      | 74.74       |
| % Net Operating Profit of Regulated NOR       | -0.71                                   | 5.22        | 1.78        |
| % Change in Net Operating Profit- Total       | -127.51                                 | 252.52      | 1,093.41    |
| % Net Total Operating Profit of Total NOR     | -1.29                                   | 4.53        | 1.45        |
| % Change in Total Excess Profit               | -108.81                                 | 34.04       | 177.63      |
| % Total Excess Profit of Total Revenue        | -0.38                                   | 4.24        | 3.48        |

FISCAL YEAR 2011 TO 2013 Page 42

UM Saint Joseph June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 337,661,500 354,785,600 50,839,541 48,931,087 362,195,000 Regulated Services Unregulated Services 47,028,886 TOTAL 388,501,041 403,716,687 409,223,886 Net Patient Revenue (NPR): 251,556,991 286,710,810 24,022,541 23,504,013 275,579,532 310,214,823 293,912,806 Regulated Services Unregulated Services 23,093,568 317,006,374 TOTAL Other Operating Revenue: 135,501 389,513 Regulated Services 490,972 5,934,776 5,721,239 Unregulated Services 8,677,499 8,813,000 TOTAL 6,324,288 6,212,211 Net Operating Revenue (NOR) 251,692,492 287,100,323 294,403,778 Regulated Services 32,700,040 284,392,532 29,438,788 Unegulated Services 28,814,807 316,539,111 323,218,585 Total Total Operating Expenses: 293,587,390 284,063,416 286,684,281 Regulated Services 344,709,199 350,245,000 347,676,334 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 24,887 25,988 26.720 28,634 29,571 Total 30,190 NPR per EIPA : 10,107.98 11,032.61 Regulated Services 10,999.57 Total 9,624.19 10,490.43 10,500.42 NOR per EIPA : Regulated Services 10,113.43 11,047.60 11,017.95 Total 9,931.97 10,704.30 10,706.19 Operating Expenses per EIPA : Regulated Services 11,414.14 11,031.59 10,987.39 Total 12,231.77 11,656.92 11,516.32 Net Operating Profit (Loss): -32,370,924 416,042 Regulated Services 816,389 -33,481,543 -28,586,130 -25,274,138 Unequlated Services Total -65,852,468 -28,170,088 -24,457,749 3,763,186 3,763,182 Total Non-Operating Profit(Loss): -6,660,000 8,418,345 5,113,000 8,418,345 Non-Operating Revenue Non-Operating Expenses 11,773,000 -4 0 Total Excess Profit -72,512,468 -24,406,902 -16,039,404 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated -8.38 0.30 1.40 % Change in NOR per EIPA - Regulated -8.46 % Change in Oper. Expense per EIPA- Regulated 3.47 % Change in Net Operating Profit- Regulated -7,880.68 0.27 1.52 0.40 3.73 -49.04 -88.96 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit- Total 0.14 -15.18 -8.90 -52.17 -7.62 -12.86 0.14 0.28 -133.77 -38.05 % Net Total Operating Profit of Total NOR -23.16 -7.57 -197.10 -52.17 -30.69 % Change in Total Excess Profit % Total Excess Profit of Total Revenue -25.05 -7.62 -4.84

FISCAL YEAR 2011 TO 2013 Page 43

UM Shore Medical Chestertown

| FISCAL YEAR ENDING  | June 2013   | June 2012              | June 2011      |
|---|-------------|------------------------|----------------|
| Gross Patient Revenue:  |             |                        |                |
| Regulated Services  | 62,791,800  | 65,051,700             | 62,310,300     |
| Unregulated Services  | 3,590,997   | 3,579,369              | 2,877,368      |
| TOTAL   | 66,382,797  | 68,631,069             | 65,187,668     |
| Net Patient Revenue (NPR):  |             | , ,                    | , ,            |
| Regulated Services  | 48,143,539  | 49,528,431             | 51,340,374     |
| Unregulated Services  | 3,231,997   | 2,157,309              | 1,704,749      |
| TOTAL   | 51,375,536  | 51,685,740             | 53,045,123     |
| Other Operating Revenue:  |             | , ,                    | , ,            |
| Regulated Services  | 80,723      | 204,497                | 208,861        |
| Unregulated Services  | 223,432     | 251,867                | 289,153        |
| TOTAL   | 304,155     | 456,364                | 498,014        |
| Net Operating Revenue (NOR)   | ,           | ·                      | ,              |
| Regulated Services  | 48,224,262  | 49,732,928             | 51,549,234     |
| Unegulated Services   | 3,455,429   | 2,409,176              | 1,993,902      |
| Total   | 51,679,691  | 52,142,104             | 53,543,137     |
| Total Operating Expenses:   | -, -, -, -, | ,,                     | ,,             |
| Regulated Services  | 46,820,546  | 50,318,541             | 49,886,918     |
| Total   | 51,865,507  | 54,293,956             | 53,012,104     |
| Equivalent Inpatient ADMs(EIPA):  | 01/000/00/  | 31,233,330             | 33,012,101     |
| Regulated Services  | 4,695       | 5 <b>,</b> 527         | 5,495          |
| Total   | 4,841       | 5,703                  | 5 <b>,</b> 631 |
| NPR per EIPA:   | 4,041       | 3,703                  | 3,031          |
| Regulated Services  | 10,254.50   | 8,960.38               | 9,343.83       |
| Total   | 10,612.59   | 9,063.17               | 9,420.48       |
| NOR per EIPA :  | 10,012.33   | 3,003.17               | 7,420.40       |
| Regulated Services  | 10,271.70   | 8,997.38               | 9,381.84       |
| Total   | 10,271.70   | 9,143.20               | 9,508.92       |
| Operating Expenses per EIPA:  | 10,073.42   | 9,143.20               | 9,300.92       |
| Regulated Services  | 9,972.71    | 9,103.32               | 9,079.30       |
| Total   | 10,713.80   | 9,520.53               | 9,414.61       |
| Net Operating Profit(Loss):   | 10,713.00   | 9,320.33               | 9,414.01       |
| Regulated Services  | 1 402 716   | E9E 613                | 1,662,317      |
| Unequiated Services   | 1,403,716   | -585,613<br>-1,566,239 |                |
| Total   | -1,589,533  |                        | -1,131,284     |
| IOLdI   | -185,817    | -2,151,852             | 531,033        |
| Total Non-Operating Profit (Loss):  | 1,251,802   | 204,000                | 1,561,894      |
| Non-Operating Revenue   | 1,251,802   | 602,016                | 1,618,790      |
|   | 1,231,602   | ·                      | 56,896         |
| Non-Operating Expenses  | U           | 398,016                | 50,890         |
| Total Excess Profit   | 1,065,985   | -1,947,852             | 2,092,927      |
| % Change in NPR per EIPA - Regulated                                      | 14.44       | -4.10                  | 17.00          |
| % Change in NOR per EIPA - Regulated % Change in NOR per EIPA - Regulated | 14.44       | -4.10<br>-4.10         | 16.85          |
| -   |             | 0.26                   |                |
| % Change in Oper. Expense per EIPA- Regulated                             |             |                        | 13.42          |
| % Change in Net Operating Profit- Regulated                               | 339.70      | -135.23                | 973.00         |
| % Net Operating Profit of Regulated NOR                                   | 2.91        | -1.18                  | 3.22           |
| % Change in Net Operating Profit - Total                                  | 91.36       | -505.22                | 131.72         |
| % Net Total Operating Profit of Total NOR                                 | -0.36       | -303.22<br>-4.13       | 0.99           |
| % Change in Total Excess Profit   | 154.73      | -193.07                | 303.59         |
| % Total Excess Profit of Total Revenue                                    | 2.01        |                        |                |
| o local Excess Fiolic of Total Revenue                                    | 2.01        | -3.69                  | 3.79           |

FISCAL YEAR 2011 TO 2013 Page 44

UM Shore Medical Dorchester

|   | June 2013        | June 2012      | June 2011  |
|---|------------------|----------------|------------|
| Gross Patient Revenue:                        |                  |                |            |
| Regulated Services                            | 59,897,900       | 59,359,900     | 56,094,100 |
| Unregulated Services                          | 3,250,913        | 2,472,867      | 1,587,378  |
| TOTAL   | 63,148,813       | 61,832,767     | 57,681,478 |
| Net Patient Revenue (NPR):                    | , ,              | , ,            |            |
| Regulated Services                            | 46,893,694       | 47,614,371     | 47,446,616 |
| Unregulated Services                          | 1,296,834        | 734,338        | 613,466    |
| TOTAL   | 48,190,528       | 48,348,709     | 48,060,082 |
| Other Operating Revenue:                      | , ,              | , ,            |            |
| Regulated Services                            | 113,804          | 222,340        | 371,076    |
| Unregulated Services                          | 279,429          | 262,525        | 301,145    |
| TOTAL   | 393 <b>,</b> 233 | 484,865        | 672,221    |
| Net Operating Revenue (NOR)                   | ,                | ,              | ,          |
| Regulated Services                            | 47,007,498       | 47,836,711     | 47,817,692 |
| Unequlated Services                           | 1,576,264        | 996,863        | 914,611    |
| Total   | 48,583,761       | 48,833,574     | 48,732,303 |
| Total Operating Expenses:                     | 10,000,701       | 10,000,01      | 10,702,000 |
| Regulated Services                            | 38,660,406       | 40,439,854     | 41,944,947 |
| Total   | 42,329,887       | 43,070,521     | 44,051,259 |
| Equivalent Inpatient ADMs(EIPA):              | 12,323,007       | 43,070,321     | 11,031,233 |
| Regulated Services                            | 5,867            | 5,903          | 6,169      |
| Total   | 6 <b>,</b> 186   | 6 <b>,</b> 149 | 6,344      |
| NPR per EIPA :                                | 0,100            | 0,149          | 0,344      |
| Regulated Services                            | 7,992.59         | 8,066.34       | 7,691.07   |
| Total   | 7,790.79         | 7,863.18       | 7,576.12   |
|   | 7,190.19         | 7,003.10       | 7,370.12   |
| NOR per EIPA :                                | 0 011 00         | 0 104 01       | 7 751 00   |
| Regulated Services                            | 8,011.99         | 8,104.01       | 7,751.22   |
| Total   | 7,854.36         | 7,942.03       | 7,682.09   |
| Operating Expenses per EIPA:                  | 6 500 21         | 6 050 01       | 6 700 05   |
| Regulated Services                            | 6,589.31         | 6,850.91       | 6,799.25   |
| Total   | 6,843.32         | 7,004.76       | 6,944.17   |
| Net Operating Profit(Loss):                   | 0 045 004        |                | 5 050 545  |
| Regulated Services                            | 8,347,091        | 7,396,857      | 5,872,745  |
| Unegulated Services                           | -2,093,218       | -1,633,805     | -1,191,701 |
| Total   | 6,253,874        | 5,763,053      | 4,681,044  |
| Total Non-Operating Profit(Loss):             | 376 <b>,</b> 979 | -186,965       | 671,304    |
| Non-Operating Revenue                         | 376 <b>,</b> 979 | -186,965       | 671,304    |
| Non-Operating Expenses                        | 0                | 0              | 0,1,301    |
| Non operating Expenses                        | Ŭ                | · ·            | · ·        |
| Total Excess Profit                           | 6,630,853        | 5,576,088      | 5,352,348  |
| % Change in NPR per EIPA - Regulated          | _0 01            | 4.88           | 7.01       |
| <u> </u>                                      | -0.91<br>-1.14   | 4.88           | 6.18       |
| % Change in Oper Eypanse per EIPA - Regulated | -1.14<br>-3.82   |                | 0.50       |
| % Change in Not Operating Profit- Regulated   |                  | 0.76           |            |
| % Change in Net Operating Profit- Regulated   | 12.85            | 25.95          | 76.48      |
| % Net Operating Profit of Regulated NOR       | 17.76            | 15.46          | 12.28      |
| % Change in Net Operating Profit- Total       | 8.52             | 23.11          | 187.35     |
| % Net Total Operating Profit of Total NOR     | 12.87            | 11.80          | 9.61       |
| % Change in Total Excess Profit               | 18.92            | 4.18           | 218.21     |
|   |                  |                |            |

UM Shore Medical Easton June 2013 June 2012 FISCAL YEAR ENDING June 2011 -----Gross Patient Revenue: 186,358,600 184,647,500 39,880,874 37,070,671 173,171,500 Regulated Services Unregulated Services 33.489.644 TOTAL 226,239,474 221,718,171 206,661,144 Net Patient Revenue (NPR): 145,233,736 13,110,959 
 149,505,473
 152,889,603

 14,312,219
 13,326,855

 163,217,602
 166,216,459
 Regulated Services Unregulated Services 166,216,458 158,344,695 TOTAL 163,817,692 Other Operating Revenue: 3,652,293 Regulated Services 918,482 4,036,480 1,650,793 1,421,491 Unregulated Services 934,678 2,569,275 4,586,971 5,457,971 TOTAL Net Operating Revenue (NOR) 15,963,011 166,386,967 150,423,955 Regulated Services 156,541,896 149,270,216 14,261,533 Unegulated Services 14,532,450 170,803,429 163,802,666 Total Total Operating Expenses: 141,357,659 140,221,608 137,324,774 Regulated Services 156,018,117 155,789,668 154,561,476 Total Equivalent Inpatient ADMs (EIPA): Regulated Services 15,530 16,087 16,228 19,316 19,366 18,854 Total NPR per EIPA : Regulated Services 9,626.79 9,504.11 8,949.77 Total 8,688.92 8,604.98 8,176.46 NOR per EIPA : 9,685.93 9,731.15 Regulated Services 9,198.51 Total 8,825.20 8,842.45 8,458.30 Operating Expenses per EIPA : Regulated Services 8,842.46 8,787.25 8,640.91 Total 8,275.23 8,065.19 7,981.11 Net Operating Profit (Loss): 13,099,182 Regulated Services 15,184,237 9,048,607 Unequlated Services -2,730,332 -170,476 192,582 Total 10,368,850 15,013,761 9,241,189 -1,952,423 -1,952,423 4,002,174 Total Non-Operating Profit(Loss): 9,777,820 4,002,174 9,777,820 Non-Operating Revenue Non-Operating Expenses 0 0 0 Total Excess Profit 14,371,024 13,061,338 19,019,010 % Change in NPR per EIPA - Regulated % Change in NOR per EIPA - Regulated 1.29 6.19 7.03 % Change in Net Operating Profit- Regulated -13.73 5.79 8.58 1.69 6.61 67.81 49.99 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit Total 8.71 9.70 6.06 62.47 8.79 -31.32 7.74 72.03 -30.94 6.23 5.64 91.88 10.03 % Change in Total Excess Profit % Total Excess Profit of Total Revenue 8.43 7.74 10.96

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UM Upper Chesapeake FISCAL YEAR ENDING December 2013 December 2012 December 2011 \_\_\_\_\_ \_\_\_\_\_ Gross Patient Revenue: 290,000,800 226,600 283,588,000 310,400 Regulated Services 259.833.100 273,900 Unregulated Services 283,898,400 TOTAL 290,227,400 260,107,000 Net Patient Revenue (NPR): 
 241,546,300
 237,245,612
 215,725,606

 121,000
 205,200
 182,900

 241,667,300
 237,450,812
 215,908,506
 Regulated Services Unregulated Services TOTAL Other Operating Revenue: 1,355,018 6,192,982 1,336,000 Regulated Services 2,938,400 2,403,000 2,642,600 Unregulated Services 3,739,000 TOTAL 5,581,000 7,548,000 Net Operating Revenue (NOR) 244,484,700 238,600,630 Regulated Services 217,061,606 6,398,182 2,763,600 Unegulated Services 2,585,900 247,248,300 244,998,812 219,647,506 Total Total Operating Expenses: 190,492,953 220,046,741 217,111,969 Regulated Services 228,970,300 225,852,000 198,755,260 Total Equivalent Inpatient ADMs(EIPA): Regulated Services 26,153 25,594 23.305 25,622 Total 26,174 23,330 NPR per EIPA : Regulated Services 9,235.81 9,269.51 9,256.60 Total 9,233.23 9,267.39 9,254.69 NOR per EIPA : 9,348.17 Regulated Services 9,322.46 9,313.93 Total 9,446.46 9,561.98 9,414.96 Operating Expenses per EIPA: Regulated Services 8,413.75 8,482.86 8,173.89 Total 8,748.12 8,814.70 8,519.44 Net Operating Profit (Loss): 24,437,959 Regulated Services 21,488,661 26,568,653 -6,159,959 Unequlated Services -2,341,849 -5,676,407 Total 18,278,000 19,146,812 20,892,246 Total Non-Operating Profit(Loss): 4,122,000 -3,602,000 -11,775,000 4,122,000 0 Non-Operating Revenue 471,000 0 4,073,000 11,775,000 Non-Operating Expenses 9,117,246 Total Excess Profit 22,400,000 15,544,812 % Change in NPR per EIPA - Regulated -0.36 0.14 15.22 % Change in NOR per EIPA - Regulated 0.28 0.09 15.37 % Change in Oper. Expense per EIPA- Regulated % Change in Net Operating Profit- Regulated -0.81 3.78 10.31 13.72 -19.12 70.46 % Net Operating Profit of Regulated NOR 10.00 9.01 12.24 % Change in Net Operating Profit- Total -4.54 -8.35 92.80 7.39 7.82 % Net Total Operating Profit of Total NOR 9.51 44.10 70.50 -16.06 % Change in Total Excess Profit 6.33 8.91 % Total Excess Profit of Total Revenue 4.15

FISCAL YEAR 2011 TO 2013 Page 47

Union Hospital of Cecil County

|   | June 2013                               | June 2012                               | June 2011   |
|---|---|---|-------------|
| Gross Patient Revenue:                        |   |   |             |
| Regulated Services                            | 153,372,900                             | 148,428,400                             | 137,717,900 |
| Unregulated Services                          | 35,956,700                              | 36,898,300                              | 33,392,400  |
| TOTAL   | 189,329,600                             | 185,326,700                             | 171,110,300 |
| Net Patient Revenue (NPR):                    |   |   |             |
| Regulated Services                            | 125,947,900                             | 121,323,300                             | 113,936,800 |
| Unregulated Services                          | 15,230,700                              | 15,504,200                              | 13,922,700  |
| TOTAL   | 141,178,600                             | 136,827,500                             | 127,859,500 |
| Other Operating Revenue:                      |   |   |             |
| Regulated Services                            | 2,787,800                               | 618,900                                 | 829,400     |
| Unregulated Services                          | 2,087,100                               | 1,916,900                               | 1,882,900   |
| TOTAL   | 4,874,900                               | 2,535,800                               | 2,712,300   |
| Net Operating Revenue (NOR)                   |   |   |             |
| Regulated Services                            | 128,735,700                             | 121,942,200                             | 114,766,200 |
| Unequlated Services                           | 17,317,800                              | 17,421,100                              | 15,805,600  |
| Total   | 146,053,500                             | 139,363,300                             | 130,571,800 |
| Total Operating Expenses:                     |   |   |             |
| Regulated Services                            | 112,982,000                             | 106,988,700                             | 102,914,000 |
| Total   | 140,941,500                             | 134,374,600                             | 126,141,700 |
| Equivalent Inpatient ADMs(EIPA):              | , | , | ., ,        |
| Regulated Services                            | 12,828                                  | 13,309                                  | 13,899      |
| Total   | 15,834                                  | 16,616                                  | 17,267      |
| NPR per EIPA :                                | ,                                       |   | ,           |
| Regulated Services                            | 9,818.47                                | 9,115.61                                | 8,197.34    |
| Total   | 8,916.11                                | 8,234.81                                | 7,404.65    |
| NOR per EIPA :                                | .,                                      | ,                                       | ,           |
| Regulated Services                            | 10,035.80                               | 9,162.11                                | 8,257.01    |
| Total   | 9,223.98                                | 8,387.42                                | 7,561.73    |
| Operating Expenses per EIPA :                 | ,                                       | ,                                       | ,           |
| Regulated Services                            | 8,807.70                                | 8,038.58                                | 7,404.29    |
| Total   | 8,901.14                                | 8,087.18                                | 7,305.17    |
| Net Operating Profit (Loss):                  | •                                       | •                                       | •           |
| Regulated Services                            | 15,753,700                              | 14,953,500                              | 11,852,200  |
| Unequlated Services                           | -10,641,700                             | -9,964,800                              | -7,422,100  |
| Total   | 5,112,000                               | 4,988,700                               | 4,430,100   |
|   | , | , ,                                     | ,,          |
| Total Non-Operating Profit(Loss):             | 4,169,500                               | -732,300                                | 6,581,100   |
| Non-Operating Revenue                         | 4,771,900                               | -344,500                                | 6,766,700   |
| Non-Operating Expenses                        | 602,400                                 | 387,800                                 | 185,600     |
| non operating impenets                        | 002,100                                 | 227,222                                 | 200,000     |
| Total Excess Profit                           | 9,281,500                               | 4,256,400                               | 11,011,200  |
| % Change in NPR per EIPA - Regulated          | 7.71                                    | 11.20                                   | 19.46       |
| % Change in NOR per EIPA - Regulated          | 9.54                                    | 10.96                                   | 18.70       |
| % Change in Oper. Expense per EIPA- Regulated | 9.57                                    | 8.57                                    | 10.17       |
| % Change in Net Operating Profit- Regulated   | 5.35                                    | 26.17                                   | 230.25      |
| % Net Operating Profit of Regulated NOR       | 12.24                                   | 12.26                                   | 10.33       |
| % Change in Net Operating Profit- Total       | 2.47                                    | 12.61                                   | 322.09      |
| % Net Total Operating Profit of Total NOR     | 3.50                                    | 3.58                                    | 3.39        |
| % Change in Total Excess Profit               | 118.06                                  | -61.34                                  | 244.20      |
| % Total Excess Profit of Total Revenue        | 6.15                                    | 3.06                                    |             |

FISCAL YEAR 2011 TO 2013 Page 48

| University MIEMSS                             |                   |             |                |
|---|-------------------|-------------|----------------|
| FISCAL YEAR ENDING                            | June 2013         | June 2012   | June 2011      |
| Gross Patient Revenue:                        |                   |             |                |
| Regulated Services                            | 188,680,900       | 181,819,200 | 180,648,800    |
| Unregulated Services                          | 3,609,000         | 3,046,000   | 3,453,000      |
| TOTAL   | 192,289,900       | 184,865,200 | 184,101,800    |
| Net Patient Revenue (NPR):                    |                   |             |                |
| Regulated Services                            | 154,423,000       | 154,091,408 | 153,261,047    |
| Unregulated Services                          | 3,609,000         | 3,046,000   | 3,453,000      |
| TOTAL   | 158,032,000       | 157,137,408 | 156,714,047    |
| Other Operating Revenue:                      |                   |             |                |
| Regulated Services                            | 3,091,000         | 3,263,000   | 3,201,000      |
| Unregulated Services                          | 0                 | 0           | 0              |
| TOTAL   | 3,091,000         | 3,263,000   | 3,201,000      |
| Net Operating Revenue(NOR)                    |                   |             |                |
| Regulated Services                            | 157,514,000       | 157,354,408 | 156,462,047    |
| Unegulated Services                           | 3,609,000         | 3,046,000   | 3,453,000      |
| Total   | 161,123,000       | 160,400,408 | 159,915,047    |
| Total Operating Expenses:                     |                   |             |                |
| Regulated Services                            | 136,670,900       | 133,571,300 | 138,690,000    |
| Total   | 144,594,000       | 140,164,000 | 144,828,400    |
| Equivalent Inpatient ADMs (EIPA):             |                   |             |                |
| Regulated Services                            | 8,535             | 8,862       | 8,516          |
| Total   | 8,698             | 9,011       | 8 <b>,</b> 679 |
| NPR per EIPA :                                |                   |             |                |
| Regulated Services                            | 18,092.47         | 17,386.90   | 17,996.07      |
| Total   | 18,167.80         | 17,438.45   | 18,056.39      |
| NOR per EIPA :                                |                   |             |                |
| Regulated Services                            | 18,454.62         | 17,755.08   | 18,371.94      |
| Total   | 18,523.15         | 17,800.57   | 18,425.21      |
| Operating Expenses per EIPA:                  |                   |             |                |
| Regulated Services                            | 16,012.60         | 15,071.52   | 16,285.13      |
| Total   | 16,622.93         | 15,554.82   | 16,686.94      |
| Net Operating Profit(Loss):                   |                   |             |                |
| Regulated Services                            | 20,843,100        | 23,783,108  | 17,772,047     |
| Unegulated Services                           | -4,314,100        | -3,546,700  | -2,685,400     |
| Total   | 16,529,000        | 20,236,408  | 15,086,647     |
| Total Non-Operating Profit(Loss):             | 1,500,000         | 1,500,000   | 1,966,000      |
| Non-Operating Revenue                         | 791,450           | 1,500,000   | 1,966,000      |
| Non-Operating Expenses                        | -708 <b>,</b> 550 | 0           | 0              |
| Total Excess Profit                           | 18,029,000        | 21,736,408  | 17,052,647     |
| % Change in NPR per EIPA - Regulated          | 4.06              | -3.39       | 5.49           |
| % Change in NOR per EIPA - Regulated          | 3.94              | -3.36       | 5.30           |
| % Change in Oper. Expense per EIPA- Regulated | 6.24              | -7.45       | -4.01          |
| % Change in Net Operating Profit- Regulated   | -12.36            | 33.82       | 350.51         |
| % Net Operating Profit of Regulated NOR       | 13.23             | 15.11       | 11.36          |
| % Change in Net Operating Profit- Total       | -18.32            | 34.13       | 5,715.90       |
| % Net Total Operating Profit of Total NOR     | 10.26             | 12.62       | 9.43           |
| % Change in Total Excess Profit               | -17.06            | 27.47       | 904.66         |
| % Total Excess Profit of Total Revenue        | 11.13             | 13.43       | 10.53          |

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University UMCC June 2012 FISCAL YEAR ENDING June 2011 Gross Patient Revenue: 59,320,800 Regulated Services 0 50,120,400 Unregulated Services 0 0 59,320,800 TOTAL Ω 50,120,400 Net Patient Revenue (NPR): 44,600,287 0 51,737,776 Regulated Services Unregulated Services 0 0 51,737,776 TOTAL 44,600,287 Other Operating Revenue: Regulated Services Ω 94,000 105,000 Unregulated Services 0 0 105,000 TOTAL Ω 94,000 Net Operating Revenue (NOR) 51,831,776 Regulated Services 0 44,705,287 0 Unegulated Services 0 0 51,831,776 44,705,287 Total Total Operating Expenses: 57,727,800 55,014,937 0 Regulated Services 0 58,704,000 56,140,037 Total Equivalent Inpatient ADMs(EIPA): Regulated Services 0 3,415 3,236 3,415 3,236 Total Ω NPR per EIPA : 0.00 Regulated Services 15,151.87 13,782.68 Total 0.00 15,151.87 13,782.68 NOR per EIPA : 0.00 15,179.39 Regulated Services 13,815.13 Total 0.00 15,179.39 13,815.13 Operating Expenses per EIPA : Regulated Services 0.00 16,906.10 17,001.09 Total 0.00 17,191.99 17,348.78 Net Operating Profit (Loss): -5,896,024 -10,309,650 Regulated Services Ω 0 -976,200 Unequlated Services -1,125,100 0 Total -6,872,224 -11,434,750 349,202 Ω Total Non-Operating Profit (Loss): 138,758 0 335,000 806,000 Non-Operating Revenue 0 Non-Operating Expenses -14,202 667,242 Total Excess Profit 0 -6,523,022 -11,295,992 % Change in NPR per EIPA - Regulated -100.00 9.93 -21.56 % Change in Not Operating Profit - Regulated -100.00
% Change in Net Operating Profit - Regulated 100.00 9.88 -21.72 -0.56 -33.47 42.81 44.97 % Net Operating Profit of Regulated NOR % Change in Net Operating Profit - Total -11.38 39.90 0.00 -23.06 0.00 100.00 0.00 9.17 0.00 -13.26 -25.58 % Change in Total Excess Profit 100.00 42.25 4.13 -12.50 % Total Excess Profit of Total Revenue 0.00 -24.82

FISCAL YEAR 2011 TO 2013 Page 50

University of Maryland Medical Center

| FISCAL YEAR ENDING                            | June 2013     | June 2012     | June 2011     |
|---|---------------|---------------|---------------|
| Gross Patient Revenue:                        |               |               |               |
| Regulated Services                            | 1,241,601,500 | 1,179,258,000 | 1,113,137,000 |
| Unregulated Services                          | 11,074,000    | 11,002,797    | 10,663,168    |
| TOTAL   | 1,252,675,500 | 1,190,260,797 | 1,123,800,168 |
| Net Patient Revenue (NPR):                    | _,,           | _///          | _,,           |
| Regulated Services                            | 1,068,680,949 | 1,016,430,615 | 961,486,655   |
| Unregulated Services                          | 10,489,051    | 10,714,232    | 10,011,558    |
| TOTAL   | 1,079,170,000 | 1,027,144,847 | 971,498,213   |
| Other Operating Revenue:                      |               |               | , ,           |
| Regulated Services                            | 36,092,760    | 13,102,329    | 13,823,963    |
| Unregulated Services                          | 43,072,240    | 38,305,671    | 36,846,037    |
| TOTAL   | 79,165,000    | 51,408,000    | 50,670,000    |
| Net Operating Revenue (NOR)                   |               |               |               |
| Regulated Services                            | 1,104,773,709 | 1,029,532,944 | 975,310,618   |
| Unequlated Services                           | 53,561,291    | 49,019,904    | 46,857,596    |
| Total   | 1,158,335,000 | 1,078,552,847 | 1,022,168,213 |
| Total Operating Expenses:                     |               |               |               |
| Regulated Services                            | 1,054,664,631 | 938,351,058   | 883,383,327   |
| Total   | 1,123,809,000 | 1,019,533,500 | 946,953,900   |
| Equivalent Inpatient ADMs (EIPA):             |               |               | , ,           |
| Regulated Services                            | 38,517        | 37,591        | 39,823        |
| Total   | 38,861        | 37,942        | 40,204        |
| NPR per EIPA :                                | •             | •             | •             |
| Regulated Services                            | 27,745.59     | 27,039.07     | 24,144.00     |
| Total   | 27,770.22     | 27,071.50     | 24,163.92     |
| NOR per EIPA :                                | ·             | ·             | •             |
| Regulated Services                            | 28,682.64     | 27,387.61     | 24,491.13     |
| Total   | 29,807.37     | 28,426.41     | 25,424.23     |
| Operating Expenses per EIPA :                 |               |               |               |
| Regulated Services                            | 27,381.69     | 24,962.00     | 22,182.73     |
| Total   | 28,918.92     | 26,870.90     | 23,553.43     |
| Net Operating Profit (Loss):                  |               |               |               |
| Regulated Services                            | 50,109,078    | 91,181,886    | 91,927,290    |
| Unegulated Services                           | -15,583,078   | -32,162,539   | -16,712,977   |
| Total   | 34,526,000    | 59,019,347    | 75,214,313    |
| Total Non-Operating Profit(Loss):             | 90,290,000    | -114,569,797  | 61,751,700    |
| Non-Operating Revenue                         | 90,290,000    | 0             | 58,857,000    |
| Non-Operating Expenses                        | 0             | 114,569,797   | -2,894,700    |
| Total Excess Profit                           | 124,816,000   | -55,550,450   | 136,966,013   |
| % Change in NPR per EIPA - Regulated          | 2.61          | 11.99         | 4.28          |
| % Change in NOR per EIPA - Regulated          | 4.73          | 11.83         | 3.98          |
| % Change in Oper. Expense per EIPA- Regulated |               | 12.53         | 4.81          |
| % Change in Net Operating Profit- Regulated   | -45.04        | -0.81         | 1.94          |
| % Net Operating Profit of Regulated NOR       | 4.54          | 8.86          | 9.43          |
| % Change in Net Operating Profit- Total       | -41.50        | -21.53        | 4.19          |
| % Net Total Operating Profit of Total NOR     | 2.98          | 5.47          | 7.36          |
| % Change in Total Excess Profit               | 324.69        | -140.56       | 180.05        |
| % Total Excess Profit of Total Revenue        | 10.00         | -5.15         | 12.67         |

FISCAL YEAR 2011 TO 2013 Page 51

Washington Adventist Hospital

| FISCAL YEAR ENDING                            | December 2013                           | December 2012                           | December 2011     |  |
|---|---|---|-------------------|--|
| Gross Patient Revenue:                        |   |   |                   |  |
| Regulated Services                            | 245,900,400                             | 260,716,100                             | 270,695,934       |  |
| Unregulated Services                          | 23,951                                  | 685,558                                 | 574,096           |  |
| TOTAL   | 245,924,351                             | 261,401,658                             | 271,270,030       |  |
| Net Patient Revenue (NPR):                    | , | , | , ,,,,,,,,        |  |
| Regulated Services                            | 196,111,014                             | 203,900,463                             | 219,464,572       |  |
| Unregulated Services                          | 23,399                                  | 682,387                                 | 569,563           |  |
| TOTAL   | 196,134,413                             | 204,582,850                             | 220,034,135       |  |
| Other Operating Revenue:                      | ,                                       | , | .,,               |  |
| Regulated Services                            | 3,888,835                               | 2,588,088                               | 2,648,701         |  |
| Unregulated Services                          | 2,651,790                               | 3,107,623                               | 2,316,834         |  |
| TOTAL   | 6,540,625                               | 5,695,711                               | 4,965,535         |  |
| Net Operating Revenue (NOR)                   | 0,010,010                               | 2, 22 2, 122                            | -,,               |  |
| Regulated Services                            | 199,999,849                             | 206,488,551                             | 222,113,273       |  |
| Unequlated Services                           | 2,675,189                               | 3,790,010                               | 2,886,397         |  |
| Total   | 202,675,038                             | 210,278,561                             | 224,999,670       |  |
| Total Operating Expenses:                     | 202,070,000                             | 210,270,001                             | 221,333,010       |  |
| Regulated Services                            | 199,029,900                             | 203,178,114                             | 218,674,356       |  |
| Total   | 213,396,004                             | 216,661,910                             | 222,513,029       |  |
| Equivalent Inpatient ADMs(EIPA):              | 213,330,004                             | 210,001,910                             | 222,313,023       |  |
| Regulated Services                            | 18,392                                  | 19,124                                  | 19,309            |  |
| Total   | 18,394                                  | 19,175                                  | 19,303            |  |
| NPR per EIPA:                                 | 10,394                                  | 19,175                                  | 19,321            |  |
| Regulated Services                            | 10,662.57                               | 10,661.77                               | 11,365.70         |  |
| Total   | 10,662.84                               | 10,669.39                               | 11,388.47         |  |
| NOR per EIPA :                                | 10,002.04                               | 10,669.39                               | 11,300.47         |  |
| <del>-</del>                                  | 10 074 01                               | 10 707 10                               | 11 500 07         |  |
| Regulated Services<br>Total                   | 10,874.01                               | 10,797.10                               | 11,502.87         |  |
|   | 11,018.42                               | 10,966.44                               | 11,645.48         |  |
| Operating Expenses per EIPA:                  | 10 001 07                               | 10 604 00                               | 11 204 77         |  |
| Regulated Services<br>Total                   | 10,821.27                               | 10,624.00                               | 11,324.77         |  |
|   | 11,601.27                               | 11,299.34                               | 11,516.78         |  |
| Net Operating Profit(Loss):                   | 060 040                                 | 2 210 427                               | 2 420 017         |  |
| Regulated Services                            | 969,949                                 | 3,310,437                               | 3,438,917         |  |
| Unegulated Services                           | -11,690,915                             | -9,693,786                              | -952 <b>,</b> 276 |  |
| Total   | -10,720,966                             | -6,383,349                              | 2,486,641         |  |
| Hala I Nan Oceanhian Bus Cit (Tasa)           | 1 500 711                               | 1 010 074                               | 407.004           |  |
| Total Non-Operating Profit (Loss):            | -1,509,711                              | -1,012,274                              | -427,994          |  |
| Non-Operating Revenue                         | -1,509,711                              | -506,403                                | -427,994          |  |
| Non-Operating Expenses                        | 0                                       | 505 <b>,</b> 871                        | 0                 |  |
| Total Excess Profit                           | -12,230,677                             | -7,395,623                              | 2,058,647         |  |
| O Change in MDD non HTD3 Day lated            | 0 01                                    | C 10                                    | 4 00              |  |
| % Change in NPR per EIPA - Regulated          | 0.01                                    | -6.19                                   | 4.00              |  |
| % Change in NOR per EIPA - Regulated          | 0.71                                    | -6.14                                   | 4.03              |  |
| % Change in Oper. Expense per EIPA- Regulated |   | -6.19                                   | 4.98              |  |
| % Change in Net Operating Profit- Regulated   | -70.70                                  | -3.74                                   | -38.17            |  |
| % Net Operating Profit of Regulated NOR       | 0.48                                    | 1.60                                    | 1.55              |  |
| % Change in Net Operating Profit - Total      | -67.95                                  | -356.71                                 | -38.72            |  |
| % Net Total Operating Profit of Total NOR     | -5.29                                   | -3.04                                   | 1.11              |  |
| % Change in Total Excess Profit               | -65.38                                  | -459.25                                 | -54.69            |  |
| % Total Excess Profit of Total Revenue        |   |   |                   |  |
| o local Excess Profit Of Total Revenue        | -6.08                                   | -3.53                                   | 0.92              |  |

FISCAL YEAR 2011 TO 2013 Page 52

Western Maryland Regional M. C.

| FISCAL YEAR ENDING                            | June 2013   | June 2012   | June 2011   |
|---|-------------|-------------|-------------|
| Gross Patient Revenue:                        |             |             |             |
| Regulated Services                            | 314,237,300 | 308,555,800 | 304,982,500 |
| Unregulated Services                          | 60,556,700  | 57,610,800  | 51,910,900  |
| TOTAL   | 374,794,000 | 366,166,600 | 356,893,400 |
| Net Patient Revenue (NPR):                    |             |             |             |
| Regulated Services                            | 253,404,600 | 239,944,900 | 247,155,600 |
| Unregulated Services                          | 37,853,500  | 43,571,300  | 38,269,700  |
| TOTAL   | 291,258,100 | 283,516,200 | 285,425,300 |
| Other Operating Revenue:                      |             |             |             |
| Regulated Services                            | 6,605,700   | 2,672,900   | 2,277,300   |
| Unregulated Services                          | 2,881,300   | 2,376,100   | 2,623,100   |
| TOTAL   | 9,487,000   | 5,049,000   | 4,900,400   |
| Net Operating Revenue (NOR)                   |             |             |             |
| Regulated Services                            | 260,010,300 | 242,617,800 | 249,432,900 |
| Unegulated Services                           | 40,734,800  | 45,947,400  | 40,892,800  |
| Total   | 300,745,100 | 288,565,200 | 290,325,700 |
| Total Operating Expenses:                     | , ,         | , ,         |             |
| Regulated Services                            | 230,006,375 | 240,958,708 | 234,036,619 |
| Total   | 289,875,700 | 298,432,900 | 287,495,800 |
| Equivalent Inpatient ADMs(EIPA):              |             |             |             |
| Regulated Services                            | 21,991      | 24,458      | 25,965      |
| Total   | 25,498      | 28,015      | 29,329      |
| NPR per EIPA:                                 | 20, 130     | 20,010      | 23,023      |
| Regulated Services                            | 11,523.11   | 9,810.36    | 9,518.94    |
| Total   | 11,422.59   | 10,120.15   | 9,731.76    |
| NOR per EIPA :                                | 11, 122.03  | 10,120.10   | 3,701.70    |
| Regulated Services                            | 11,823.50   | 9,919.64    | 9,606.65    |
| Total   | 11,794.66   | 10,300.38   | 9,898.84    |
| Operating Expenses per EIPA:                  | 11,731.00   | 10,000.00   | 3,030.01    |
| Regulated Services                            | 10,459.12   | 9,851.81    | 9,013.68    |
| Total   | 11,368.38   | 10,652.61   | 9,802.36    |
| Net Operating Profit(Loss):                   | 11,000.00   | 10,002.01   | 3,002.30    |
| Regulated Services                            | 30,003,925  | 1,659,092   | 15,396,281  |
| Unegulated Services                           | -19,134,525 | -11,526,792 | -12,566,381 |
| Total   | 10,869,400  | -9,867,700  | 2,829,900   |
| 10001   | 10,000,100  | 3,007,700   | 2,023,300   |
| Total Non-Operating Profit (Loss):            | 4,332,300   | 8,144,000   | 8,160,100   |
| Non-Operating Revenue                         | 4,332,300   | 8,144,000   | 8,160,100   |
| Non-Operating Expenses                        | 4,332,300   | 0,144,000   | 0,100,100   |
| Non-operating Expenses                        | U           | O           | 0           |
| Total Excess Profit                           | 15,201,700  | -1,723,700  | 10,990,000  |
| O Change in NDD now EID? Damilated            | 17 46       | 2.00        | 7 01        |
| % Change in NOR per EIPA - Regulated          | 17.46       | 3.06        | 7.91        |
| % Change in NOR per EIPA - Regulated          | 19.19       | 3.26        | 8.21        |
| % Change in Oper. Expense per EIPA- Regulated | 6.16        | 9.30        | 2.78        |
| % Change in Net Operating Profit- Regulated   | 1,708.45    | -89.22      | 436.99      |
| % Net Operating Profit of Regulated NOR       | 11.54       | 0.68        | 6.17        |
| % Change in Net Operating Profit- Total       | 210.15      | -448.69     | 156.48      |
| % Net Total Operating Profit of Total NOR     | 3.61        | -3.42       | 0.97        |
| % Change in Total Excess Profit               | 981.92      | -115.68     | 531.32      |
| % Total Excess Profit of Total Revenue        | 4.98        | -0.58       | 3.68        |

#### **ALL SPECIALTY HOSPITALS**

Operating Expenses per EIPA

Total Non-Operating Profit (Loss)

Net Operating Profit (Loss)

Total Excess Profits (Loss)

% Change in NPR per EIPA

% Change in Cost per EIPA

| FISCAL YEAR ENDING                      | YEAR 2013   | YEAR 2012    | YEAR 2011   |
|---|-------------|--------------|-------------|
| Gross Patient Revenue                   | 357,921,238 | 393,606,336  | 361,591,178 |
| Net Patient Revenue (NPR)               | 285,589,920 | 318,734,693  | 312,426,693 |
| Other Operating Revenue                 | 5,057,969   | 3,403,284    | 2,783,217   |
| Net Operating Revenue (NOR)             | 290,647,889 | 322,137,977  | 315,209,910 |
| Operating Expenses                      | 266,414,937 | 327,855,359  | 309,571,662 |
| Inpatient Admissions (IPAs)             | 18,115      | 18,982       | 17,040      |
| Equivalent Inpatient Admissions (EIPAs) | 20,489      | 20,867       | 18,741      |
| NPR per EIPA                            | 13,938.82   | 15,274.58    | 16,670.76   |
| Operating Expenses per EIPA             | 13,002.95   | 15,711.67    | 16,518.42   |
| Net Operating Profit (Loss)             | 24,232,952  | (5,717,382)  | 5,638,248   |
| Total Non-Operating Profit (Loss)       | 8,279,291   | (6,174,190)  | 6,684,342   |
| Total Excess Profits (Loss)             | 32,512,243  | (11,891,572) | 12,322,590  |
| % Change in NPR per EIPA                | (8.74)      | (8.38)       | 0.84        |
| % Change in Cost per EIPA               | (17.24)     | (4.88)       | 0.57        |
| Adventist Behavioral Health-Rockville   |             |              |             |
| FISCAL YEAR ENDING                      | YEAR 2013   | YEAR 2012    | YEAR 2011   |
| Gross Patient Revenue                   | 36,298,100  | 31,489,200   | 2,694,020   |
| Net Patient Revenue (NPR)               | 27,395,522  | 26,042,739   | 20,674,928  |
| Other Operating Revenue                 | 444,774     | 165,419      | 441,800     |
| Net Operating Revenue (NOR)             | 27,840,296  | 26,208,158   | 21,116,728  |
| Operating Expenses                      | 24,401,558  | 23,105,596   | 21,607,012  |
| Inpatient Admissions (IPAs)             | 2,705       | 2,738        | 2,515       |
| Equivalent Inpatient Admissions (EIPAs) | 2,958       | 3,028        | 2,833       |
| NPR per EIPA                            | 9,260.11    | 8,600.64     | 7,297.89    |

8,248.10

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(1,191,069)

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7.67

8.09

7,630.65

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(2,598,512)

504,050

17.85

0.05

7,626.90

(490,284)

(3,285,688)

(3,775,972)

17.26

8.84

#### Adventist Rehab Hospital of MD.

| FISCAL YEAR ENDING                      | YEAR 2013  | YEAR 2012  | YEAR 2011  |
|---|------------|------------|------------|
| Gross Patient Revenue                   | 59,348,989 | 51,233,400 | 46,328,071 |
| Net Patient Revenue (NPR)               | 32,969,459 | 28,199,348 | 27,408,865 |
| Other Operating Revenue                 | 360,155    | 186,348    | 251,896    |
| Net Operating Revenue (NOR)             | 33,329,614 | 28,385,696 | 27,660,761 |
| Operating Expenses                      | 33,160,136 | 29,121,717 | 27,960,206 |
| Inpatient Admissions (IPAs)             | 1,574      | 1,581      | 1,597      |
| Equivalent Inpatient Admissions (EIPAs) | 1,885      | 1,581      | 1,619      |
| NPR per EIPA                            | 17,490.43  | 17,836.40  | 16,929.50  |
| Operating Expenses per EIPA             | 17,591.58  | 18,419.81  | 17,270.05  |
| Net Operating Profit (Loss)             | 169,478    | (736,021)  | (299,445)  |
| Total Non-Operating Profit (Loss)       | 2,949,432  | 3,854,931  | 2,834,829  |
| Total Excess Profits (Loss)             | 3,118,910  | 3,118,910  | 2,535,384  |
| % Change in NPR per EIPA                | (1.94)     | 5.36       | 11.11      |
| % Change in Cost per EIPA               | (4.50)     | 6.66       | 8.20       |

#### **Brook Lane Health Services**

| FISCAL YEAR ENDING                      | YEAR 2013   | YEAR 2012   | YEAR 2011   |
|---|-------------|-------------|-------------|
| Gross Patient Revenue                   | 14,918,100  | 14,051,500  | 12,241,600  |
| Net Patient Revenue (NPR)               | 11,758,600  | 11,264,200  | 9,771,500   |
| Other Operating Revenue                 | 124,000     | 161,300     | 143,300     |
| Net Operating Revenue (NOR)             | 11,882,600  | 11,425,500  | 9,914,800   |
| Operating Expenses                      | 13,962,200  | 12,618,800  | 11,091,700  |
| Inpatient Admissions (IPAs)             | 1,775       | 1,973       | 1,694       |
| Equivalent Inpatient Admissions (EIPAs) | 1,906       | 2,100       | 1,805       |
| NPR per EIPA                            | 6,170.29    | 5,363.90    | 5,413.57    |
| Operating Expenses per EIPA             | 7,326.62    | 6,008.95    | 6,144.99    |
| Net Operating Profit (Loss)             | (2,079,600) | (1,193,300) | (1,176,900) |
| Total Non-Operating Profit (Loss)       | 2,586,800   | 2,674,000   | 2,591,000   |
| Total Excess Profits (Loss)             | 507,200     | 1,480,700   | 1,414,100   |
| % Change in NPR per EIPA                | 15.03       | (0.92)      | 3.31        |
| % Change in Cost per EIPA               | 21.93       | (2.21)      | 1.70        |

#### Adventist Behavioral Health - Eastern Shore

| FISCAL YEAR ENDING                      | YEAR 2013 | YEAR 2012 | YEAR 2011 |
|---|-----------|-----------|-----------|
| Gross Patient Revenue                   | 2,508,000 | 2,457,650 | 2,498,500 |
| Net Patient Revenue (NPR)               | 2,045,654 | 2,101,900 | 2,241,665 |
| Other Operating Revenue                 | 0         | 0         | 0         |
| Net Operating Revenue (NOR)             | 2,045,654 | 2,101,900 | 2,241,665 |
| Operating Expenses                      | 616,191   | 1,000,156 | 905,530   |
| Inpatient Admissions (IPAs)             | 271       | 304       | 342       |
| Equivalent Inpatient Admissions (EIPAs) | 271       | 304       | 342       |
| NPR per EIPA                            | 7,548.54  | 6,914.14  | 6,554.58  |
| Operating Expenses per EIPA             | 2,273.77  | 3,289.99  | 2,647.75  |
| Net Operating Profit (Loss)             | 1,429,463 | 1,101,744 | 1,336,135 |
| Total Non-Operating Profit (Loss)       | 0         | 0         | 0         |
| Total Excess Profits (Loss)             | 1,429,463 | 1,101,744 | 1,336,135 |
| % Change in NPR per EIPA                | 9.18      | 5.49      | (15.10)   |
| % Change in Cost per EIPA               | (30.89)   | 24.26     | (1.79)    |

#### Levindale Hospital

| FISCAL YEAR ENDING  | YEAR 2013   | YEAR 2012   | YEAR 2011  |
|---|-------------|-------------|------------|
| Gross Patient Revenue   | 53,610,200  | 52,498,900  | 57,501,400 |
| Net Patient Revenue (NPR)                                       | 48,264,286  | 49,039,494  | 47,973,225 |
| Other Operating Revenue   | 1,779,100   | 1,990,000   | 1,415,500  |
| Net Operating Revenue (NOR)                                     | 50,043,386  | 51,029,494  | 49,388,725 |
| Operating Expenses  | 44,401,061  | 43,340,924  | 47,759,942 |
| Inpatient Admissions (IPAs)                                     | 1,324       | 1,578       | 893        |
| Equivalent Inpatient Admissions (EIPAs)                         | 1,401       | 1,686       | 949        |
| NPR per EIPA  | 34,461.34   | 29,086.30   | 50,551.34  |
| Operating Expenses per EIPA                                     | 31,702.95   | 25,706.36   | 50,326.60  |
| Net Operating Profit (Loss)                                     | 5,642,325   | 7,688,570   | 1,628,783  |
| Total Non-Operating Profit (Loss)                               | (3,534,070) | (7,177,520) | (320,823)  |
| Total Excess Profits (Loss)                                     | 2,108,255   | 511,050     | 1,307,960  |
| % Change in NPR per EIPA  | 18.48       | (42.46)     | (34.57)    |
| % Change in Cost per EIPA * NOTE: FY 2005 Regulated Service Onl | 23.33<br>y  | (48.92)     | (30.64)    |

#### Mt. Washington Pediatric Hospital

| FISCAL YEAR ENDING                      | YEAR 2013   | YEAR 2012   | YEAR 2011  |
|---|-------------|-------------|------------|
| Gross Patient Revenue                   | 53,308,449  | 49,446,660  | 49,553,000 |
| Net Patient Revenue (NPR)               | 49,434,005  | 45,713,951  | 47,647,556 |
| Other Operating Revenue                 | 2,432,381   | 444,185     | 291,981    |
| Net Operating Revenue (NOR)             | 51,866,386  | 46,158,136  | 47,939,537 |
| Operating Expenses                      | 42,963,622  | 40,690,987  | 40,908,322 |
| Inpatient Admissions (IPAs)             | 790         | 691         | 727        |
| Equivalent Inpatient Admissions (EIPAs) | 1,312       | 897         | 912        |
| NPR per EIPA                            | 37,678.36   | 50,963.16   | 52,245.13  |
| Operating Expenses per EIPA             | 32,746.66   | 45,363.42   | 44,855.62  |
| Net Operating Profit (Loss)             | 8,902,764   | 5,467,149   | 7,031,215  |
| Total Non-Operating Profit (Loss)       | (1,320,561) | (3,419,720) | 2,662,266  |
| Total Excess Profits (Loss)             | 7,582,203   | 2,047,429   | 9,693,481  |
| % Change in NPR per EIPA                | (26.07)     | (2.45)      | (0.47)     |
| % Change in Cost per EIPA               | (27.81)     | 1.13        | (3.88)     |

#### **Sheppard Pratt Hospital**

| FISCAL YEAR ENDING                      | YEAR 2013   | YEAR 2012   | YEAR 2011   |
|---|-------------|-------------|-------------|
| Gross Patient Revenue                   | 137,929,400 | 140,136,100 | 126,921,400 |
| Net Patient Revenue (NPR)               | 113,722,394 | 111,243,237 | 103,073,206 |
| Other Operating Revenue                 | (82,441)    | 206,952     | 195,481     |
| Net Operating Revenue (NOR)             | 113,639,954 | 111,450,189 | 103,268,687 |
| Operating Expenses                      | 106,910,170 | 108,750,802 | 101,940,810 |
| Inpatient Admissions (IPAs)             | 9,676       | 9,389       | 8,294       |
| Equivalent Inpatient Admissions (EIPAs) | 10,756      | 10,392      | 9,151       |
| NPR per EIPA                            | 10,572.78   | 10,704.70   | 11,263.60   |
| Operating Expenses per EIPA             | 9,939.45    | 10,464.86   | 11,139.85   |
| Net Operating Profit (Loss)             | 6,729,784   | 2,699,387   | 1,327,877   |
| Total Non-Operating Profit (Loss)       | 8,788,759   | (41,437)    | 4,432,073   |
| Total Excess Profits (Loss)             | 15,518,543  | 2,657,950   | 5,759,950   |
| % Change in NPR per EIPA                | (1.23)      | (4.96)      | 7.01        |
| % Change in Cost per EIPA               | (5.02)      | (6.06)      | 6.48        |

#### St. Luke Institute

| FISCAL YEAR ENDING                      | YEAR | 2013 | YEAR 2012 | YEAR 2011   |
|---|------|------|-----------|-------------|
| Gross Patient Revenue                   |      | 0    | 6,213,526 | 6,066,087   |
| Net Patient Revenue (NPR)               |      | 0    | 6,171,824 | 5,486,648   |
| Other Operating Revenue                 |      | 0    | 249,127   | 57,729      |
| Net Operating Revenue (NOR)             |      | 0    | 6,420,951 | 5,544,377   |
| Operating Expenses                      |      | 0    | 7,420,561 | 7,075,807   |
| Inpatient Admissions (IPAs)             |      | 0    | 83        | 68          |
| Equivalent Inpatient Admissions (EIPAs) |      | 0    | 92        | 72          |
| NPR per EIPA                            |      | 0    | 67,085.04 | 76,203.44   |
| Operating Expenses per EIPA             |      | 0    | 80,658.27 | 98,275.10   |
| Net Operating Profit (Loss)             |      | 0    | (999,610) | (1,531,430) |
| Total Non-Operating Profit (Loss)       |      | 0    | 2,997,905 | (1,197,018) |
| Total Excess Profits (Loss)             |      | 0    | 1,998,295 | (2,728,448) |
| % Change in NPR per EIPA                |      |      | (11.97)   | 5.49        |
| % Change in Cost per EIPA               |      |      | (17.93)   | 1.31        |
| siversity Charielty Heavitel            |      |      |           |             |

#### **University Specialty Hospital**

| FISCAL YEAR ENDING                      | YEAR | 2013 | YEAR 2012    | YEAR 2011   |
|---|------|------|--------------|-------------|
| Gross Patient Revenue                   |      | 0    | 46,079,400   | 57,787,100  |
| Net Patient Revenue (NPR)               |      | 0    | 38,958,000   | 48,149,100  |
| Other Operating Revenue                 |      | 0    | (47)         | (14,470)    |
| Net Operating Revenue (NOR)             |      | 0    | 38,957,953   | 48,134,630  |
| Operating Expenses                      |      | 0    | 61,805,816   | 50,322,333  |
| Inpatient Admissions (IPAs)             |      | 0    | 645          | 910         |
| Equivalent Inpatient Admissions (EIPAs) |      | 0    | 787          | 1,058       |
| NPR per EIPA                            |      | 0    | 49,501.91    | 45,509.55   |
| Operating Expenses per EIPA             |      | 0    | 78,533.44    | 47,563.64   |
| Net Operating Profit (Loss)             |      | 0    | (22,847,863) | (2,187,703) |
| Total Non-Operating Profit (Loss)       |      | 0    | (2,463,837)  | (1,032,297) |
| Total Excess Profits (Loss)             |      | 0    | (25,311,700) | (3,220,000) |
| % Change in NPR per EIPA                |      |      | 8.77         | (8.87)      |
| % Change in Cost per EIPA               |      |      | 65.11        | (7.98)      |

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### CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-a REGULATED OPERATIONS Listed by Alphabetical Order

|                                      |                 |           | 2012                  |                     | 2013            |           |                       |                     |                 |
|--------------------------------------|-----------------|-----------|-----------------------|---------------------|-----------------|-----------|-----------------------|---------------------|-----------------|
| Hospital                             | Admis<br>-sions | EIPAs     | Operating<br>Expenses | Expense<br>per EIPA | Admis<br>-sions | EIPAs     | Operating<br>Expenses | Expense<br>per EIPA | %(\$)<br>Change |
| All Acute Hospitals                  | 638,274         | 1,024,332 | 11,649,000,119        | 11,372.29           | 616,184         | 1,025,305 | 12,044,797,691        | 11,747.52           | 3.30            |
| Anne Arundel Medical Center          | 28,014          | 46,016    | 421,842,523           | 9,167.26            | 28,142          | 49,059    | 436,200,149           | 8,891.37            | -3.01           |
| Atlantic General Hospital            | 3,054           | 7,616     | 69,630,609            | 9,142.09            | 3,086           | 7,929     | 73,821,246            | 9,310.86            | 1.85            |
| Bon Secours Hospital                 | 6,579           | 10,238    | 90,614,221            | 8,851.01            | 5,894           | 9,605     | 93,233,875            | 9,706.70            | 9.67            |
| Calvert Memorial Hospital            | 7,405           | 14,608    | 105,451,118           | 7,218.80            | 6,835           | 14,027    | 106,039,515           | 7,559.44            | 4.72            |
| Carroll County General Hospital      | 12,276          | 21,220    | 182,701,684           | 8,609.99            | 11,585          | 20,590    | 187,052,755           | 9,084.84            | 5.51            |
| Doctors Community Hospital           | 12,052          | 18,526    | 170,336,837           | 9,194.41            | 10,857          | 17,279    | 173,397,492           | 10,035.06           | 9.14            |
| Fort Washington Medical Center       | 2,185           | 5,727     | 37,600,240            | 6,565.97            | 2,306           | 5,547     | 37,851,168            | 6,824.10            | 3.93            |
| Frederick Memorial Hospital          | 19,107          | 31,289    | 263,435,625           | 8,419.39            | 17,954          | 31,256    | 263,988,130           | 8,445.90            | 0.31            |
| Garrett County Memorial Hospital     | 2,177           | 4,440     | 31,978,077            | 7,202.81            | 2,009           | 4,423     | 32,516,478            | 7,352.04            | 2.07            |
| Greater Baltimore Medical Center     | 18,386          | 34,455    | 339,031,966           | 9,839.77            | 17,180          | 35,580    | 330,512,612           | 9,289.23            | -5.60           |
| Holy Cross Hospital                  | 27,918          | 39,200    | 325,133,202           | 8,294.20            | 27,676          | 39,841    | 336,499,534           | 8,446.08            | 1.83            |
| Howard County General Hospital       | 15,680          | 25,220    | 210,259,612           | 8,337.11            | 16,001          | 26,183    | 214,010,558           | 8,173.68            | -1.96           |
| Johns Hopkins Bayview Medical Center | 21,903          | 35,261    | 453,372,164           | 12,857.62           | 21,497          | 35,676    | 480,902,619           | 13,479.78           | 4.84            |
| Johns Hopkins Hospital               | 47,047          | 72,575    | 1,560,026,965         | 21,495.44           | 48,261          | 77,249    | 1,757,360,894         | 22,749.24           | 5.83            |
| Laurel Regional Hospital             | 5,630           | 8,850     | 96,874,582            | 10,946.43           | 5,989           | 9,241     | 101,679,156           | 11,002.60           | 0.51            |
| McCready Hospital                    | 399             | 1,355     | 13,816,498            | 10,199.63           | 297             | 1,207     | 14,303,837            | 11,846.02           | 16.14           |
| MedStar Franklin Square              | 22,145          | 36,473    | 363,245,385           | 9,959.30            | 21,997          | 36,413    | 363,168,650           | 9,973.57            | 0.14            |
| MedStar Good Samaritan               | 14,948          | 22,529    | 232,260,097           | 10,309.57           | 13,416          | 21,687    | 230,253,466           | 10,616.94           | 2.98            |
| MedStar Harbor Hospital              | 10,096          | 14,942    | 166,965,434           | 11,173.92           | 8,581           | 13,861    | 157,878,796           | 11,390.25           | 1.94            |
| MedStar Montgomery General           | 9,247           | 15,804    | 124,575,881           | 7,882.42            | 8,615           | 16,059    | 128,574,908           | 8,006.62            | 1.58            |
| MedStar Saint Mary's Hospital        | 7,581           | 16,444    | 106,515,296           | 6,477.40            | 7,477           | 16,783    | 106,669,520           | 6,355.91            | -1.88           |
| MedStar Southern Maryland            | 15,272          | 23,657    | 193,980,843           | 8,199.71            | 16,421          | 25,971    | 222,142,014           | 8,553.35            | 4.31            |
| MedStar Union Memorial               | 14,914          | 23,916    | 311,843,852           | 13,038.95           | 14,044          | 23,497    | 311,635,984           | 13,262.57           | 1.72            |
| Mercy Medical Center                 | 16,740          | 32,987    | 372,534,729           | 11,293.47           | 16,473          | 33,615    | 386,407,071           | 11,495.20           | 1.79            |
| Meritus Medical Center               | 15,558          | 25,130    | 247,646,762           | 9,854.62            | 15,846          | 25,234    | 244,991,246           | 9,708.70            | -1.48           |

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### CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-a REGULATED OPERATIONS Listed by Alphabetical Order

|  |                 |        | 2012                  |                     |                 |        | 2013                  |                     |                 |
|--|-----------------|--------|-----------------------|---------------------|-----------------|--------|-----------------------|---------------------|-----------------|
| Hospital                                 | Admis<br>-sions | EIPAs  | Operating<br>Expenses | Expense<br>per EIPA | Admis<br>-sions | EIPAs  | Operating<br>Expenses | Expense<br>per EIPA | %(\$)<br>Change |
| Northwest Hospital Center                | 13,666          | 22,557 | 178,234,237           | 7,901.46            | 14,013          | 24,043 | 179,749,164           | 7,476.30            | -5.38           |
| Peninsula Regional Medical Center        | 19,139          | 31,130 | 309,515,853           | 9,942.79            | 17,915          | 31,095 | 315,285,076           | 10,139.56           | 1.98            |
| Prince Georges' Hospital Center          | 11,365          | 15,237 | 203,825,149           | 13,377.34           | 10,400          | 14,764 | 211,129,768           | 14,300.66           | 6.90            |
| Saint Agnes Hospital                     | 19,122          | 29,848 | 286,983,653           | 9,614.96            | 17,907          | 30,052 | 282,897,718           | 9,413.52            | -2.10           |
| Shady Grove Adventist Hospital           | 21,112          | 33,685 | 277,340,979           | 8,233.35            | 20,321          | 32,605 | 283,029,117           | 8,680.59            | 5.43            |
| Sinai Hospital of Baltimore              | 27,229          | 42,045 | 525,697,277           | 12,503.16           | 25,871          | 41,325 | 530,048,218           | 12,826.34           | 2.58            |
| Suburban Hospital                        | 14,172          | 20,973 | 216,882,253           | 10,341.00           | 13,210          | 20,337 | 218,871,188           | 10,762.02           | 4.07            |
| UM Baltimore Washington                  | 18,543          | 30,546 | 301,328,290           | 9,864.73            | 18,921          | 32,625 | 307,055,161           | 9,411.60            | -4.59           |
| UM Charles Regional Medical Center       | 7,083           | 12,406 | 94,890,378            | 7,648.61            | 7,717           | 14,264 | 100,889,258           | 7,073.05            | -7.53           |
| UM Harford Memorial Hospital             | 5,132           | 10,561 | 80,495,251            | 7,622.00            | 4,727           | 10,519 | 77,131,271            | 7,332.78            | -3.79           |
| UM Midtown                               | 8,870           | 13,404 | 144,339,647           | 10,768.50           | 7,527           | 11,991 | 159,502,922           | 13,301.95           | 23.53           |
| UM Rehabilitation & orthopedic Institute | 3,465           | 5,643  | 95,494,655            | 16,923.72           | 3,662           | 6,107  | 98,425,900            | 16,117.10           | -4.77           |
| UM Saint Joseph                          | 16,217          | 25,988 | 286,684,281           | 11,031.59           | 15,176          | 24,887 | 284,063,416           | 11,414.14           | 3.47            |
| UM Shore Medical Chestertown             | 2,666           | 5,527  | 50,318,541            | 9,103.32            | 2,217           | 4,695  | 46,820,546            | 9,972.71            | 9.55            |
| UM Shore Medical Dorchester              | 2,844           | 5,903  | 40,439,854            | 6,850.91            | 2,611           | 5,867  | 38,660,406            | 6,589.31            | -3.82           |
| UM Shore Medical Easton                  | 8,313           | 16,087 | 141,357,659           | 8,787.25            | 8,074           | 15,530 | 137,324,774           | 8,842.46            | 0.63            |
| UM Upper Chesapeake                      | 12,968          | 25,594 | 217,111,969           | 8,482.86            | 12,589          | 26,153 | 220,046,741           | 8,413.75            | -0.81           |
| Union Hospital of Cecil County           | 6,347           | 13,309 | 106,988,700           | 8,038.58            | 5,750           | 12,828 | 112,982,000           | 8,807.70            | 9.57            |
| University MIEMSS                        | 8,106           | 8,862  | 133,571,300           | 15,071.52           | 7,874           | 8,535  | 136,670,900           | 16,012.60           | 6.24            |
| University UMCC                          | 1,534           | 3,415  | 57,727,800            | 16,906.10           |                 |        |                       |                     |                 |
| University of Maryland Medical Center    | 27,143          | 37,591 | 938,351,058           | 24,962.00           | 26,586          | 38,517 | 1,054,664,631         | 27,381.69           | 9.69            |
| Washington Adventist Hospital            | 13,111          | 19,124 | 203,178,114           | 10,624.00           | 11,648          | 18,392 | 199,029,900           | 10,821.27           | 1.86            |
| Western Maryland Regional M. C.          | 13,814          | 24,458 | 240,958,708           | 9,851.81            | 13,029          | 21,991 | 230,006,375           | 10,459.12           | 6.16            |

# CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-b REGULATED OPERATIONS Listed by Percentage Change of Cost per EIPA

|                                       |                 |           | 2012                  |                     | 2013            |           |                       |                     |                 |
|---------------------------------------|-----------------|-----------|-----------------------|---------------------|-----------------|-----------|-----------------------|---------------------|-----------------|
| Hospital                              | Admis<br>-sions | EIPAs     | Operating<br>Expenses | Expense<br>per EIPA | Admis<br>-sions | EIPAs     | Operating<br>Expenses | Expense<br>per EIPA | %(\$)<br>Change |
| UM Midtown                            | 8,870           | 13,404    | 144,339,647           | 10,768.50           | 7,527           | 11,991    | 159,502,922           | 13,301.95           | 23.53           |
| McCready Hospital                     | 399             | 1,355     | 13,816,498            | 10,199.63           | 297             | 1,207     | 14,303,837            | 11,846.02           | 16.14           |
| University of Maryland Medical Center | 27,143          | 37,591    | 938,351,058           | 24,962.00           | 26,586          | 38,517    | 1,054,664,631         | 27,381.69           | 9.69            |
| Bon Secours Hospital                  | 6,579           | 10,238    | 90,614,221            | 8,851.01            | 5,894           | 9,605     | 93,233,875            | 9,706.70            | 9.67            |
| Union Hospital of Cecil County        | 6,347           | 13,309    | 106,988,700           | 8,038.58            | 5,750           | 12,828    | 112,982,000           | 8,807.70            | 9.57            |
| UM Shore Medical Chestertown          | 2,666           | 5,527     | 50,318,541            | 9,103.32            | 2,217           | 4,695     | 46,820,546            | 9,972.71            | 9.55            |
| Doctors Community Hospital            | 12,052          | 18,526    | 170,336,837           | 9,194.41            | 10,857          | 17,279    | 173,397,492           | 10,035.06           | 9.14            |
| Prince Georges' Hospital Center       | 11,365          | 15,237    | 203,825,149           | 13,377.34           | 10,400          | 14,764    | 211,129,768           | 14,300.66           | 6.90            |
| University MIEMSS                     | 8,106           | 8,862     | 133,571,300           | 15,071.52           | 7,874           | 8,535     | 136,670,900           | 16,012.60           | 6.24            |
| Western Maryland Regional M. C.       | 13,814          | 24,458    | 240,958,708           | 9,851.81            | 13,029          | 21,991    | 230,006,375           | 10,459.12           | 6.16            |
| Johns Hopkins Hospital                | 47,047          | 72,575    | 1,560,026,965         | 21,495.44           | 48,261          | 77,249    | 1,757,360,894         | 22,749.24           | 5.83            |
| Carroll County General Hospital       | 12,276          | 21,220    | 182,701,684           | 8,609.99            | 11,585          | 20,590    | 187,052,755           | 9,084.84            | 5.51            |
| Shady Grove Adventist Hospital        | 21,112          | 33,685    | 277,340,979           | 8,233.35            | 20,321          | 32,605    | 283,029,117           | 8,680.59            | 5.43            |
| Johns Hopkins Bayview Medical Center  | 21,903          | 35,261    | 453,372,164           | 12,857.62           | 21,497          | 35,676    | 480,902,619           | 13,479.78           | 4.84            |
| Calvert Memorial Hospital             | 7,405           | 14,608    | 105,451,118           | 7,218.80            | 6,835           | 14,027    | 106,039,515           | 7,559.44            | 4.72            |
| MedStar Southern Maryland             | 15,272          | 23,657    | 193,980,843           | 8,199.71            | 16,421          | 25,971    | 222,142,014           | 8,553.35            | 4.31            |
| Suburban Hospital                     | 14,172          | 20,973    | 216,882,253           | 10,341.00           | 13,210          | 20,337    | 218,871,188           | 10,762.02           | 4.07            |
| Fort Washington Medical Center        | 2,185           | 5,727     | 37,600,240            | 6,565.97            | 2,306           | 5,547     | 37,851,168            | 6,824.10            | 3.93            |
| UM Saint Joseph                       | 16,217          | 25,988    | 286,684,281           | 11,031.59           | 15,176          | 24,887    | 284,063,416           | 11,414.14           | 3.47            |
| All Acute Hospitals                   | 638,274         | 1,024,332 | 11,649,000,119        | 11,372.29           | 616,184         | 1,025,305 | 12,044,797,691        | 11,747.52           | 3.30            |
| MedStar Good Samaritan                | 14,948          | 22,529    | 232,260,097           | 10,309.57           | 13,416          | 21,687    | 230,253,466           | 10,616.94           | 2.98            |
| Sinai Hospital of Baltimore           | 27,229          | 42,045    | 525,697,277           | 12,503.16           | 25,871          | 41,325    | 530,048,218           | 12,826.34           | 2.58            |
| Garrett County Memorial Hospital      | 2,177           | 4,440     | 31,978,077            | 7,202.81            | 2,009           | 4,423     | 32,516,478            | 7,352.04            | 2.07            |
| Peninsula Regional Medical Center     | 19,139          | 31,130    | 309,515,853           | 9,942.79            | 17,915          | 31,095    | 315,285,076           | 10,139.56           | 1.98            |
| MedStar Harbor Hospital               | 10,096          | 14,942    | 166,965,434           | 11,173.92           | 8,581           | 13,861    | 157,878,796           | 11,390.25           | 1.94            |

# CHANGE IN COST PER EQUIVALANT ADMISSION(EIPA): EXHIBIT I-b REGULATED OPERATIONS Listed by Percentage Change of Cost per EIPA

|  |                 |        | 2012                  |                     |                 |        |                       |                     |                 |
|--|-----------------|--------|-----------------------|---------------------|-----------------|--------|-----------------------|---------------------|-----------------|
| Hospital                                 | Admis<br>-sions | EIPAs  | Operating<br>Expenses | Expense<br>per EIPA | Admis<br>-sions | EIPAs  | Operating<br>Expenses | Expense<br>per EIPA | %(\$)<br>Change |
| Washington Adventist Hospital            | 13,111          | 19,124 | 203,178,114           | 10,624.00           | 11,648          | 18,392 | 199,029,900           | 10,821.27           | 1.86            |
| Atlantic General Hospital                | 3,054           | 7,616  | 69,630,609            | 9,142.09            | 3,086           | 7,929  | 73,821,246            | 9,310.86            | 1.85            |
| Holy Cross Hospital                      | 27,918          | 39,200 | 325,133,202           | 8,294.20            | 27,676          | 39,841 | 336,499,534           | 8,446.08            | 1.83            |
| Mercy Medical Center                     | 16,740          | 32,987 | 372,534,729           | 11,293.47           | 16,473          | 33,615 | 386,407,071           | 11,495.20           | 1.79            |
| MedStar Union Memorial                   | 14,914          | 23,916 | 311,843,852           | 13,038.95           | 14,044          | 23,497 | 311,635,984           | 13,262.57           | 1.72            |
| MedStar Montgomery General               | 9,247           | 15,804 | 124,575,881           | 7,882.42            | 8,615           | 16,059 | 128,574,908           | 8,006.62            | 1.58            |
| UM Shore Medical Easton                  | 8,313           | 16,087 | 141,357,659           | 8,787.25            | 8,074           | 15,530 | 137,324,774           | 8,842.46            | 0.63            |
| Laurel Regional Hospital                 | 5,630           | 8,850  | 96,874,582            | 10,946.43           | 5,989           | 9,241  | 101,679,156           | 11,002.60           | 0.51            |
| Frederick Memorial Hospital              | 19,107          | 31,289 | 263,435,625           | 8,419.39            | 17,954          | 31,256 | 263,988,130           | 8,445.90            | 0.31            |
| MedStar Franklin Square                  | 22,145          | 36,473 | 363,245,385           | 9,959.30            | 21,997          | 36,413 | 363,168,650           | 9,973.57            | 0.14            |
| UM Upper Chesapeake                      | 12,968          | 25,594 | 217,111,969           | 8,482.86            | 12,589          | 26,153 | 220,046,741           | 8,413.75            | -0.81           |
| Meritus Medical Center                   | 15,558          | 25,130 | 247,646,762           | 9,854.62            | 15,846          | 25,234 | 244,991,246           | 9,708.70            | -1.48           |
| MedStar Saint Mary's Hospital            | 7,581           | 16,444 | 106,515,296           | 6,477.40            | 7,477           | 16,783 | 106,669,520           | 6,355.91            | -1.88           |
| Howard County General Hospital           | 15,680          | 25,220 | 210,259,612           | 8,337.11            | 16,001          | 26,183 | 214,010,558           | 8,173.68            | -1.96           |
| Saint Agnes Hospital                     | 19,122          | 29,848 | 286,983,653           | 9,614.96            | 17,907          | 30,052 | 282,897,718           | 9,413.52            | -2.10           |
| Anne Arundel Medical Center              | 28,014          | 46,016 | 421,842,523           | 9,167.26            | 28,142          | 49,059 | 436,200,149           | 8,891.37            | -3.01           |
| UM Harford Memorial Hospital             | 5,132           | 10,561 | 80,495,251            | 7,622.00            | 4,727           | 10,519 | 77,131,271            | 7,332.78            | -3.79           |
| UM Shore Medical Dorchester              | 2,844           | 5,903  | 40,439,854            | 6,850.91            | 2,611           | 5,867  | 38,660,406            | 6,589.31            | -3.82           |
| UM Baltimore Washington                  | 18,543          | 30,546 | 301,328,290           | 9,864.73            | 18,921          | 32,625 | 307,055,161           | 9,411.60            | -4.59           |
| UM Rehabilitation & orthopedic Institute | 3,465           | 5,643  | 95,494,655            | 16,923.72           | 3,662           | 6,107  | 98,425,900            | 16,117.10           | -4.77           |
| Northwest Hospital Center                | 13,666          | 22,557 | 178,234,237           | 7,901.46            | 14,013          | 24,043 | 179,749,164           | 7,476.30            | -5.38           |
| Greater Baltimore Medical Center         | 18,386          | 34,455 | 339,031,966           | 9,839.77            | 17,180          | 35,580 | 330,512,612           | 9,289.23            | -5.60           |
| UM Charles Regional Medical Center       | 7,083           | 12,406 | 94,890,378            | 7,648.61            | 7,717           | 14,264 | 100,889,258           | 7,073.05            | -7.53           |
| University UMCC                          | 1,534           | 3,415  | 57,727,800            | 16,906.10           |                 |        |                       |                     |                 |

## CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-a REGULATED OPERATIONS Listed by Alphabetical Order

|                                      |                 | 2012                    |                          |                 | 2013                    |                          |                    |                     |
|--------------------------------------|-----------------|-------------------------|--------------------------|-----------------|-------------------------|--------------------------|--------------------|---------------------|
| Hospital                             | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Volume %<br>Change | Revenue %<br>Change |
| Anne Arundel Medical Center          | 28,014          | 318,831,500             | 11,381.15                | 28,142          | 310,835,800             | 11,045.26                | 0.46               | -2.95               |
| Atlantic General Hospital            | 3,054           | 38,282,500              | 12,535.20                | 3,086           | 38,723,200              | 12,548.02                | 1.05               | 0.10                |
| Bon Secours Hospital                 | 6,579           | 83,959,900              | 12,761.80                | 5,894           | 74,276,500              | 12,602.05                | -10.41             | -1.25               |
| Calvert Memorial Hospital            | 7,405           | 68,809,500              | 9,292.30                 | 6,835           | 67,662,300              | 9,899.39                 | -7.70              | 6.53                |
| Carroll County General Hospital      | 12,276          | 140,825,500             | 11,471.61                | 11,585          | 140,145,600             | 12,097.16                | -5.63              | 5.45                |
| Doctors Community Hospital           | 12,052          | 139,401,300             | 11,566.65                | 10,857          | 136,255,900             | 12,550.05                | -9.92              | 8.50                |
| Fort Washington Medical Center       | 2,185           | 17,618,969              | 8,063.60                 | 2,306           | 19,189,300              | 8,321.47                 | 5.54               | 3.20                |
| Frederick Memorial Hospital          | 19,107          | 204,210,600             | 10,687.74                | 17,954          | 193,630,300             | 10,784.80                | -6.03              | 0.91                |
| Garrett County Memorial Hospital     | 2,177           | 20,942,900              | 9,620.07                 | 2,009           | 19,215,400              | 9,564.66                 | -7.72              | -0.58               |
| Greater Baltimore Medical Center     | 18,386          | 227,552,600             | 12,376.41                | 17,180          | 203,347,600             | 11,836.30                | -6.56              | -4.36               |
| Holy Cross Hospital                  | 27,918          | 323,144,400             | 11,574.77                | 27,676          | 320,483,500             | 11,579.83                | -0.87              | 0.04                |
| Howard County General Hospital       | 15,680          | 171,102,800             | 10,912.17                | 16,001          | 170,443,600             | 10,652.06                | 2.05               | -2.38               |
| Johns Hopkins Bayview Medical Center | 21,903          | 363,296,500             | 16,586.61                | 21,497          | 359,614,900             | 16,728.61                | -1.85              | 0.86                |
| Johns Hopkins Hospital               | 47,047          | 1,200,148,600           | 25,509.57                | 48,261          | 1,332,216,300           | 27,604.41                | 2.58               | 8.21                |
| Laurel Regional Hospital             | 5,630           | 75,528,500              | 13,415.36                | 5,989           | 78,767,000              | 13,151.95                | 6.38               | -1.96               |
| McCready Hospital                    | 399             | 5,216,600               | 13,074.19                | 297             | 4,421,400               | 14,886.87                | -25.56             | 13.86               |
| MedStar Franklin Square              | 22,145          | 289,666,000             | 13,080.42                | 21,997          | 283,799,500             | 12,901.74                | -0.67              | -1.37               |
| MedStar Good Samaritan               | 14,948          | 206,919,900             | 13,842.65                | 13,416          | 182,945,500             | 13,636.37                | -10.25             | -1.49               |
| MedStar Harbor Hospital              | 10,096          | 141,682,100             | 14,033.49                | 8,581           | 124,522,500             | 14,511.42                | -15.01             | 3.41                |
| MedStar Montgomery General           | 9,247           | 97,076,000              | 10,498.11                | 8,615           | 89,520,800              | 10,391.27                | -6.83              | -1.02               |
| MedStar Saint Mary's Hospital        | 7,581           | 70,026,800              | 9,237.15                 | 7,477           | 68,878,300              | 9,212.02                 | -1.37              | -0.27               |
| MedStar Southern Maryland            | 15,272          | 155,604,700             | 10,188.89                | 16,421          | 163,842,686             | 9,977.63                 | 7.52               | -2.07               |
| MedStar Union Memorial               | 14,914          | 263,486,200             | 17,667.04                | 14,044          | 243,007,100             | 17,303.27                | -5.83              | -2.06               |
| Mercy Medical Center                 | 16,740          | 233,066,700             | 13,922.74                | 16,473          | 230,697,700             | 14,004.60                | -1.59              | 0.59                |
| Meritus Medical Center               | 15,558          | 182,922,500             | 11,757.46                | 15,846          | 189,235,300             | 11,942.15                | 1.85               | 1.57                |
| Northwest Hospital Center            | 13,666          | 144,632,200             | 10,583.36                | 14,013          | 144,692,100             | 10,325.56                | 2.54               | -2.44               |
| Peninsula Regional Medical Center    | 19,139          | 255,004,200             | 13,323.80                | 17,915          | 237,741,800             | 13,270.54                | -6.40              | -0.40               |

# CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-a REGULATED OPERATIONS Listed by Alphabetical Order

|  |                 | 2012                    |                          |                 | 2013                    |                          |                    |                     |
|--|-----------------|-------------------------|--------------------------|-----------------|-------------------------|--------------------------|--------------------|---------------------|
| Hospital                                 | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Volume %<br>Change | Revenue %<br>Change |
| Prince Georges' Hospital Center          | 11,365          | 190,879,000             | 16,795.34                | 10,400          | 175,539,534             | 16,878.80                | -8.49              | 0.50                |
| Saint Agnes Hospital                     | 19,122          | 257,263,800             | 13,453.81                | 17,907          | 241,127,400             | 13,465.54                | -6.35              | 0.09                |
| Shady Grove Adventist Hospital           | 21,112          | 218,550,300             | 10,351.95                | 20,321          | 233,837,600             | 11,507.19                | -3.75              | 11.16               |
| Sinai Hospital of Baltimore              | 27,229          | 438,176,800             | 16,092.28                | 25,871          | 428,533,500             | 16,564.24                | -4.99              | 2.93                |
| Suburban Hospital                        | 14,172          | 184,400,100             | 13,011.58                | 13,210          | 182,247,900             | 13,796.21                | -6.79              | 6.03                |
| UM Baltimore Washington                  | 18,543          | 231,326,200             | 12,475.12                | 18,921          | 218,532,800             | 11,549.75                | 2.04               | -7.42               |
| UM Charles Regional Medical Center       | 7,083           | 72,161,200              | 10,187.94                | 7,717           | 74,121,300              | 9,604.94                 | 8.95               | -5.72               |
| UM Harford Memorial Hospital             | 5,132           | 50,757,400              | 9,890.37                 | 4,727           | 46,511,600              | 9,839.56                 | -7.89              | -0.51               |
| UM Midtown                               | 8,870           | 122,713,590             | 13,834.68                | 7,527           | 135,697,400             | 18,028.09                | -15.14             | 30.31               |
| UM Rehabilitation & orthopedic Institute | 3,465           | 72,457,800              | 20,911.34                | 3,662           | 69,095,800              | 18,868.32                | 5.69               | -9.77               |
| UM Saint Joseph                          | 16,217          | 221,396,500             | 13,652.12                | 15,176          | 205,905,000             | 13,567.80                | -6.42              | -0.62               |
| UM Shore Medical Chestertown             | 2,666           | 31,375,500              | 11,768.75                | 2,217           | 29,651,400              | 13,374.56                | -16.84             | 13.64               |
| UM Shore Medical Dorchester              | 2,844           | 28,599,700              | 10,056.15                | 2,611           | 26,655,800              | 10,209.04                | -8.19              | 1.52                |
| UM Shore Medical Easton                  | 8,313           | 95,419,000              | 11,478.29                | 8,074           | 96,886,300              | 11,999.79                | -2.88              | 4.54                |
| UM Upper Chesapeake                      | 12,968          | 143,687,700             | 11,080.17                | 12,589          | 139,593,500             | 11,088.53                | -2.92              | 0.08                |
| Union Hospital of Cecil County           | 6,347           | 70,782,700              | 11,152.15                | 5,750           | 68,749,500              | 11,956.43                | -9.41              | 7.21                |
| University MIEMSS                        | 8,106           | 166,299,200             | 20,515.57                | 7,874           | 174,064,100             | 22,106.18                | -2.86              | 7.75                |
| University UMCC                          | 1,534           | 26,649,600              | 17,372.62                |                 |                         |                          |                    |                     |
| University of Maryland Medical Center    | 27,143          | 851,492,100             | 31,370.60                | 26,586          | 857,000,500             | 32,235.03                | -2.05              | 2.76                |
| Washington Adventist Hospital            | 13,111          | 178,737,100             | 13,632.61                | 11,648          | 155,729,400             | 13,369.63                | -11.16             | -1.93               |
| Western Maryland Regional M. C.          | 13,814          | 174,271,500             | 12,615.57                | 13,029          | 186,176,200             | 14,289.37                | -5.68              | 13.27               |
| Total                                    | 638,274         | 9,266,356,759           | 14,517.84                | 616,184         | 9,173,768,420           | 14,888.03                | -3.46              | 2.55                |

### CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-b REGULATED OPERATIONS

| Listed by | Percentage | Change of | Revenue per | Admission |
|-----------|------------|-----------|-------------|-----------|
|-----------|------------|-----------|-------------|-----------|

|                                       |                 | 2012                    |                          |                 | 2013                    |                          |                    |                     |
|---------------------------------------|-----------------|-------------------------|--------------------------|-----------------|-------------------------|--------------------------|--------------------|---------------------|
| Hospital                              | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Volume %<br>Change | Revenue %<br>Change |
| UM Midtown                            | 8,870           | 122,713,590             | 13,834.68                | 7,527           | 135,697,400             | 18,028.09                | -15.14             | 30.31               |
| McCready Hospital                     | 399             | 5,216,600               | 13,074.19                | 297             | 4,421,400               | 14,886.87                | -25.56             | 13.86               |
| UM Shore Medical Chestertown          | 2,666           | 31,375,500              | 11,768.75                | 2,217           | 29,651,400              | 13,374.56                | -16.84             | 13.64               |
| Western Maryland Regional M. C.       | 13,814          | 174,271,500             | 12,615.57                | 13,029          | 186,176,200             | 14,289.37                | -5.68              | 13.27               |
| Shady Grove Adventist Hospital        | 21,112          | 218,550,300             | 10,351.95                | 20,321          | 233,837,600             | 11,507.19                | -3.75              | 11.16               |
| Doctors Community Hospital            | 12,052          | 139,401,300             | 11,566.65                | 10,857          | 136,255,900             | 12,550.05                | -9.92              | 8.50                |
| Johns Hopkins Hospital                | 47,047          | 1,200,148,600           | 25,509.57                | 48,261          | 1,332,216,300           | 27,604.41                | 2.58               | 8.21                |
| University MIEMSS                     | 8,106           | 166,299,200             | 20,515.57                | 7,874           | 174,064,100             | 22,106.18                | -2.86              | 7.75                |
| Union Hospital of Cecil County        | 6,347           | 70,782,700              | 11,152.15                | 5,750           | 68,749,500              | 11,956.43                | -9.41              | 7.21                |
| Calvert Memorial Hospital             | 7,405           | 68,809,500              | 9,292.30                 | 6,835           | 67,662,300              | 9,899.39                 | -7.70              | 6.53                |
| Suburban Hospital                     | 14,172          | 184,400,100             | 13,011.58                | 13,210          | 182,247,900             | 13,796.21                | -6.79              | 6.03                |
| Carroll County General Hospital       | 12,276          | 140,825,500             | 11,471.61                | 11,585          | 140,145,600             | 12,097.16                | -5.63              | 5.45                |
| UM Shore Medical Easton               | 8,313           | 95,419,000              | 11,478.29                | 8,074           | 96,886,300              | 11,999.79                | -2.88              | 4.54                |
| MedStar Harbor Hospital               | 10,096          | 141,682,100             | 14,033.49                | 8,581           | 124,522,500             | 14,511.42                | -15.01             | 3.41                |
| Fort Washington Medical Center        | 2,185           | 17,618,969              | 8,063.60                 | 2,306           | 19,189,300              | 8,321.47                 | 5.54               | 3.20                |
| Sinai Hospital of Baltimore           | 27,229          | 438,176,800             | 16,092.28                | 25,871          | 428,533,500             | 16,564.24                | -4.99              | 2.93                |
| University of Maryland Medical Center | 27,143          | 851,492,100             | 31,370.60                | 26,586          | 857,000,500             | 32,235.03                | -2.05              | 2.76                |
| Meritus Medical Center                | 15,558          | 182,922,500             | 11,757.46                | 15,846          | 189,235,300             | 11,942.15                | 1.85               | 1.57                |
| UM Shore Medical Dorchester           | 2,844           | 28,599,700              | 10,056.15                | 2,611           | 26,655,800              | 10,209.04                | -8.19              | 1.52                |
| Frederick Memorial Hospital           | 19,107          | 204,210,600             | 10,687.74                | 17,954          | 193,630,300             | 10,784.80                | -6.03              | 0.91                |
| Johns Hopkins Bayview Medical Center  | 21,903          | 363,296,500             | 16,586.61                | 21,497          | 359,614,900             | 16,728.61                | -1.85              | 0.86                |
| Mercy Medical Center                  | 16,740          | 233,066,700             | 13,922.74                | 16,473          | 230,697,700             | 14,004.60                | -1.59              | 0.59                |
| Prince Georges' Hospital Center       | 11,365          | 190,879,000             | 16,795.34                | 10,400          | 175,539,534             | 16,878.80                | -8.49              | 0.50                |
| Atlantic General Hospital             | 3,054           | 38,282,500              | 12,535.20                | 3,086           | 38,723,200              | 12,548.02                | 1.05               | 0.10                |
| Saint Agnes Hospital                  | 19,122          | 257,263,800             | 13,453.81                | 17,907          | 241,127,400             | 13,465.54                | -6.35              | 0.09                |
| UM Upper Chesapeake                   | 12,968          | 143,687,700             | 11,080.17                | 12,589          | 139,593,500             | 11,088.53                | -2.92              | 0.08                |
| Holy Cross Hospital                   | 27,918          | 323,144,400             | 11,574.77                | 27,676          | 320,483,500             | 11,579.83                | -0.87              | 0.04                |

### CHANGE IN REVENUE PER ADMISSION: EXHIBIT II-b REGULATED OPERATIONS

| Listed by Percentage ( | Change of Revenue pe | r Admission |
|------------------------|----------------------|-------------|
|------------------------|----------------------|-------------|

|  |                 | 2012                    |                          |                 | 2013                    |                          |                    |                     |
|--|-----------------|-------------------------|--------------------------|-----------------|-------------------------|--------------------------|--------------------|---------------------|
| Hospital                                 | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Admis-<br>sions | Inpatient<br>Revenue \$ | Revenue Per<br>Admission | Volume %<br>Change | Revenue %<br>Change |
| MedStar Saint Mary's Hospital            | 7,581           | 70,026,800              | 9,237.15                 | 7,477           | 68,878,300              | 9,212.02                 | -1.37              | -0.27               |
| Peninsula Regional Medical Center        | 19,139          | 255,004,200             | 13,323.80                | 17,915          | 237,741,800             | 13,270.54                | -6.40              | -0.40               |
| UM Harford Memorial Hospital             | 5,132           | 50,757,400              | 9,890.37                 | 4,727           | 46,511,600              | 9,839.56                 | -7.89              | -0.51               |
| Garrett County Memorial Hospital         | 2,177           | 20,942,900              | 9,620.07                 | 2,009           | 19,215,400              | 9,564.66                 | -7.72              | -0.58               |
| UM Saint Joseph                          | 16,217          | 221,396,500             | 13,652.12                | 15,176          | 205,905,000             | 13,567.80                | -6.42              | -0.62               |
| MedStar Montgomery General               | 9,247           | 97,076,000              | 10,498.11                | 8,615           | 89,520,800              | 10,391.27                | -6.83              | -1.02               |
| Bon Secours Hospital                     | 6,579           | 83,959,900              | 12,761.80                | 5,894           | 74,276,500              | 12,602.05                | -10.41             | -1.25               |
| MedStar Franklin Square                  | 22,145          | 289,666,000             | 13,080.42                | 21,997          | 283,799,500             | 12,901.74                | -0.67              | -1.37               |
| MedStar Good Samaritan                   | 14,948          | 206,919,900             | 13,842.65                | 13,416          | 182,945,500             | 13,636.37                | -10.25             | -1.49               |
| Washington Adventist Hospital            | 13,111          | 178,737,100             | 13,632.61                | 11,648          | 155,729,400             | 13,369.63                | -11.16             | -1.93               |
| Laurel Regional Hospital                 | 5,630           | 75,528,500              | 13,415.36                | 5,989           | 78,767,000              | 13,151.95                | 6.38               | -1.96               |
| MedStar Union Memorial                   | 14,914          | 263,486,200             | 17,667.04                | 14,044          | 243,007,100             | 17,303.27                | -5.83              | -2.06               |
| MedStar Southern Maryland                | 15,272          | 155,604,700             | 10,188.89                | 16,421          | 163,842,686             | 9,977.63                 | 7.52               | -2.07               |
| Howard County General Hospital           | 15,680          | 171,102,800             | 10,912.17                | 16,001          | 170,443,600             | 10,652.06                | 2.05               | -2.38               |
| Northwest Hospital Center                | 13,666          | 144,632,200             | 10,583.36                | 14,013          | 144,692,100             | 10,325.56                | 2.54               | -2.44               |
| Anne Arundel Medical Center              | 28,014          | 318,831,500             | 11,381.15                | 28,142          | 310,835,800             | 11,045.26                | 0.46               | -2.95               |
| Greater Baltimore Medical Center         | 18,386          | 227,552,600             | 12,376.41                | 17,180          | 203,347,600             | 11,836.30                | -6.56              | -4.36               |
| UM Charles Regional Medical Center       | 7,083           | 72,161,200              | 10,187.94                | 7,717           | 74,121,300              | 9,604.94                 | 8.95               | -5.72               |
| UM Baltimore Washington                  | 18,543          | 231,326,200             | 12,475.12                | 18,921          | 218,532,800             | 11,549.75                | 2.04               | -7.42               |
| UM Rehabilitation & orthopedic Institute | 3,465           | 72,457,800              | 20,911.34                | 3,662           | 69,095,800              | 18,868.32                | 5.69               | -9.77               |
| University UMCC                          | 1,534           | 26,649,600              | 17,372.62                |                 |                         |                          |                    |                     |
| Total                                    | 638,274         | 9,266,356,759           | 14,517.84                | 616,184         | 9,173,768,420           | 14,888.03                | -3.46              | 2.55                |

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# CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-a REGULATED OPERATIONS Listed in Alphabetical Order by Region

|                  |                                      |                   | 2012                   |          |                   | 2013                   |          |                           |
|------------------|--------------------------------------|-------------------|------------------------|----------|-------------------|------------------------|----------|---------------------------|
| Hospital<br>Area | Hospital                             | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | % Change<br>UCC<br>Amount |
| METRO            | Anne Arundel Medical Center          | 523,717,000       | 24,192,210             | 4.62     | 541,867,800       | 28,229,300             | 5.21     | 16.7                      |
|                  | Bon Secours Hospital                 | 130,651,800       | 21,658,510             | 16.58    | 121,044,100       | 21,934,644             | 18.12    | 1.3                       |
|                  | Doctors Community Hospital           | 214,285,300       | 16,991,839             | 7.93     | 216,854,500       | 20,137,582             | 9.29     | 18.5                      |
|                  | Fort Washington Medical Center       | 46,176,442        | 5,723,254              | 12.39    | 46,156,625        | 6,289,082              | 13.63    | 9.9                       |
|                  | Greater Baltimore Medical Center     | 426,432,400       | 13,087,000             | 3.07     | 421,137,700       | 13,135,500             | 3.12     | 0.4                       |
|                  | Holy Cross Hospital                  | 453,731,600       | 43,354,000             | 9.55     | 461,351,200       | 42,720,100             | 9.26     | -1.5                      |
|                  | Howard County General Hospital       | 275,201,900       | 17,377,268             | 6.31     | 278,901,600       | 16,701,844             | 5.99     | -3.9                      |
|                  | Johns Hopkins Bayview Medical Center | 584,860,100       | 52,983,100             | 9.06     | 596,807,300       | 55,404,000             | 9.28     | 4.6                       |
|                  | Johns Hopkins Hospital               | 1,851,351,500     | 67,614,205             | 3.65     | 2,132,419,000     | 90,951,400             | 4.27     | 34.5                      |
|                  | Laurel Regional Hospital             | 118,724,400       | 16,591,426             | 13.97    | 121,542,100       | 17,298,770             | 14.23    | 4.3                       |
|                  | MedStar Franklin Square              | 477,082,000       | 34,274,457             | 7.18     | 469,792,200       | 33,165,956             | 7.06     | -3.2                      |
|                  | MedStar Good Samaritan               | 311,855,400       | 18,459,092             | 5.92     | 295,736,800       | 19,525,089             | 6.60     | 5.8                       |
|                  | MedStar Harbor Hospital              | 209,694,300       | 16,757,741             | 7.99     | 201,141,000       | 17,275,577             | 8.59     | 3.1                       |
|                  | MedStar Montgomery General           | 165,915,000       | 10,756,470             | 6.48     | 166,869,100       | 10,997,703             | 6.59     | 2.2                       |
|                  | MedStar Southern Maryland            | 241,038,800       | 13,728,275             | 5.70     | 259,132,417       | 17,742,561             | 6.85     | 29.2                      |
|                  | MedStar Union Memorial               | 422,530,700       | 30,030,199             | 7.11     | 406,581,900       | 33,074,497             | 8.13     | 10.1                      |
|                  | Mercy Medical Center                 | 459,265,700       | 32,628,441             | 7.10     | 470,759,600       | 39,008,070             | 8.29     | 19.6                      |
|                  | Northwest Hospital Center            | 238,730,100       | 16,213,700             | 6.79     | 248,252,700       | 20,881,783             | 8.41     | 28.8                      |
|                  | Prince Georges' Hospital Center      | 255,903,800       | 38,850,699             | 15.18    | 249,192,555       | 38,639,516             | 15.51    | -0.5                      |
|                  | Saint Agnes Hospital                 | 401,564,200       | 26,742,414             | 6.66     | 404,669,900       | 32,203,974             | 7.96     | 20.4                      |
|                  | Shady Grove Adventist Hospital       | 348,706,200       | 23,215,600             | 6.66     | 375,189,800       | 25,364,171             | 6.76     | 9.3                       |
|                  | Sinai Hospital of Baltimore          | 676,602,700       | 34,877,593             | 5.15     | 684,516,800       | 37,059,900             | 5.41     | 6.3                       |
|                  | Suburban Hospital                    | 272,892,400       | 12,262,211             | 4.49     | 280,578,500       | 14,223,180             | 5.07     | 16.0                      |
|                  | UM Baltimore Washington              | 381,065,300       | 32,917,052             | 8.64     | 376,812,800       | 36,844,300             | 9.78     | 11.9                      |

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# CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-a REGULATED OPERATIONS Listed in Alphabetical Order by Region

|                  |  |                   | 2012                   |          |                   | 2013                   |          |                           |
|------------------|--|-------------------|------------------------|----------|-------------------|------------------------|----------|---------------------------|
| Hospital<br>Area | Hospital                                 | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | % Change<br>UCC<br>Amount |
|                  | UM Midtown                               | 185,438,390       | 22,355,847             | 12.06    | 216,173,800       | 32,903,997             | 15.22    | 47.2                      |
|                  | UM Rehabilitation & orthopedic Institute | 117,995,400       | 7,457,000              | 6.32     | 115,227,400       | 5,988,426              | 5.20     | -19.7                     |
|                  | UM Saint Joseph                          | 354,785,600       | 15,291,350             | 4.31     | 337,661,500       | 17,305,468             | 5.13     | 13.2                      |
|                  | UM Upper Chesapeake                      | 283,588,000       | 16,858,788             | 5.94     | 290,000,800       | 17,640,400             | 6.08     | 4.6                       |
|                  | University MIEMSS                        | 181,819,200       | 36,519,592             | 20.09    | 188,680,900       | 42,108,564             | 22.32    | 15.3                      |
|                  | University UMCC                          | 59,320,800        | 5,141,924              | 8.67     |                   |                        |          |                           |
|                  | University of Maryland Medical Center    | 1,179,258,000     | 73,456,059             | 6.23     | 1,241,601,500     | 67,006,535             | 5.40     | -8.8                      |
|                  | Washington Adventist Hospital            | 260,716,100       | 34,587,715             | 13.27    | 245,900,400       | 34,627,375             | 14.08    | 0.1                       |
| METRO            | Total                                    | 12,110,900,532    | 832,955,030            | 6.88     | 12,462,554,297    | 906,389,263            | 7.27     | 8.8                       |

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# CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-a REGULATED OPERATIONS Listed in Alphabetical Order by Region

|                  |                                    |                   | 2012                   |          |                   | 2013                   |          |                           |
|------------------|------------------------------------|-------------------|------------------------|----------|-------------------|------------------------|----------|---------------------------|
| Hospital<br>Area | Hospital                           | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | % Change<br>UCC<br>Amount |
| RURAL            | Atlantic General Hospital          | 95,474,200        | 6,005,000              | 6.29     | 99,487,100        | 7,638,100              | 7.68     | 27.2                      |
|                  | Calvert Memorial Hospital          | 135,740,500       | 7,735,564              | 5.70     | 138,862,900       | 8,548,160              | 6.16     | 10.5                      |
|                  | Carroll County General Hospital    | 243,424,400       | 11,599,908             | 4.77     | 249,075,200       | 11,694,600             | 4.70     | 0.8                       |
|                  | Frederick Memorial Hospital        | 334,410,300       | 20,735,614             | 6.20     | 337,093,700       | 20,318,595             | 6.03     | -2.0                      |
|                  | Garrett County Memorial Hospital   | 42,709,900        | 4,840,088              | 11.33    | 42,302,400        | 4,593,416              | 10.86    | -5.1                      |
|                  | McCready Hospital                  | 17,710,400        | 1,554,753              | 8.78     | 17,975,600        | 1,495,267              | 8.32     | -3.8                      |
|                  | MedStar Saint Mary's Hospital      | 151,897,000       | 9,564,088              | 6.30     | 154,603,000       | 13,099,310             | 8.47     | 37.0                      |
|                  | Meritus Medical Center             | 295,465,200       | 22,476,900             | 7.61     | 301,350,700       | 21,682,200             | 7.20     | -3.5                      |
|                  | Peninsula Regional Medical Center  | 414,765,500       | 28,362,900             | 6.84     | 412,641,500       | 28,334,500             | 6.87     | -0.1                      |
|                  | UM Charles Regional Medical Center | 126,393,900       | 9,003,599              | 7.12     | 137,003,900       | 10,219,211             | 7.46     | 13.5                      |
|                  | UM Harford Memorial Hospital       | 104,451,400       | 12,160,695             | 11.64    | 103,499,300       | 12,876,361             | 12.44    | 5.9                       |
|                  | UM Shore Medical Chestertown       | 65,051,700        | 6,210,017              | 9.55     | 62,791,800        | 6,363,467              | 10.13    | 2.5                       |
|                  | UM Shore Medical Dorchester        | 59,359,900        | 3,293,845              | 5.55     | 59,897,900        | 4,186,127              | 6.99     | 27.1                      |
|                  | UM Shore Medical Easton            | 184,647,500       | 9,595,084              | 5.20     | 186,358,600       | 10,916,970             | 5.86     | 13.8                      |
|                  | Union Hospital of Cecil County     | 148,428,400       | 11,688,200             | 7.87     | 153,372,900       | 13,323,600             | 8.69     | 14.0                      |
|                  | Western Maryland Regional M. C.    | 308,555,800       | 19,084,400             | 6.19     | 314,237,300       | 21,637,900             | 6.89     | 13.4                      |
| RURAL            | Total                              | 2,728,486,000     | 183,910,655            | 6.74     | 2,770,553,800     | 196,927,785            | 7.11     | 7.1                       |
| Overall          |                                    | 14,839,386,532    | 1,016,865,685          | 6.85     | 15,233,108,097    | 1,103,317,049          | 7.24     | 8.5                       |

### CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-b REGULATED OPERATIONS

#### **Listed by Percentage of Uncompensated Care by Region**

|                  |                                      |                   | 2012                   |          |                   | 2013                   |          |                           |
|------------------|--------------------------------------|-------------------|------------------------|----------|-------------------|------------------------|----------|---------------------------|
| Hospital<br>Area | Hospital                             | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | % Change<br>UCC<br>Amount |
| METRO            | University MIEMSS                    | 181,819,200       | 36,519,592             | 20.09    | 188,680,900       | 42,108,564             | 22.32    | 15.3                      |
|                  | Bon Secours Hospital                 | 130,651,800       | 21,658,510             | 16.58    | 121,044,100       | 21,934,644             | 18.12    | 1.3                       |
|                  | Prince Georges' Hospital Center      | 255,903,800       | 38,850,699             | 15.18    | 249,192,555       | 38,639,516             | 15.51    | -0.5                      |
|                  | UM Midtown                           | 185,438,390       | 22,355,847             | 12.06    | 216,173,800       | 32,903,997             | 15.22    | 47.2                      |
|                  | Laurel Regional Hospital             | 118,724,400       | 16,591,426             | 13.97    | 121,542,100       | 17,298,770             | 14.23    | 4.3                       |
|                  | Washington Adventist Hospital        | 260,716,100       | 34,587,715             | 13.27    | 245,900,400       | 34,627,375             | 14.08    | 0.1                       |
|                  | Fort Washington Medical Center       | 46,176,442        | 5,723,254              | 12.39    | 46,156,625        | 6,289,082              | 13.63    | 9.9                       |
|                  | UM Baltimore Washington              | 381,065,300       | 32,917,052             | 8.64     | 376,812,800       | 36,844,300             | 9.78     | 11.9                      |
|                  | Doctors Community Hospital           | 214,285,300       | 16,991,839             | 7.93     | 216,854,500       | 20,137,582             | 9.29     | 18.5                      |
|                  | Johns Hopkins Bayview Medical Center | 584,860,100       | 52,983,100             | 9.06     | 596,807,300       | 55,404,000             | 9.28     | 4.6                       |
|                  | Holy Cross Hospital                  | 453,731,600       | 43,354,000             | 9.55     | 461,351,200       | 42,720,100             | 9.26     | -1.5                      |
|                  | MedStar Harbor Hospital              | 209,694,300       | 16,757,741             | 7.99     | 201,141,000       | 17,275,577             | 8.59     | 3.1                       |
|                  | Northwest Hospital Center            | 238,730,100       | 16,213,700             | 6.79     | 248,252,700       | 20,881,783             | 8.41     | 28.8                      |
|                  | Mercy Medical Center                 | 459,265,700       | 32,628,441             | 7.10     | 470,759,600       | 39,008,070             | 8.29     | 19.6                      |
|                  | MedStar Union Memorial               | 422,530,700       | 30,030,199             | 7.11     | 406,581,900       | 33,074,497             | 8.13     | 10.1                      |
|                  | Saint Agnes Hospital                 | 401,564,200       | 26,742,414             | 6.66     | 404,669,900       | 32,203,974             | 7.96     | 20.4                      |
|                  | MedStar Franklin Square              | 477,082,000       | 34,274,457             | 7.18     | 469,792,200       | 33,165,956             | 7.06     | -3.2                      |
|                  | MedStar Southern Maryland            | 241,038,800       | 13,728,275             | 5.70     | 259,132,417       | 17,742,561             | 6.85     | 29.2                      |
|                  | Shady Grove Adventist Hospital       | 348,706,200       | 23,215,600             | 6.66     | 375,189,800       | 25,364,171             | 6.76     | 9.3                       |
|                  | MedStar Good Samaritan               | 311,855,400       | 18,459,092             | 5.92     | 295,736,800       | 19,525,089             | 6.60     | 5.8                       |
|                  | MedStar Montgomery General           | 165,915,000       | 10,756,470             | 6.48     | 166,869,100       | 10,997,703             | 6.59     | 2.2                       |

### CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-b REGULATED OPERATIONS

#### **Listed by Percentage of Uncompensated Care by Region**

|                  |  |                   | 2012                   |          | 7                 | 2013                   |          |                           |
|------------------|--|-------------------|------------------------|----------|-------------------|------------------------|----------|---------------------------|
| Hospital<br>Area | Hospital                                 | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | % Change<br>UCC<br>Amount |
|                  | UM Upper Chesapeake                      | 283,588,000       | 16,858,788             | 5.94     | 290,000,800       | 17,640,400             | 6.08     | 4.6                       |
|                  | Howard County General Hospital           | 275,201,900       | 17,377,268             | 6.31     | 278,901,600       | 16,701,844             | 5.99     | -3.9                      |
|                  | Sinai Hospital of Baltimore              | 676,602,700       | 34,877,593             | 5.15     | 684,516,800       | 37,059,900             | 5.41     | 6.3                       |
|                  | University of Maryland Medical Center    | 1,179,258,000     | 73,456,059             | 6.23     | 1,241,601,500     | 67,006,535             | 5.40     | -8.8                      |
|                  | Anne Arundel Medical Center              | 523,717,000       | 24,192,210             | 4.62     | 541,867,800       | 28,229,300             | 5.21     | 16.7                      |
|                  | UM Rehabilitation & orthopedic Institute | 117,995,400       | 7,457,000              | 6.32     | 115,227,400       | 5,988,426              | 5.20     | -19.7                     |
|                  | UM Saint Joseph                          | 354,785,600       | 15,291,350             | 4.31     | 337,661,500       | 17,305,468             | 5.13     | 13.2                      |
|                  | Suburban Hospital                        | 272,892,400       | 12,262,211             | 4.49     | 280,578,500       | 14,223,180             | 5.07     | 16.0                      |
|                  | Johns Hopkins Hospital                   | 1,851,351,500     | 67,614,205             | 3.65     | 2,132,419,000     | 90,951,400             | 4.27     | 34.5                      |
|                  | Greater Baltimore Medical Center         | 426,432,400       | 13,087,000             | 3.07     | 421,137,700       | 13,135,500             | 3.12     | 0.4                       |
|                  | University UMCC                          | 59,320,800        | 5,141,924              | 8.67     |                   |                        |          |                           |
| METRO            | Total                                    | 12,110,900,532    | 832,955,030            | 6.88     | 12,462,554,297    | 906,389,263            | 7.27     | 8.8                       |

### CHANGE IN UNCOMPENSATED CARE (UCC): EXHIBIT III-b REGULATED OPERATIONS

#### **Listed by Percentage of Uncompensated Care by Region**

|                  |                                    |                   | 2012                   |          |                   | 2013                   |          |                           |
|------------------|------------------------------------|-------------------|------------------------|----------|-------------------|------------------------|----------|---------------------------|
| Hospital<br>Area | Hospital                           | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | Gross<br>Revenues | Charity &<br>Bad Debts | UCC<br>% | % Change<br>UCC<br>Amount |
| RURAL            | UM Harford Memorial Hospital       | 104,451,400       | 12,160,695             | 11.64    | 103,499,300       | 12,876,361             | 12.44    | 5.9                       |
|                  | Garrett County Memorial Hospital   | 42,709,900        | 4,840,088              | 11.33    | 42,302,400        | 4,593,416              | 10.86    | -5.1                      |
|                  | UM Shore Medical Chestertown       | 65,051,700        | 6,210,017              | 9.55     | 62,791,800        | 6,363,467              | 10.13    | 2.5                       |
|                  | Union Hospital of Cecil County     | 148,428,400       | 11,688,200             | 7.87     | 153,372,900       | 13,323,600             | 8.69     | 14.0                      |
|                  | MedStar Saint Mary's Hospital      | 151,897,000       | 9,564,088              | 6.30     | 154,603,000       | 13,099,310             | 8.47     | 37.0                      |
|                  | McCready Hospital                  | 17,710,400        | 1,554,753              | 8.78     | 17,975,600        | 1,495,267              | 8.32     | -3.8                      |
|                  | Atlantic General Hospital          | 95,474,200        | 6,005,000              | 6.29     | 99,487,100        | 7,638,100              | 7.68     | 27.2                      |
|                  | UM Charles Regional Medical Center | 126,393,900       | 9,003,599              | 7.12     | 137,003,900       | 10,219,211             | 7.46     | 13.5                      |
|                  | Meritus Medical Center             | 295,465,200       | 22,476,900             | 7.61     | 301,350,700       | 21,682,200             | 7.20     | -3.5                      |
|                  | UM Shore Medical Dorchester        | 59,359,900        | 3,293,845              | 5.55     | 59,897,900        | 4,186,127              | 6.99     | 27.1                      |
|                  | Western Maryland Regional M. C.    | 308,555,800       | 19,084,400             | 6.19     | 314,237,300       | 21,637,900             | 6.89     | 13.4                      |
|                  | Peninsula Regional Medical Center  | 414,765,500       | 28,362,900             | 6.84     | 412,641,500       | 28,334,500             | 6.87     | -0.1                      |
|                  | Calvert Memorial Hospital          | 135,740,500       | 7,735,564              | 5.70     | 138,862,900       | 8,548,160              | 6.16     | 10.5                      |
|                  | Frederick Memorial Hospital        | 334,410,300       | 20,735,614             | 6.20     | 337,093,700       | 20,318,595             | 6.03     | -2.0                      |
|                  | UM Shore Medical Easton            | 184,647,500       | 9,595,084              | 5.20     | 186,358,600       | 10,916,970             | 5.86     | 13.8                      |
|                  | Carroll County General Hospital    | 243,424,400       | 11,599,908             | 4.77     | 249,075,200       | 11,694,600             | 4.70     | 0.8                       |
| RURAL            | Total                              | 2,728,486,000     | 183,910,655            | 6.74     | 2,770,553,800     | 196,927,785            | 7.11     | 7.1                       |
| Overall          |                                    | 14,839,386,532    | 1,016,865,685          | 6.85     | 15,233,108,097    | 1,103,317,049          | 7.24     | 8.5                       |

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# CHANGE IN NET PATIENT REVENUE(NPR) PER EIPA: EXHIBIT IV-a REGULATED OPERATIONS Listed by Alphabetical Order

|                                      |                        | 2012      |                 |                        | 2013      |                 |                             |
|--------------------------------------|------------------------|-----------|-----------------|------------------------|-----------|-----------------|-----------------------------|
| Hospital                             | Net Patient<br>Revenue | EIPAs     | NPR<br>Per EIPA | Net Patient<br>Revenue | EIPAs     | NPR<br>Per EIPA | % Change<br>NPR Per<br>EIPA |
| All Acute Hospitals                  | 12,275,982,668         | 1,024,332 | 11,984.38       | 12,507,457,797         | 1,025,305 | 12,198.77       | 1.79                        |
| Anne Arundel Medical Center          | 435,998,560            | 46,016    | 9,474.90        | 444,013,900            | 49,059    | 9,050.64        | -4.48                       |
| Atlantic General Hospital            | 77,261,700             | 7,616     | 10,144.01       | 81,125,900             | 7,929     | 10,232.18       | 0.87                        |
| Bon Secours Hospital                 | 105,446,308            | 10,238    | 10,299.78       | 95,981,563             | 9,605     | 9,992.76        | -2.98                       |
| Calvert Memorial Hospital            | 112,025,692            | 14,608    | 7,668.87        | 116,275,170            | 14,027    | 8,289.13        | 8.09                        |
| Carroll County General Hospital      | 203,507,315            | 21,220    | 9,590.48        | 208,787,942            | 20,590    | 10,140.48       | 5.73                        |
| Doctors Community Hospital           | 176,759,733            | 18,526    | 9,541.10        | 171,977,743            | 17,279    | 9,952.89        | 4.32                        |
| Fort Washington Medical Center       | 37,540,675             | 5,727     | 6,555.57        | 37,357,875             | 5,547     | 6,735.16        | 2.74                        |
| Frederick Memorial Hospital          | 267,942,036            | 31,289    | 8,563.41        | 276,164,675            | 31,256    | 8,835.47        | 3.18                        |
| Garrett County Memorial Hospital     | 33,399,378             | 4,440     | 7,522.95        | 34,358,738             | 4,423     | 7,768.58        | 3.27                        |
| Greater Baltimore Medical Center     | 357,119,673            | 34,455    | 10,364.73       | 352,971,792            | 35,580    | 9,920.46        | -4.29                       |
| Holy Cross Hospital                  | 362,831,800            | 39,200    | 9,255.90        | 373,367,100            | 39,841    | 9,371.45        | 1.25                        |
| Howard County General Hospital       | 228,528,424            | 25,220    | 9,061.49        | 232,449,101            | 26,183    | 8,877.90        | -2.03                       |
| Johns Hopkins Bayview Medical Center | 464,656,600            | 35,261    | 13,177.64       | 476,903,000            | 35,676    | 13,367.67       | 1.44                        |
| Johns Hopkins Hospital               | 1,578,655,727          | 72,575    | 21,752.12       | 1,760,717,473          | 77,249    | 22,792.69       | 4.78                        |
| Laurel Regional Hospital             | 93,954,841             | 8,850     | 10,616.51       | 98,649,934             | 9,241     | 10,674.81       | 0.55                        |
| McCready Hospital                    | 14,280,227             | 1,355     | 10,541.96       | 13,914,617             | 1,207     | 11,523.68       | 9.31                        |
| MedStar Franklin Square              | 391,379,153            | 36,473    | 10,730.66       | 385,021,682            | 36,413    | 10,573.71       | -1.46                       |
| MedStar Good Samaritan               | 251,566,429            | 22,529    | 11,166.54       | 239,029,241            | 21,687    | 11,021.59       | -1.30                       |
| MedStar Harbor Hospital              | 166,004,244            | 14,942    | 11,109.59       | 165,007,143            | 13,861    | 11,904.52       | 7.16                        |
| MedStar Montgomery General           | 139,632,555            | 15,804    | 8,835.11        | 140,038,336            | 16,059    | 8,720.47        | -1.30                       |
| MedStar Saint Mary's Hospital        | 115,905,184            | 16,444    | 7,048.41        | 122,725,928            | 16,783    | 7,312.63        | 3.75                        |
| MedStar Southern Maryland            | 199,310,186            | 23,657    | 8,424.99        | 200,413,856            | 25,971    | 7,716.73        | -8.41                       |
| MedStar Union Memorial               | 339,127,630            | 23,916    | 14,179.75       | 325,853,133            | 23,497    | 13,867.62       | -2.20                       |
| Mercy Medical Center                 | 385,649,759            | 32,987    | 11,691.06       | 398,432,064            | 33,615    | 11,852.93       | 1.38                        |
| Meritus Medical Center               | 244,455,300            | 25,130    | 9,727.62        | 247,469,100            | 25,234    | 9,806.89        | 0.81                        |
| Northwest Hospital Center            | 193,159,085            | 22,557    | 8,563.11        | 197,370,392            | 24,043    | 8,209.22        | -4.13                       |

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# CHANGE IN NET PATIENT REVENUE(NPR) PER EIPA: EXHIBIT IV-a REGULATED OPERATIONS Listed by Alphabetical Order

|  |                        | 2012   |                 |                        | 2013   |                 |                             |
|--|------------------------|--------|-----------------|------------------------|--------|-----------------|-----------------------------|
| Hospital                                 | Net Patient<br>Revenue | EIPAs  | NPR<br>Per EIPA | Net Patient<br>Revenue | EIPAs  | NPR<br>Per EIPA | % Change<br>NPR Per<br>EIPA |
| Peninsula Regional Medical Center        | 336,910,100            | 31,130 | 10,822.80       | 335,753,200            | 31,095 | 10,797.82       | -0.23                       |
| Prince Georges' Hospital Center          | 204,531,176            | 15,237 | 13,423.68       | 205,002,819            | 14,764 | 13,885.66       | 3.44                        |
| Saint Agnes Hospital                     | 330,910,826            | 29,848 | 11,086.68       | 331,731,681            | 30,052 | 11,038.49       | -0.43                       |
| Shady Grove Adventist Hospital           | 294,975,318            | 33,685 | 8,756.85        | 306,717,029            | 32,605 | 9,407.11        | 7.43                        |
| Sinai Hospital of Baltimore              | 565,251,457            | 42,045 | 13,443.91       | 564,285,587            | 41,325 | 13,654.83       | 1.57                        |
| Suburban Hospital                        | 229,323,220            | 20,973 | 10,934.19       | 232,362,800            | 20,337 | 11,425.41       | 4.49                        |
| UM Baltimore Washington                  | 312,825,359            | 30,546 | 10,241.12       | 308,070,323            | 32,625 | 9,442.71        | -7.80                       |
| UM Charles Regional Medical Center       | 103,830,122            | 12,406 | 8,369.20        | 112,746,501            | 14,264 | 7,904.32        | -5.55                       |
| UM Harford Memorial Hospital             | 82,984,005             | 10,561 | 7,857.65        | 80,749,039             | 10,519 | 7,676.72        | -2.30                       |
| UM Midtown                               | 154,041,944            | 13,404 | 11,492.34       | 177,185,337            | 11,991 | 14,776.59       | 28.58                       |
| UM Rehabilitation & orthopedic Institute | 99,715,400             | 5,643  | 17,671.73       | 97,022,400             | 6,107  | 15,887.28       | -10.10                      |
| UM Saint Joseph                          | 286,710,810            | 25,988 | 11,032.61       | 251,556,991            | 24,887 | 10,107.98       | -8.38                       |
| UM Shore Medical Chestertown             | 49,528,431             | 5,527  | 8,960.38        | 48,143,539             | 4,695  | 10,254.50       | 14.44                       |
| UM Shore Medical Dorchester              | 47,614,371             | 5,903  | 8,066.34        | 46,893,694             | 5,867  | 7,992.59        | -0.91                       |
| UM Shore Medical Easton                  | 152,889,603            | 16,087 | 9,504.11        | 149,505,473            | 15,530 | 9,626.79        | 1.29                        |
| UM Upper Chesapeake                      | 237,245,612            | 25,594 | 9,269.51        | 241,546,300            | 26,153 | 9,235.81        | -0.36                       |
| Union Hospital of Cecil County           | 121,323,300            | 13,309 | 9,115.61        | 125,947,900            | 12,828 | 9,818.47        | 7.71                        |
| University MIEMSS                        | 154,091,408            | 8,862  | 17,386.90       | 154,423,000            | 8,535  | 18,092.47       | 4.06                        |
| University UMCC                          | 51,737,776             | 3,415  | 15,151.87       |                        |        |                 |                             |
| University of Maryland Medical Center    | 1,016,430,615          | 37,591 | 27,039.07       | 1,068,680,949          | 38,517 | 27,745.59       | 2.61                        |
| Washington Adventist Hospital            | 203,900,463            | 19,124 | 10,661.77       | 196,111,014            | 18,392 | 10,662.57       | 0.01                        |
| Western Maryland Regional M. C.          | 239,944,900            | 24,458 | 9,810.36        | 253,404,600            | 21,991 | 11,523.11       | 17.46                       |

### CHANGE IN NET PATIENT REVENUE(NPR) PER EIPA: EXHIBIT IV-b Listed by Net Patient Revenues per EIPA

|  |                        | 2012      |                 |                        | 2013      |                 |                             |
|--|------------------------|-----------|-----------------|------------------------|-----------|-----------------|-----------------------------|
| Hospital                                 | Net Patient<br>Revenue | EIPAs     | NPR<br>Per EIPA | Net Patient<br>Revenue | EIPAs     | NPR<br>Per EIPA | % Change<br>NPR Per<br>EIPA |
| University of Maryland Medical Center    | 1,016,430,615          | 37,591    | 27,039.07       | 1,068,680,949          | 38,517    | 27,745.59       | 2.61                        |
| Johns Hopkins Hospital                   | 1,578,655,727          | 72,575    | 21,752.12       | 1,760,717,473          | 77,249    | 22,792.69       | 4.78                        |
| University MIEMSS                        | 154,091,408            | 8,862     | 17,386.90       | 154,423,000            | 8,535     | 18,092.47       | 4.06                        |
| UM Rehabilitation & orthopedic Institute | 99,715,400             | 5,643     | 17,671.73       | 97,022,400             | 6,107     | 15,887.28       | -10.10                      |
| UM Midtown                               | 154,041,944            | 13,404    | 11,492.34       | 177,185,337            | 11,991    | 14,776.59       | 28.58                       |
| Prince Georges' Hospital Center          | 204,531,176            | 15,237    | 13,423.68       | 205,002,819            | 14,764    | 13,885.66       | 3.44                        |
| MedStar Union Memorial                   | 339,127,630            | 23,916    | 14,179.75       | 325,853,133            | 23,497    | 13,867.62       | -2.20                       |
| Sinai Hospital of Baltimore              | 565,251,457            | 42,045    | 13,443.91       | 564,285,587            | 41,325    | 13,654.83       | 1.57                        |
| Johns Hopkins Bayview Medical Center     | 464,656,600            | 35,261    | 13,177.64       | 476,903,000            | 35,676    | 13,367.67       | 1.44                        |
| All Acute Hospitals                      | 12,275,982,668         | 1,024,332 | 11,984.38       | 12,507,457,797         | 1,025,305 | 12,198.77       | 1.79                        |
| MedStar Harbor Hospital                  | 166,004,244            | 14,942    | 11,109.59       | 165,007,143            | 13,861    | 11,904.52       | 7.16                        |
| Mercy Medical Center                     | 385,649,759            | 32,987    | 11,691.06       | 398,432,064            | 33,615    | 11,852.93       | 1.38                        |
| McCready Hospital                        | 14,280,227             | 1,355     | 10,541.96       | 13,914,617             | 1,207     | 11,523.68       | 9.31                        |
| Western Maryland Regional M. C.          | 239,944,900            | 24,458    | 9,810.36        | 253,404,600            | 21,991    | 11,523.11       | 17.46                       |
| Suburban Hospital                        | 229,323,220            | 20,973    | 10,934.19       | 232,362,800            | 20,337    | 11,425.41       | 4.49                        |
| Saint Agnes Hospital                     | 330,910,826            | 29,848    | 11,086.68       | 331,731,681            | 30,052    | 11,038.49       | -0.43                       |
| MedStar Good Samaritan                   | 251,566,429            | 22,529    | 11,166.54       | 239,029,241            | 21,687    | 11,021.59       | -1.30                       |
| Peninsula Regional Medical Center        | 336,910,100            | 31,130    | 10,822.80       | 335,753,200            | 31,095    | 10,797.82       | -0.23                       |
| Laurel Regional Hospital                 | 93,954,841             | 8,850     | 10,616.51       | 98,649,934             | 9,241     | 10,674.81       | 0.55                        |
| Washington Adventist Hospital            | 203,900,463            | 19,124    | 10,661.77       | 196,111,014            | 18,392    | 10,662.57       | 0.01                        |
| MedStar Franklin Square                  | 391,379,153            | 36,473    | 10,730.66       | 385,021,682            | 36,413    | 10,573.71       | -1.46                       |
| UM Shore Medical Chestertown             | 49,528,431             | 5,527     | 8,960.38        | 48,143,539             | 4,695     | 10,254.50       | 14.44                       |
| Atlantic General Hospital                | 77,261,700             | 7,616     | 10,144.01       | 81,125,900             | 7,929     | 10,232.18       | 0.87                        |
| Carroll County General Hospital          | 203,507,315            | 21,220    | 9,590.48        | 208,787,942            | 20,590    | 10,140.48       | 5.73                        |
| UM Saint Joseph                          | 286,710,810            | 25,988    | 11,032.61       | 251,556,991            | 24,887    | 10,107.98       | -8.38                       |

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### CHANGE IN NET PATIENT REVENUE(NPR) PER EIPA: EXHIBIT IV-b Listed by Net Patient Revenues per EIPA

|                                    |                        | 2012   |                 |                        | 2013   |                 |                             |
|------------------------------------|------------------------|--------|-----------------|------------------------|--------|-----------------|-----------------------------|
| Hospital                           | Net Patient<br>Revenue | EIPAs  | NPR<br>Per EIPA | Net Patient<br>Revenue | EIPAs  | NPR<br>Per EIPA | % Change<br>NPR Per<br>EIPA |
| Bon Secours Hospital               | 105,446,308            | 10,238 | 10,299.78       | 95,981,563             | 9,605  | 9,992.76        | -2.98                       |
| Doctors Community Hospital         | 176,759,733            | 18,526 | 9,541.10        | 171,977,743            | 17,279 | 9,952.89        | 4.32                        |
| Greater Baltimore Medical Center   | 357,119,673            | 34,455 | 10,364.73       | 352,971,792            | 35,580 | 9,920.46        | -4.29                       |
| Union Hospital of Cecil County     | 121,323,300            | 13,309 | 9,115.61        | 125,947,900            | 12,828 | 9,818.47        | 7.71                        |
| Meritus Medical Center             | 244,455,300            | 25,130 | 9,727.62        | 247,469,100            | 25,234 | 9,806.89        | 0.81                        |
| UM Shore Medical Easton            | 152,889,603            | 16,087 | 9,504.11        | 149,505,473            | 15,530 | 9,626.79        | 1.29                        |
| UM Baltimore Washington            | 312,825,359            | 30,546 | 10,241.12       | 308,070,323            | 32,625 | 9,442.71        | -7.80                       |
| Shady Grove Adventist Hospital     | 294,975,318            | 33,685 | 8,756.85        | 306,717,029            | 32,605 | 9,407.11        | 7.43                        |
| Holy Cross Hospital                | 362,831,800            | 39,200 | 9,255.90        | 373,367,100            | 39,841 | 9,371.45        | 1.25                        |
| UM Upper Chesapeake                | 237,245,612            | 25,594 | 9,269.51        | 241,546,300            | 26,153 | 9,235.81        | -0.36                       |
| Anne Arundel Medical Center        | 435,998,560            | 46,016 | 9,474.90        | 444,013,900            | 49,059 | 9,050.64        | -4.48                       |
| Howard County General Hospital     | 228,528,424            | 25,220 | 9,061.49        | 232,449,101            | 26,183 | 8,877.90        | -2.03                       |
| Frederick Memorial Hospital        | 267,942,036            | 31,289 | 8,563.41        | 276,164,675            | 31,256 | 8,835.47        | 3.18                        |
| MedStar Montgomery General         | 139,632,555            | 15,804 | 8,835.11        | 140,038,336            | 16,059 | 8,720.47        | -1.30                       |
| Calvert Memorial Hospital          | 112,025,692            | 14,608 | 7,668.87        | 116,275,170            | 14,027 | 8,289.13        | 8.09                        |
| Northwest Hospital Center          | 193,159,085            | 22,557 | 8,563.11        | 197,370,392            | 24,043 | 8,209.22        | -4.13                       |
| UM Shore Medical Dorchester        | 47,614,371             | 5,903  | 8,066.34        | 46,893,694             | 5,867  | 7,992.59        | -0.91                       |
| UM Charles Regional Medical Center | 103,830,122            | 12,406 | 8,369.20        | 112,746,501            | 14,264 | 7,904.32        | -5.55                       |
| Garrett County Memorial Hospital   | 33,399,378             | 4,440  | 7,522.95        | 34,358,738             | 4,423  | 7,768.58        | 3.27                        |
| MedStar Southern Maryland          | 199,310,186            | 23,657 | 8,424.99        | 200,413,856            | 25,971 | 7,716.73        | -8.41                       |
| UM Harford Memorial Hospital       | 82,984,005             | 10,561 | 7,857.65        | 80,749,039             | 10,519 | 7,676.72        | -2.30                       |
| MedStar Saint Mary's Hospital      | 115,905,184            | 16,444 | 7,048.41        | 122,725,928            | 16,783 | 7,312.63        | 3.75                        |
| Fort Washington Medical Center     | 37,540,675             | 5,727  | 6,555.57        | 37,357,875             | 5,547  | 6,735.16        | 2.74                        |
| University UMCC                    | 51,737,776             | 3,415  | 15,151.87       |                        |        |                 |                             |

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# CHANGE IN NET OPERATING REVENUE(NOR) PER EIPA: EXHIBIT V-a REGULATED OPERATIONS Listed by Alphabetical Order

|                                      |                          | 2012      |                 |                          | 2013      |                 |                             |
|--------------------------------------|--------------------------|-----------|-----------------|--------------------------|-----------|-----------------|-----------------------------|
| Hospital                             | Net Operating<br>Revenue | EIPAs     | NOR<br>Per EIPA | Net Operating<br>Revenue | EIPAs     | NOR<br>Per EIPA | % Change<br>NOR Per<br>EIPA |
| All Acute Hospitals                  | 12,429,743,200           | 1,024,332 | 12,134.49       | 12,721,692,687           | 1,025,305 | 12,407.71       | 2.25                        |
| Anne Arundel Medical Center          | 444,839,660              | 46,016    | 9,667.03        | 452,202,600              | 49,059    | 9,217.56        | -4.65                       |
| Atlantic General Hospital            | 77,465,536               | 7,616     | 10,170.77       | 83,043,595               | 7,929     | 10,474.05       | 2.98                        |
| Bon Secours Hospital                 | 105,135,109              | 10,238    | 10,269.38       | 95,794,305               | 9,605     | 9,973.27        | -2.88                       |
| Calvert Memorial Hospital            | 115,724,005              | 14,608    | 7,922.05        | 120,581,023              | 14,027    | 8,596.09        | 8.51                        |
| Carroll County General Hospital      | 204,467,265              | 21,220    | 9,635.72        | 212,339,748              | 20,590    | 10,312.98       | 7.03                        |
| Doctors Community Hospital           | 176,878,150              | 18,526    | 9,547.50        | 177,820,138              | 17,279    | 10,291.01       | 7.79                        |
| Fort Washington Medical Center       | 39,302,376               | 5,727     | 6,863.21        | 39,074,945               | 5,547     | 7,044.73        | 2.64                        |
| Frederick Memorial Hospital          | 272,707,664              | 31,289    | 8,715.72        | 281,204,278              | 31,256    | 8,996.70        | 3.22                        |
| Garrett County Memorial Hospital     | 33,733,514               | 4,440     | 7,598.21        | 35,086,614               | 4,423     | 7,933.15        | 4.41                        |
| Greater Baltimore Medical Center     | 365,654,919              | 34,455    | 10,612.45       | 360,034,475              | 35,580    | 10,118.96       | -4.65                       |
| Holy Cross Hospital                  | 367,425,200              | 39,200    | 9,373.08        | 379,486,100              | 39,841    | 9,525.03        | 1.62                        |
| Howard County General Hospital       | 228,604,410              | 25,220    | 9,064.51        | 232,548,840              | 26,183    | 8,881.71        | -2.02                       |
| Johns Hopkins Bayview Medical Center | 475,297,200              | 35,261    | 13,479.41       | 486,735,500              | 35,676    | 13,643.28       | 1.22                        |
| Johns Hopkins Hospital               | 1,592,753,199            | 72,575    | 21,946.37       | 1,775,288,117            | 77,249    | 22,981.31       | 4.72                        |
| Laurel Regional Hospital             | 93,765,714               | 8,850     | 10,595.14       | 98,768,306               | 9,241     | 10,687.62       | 0.87                        |
| McCready Hospital                    | 14,322,738               | 1,355     | 10,573.34       | 14,005,568               | 1,207     | 11,599.00       | 9.70                        |
| MedStar Franklin Square              | 394,742,279              | 36,473    | 10,822.87       | 389,743,606              | 36,413    | 10,703.39       | -1.10                       |
| MedStar Good Samaritan               | 254,604,181              | 22,529    | 11,301.38       | 243,027,372              | 21,687    | 11,205.95       | -0.84                       |
| MedStar Harbor Hospital              | 169,499,711              | 14,942    | 11,343.52       | 170,167,330              | 13,861    | 12,276.81       | 8.23                        |
| MedStar Montgomery General           | 142,313,320              | 15,804    | 9,004.73        | 145,425,249              | 16,059    | 9,055.92        | 0.57                        |
| MedStar Saint Mary's Hospital        | 120,684,064              | 16,444    | 7,339.03        | 122,978,411              | 16,783    | 7,327.67        | -0.15                       |
| MedStar Southern Maryland            | 199,579,263              | 23,657    | 8,436.36        | 200,528,256              | 25,971    | 7,721.14        | -8.48                       |
| MedStar Union Memorial               | 343,260,608              | 23,916    | 14,352.56       | 331,971,361              | 23,497    | 14,128.00       | -1.56                       |
| Mercy Medical Center                 | 394,332,059              | 32,987    | 11,954.26       | 401,836,964              | 33,615    | 11,954.22       | -0.00                       |
| Meritus Medical Center               | 251,506,800              | 25,130    | 10,008.22       | 255,299,800              | 25,234    | 10,117.21       | 1.09                        |
| Northwest Hospital Center            | 197,063,249              | 22,557    | 8,736.19        | 199,596,143              | 24,043    | 8,301.79        | -4.97                       |

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# CHANGE IN NET OPERATING REVENUE(NOR) PER EIPA: EXHIBIT V-a REGULATED OPERATIONS Listed by Alphabetical Order

|  |                          | 2012   |                 |                          | 2013   |                 |                             |
|--|--------------------------|--------|-----------------|--------------------------|--------|-----------------|-----------------------------|
| Hospital                                 | Net Operating<br>Revenue | EIPAs  | NOR<br>Per EIPA | Net Operating<br>Revenue | EIPAs  | NOR<br>Per EIPA | % Change<br>NOR Per<br>EIPA |
| Peninsula Regional Medical Center        | 338,148,800              | 31,130 | 10,862.59       | 341,154,600              | 31,095 | 10,971.53       | 1.00                        |
| Prince Georges' Hospital Center          | 205,804,685              | 15,237 | 13,507.26       | 208,655,180              | 14,764 | 14,133.04       | 4.63                        |
| Saint Agnes Hospital                     | 335,387,500              | 29,848 | 11,236.66       | 338,350,687              | 30,052 | 11,258.74       | 0.20                        |
| Shady Grove Adventist Hospital           | 297,499,487              | 33,685 | 8,831.79        | 311,964,366              | 32,605 | 9,568.05        | 8.34                        |
| Sinai Hospital of Baltimore              | 571,753,033              | 42,045 | 13,598.54       | 580,518,587              | 41,325 | 14,047.65       | 3.30                        |
| Suburban Hospital                        | 234,064,038              | 20,973 | 11,160.23       | 239,366,740              | 20,337 | 11,769.80       | 5.46                        |
| UM Baltimore Washington                  | 315,395,249              | 30,546 | 10,325.25       | 309,974,788              | 32,625 | 9,501.09        | -7.98                       |
| UM Charles Regional Medical Center       | 103,547,973              | 12,406 | 8,346.45        | 112,589,742              | 14,264 | 7,893.33        | -5.43                       |
| UM Harford Memorial Hospital             | 84,034,428               | 10,561 | 7,957.12        | 83,201,639               | 10,519 | 7,909.88        | -0.59                       |
| UM Midtown                               | 154,907,773              | 13,404 | 11,556.93       | 177,455,864              | 11,991 | 14,799.15       | 28.05                       |
| UM Rehabilitation & orthopedic Institute | 100,756,006              | 5,643  | 17,856.15       | 97,727,740               | 6,107  | 16,002.78       | -10.38                      |
| UM Saint Joseph                          | 287,100,323              | 25,988 | 11,047.60       | 251,692,492              | 24,887 | 10,113.43       | -8.46                       |
| UM Shore Medical Chestertown             | 49,732,928               | 5,527  | 8,997.38        | 48,224,262               | 4,695  | 10,271.70       | 14.16                       |
| UM Shore Medical Dorchester              | 47,836,711               | 5,903  | 8,104.01        | 47,007,498               | 5,867  | 8,011.99        | -1.14                       |
| UM Shore Medical Easton                  | 156,541,896              | 16,087 | 9,731.15        | 150,423,955              | 15,530 | 9,685.93        | -0.46                       |
| UM Upper Chesapeake                      | 238,600,630              | 25,594 | 9,322.46        | 244,484,700              | 26,153 | 9,348.17        | 0.28                        |
| Union Hospital of Cecil County           | 121,942,200              | 13,309 | 9,162.11        | 128,735,700              | 12,828 | 10,035.80       | 9.54                        |
| University MIEMSS                        | 157,354,408              | 8,862  | 17,755.08       | 157,514,000              | 8,535  | 18,454.62       | 3.94                        |
| University UMCC                          | 51,831,776               | 3,415  | 15,179.39       |                          |        |                 |                             |
| University of Maryland Medical Center    | 1,029,532,944            | 37,591 | 27,387.61       | 1,104,773,709            | 38,517 | 28,682.64       | 4.73                        |
| Washington Adventist Hospital            | 206,488,551              | 19,124 | 10,797.10       | 199,999,849              | 18,392 | 10,874.01       | 0.71                        |
| Western Maryland Regional M. C.          | 242,617,800              | 24,458 | 9,919.64        | 260,010,300              | 21,991 | 11,823.50       | 19.19                       |

### CHANGE IN NET OPERATING REVENUE(NOR) PER EIPA: EXHIBIT V-b Listed by Net Operating Revenues per EIPA

|  |                          | 2012      |                 |                          | 2013      |                 |                             |
|--|--------------------------|-----------|-----------------|--------------------------|-----------|-----------------|-----------------------------|
| Hospital                                 | Net Operating<br>Revenue | EIPAs     | NOR<br>Per EIPA | Net Operating<br>Revenue | EIPAs     | NOR<br>Per EIPA | % Change<br>NOR Per<br>EIPA |
| University of Maryland Medical Center    | 1,029,532,944            | 37,591    | 27,387.61       | 1,104,773,709            | 38,517    | 28,682.64       | 4.73                        |
| Johns Hopkins Hospital                   | 1,592,753,199            | 72,575    | 21,946.37       | 1,775,288,117            | 77,249    | 22,981.31       | 4.72                        |
| University MIEMSS                        | 157,354,408              | 8,862     | 17,755.08       | 157,514,000              | 8,535     | 18,454.62       | 3.94                        |
| UM Rehabilitation & orthopedic Institute | 100,756,006              | 5,643     | 17,856.15       | 97,727,740               | 6,107     | 16,002.78       | -10.38                      |
| UM Midtown                               | 154,907,773              | 13,404    | 11,556.93       | 177,455,864              | 11,991    | 14,799.15       | 28.05                       |
| Prince Georges' Hospital Center          | 205,804,685              | 15,237    | 13,507.26       | 208,655,180              | 14,764    | 14,133.04       | 4.63                        |
| MedStar Union Memorial                   | 343,260,608              | 23,916    | 14,352.56       | 331,971,361              | 23,497    | 14,128.00       | -1.56                       |
| Sinai Hospital of Baltimore              | 571,753,033              | 42,045    | 13,598.54       | 580,518,587              | 41,325    | 14,047.65       | 3.30                        |
| Johns Hopkins Bayview Medical Center     | 475,297,200              | 35,261    | 13,479.41       | 486,735,500              | 35,676    | 13,643.28       | 1.22                        |
| All Acute Hospitals                      | 12,429,743,200           | 1,024,332 | 12,134.49       | 12,721,692,687           | 1,025,305 | 12,407.71       | 2.25                        |
| MedStar Harbor Hospital                  | 169,499,711              | 14,942    | 11,343.52       | 170,167,330              | 13,861    | 12,276.81       | 8.23                        |
| Mercy Medical Center                     | 394,332,059              | 32,987    | 11,954.26       | 401,836,964              | 33,615    | 11,954.22       | -0.00                       |
| Western Maryland Regional M. C.          | 242,617,800              | 24,458    | 9,919.64        | 260,010,300              | 21,991    | 11,823.50       | 19.19                       |
| Suburban Hospital                        | 234,064,038              | 20,973    | 11,160.23       | 239,366,740              | 20,337    | 11,769.80       | 5.46                        |
| McCready Hospital                        | 14,322,738               | 1,355     | 10,573.34       | 14,005,568               | 1,207     | 11,599.00       | 9.70                        |
| Saint Agnes Hospital                     | 335,387,500              | 29,848    | 11,236.66       | 338,350,687              | 30,052    | 11,258.74       | 0.20                        |
| MedStar Good Samaritan                   | 254,604,181              | 22,529    | 11,301.38       | 243,027,372              | 21,687    | 11,205.95       | -0.84                       |
| Peninsula Regional Medical Center        | 338,148,800              | 31,130    | 10,862.59       | 341,154,600              | 31,095    | 10,971.53       | 1.00                        |
| Washington Adventist Hospital            | 206,488,551              | 19,124    | 10,797.10       | 199,999,849              | 18,392    | 10,874.01       | 0.71                        |
| MedStar Franklin Square                  | 394,742,279              | 36,473    | 10,822.87       | 389,743,606              | 36,413    | 10,703.39       | -1.10                       |
| Laurel Regional Hospital                 | 93,765,714               | 8,850     | 10,595.14       | 98,768,306               | 9,241     | 10,687.62       | 0.87                        |
| Atlantic General Hospital                | 77,465,536               | 7,616     | 10,170.77       | 83,043,595               | 7,929     | 10,474.05       | 2.98                        |
| Carroll County General Hospital          | 204,467,265              | 21,220    | 9,635.72        | 212,339,748              | 20,590    | 10,312.98       | 7.03                        |
| Doctors Community Hospital               | 176,878,150              | 18,526    | 9,547.50        | 177,820,138              | 17,279    | 10,291.01       | 7.79                        |
| UM Shore Medical Chestertown             | 49,732,928               | 5,527     | 8,997.38        | 48,224,262               | 4,695     | 10,271.70       | 14.16                       |

### CHANGE IN NET OPERATING REVENUE(NOR) PER EIPA: EXHIBIT V-b Listed by Net Operating Revenues per EIPA

|                                    |                          | 2012   |                 |                          |        |                 |                             |
|------------------------------------|--------------------------|--------|-----------------|--------------------------|--------|-----------------|-----------------------------|
| Hospital                           | Net Operating<br>Revenue | EIPAs  | NOR<br>Per EIPA | Net Operating<br>Revenue | EIPAs  | NOR<br>Per EIPA | % Change<br>NOR Per<br>EIPA |
| Greater Baltimore Medical Center   | 365,654,919              | 34,455 | 10,612.45       | 360,034,475              | 35,580 | 10,118.96       | -4.65                       |
| Meritus Medical Center             | 251,506,800              | 25,130 | 10,008.22       | 255,299,800              | 25,234 | 10,117.21       | 1.09                        |
| UM Saint Joseph                    | 287,100,323              | 25,988 | 11,047.60       | 251,692,492              | 24,887 | 10,113.43       | -8.46                       |
| Union Hospital of Cecil County     | 121,942,200              | 13,309 | 9,162.11        | 128,735,700              | 12,828 | 10,035.80       | 9.54                        |
| Bon Secours Hospital               | 105,135,109              | 10,238 | 10,269.38       | 95,794,305               | 9,605  | 9,973.27        | -2.88                       |
| UM Shore Medical Easton            | 156,541,896              | 16,087 | 9,731.15        | 150,423,955              | 15,530 | 9,685.93        | -0.46                       |
| Shady Grove Adventist Hospital     | 297,499,487              | 33,685 | 8,831.79        | 311,964,366              | 32,605 | 9,568.05        | 8.34                        |
| Holy Cross Hospital                | 367,425,200              | 39,200 | 9,373.08        | 379,486,100              | 39,841 | 9,525.03        | 1.62                        |
| UM Baltimore Washington            | 315,395,249              | 30,546 | 10,325.25       | 309,974,788              | 32,625 | 9,501.09        | -7.98                       |
| UM Upper Chesapeake                | 238,600,630              | 25,594 | 9,322.46        | 244,484,700              | 26,153 | 9,348.17        | 0.28                        |
| Anne Arundel Medical Center        | 444,839,660              | 46,016 | 9,667.03        | 452,202,600              | 49,059 | 9,217.56        | -4.65                       |
| MedStar Montgomery General         | 142,313,320              | 15,804 | 9,004.73        | 145,425,249              | 16,059 | 9,055.92        | 0.57                        |
| Frederick Memorial Hospital        | 272,707,664              | 31,289 | 8,715.72        | 281,204,278              | 31,256 | 8,996.70        | 3.22                        |
| Howard County General Hospital     | 228,604,410              | 25,220 | 9,064.51        | 232,548,840              | 26,183 | 8,881.71        | -2.02                       |
| Calvert Memorial Hospital          | 115,724,005              | 14,608 | 7,922.05        | 120,581,023              | 14,027 | 8,596.09        | 8.51                        |
| Northwest Hospital Center          | 197,063,249              | 22,557 | 8,736.19        | 199,596,143              | 24,043 | 8,301.79        | -4.97                       |
| UM Shore Medical Dorchester        | 47,836,711               | 5,903  | 8,104.01        | 47,007,498               | 5,867  | 8,011.99        | -1.14                       |
| Garrett County Memorial Hospital   | 33,733,514               | 4,440  | 7,598.21        | 35,086,614               | 4,423  | 7,933.15        | 4.41                        |
| UM Harford Memorial Hospital       | 84,034,428               | 10,561 | 7,957.12        | 83,201,639               | 10,519 | 7,909.88        | -0.59                       |
| UM Charles Regional Medical Center | 103,547,973              | 12,406 | 8,346.45        | 112,589,742              | 14,264 | 7,893.33        | -5.43                       |
| MedStar Southern Maryland          | 199,579,263              | 23,657 | 8,436.36        | 200,528,256              | 25,971 | 7,721.14        | -8.48                       |
| MedStar Saint Mary's Hospital      | 120,684,064              | 16,444 | 7,339.03        | 122,978,411              | 16,783 | 7,327.67        | -0.15                       |
| Fort Washington Medical Center     | 39,302,376               | 5,727  | 6,863.21        | 39,074,945               | 5,547  | 7,044.73        | 2.64                        |
| University UMCC                    | 51,831,776               | 3,415  | 15,179.39       |                          |        |                 |                             |

### CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-a REGULATED & UNREGULATED OPERATIONS Listed by Alphabetical Order

|                                      | 2012                   |                          | 2013               |                        |                          |                    |                               |                                |
|--------------------------------------|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital                             | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | % Change<br>Reg.<br>Operating | % Change<br>Total<br>Operating |
| All Acute Hospitals                  | 780,743,081            | -466,227,662             | 314,515,420        | 676,894,996            | -513,224,985             | 163,670,011        | -13.30                        | -47.96                         |
| Anne Arundel Medical Center          | 22,997,137             | -13,949,007              | 9,048,130          | 16,002,451             | -14,887,851              | 1,114,600          | -30.42                        | -87.68                         |
| Atlantic General Hospital            | 7,834,927              | -7,278,318               | 556,609            | 9,222,349              | -7,995,621               | 1,226,727          | 17.71                         | 120.39                         |
| Bon Secours Hospital                 | 14,520,888             | -13,300,123              | 1,220,765          | 2,560,429              | -13,579,925              | -11,019,496        | -82.37                        | -1002.67                       |
| Calvert Memorial Hospital            | 10,272,886             | -10,562,698              | -289,812           | 14,541,508             | -7,631,293               | 6,910,215          | 41.55                         | 2484.38                        |
| Carroll County General Hospital      | 21,765,581             | -4,919,386               | 16,846,195         | 25,286,993             | -5,037,706               | 20,249,287         | 16.18                         | 20.20                          |
| Doctors Community Hospital           | 6,541,312              | -6,079,156               | 462,156            | 4,422,646              | -7,140,124               | -2,717,478         | -32.39                        | -688.00                        |
| Fort Washington Medical Center       | 1,702,136              | -600,935                 | 1,101,202          | 1,223,777              | -648,495                 | 575,282            | -28.10                        | -47.76                         |
| Frederick Memorial Hospital          | 9,272,039              | -8,682,574               | 589,466            | 17,216,148             | -17,819,196              | -603,048           | 85.68                         | -202.30                        |
| Garrett County Memorial Hospital     | 1,755,437              | -558,755                 | 1,196,682          | 2,570,135              | -1,284,004               | 1,286,131          | 46.41                         | 7.47                           |
| Greater Baltimore Medical Center     | 26,622,953             | -13,348,490              | 13,274,463         | 29,521,863             | -14,587,186              | 14,934,677         | 10.89                         | 12.51                          |
| Holy Cross Hospital                  | 42,291,998             | -15,634,098              | 26,657,900         | 42,986,566             | -18,836,520              | 24,150,046         | 1.64                          | -9.41                          |
| Howard County General Hospital       | 18,344,798             | -8,709,292               | 9,635,506          | 18,538,282             | -7,841,142               | 10,697,140         | 1.05                          | 11.02                          |
| Johns Hopkins Bayview Medical Center | 21,925,036             | -12,782,836              | 9,142,200          | 5,832,881              | -13,886,881              | -8,054,000         | -73.40                        | -188.10                        |
| Johns Hopkins Hospital               | 32,726,234             | 666,767                  | 33,393,001         | 17,927,223             | -1,959,024               | 15,968,199         | -45.22                        | -52.18                         |
| Laurel Regional Hospital             | -3,108,868             | -5,943,501               | -9,052,368         | -2,910,849             | -7,359,314               | -10,270,163        | 6.37                          | -13.45                         |
| McCready Hospital                    | 506,240                | 874,010                  | 1,380,250          | -298,269               | 763,412                  | 465,143            | -158.92                       | -66.30                         |
| MedStar Franklin Square              | 31,496,894             | -18,514,347              | 12,982,547         | 26,574,956             | -26,514,792              | 60,164             | -15.63                        | -99.54                         |
| MedStar Good Samaritan               | 22,344,084             | -14,747,241              | 7,596,843          | 12,773,906             | -20,971,324              | -8,197,418         | -42.83                        | -207.91                        |
| MedStar Harbor Hospital              | 2,534,277              | -5,244,045               | -2,709,768         | 12,288,534             | -6,504,729               | 5,783,805          | 384.89                        | 313.44                         |
| MedStar Montgomery General           | 17,737,440             | -8,912,163               | 8,825,276          | 16,850,341             | -9,763,710               | 7,086,631          | -5.00                         | -19.70                         |
| MedStar Saint Mary's Hospital        | 14,168,767             | -4,526,924               | 9,641,843          | 16,308,891             | -6,063,773               | 10,245,118         | 15.10                         | 6.26                           |
| MedStar Southern Maryland            | 5,598,420              | -10,127,437              | -4,529,017         | -21,613,758            | -6,037,146               | -27,650,904        | -486.07                       | -510.53                        |
| MedStar Union Memorial               | 31,416,756             | -28,363,207              | 3,053,549          | 20,335,376             | -26,559,115              | -6,223,738         | -35.27                        | -303.82                        |
| Mercy Medical Center                 | 21,797,330             | -13,126,437              | 8,670,893          | 15,429,893             | -12,365,317              | 3,064,576          | -29.21                        | -64.66                         |
| Meritus Medical Center               | 3,860,038              | -1,701,538               | 2,158,500          | 10,308,554             | 755,874                  | 11,064,428         | 167.06                        | 412.60                         |
| Northwest Hospital Center            | 18,829,012             | -8,448,897               | 10,380,115         | 19,846,980             | -6,563,890               | 13,283,090         | 5.41                          | 27.97                          |

### CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-a REGULATED & UNREGULATED OPERATIONS Listed by Alphabetical Order

|  |                        | 2012                     |                    |                        | 2013                     |                    |                               |                                |
|--|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital                                 | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | % Change<br>Reg.<br>Operating | % Change<br>Total<br>Operating |
| Peninsula Regional Medical Center        | 28,632,947             | -22,346,947              | 6,286,000          | 25,869,524             | -29,004,524              | -3,135,000         | -9.65                         | -149.87                        |
| Prince Georges' Hospital Center          | 1,979,536              | -16,861,740              | -14,882,204        | -2,474,588             | -18,839,314              | -21,313,902        | -225.01                       | -43.22                         |
| Saint Agnes Hospital                     | 48,403,847             | -26,915,191              | 21,488,655         | 55,452,969             | -29,226,624              | 26,226,345         | 14.56                         | 22.05                          |
| Shady Grove Adventist Hospital           | 20,158,508             | -12,254,890              | 7,903,618          | 28,935,249             | -13,410,889              | 15,524,360         | 43.54                         | 96.42                          |
| Sinai Hospital of Baltimore              | 46,055,756             | -31,892,393              | 14,163,363         | 50,470,369             | -35,170,451              | 15,299,918         | 9.59                          | 8.02                           |
| Suburban Hospital                        | 17,181,785             | -3,135,062               | 14,046,723         | 20,495,552             | 13,276,817               | 33,772,370         | 19.29                         | 140.43                         |
| UM Baltimore Washington                  | 14,066,959             | 473,264                  | 14,540,222         | 2,919,627              | -7,324,899               | -4,405,272         | -79.24                        | -130.30                        |
| UM Charles Regional Medical Center       | 8,657,595              | -429,633                 | 8,227,962          | 11,700,484             | -1,700,312               | 10,000,172         | 35.15                         | 21.54                          |
| UM Harford Memorial Hospital             | 3,539,177              | -568,123                 | 2,971,054          | 6,070,368              | -1,886,029               | 4,184,339          | 71.52                         | 40.84                          |
| UM Midtown                               | 10,568,126             | -14,703,136              | -4,135,010         | 17,952,942             | -21,205,328              | -3,252,386         | 69.88                         | 21.35                          |
| UM Rehabilitation & orthopedic Institute | 5,261,351              | -571,459                 | 4,689,892          | -698,160               | -592,139                 | -1,290,298         | -113.27                       | -127.51                        |
| UM Saint Joseph                          | 416,042                | -28,586,130              | -28,170,088        | -32,370,924            | -33,481,543              | -65,852,468        | -7880.68                      | -133.77                        |
| UM Shore Medical Chestertown             | -585,613               | -1,566,239               | -2,151,852         | 1,403,716              | -1,589,533               | -185,817           | 339.70                        | 91.36                          |
| UM Shore Medical Dorchester              | 7,396,857              | -1,633,805               | 5,763,053          | 8,347,091              | -2,093,218               | 6,253,874          | 12.85                         | 8.52                           |
| UM Shore Medical Easton                  | 15,184,237             | -170,476                 | 15,013,761         | 13,099,182             | -2,730,332               | 10,368,850         | -13.73                        | -30.94                         |
| UM Upper Chesapeake                      | 21,488,661             | -2,341,849               | 19,146,812         | 24,437,959             | -6,159,959               | 18,278,000         | 13.72                         | -4.54                          |
| Union Hospital of Cecil County           | 14,953,500             | -9,964,800               | 4,988,700          | 15,753,700             | -10,641,700              | 5,112,000          | 5.35                          | 2.47                           |
| University MIEMSS                        | 23,783,108             | -3,546,700               | 20,236,408         | 20,843,100             | -4,314,100               | 16,529,000         | -12.36                        | -18.32                         |
| University UMCC                          | -5,896,024             | -976,200                 | -6,872,224         |                        |                          |                    |                               |                                |
| University of Maryland Medical Center    | 91,181,886             | -32,162,539              | 59,019,347         | 50,109,078             | -15,583,078              | 34,526,000         | -45.04                        | -41.50                         |
| Washington Adventist Hospital            | 3,310,437              | -9,693,786               | -6,383,349         | 969,949                | -11,690,915              | -10,720,966        | -70.70                        | -67.95                         |
| Western Maryland Regional M. C.          | 1,659,092              | -11,526,792              | -9,867,700         | 30,003,925             | -19,134,525              | 10,869,400         | 1708.45                       | 210.15                         |

### CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-b REGULATED & UNREGULATED OPERATIONS Listed by Total Operating Profit/Loss

|                                       | 2012                   |                          |                    | 2013                   |                          |                    |                               |                                |
|---------------------------------------|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital                              | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | % Change<br>Reg.<br>Operating | % Change<br>Total<br>Operating |
| All Acute Hospitals                   | 780,743,081            | -466,227,662             | 314,515,420        | 676,894,996            | -513,224,985             | 163,670,011        | -13.30                        | -47.96                         |
| University of Maryland Medical Center | 91,181,886             | -32,162,539              | 59,019,347         | 50,109,078             | -15,583,078              | 34,526,000         | -45.04                        | -41.50                         |
| Suburban Hospital                     | 17,181,785             | -3,135,062               | 14,046,723         | 20,495,552             | 13,276,817               | 33,772,370         | 19.29                         | 140.43                         |
| Saint Agnes Hospital                  | 48,403,847             | -26,915,191              | 21,488,655         | 55,452,969             | -29,226,624              | 26,226,345         | 14.56                         | 22.05                          |
| Holy Cross Hospital                   | 42,291,998             | -15,634,098              | 26,657,900         | 42,986,566             | -18,836,520              | 24,150,046         | 1.64                          | -9.41                          |
| Carroll County General Hospital       | 21,765,581             | -4,919,386               | 16,846,195         | 25,286,993             | -5,037,706               | 20,249,287         | 16.18                         | 20.20                          |
| UM Upper Chesapeake                   | 21,488,661             | -2,341,849               | 19,146,812         | 24,437,959             | -6,159,959               | 18,278,000         | 13.72                         | -4.54                          |
| University MIEMSS                     | 23,783,108             | -3,546,700               | 20,236,408         | 20,843,100             | -4,314,100               | 16,529,000         | -12.36                        | -18.32                         |
| Johns Hopkins Hospital                | 32,726,234             | 666,767                  | 33,393,001         | 17,927,223             | -1,959,024               | 15,968,199         | -45.22                        | -52.18                         |
| Shady Grove Adventist Hospital        | 20,158,508             | -12,254,890              | 7,903,618          | 28,935,249             | -13,410,889              | 15,524,360         | 43.54                         | 96.42                          |
| Sinai Hospital of Baltimore           | 46,055,756             | -31,892,393              | 14,163,363         | 50,470,369             | -35,170,451              | 15,299,918         | 9.59                          | 8.02                           |
| Greater Baltimore Medical Center      | 26,622,953             | -13,348,490              | 13,274,463         | 29,521,863             | -14,587,186              | 14,934,677         | 10.89                         | 12.51                          |
| Northwest Hospital Center             | 18,829,012             | -8,448,897               | 10,380,115         | 19,846,980             | -6,563,890               | 13,283,090         | 5.41                          | 27.97                          |
| Meritus Medical Center                | 3,860,038              | -1,701,538               | 2,158,500          | 10,308,554             | 755,874                  | 11,064,428         | 167.06                        | 412.60                         |
| Western Maryland Regional M. C.       | 1,659,092              | -11,526,792              | -9,867,700         | 30,003,925             | -19,134,525              | 10,869,400         | 1708.45                       | 210.15                         |
| Howard County General Hospital        | 18,344,798             | -8,709,292               | 9,635,506          | 18,538,282             | -7,841,142               | 10,697,140         | 1.05                          | 11.02                          |
| UM Shore Medical Easton               | 15,184,237             | -170,476                 | 15,013,761         | 13,099,182             | -2,730,332               | 10,368,850         | -13.73                        | -30.94                         |
| MedStar Saint Mary's Hospital         | 14,168,767             | -4,526,924               | 9,641,843          | 16,308,891             | -6,063,773               | 10,245,118         | 15.10                         | 6.26                           |
| UM Charles Regional Medical Center    | 8,657,595              | -429,633                 | 8,227,962          | 11,700,484             | -1,700,312               | 10,000,172         | 35.15                         | 21.54                          |
| MedStar Montgomery General            | 17,737,440             | -8,912,163               | 8,825,276          | 16,850,341             | -9,763,710               | 7,086,631          | -5.00                         | -19.70                         |
| Calvert Memorial Hospital             | 10,272,886             | -10,562,698              | -289,812           | 14,541,508             | -7,631,293               | 6,910,215          | 41.55                         | 2484.38                        |
| UM Shore Medical Dorchester           | 7,396,857              | -1,633,805               | 5,763,053          | 8,347,091              | -2,093,218               | 6,253,874          | 12.85                         | 8.52                           |
| MedStar Harbor Hospital               | 2,534,277              | -5,244,045               | -2,709,768         | 12,288,534             | -6,504,729               | 5,783,805          | 384.89                        | 313.44                         |
| Union Hospital of Cecil County        | 14,953,500             | -9,964,800               | 4,988,700          | 15,753,700             | -10,641,700              | 5,112,000          | 5.35                          | 2.47                           |
| UM Harford Memorial Hospital          | 3,539,177              | -568,123                 | 2,971,054          | 6,070,368              | -1,886,029               | 4,184,339          | 71.52                         | 40.84                          |
| Mercy Medical Center                  | 21,797,330             | -13,126,437              | 8,670,893          | 15,429,893             | -12,365,317              | 3,064,576          | -29.21                        | -64.66                         |

### CHANGE IN TOTAL OPERATING PROFIT/LOSS: EXHIBIT VI-b REGULATED & UNREGULATED OPERATIONS Listed by Total Operating Profit/Loss

|  |                        | 2012                     |                    |                        | 2013                     |                    |                               |                                |
|--|------------------------|--------------------------|--------------------|------------------------|--------------------------|--------------------|-------------------------------|--------------------------------|
| Hospital                                 | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | Regulated<br>Operating | Unregulated<br>Operating | Total<br>Operating | % Change<br>Reg.<br>Operating | % Change<br>Total<br>Operating |
| Garrett County Memorial Hospital         | 1,755,437              | -558,755                 | 1,196,682          | 2,570,135              | -1,284,004               | 1,286,131          | 46.41                         | 7.47                           |
| Atlantic General Hospital                | 7,834,927              | -7,278,318               | 556,609            | 9,222,349              | -7,995,621               | 1,226,727          | 17.71                         | 120.39                         |
| Anne Arundel Medical Center              | 22,997,137             | -13,949,007              | 9,048,130          | 16,002,451             | -14,887,851              | 1,114,600          | -30.42                        | -87.68                         |
| Fort Washington Medical Center           | 1,702,136              | -600,935                 | 1,101,202          | 1,223,777              | -648,495                 | 575,282            | -28.10                        | -47.76                         |
| McCready Hospital                        | 506,240                | 874,010                  | 1,380,250          | -298,269               | 763,412                  | 465,143            | -158.92                       | -66.30                         |
| MedStar Franklin Square                  | 31,496,894             | -18,514,347              | 12,982,547         | 26,574,956             | -26,514,792              | 60,164             | -15.63                        | -99.54                         |
| UM Shore Medical Chestertown             | -585,613               | -1,566,239               | -2,151,852         | 1,403,716              | -1,589,533               | -185,817           | 339.70                        | 91.36                          |
| Frederick Memorial Hospital              | 9,272,039              | -8,682,574               | 589,466            | 17,216,148             | -17,819,196              | -603,048           | 85.68                         | -202.30                        |
| UM Rehabilitation & orthopedic Institute | 5,261,351              | -571,459                 | 4,689,892          | -698,160               | -592,139                 | -1,290,298         | -113.27                       | -127.51                        |
| Doctors Community Hospital               | 6,541,312              | -6,079,156               | 462,156            | 4,422,646              | -7,140,124               | -2,717,478         | -32.39                        | -688.00                        |
| Peninsula Regional Medical Center        | 28,632,947             | -22,346,947              | 6,286,000          | 25,869,524             | -29,004,524              | -3,135,000         | -9.65                         | -149.87                        |
| UM Midtown                               | 10,568,126             | -14,703,136              | -4,135,010         | 17,952,942             | -21,205,328              | -3,252,386         | 69.88                         | 21.35                          |
| UM Baltimore Washington                  | 14,066,959             | 473,264                  | 14,540,222         | 2,919,627              | -7,324,899               | -4,405,272         | -79.24                        | -130.30                        |
| MedStar Union Memorial                   | 31,416,756             | -28,363,207              | 3,053,549          | 20,335,376             | -26,559,115              | -6,223,738         | -35.27                        | -303.82                        |
| Johns Hopkins Bayview Medical Center     | 21,925,036             | -12,782,836              | 9,142,200          | 5,832,881              | -13,886,881              | -8,054,000         | -73.40                        | -188.10                        |
| MedStar Good Samaritan                   | 22,344,084             | -14,747,241              | 7,596,843          | 12,773,906             | -20,971,324              | -8,197,418         | -42.83                        | -207.91                        |
| Laurel Regional Hospital                 | -3,108,868             | -5,943,501               | -9,052,368         | -2,910,849             | -7,359,314               | -10,270,163        | 6.37                          | -13.45                         |
| Washington Adventist Hospital            | 3,310,437              | -9,693,786               | -6,383,349         | 969,949                | -11,690,915              | -10,720,966        | -70.70                        | -67.95                         |
| Bon Secours Hospital                     | 14,520,888             | -13,300,123              | 1,220,765          | 2,560,429              | -13,579,925              | -11,019,496        | -82.37                        | -1002.67                       |
| Prince Georges' Hospital Center          | 1,979,536              | -16,861,740              | -14,882,204        | -2,474,588             | -18,839,314              | -21,313,902        | -225.01                       | -43.22                         |
| MedStar Southern Maryland                | 5,598,420              | -10,127,437              | -4,529,017         | -21,613,758            | -6,037,146               | -27,650,904        | -486.07                       | -510.53                        |
| UM Saint Joseph                          | 416,042                | -28,586,130              | -28,170,088        | -32,370,924            | -33,481,543              | -65,852,468        | -7880.68                      | -133.77                        |
| University UMCC                          | -5,896,024             | -976,200                 | -6,872,224         |                        |                          |                    |                               |                                |

### TOTAL EXCESS PROFIT/LOSS: EXHIBIT VII-a Listed by Alphabetical Order

|                                      | 2012                  | 2013                  |                    |
|--------------------------------------|-----------------------|-----------------------|--------------------|
| Hospital                             | Excess Profit<br>Loss | Excess Profit<br>Loss | % Change in Excess |
| All Acute Hospitals                  | 229,618,116           | 549,062,753           | 139.12             |
| Anne Arundel Medical Center          | -31,996,892           | 45,341,200            | 241.71             |
| Atlantic General Hospital            | 1,456,040             | 2,725,952             | 87.22              |
| Bon Secours Hospital                 | 1,603,802             | -9,627,191            | -700.27            |
| Calvert Memorial Hospital            | 2,773,506             | 6,916,629             | 149.38             |
| Carroll County General Hospital      | 4,870,116             | 30,673,703            | 529.84             |
| Doctors Community Hospital           | 305,804               | -1,415,078            | -562.74            |
| Fort Washington Medical Center       | 1,102,010             | 576,030               | -47.73             |
| Frederick Memorial Hospital          | -2,998,773            | 10,738,933            | 458.11             |
| Garrett County Memorial Hospital     | 1,621,925             | 2,041,070             | 25.84              |
| Greater Baltimore Medical Center     | 18,376,336            | 33,230,610            | 80.83              |
| Holy Cross Hospital                  | 26,077,900            | 37,428,046            | 43.52              |
| Howard County General Hospital       | -1,270,363            | 19,389,706            | 1626.31            |
| Johns Hopkins Bayview Medical Center | 10,625,700            | -6,796,000            | -163.96            |
| Johns Hopkins Hospital               | 66,111,683            | 51,063,077            | -22.76             |
| Laurel Regional Hospital             | 97,632                | -1,570,163            | -1708.25           |
| McCready Hospital                    | 3,260,935             | 429,845               | -86.82             |
| MedStar Franklin Square              | 13,287,500            | 425,534               | -96.80             |
| MedStar Good Samaritan               | 8,605,078             | -8,126,384            | -194.44            |
| MedStar Harbor Hospital              | -2,489,549            | 6,061,104             | 343.46             |
| MedStar Montgomery General           | 9,004,630             | 7,262,526             | -19.35             |
| MedStar Saint Mary's Hospital        | 9,640,308             | 12,348,616            | 28.09              |
| MedStar Southern Maryland            | -4,683,446            | -21,613,758           | -361.49            |
| MedStar Union Memorial               | 4,084,294             | -1,472,759            | -136.06            |
| Mercy Medical Center                 | -14,315,107           | 31,020,207            | 316.70             |
| Meritus Medical Center               | 4,712,400             | 9,116,228             | 93.45              |
| Northwest Hospital Center            | 11,695,796            | 23,613,990            | 101.90             |

### TOTAL EXCESS PROFIT/LOSS: EXHIBIT VII-a Listed by Alphabetical Order

|  | 2012                  | 2013                  |                    |
|--|-----------------------|-----------------------|--------------------|
| Hospital                                 | Excess Profit<br>Loss | Excess Profit<br>Loss | % Change in Excess |
| Peninsula Regional Medical Center        | 15,837,000            | 10,719,000            | -32.32             |
| Prince Georges' Hospital Center          | 7,369,937             | 1,028,098             | -86.05             |
| Saint Agnes Hospital                     | 43,515,023            | 41,883,345            | -3.75              |
| Shady Grove Adventist Hospital           | 8,908,624             | 15,263,693            | 71.34              |
| Sinai Hospital of Baltimore              | 23,129,417            | 34,266,918            | 48.15              |
| Suburban Hospital                        | 11,442,898            | 38,134,858            | 233.26             |
| UM Baltimore Washington                  | 11,252,222            | -4,380,643            | -138.93            |
| UM Charles Regional Medical Center       | -656,038              | 4,734,172             | 821.63             |
| UM Harford Memorial Hospital             | 8,268,054             | 11,524,339            | 39.38              |
| UM Midtown                               | -4,813,010            | -3,684,386            | 23.45              |
| UM Rehabilitation & orthopedic Institute | 4,372,892             | -385,298              | -108.81            |
| UM Saint Joseph                          | -24,406,902           | -72,512,468           | -197.10            |
| UM Shore Medical Chestertown             | -1,947,852            | 1,065,985             | 154.73             |
| UM Shore Medical Dorchester              | 5,576,088             | 6,630,853             | 18.92              |
| UM Shore Medical Easton                  | 13,061,338            | 14,371,024            | 10.03              |
| UM Upper Chesapeake                      | 15,544,812            | 22,400,000            | 44.10              |
| Union Hospital of Cecil County           | 4,256,400             | 9,281,500             | 118.06             |
| University MIEMSS                        | 21,736,408            | 18,029,000            | -17.06             |
| University UMCC                          | -6,523,022            |                       |                    |
| University of Maryland Medical Center    | -55,550,450           | 124,816,000           | 324.69             |
| Washington Adventist Hospital            | -7,395,623            | -12,230,677           | -65.38             |
| Western Maryland Regional M. C.          | -1,723,700            | 15,201,700            | 981.92             |

#### TOTAL EXCESS PROFIT/LOSS: EXHIBIT VII-b Listed by Excess Profit/Loss

|                                       | 2012                  | 2013                  |                          |
|---------------------------------------|-----------------------|-----------------------|--------------------------|
| Hospital                              | Excess Profit<br>Loss | Excess Profit<br>Loss | % Change<br>in<br>Excess |
| All Acute Hospitals                   | 229,618,116           | 549,062,753           | 139.12                   |
| University of Maryland Medical Center | -55,550,450           | 124,816,000           | 324.69                   |
| Johns Hopkins Hospital                | 66,111,683            | 51,063,077            | -22.76                   |
| Anne Arundel Medical Center           | -31,996,892           | 45,341,200            | 241.71                   |
| Saint Agnes Hospital                  | 43,515,023            | 41,883,345            | -3.75                    |
| Suburban Hospital                     | 11,442,898            | 38,134,858            | 233.26                   |
| Holy Cross Hospital                   | 26,077,900            | 37,428,046            | 43.52                    |
| Sinai Hospital of Baltimore           | 23,129,417            | 34,266,918            | 48.15                    |
| Greater Baltimore Medical Center      | 18,376,336            | 33,230,610            | 80.83                    |
| Mercy Medical Center                  | -14,315,107           | 31,020,207            | 316.70                   |
| Carroll County General Hospital       | 4,870,116             | 30,673,703            | 529.84                   |
| Northwest Hospital Center             | 11,695,796            | 23,613,990            | 101.90                   |
| UM Upper Chesapeake                   | 15,544,812            | 22,400,000            | 44.10                    |
| Howard County General Hospital        | -1,270,363            | 19,389,706            | 1626.31                  |
| University MIEMSS                     | 21,736,408            | 18,029,000            | -17.06                   |
| Shady Grove Adventist Hospital        | 8,908,624             | 15,263,693            | 71.34                    |
| Western Maryland Regional M. C.       | -1,723,700            | 15,201,700            | 981.92                   |
| UM Shore Medical Easton               | 13,061,338            | 14,371,024            | 10.03                    |
| MedStar Saint Mary's Hospital         | 9,640,308             | 12,348,616            | 28.09                    |
| UM Harford Memorial Hospital          | 8,268,054             | 11,524,339            | 39.38                    |
| Frederick Memorial Hospital           | -2,998,773            | 10,738,933            | 458.11                   |
| Peninsula Regional Medical Center     | 15,837,000            | 10,719,000            | -32.32                   |
| Union Hospital of Cecil County        | 4,256,400             | 9,281,500             | 118.06                   |
| Meritus Medical Center                | 4,712,400             | 9,116,228             | 93.45                    |
| MedStar Montgomery General            | 9,004,630             | 7,262,526             | -19.35                   |
| Calvert Memorial Hospital             | 2,773,506             | 6,916,629             | 149.38                   |
| UM Shore Medical Dorchester           | 5,576,088             | 6,630,853             | 18.92                    |

#### TOTAL EXCESS PROFIT/LOSS: EXHIBIT VII-b Listed by Excess Profit/Loss

|  | 2012                  | 2013                  |                          |
|--|-----------------------|-----------------------|--------------------------|
| Hospital                                 | Excess Profit<br>Loss | Excess Profit<br>Loss | % Change<br>in<br>Excess |
| MedStar Harbor Hospital                  | -2,489,549            | 6,061,104             | 343.46                   |
| UM Charles Regional Medical Center       | -656,038              | 4,734,172             | 821.63                   |
| Atlantic General Hospital                | 1,456,040             | 2,725,952             | 87.22                    |
| Garrett County Memorial Hospital         | 1,621,925             | 2,041,070             | 25.84                    |
| UM Shore Medical Chestertown             | -1,947,852            | 1,065,985             | 154.73                   |
| Prince Georges' Hospital Center          | 7,369,937             | 1,028,098             | -86.05                   |
| Fort Washington Medical Center           | 1,102,010             | 576,030               | -47.73                   |
| McCready Hospital                        | 3,260,935             | 429,845               | -86.82                   |
| MedStar Franklin Square                  | 13,287,500            | 425,534               | -96.80                   |
| UM Rehabilitation & orthopedic Institute | 4,372,892             | -385,298              | -108.81                  |
| Doctors Community Hospital               | 305,804               | -1,415,078            | -562.74                  |
| MedStar Union Memorial                   | 4,084,294             | -1,472,759            | -136.06                  |
| Laurel Regional Hospital                 | 97,632                | -1,570,163            | -1708.25                 |
| UM Midtown                               | -4,813,010            | -3,684,386            | 23.45                    |
| UM Baltimore Washington                  | 11,252,222            | -4,380,643            | -138.93                  |
| Johns Hopkins Bayview Medical Center     | 10,625,700            | -6,796,000            | -163.96                  |
| MedStar Good Samaritan                   | 8,605,078             | -8,126,384            | -194.44                  |
| Bon Secours Hospital                     | 1,603,802             | -9,627,191            | -700.27                  |
| Washington Adventist Hospital            | -7,395,623            | -12,230,677           | -65.38                   |
| MedStar Southern Maryland                | -4,683,446            | -21,613,758           | -361.49                  |
| UM Saint Joseph                          | -24,406,902           | -72,512,468           | -197.10                  |
| University UMCC                          | -6,523,022            |                       |                          |

#### State of Maryland **Department of Health and Mental Hygiene**

John M. Colmers Chairman

Herbert S. Wong, Ph.D. Vice-Chairman

> George H. Bone, M.D.

Stephen F. Jencks, M.D., M.P.H.

Jack C. Keane

Bernadette C. Loftus, M D

Thomas R. Mullen



#### **Health Services Cost Review Commission**

4160 Patterson Avenue, Baltimore, Maryland 21215 Phone: 410-764-2605 · Fax: 410-358-6217 Toll Free: 1-888-287-3229 hscrc.maryland.gov

**Donna Kinzer Executive Director** 

Stephen Ports **Principal Deputy Director Policy and Operations** 

> **David Romans** Director **Payment Reform** and Innovation

**Gerard J. Schmith Deputy Director Hospital Rate Setting** 

Sule Calikoglu, Ph.D. **Deputy Director** Research and Methodology

TO: Commissioners

FROM: Legal **Department** 

DATE: **November 12, 2014** 

RE: **Hearing and Meeting Schedule** 

December 10, 2014 Time to be determined, 4160 Patterson Avenue

**HSCRC** Conference Room

January 14, 2015

Time to be determined, 4160 Patterson Avenue **HSCRC** Conference Room

Please note that the Commissioner's packets will be available in the Commission's office at 11:45 a.m.

The Agenda for the Executive and Public Sessions will be available for your review on the Thursday before the Commission meeting on the Commission's website. http://www.hscrc.maryland.gov/commission-meetings-2014.cfm

Post-meeting documents will be available on the Commission's website following the Commission meeting.